

DILBERT'S

GUIDE TO THE REST OF YOUR LIFE

Dispatches from Cubicleland

BY

SCOTT ADAMS



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Congratulations, Graduate! Now it's time to take your optimism, creativity, and boundless energy to the workplace where you will quickly learn that those things are not rewarded.

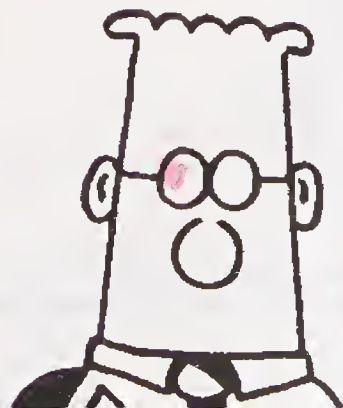
What you need is a quick course in reality. Don't even think about showing up for your first day of work before reading *Dilbert's Guide to the Rest of Your Life*. No one wants to be the only balloon at the dart festival.

In the next few months you will experience something called a job. A job can be very rewarding, at least for the employer who is underpaying you. This book is designed to slow the rate at which your employer sucks the life force out of your body.

There's a good chance that you will get your own cubicle. This fabric-covered box—and others just like it—is where you will spend your next 30 years pretending to add value to various companies before they downsize you. Always

(Continued on back flap)

DILBERT'S GUIDE TO THE REST OF YOUR LIFE





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Dispatches from Cubicleland

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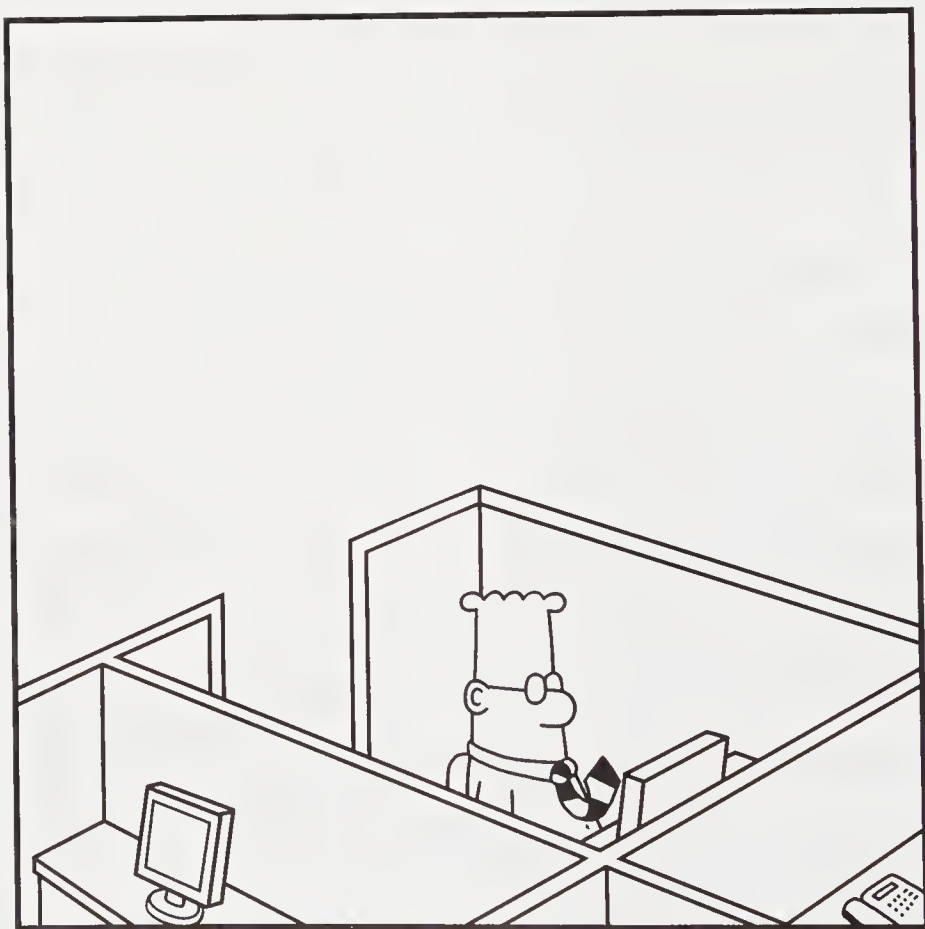
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Introduction

YOU RECEIVED THIS BOOK as a gift because someone noticed that you're about to enter the business world with a solid education and plenty of idealism. That is the equivalent of using a hanky to skydive.

This book will teach you how to roll into a ball and cover yourself with a temporary coating of distrust and cynicism. In time you will acquire something called “experience” to dull your senses. Until then, this book is your best protection against the series of low-grade misfortunes you will later call a career.

I extend to you my condolences, but more importantly, I give you the priceless advice on the pages that follow. These nuggets of wisdom are plucked from the input of thousands of cubicle-dwellers who came before

you. Most of those people are still in cubicles, slowly decaying in their clothes. So they know what they're talking about.

Many young people think that Dilbert is just a comic strip. You are about to discover that it's actually your biography, somehow creepily written in advance. I wish you the best of luck navigating the business world, and I hope that *Dilbert's Guide to the Rest of Your Life* gets you off to a safe start.

—Scott Adams

CAREER DAY

WHEN YOU GROW UP
YOU'LL BE PUT IN A
CONTAINER CALLED
A CUBICLE.



Chapter 1

GETTING HIRED AND GETTING STARTED

THE BLEAK OPPRESSIVE-
NESS WILL WARP YOUR
SPINE AND DESTROY
YOUR CAPACITY TO
FEEL JOY.



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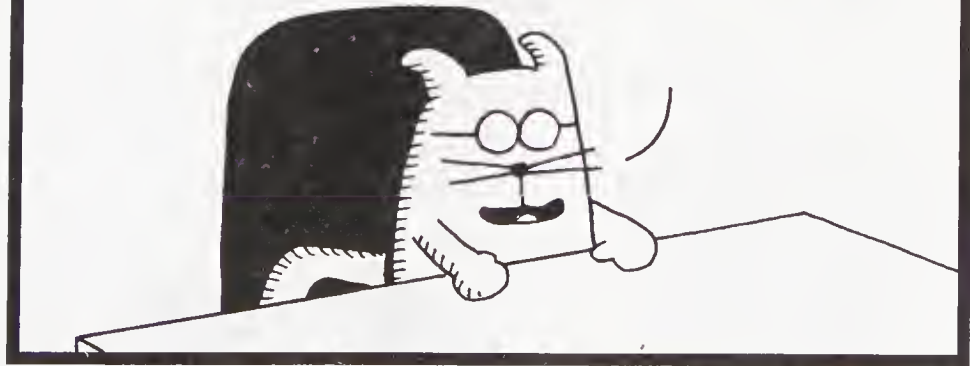
LUCKILY, YOU'LL HAVE
A BOSS LIKE ME TO
MOTIVATE YOU WITH
SOMETHING CALLED
FEAR.

MAY I SEE
A BROCHURE?

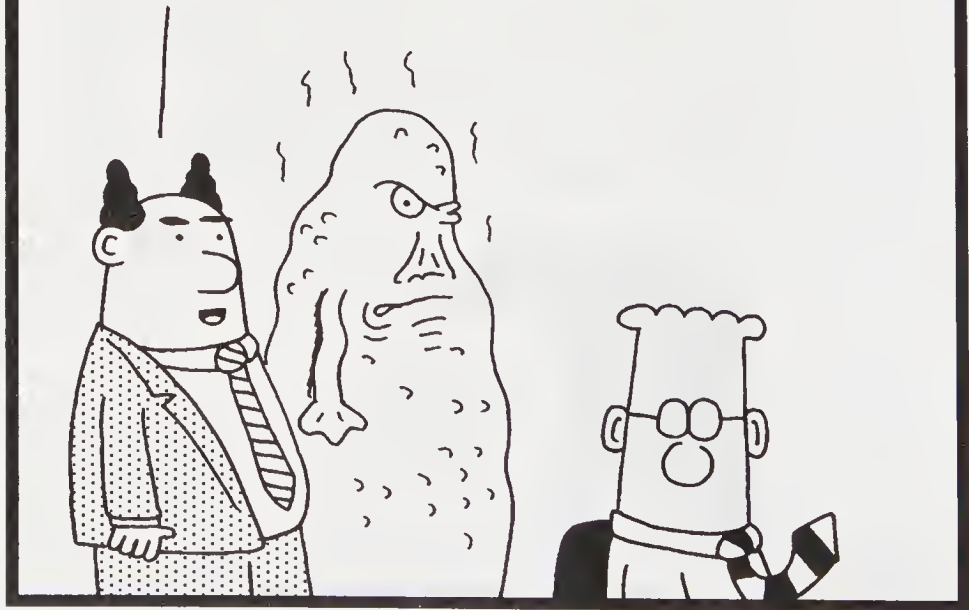


The job interview process is designed to be as humiliating and degrading as possible. It weeds out the whiners. Save your whining for later when you've created the illusion of being indispensable.

GIVE ME BLOOD,
HAIR, AND URINE
SAMPLES, FINGER-
PRINTS, SOCIAL-
SECURITY NUMBER,
PAST EMPLOYERS,
AND PAST LOVERS.



DILBERT, MEET YOUR
NEW CO-WORKER,
TOXIC TOM.



DON'T WORRY about your job qualifications.

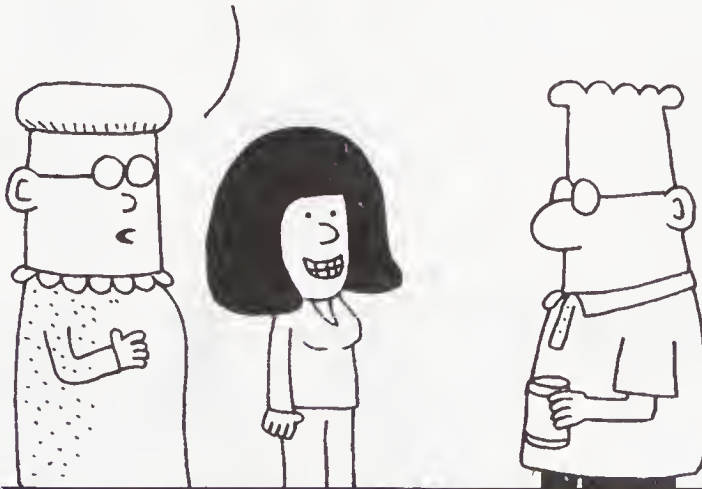
Your potential boss would hire a monkey with a drinking problem if the monkey had a good haircut.

All you have to do is pretend you aren't worthless for the duration of the interview.

If your college degree has the word “arts” in it anywhere, you’ll have no problem getting a job, at least as long as cars and dishes get dirty.

.

YOUR COUSIN LAUREN
JUST GOT HER DEGREE
IN ENGLISH. CAN
YOU GIVE HER SOME
CAREER ADVICE?



I'LL HAVE TO RUN SOME
CHAOS AND COMPLEXITY
SIMULATIONS, BUT IT
LOOKS AS IF YOU NEED
MORE MONEY.



The best jobs are the ones that involve talking nonsense to people who can't tell the difference. Avoid jobs that involve moving objects or accomplishing measurable objectives.

CAREERS ARE what Vikings and blacksmiths had. Your “career” will be a series of random jobs that are each somewhat less horrible than the one before. Eventually, when you have changed jobs enough times, you will be old.





Try to work
with people who are
even more useless
than you.
It makes you look
spectacular.

No one hates you more than the people who have to train you. They don't get paid extra to do it and they would consider it embarrassing if you learned their entire job in an hour.

I LIKE TO START EACH
DAY BY SENDING
THREATENING E-MAIL
TO THE BOARD OF
DIRECTORS.



OUR DIFFERENTIATING
VALUE-ADDED STRATEGY
IS TRANSFORMATIONAL
CHANGE.



Learn to speak gibberish. It's easier than acquiring knowledge and it will put you on the management fast track.

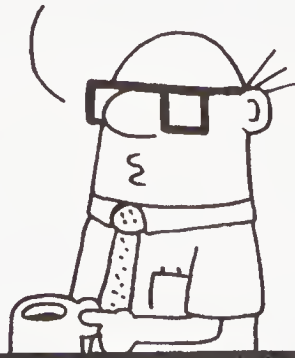
CARING ABOUT the quality of your work causes stress.

Stress can kill you. Maintain good health by remembering that the stockholders are complete strangers who have never done anything for you.

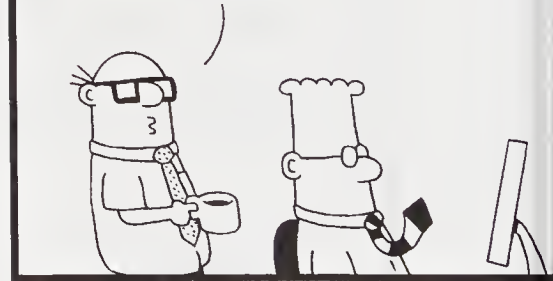
CAN YOU
TEACH
ME TO BE
APATHETIC
LIKE YOU?



ONLY IF
YOU HAVE
A STRONG
DESIRE
NOT TO
LEARN.



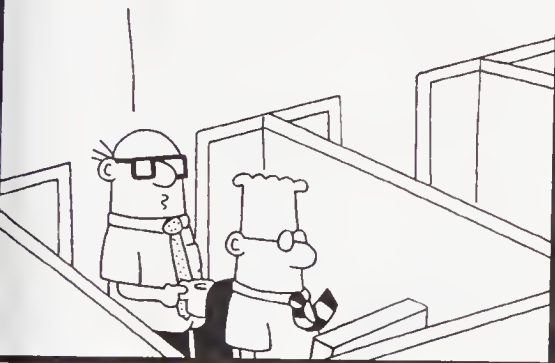
HAVE YOU EVER
NOTICED THAT PEOPLE
CONTINUOUSLY BOTHER
YOU WHEN YOU'RE
TRYING TO WORK?



Chapter 2

CO - WORKERS

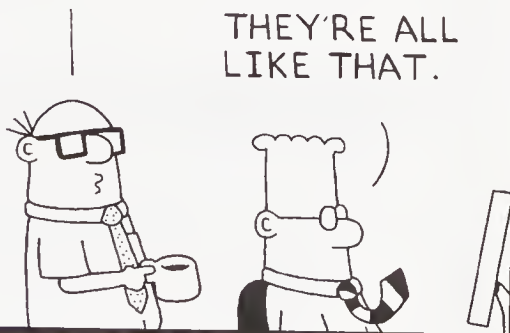
THAT'S WHY I COME
HERE - TO GET AWAY
FROM THOSE MORONS.



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I'M HAVING AN
UNPLEASANT
REALIZATION.

THEY'RE ALL
LIKE THAT.



THERE'S NO POLITE WAY to tell a coworker to leave your cubicle. Your best bet is to say you have a meeting and then hide in a restroom stall until the coast is clear.

SO YOU CAN GET PAID
FOR DOING NOTHING
AS LONG AS
YOU DON'T
KILL ANY-
ONE.

I CAN'T
PROMISE
THAT.





IT'S EASY TO TELL which of your coworkers are tragic bores; they're the ones who are talking.

If money doesn't buy happiness, you might wonder why the people who are paid the least are always the most disgruntled.



I OBJECT TO MY FACE
BEING PHOTOSHOPPED
TO A COW'S BUTT.

YOU OBJECT
TO ART?



HUMOR IN THE WORKPLACE is a good way to improve morale, not counting the people you are laughing at.

You might find your soul mate at work. That will be your first clue that there's something seriously wrong with your soul.

I'M FULL OF UNINTER-
ESTING STORIES AND
I NEED A GUY WHO'S
A GOOD LISTENER.



I FEEL LIKE A
FAILURE...DARKNESS
FILLS MY DAYS...I
DREAM OF THE GRAVE.



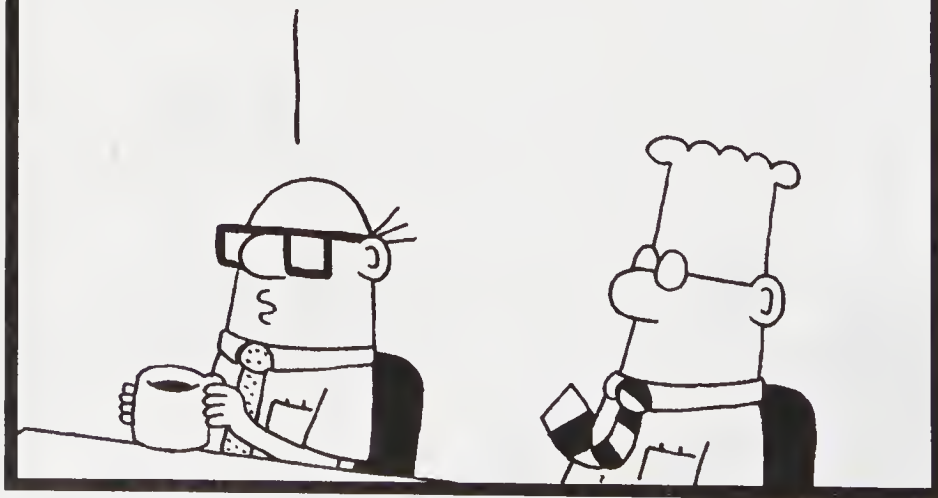
Every group has at least one sadistic loser who is trying to grab your ankles as he circles the drain. If you can't identify someone like that in your group, you probably already have your hands on someone's ankles.

IT'S A GOOD IDEA to accuse coworkers of heinous acts before they do the same to you. That way their credibility will be in question when you have to explain why you've been selling pallets of printer paper on eBay.

A CO-WORKER WHO
SHALL REMAIN NAME-
LESS HAS ACCUSED YOU
OF UNSPECIFIED SHORT-
COMINGS.



AS SOON AS I BUILD
UP A GOOD LOAD OF
EAR WAX, I'LL BE
OFF THE GRID.



The less you know
about what
your coworkers are
thinking, the happier
you will be.



Chapter 3

M A N A G E M E N T

I COULD CRITICIZE
SOMEONE...NAH.
I COULD HAVE A
MEETING...NAH.



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I'M REORGANIZING
THE DEPARTMENT!

EXCUSE ME
WHILE I BEAT
MYSELF WITH
MY KEYBOARD.

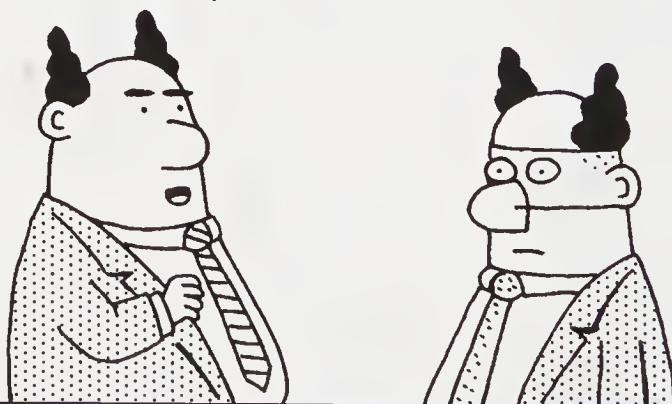


Maturity is understanding that you are not the center of the universe and that you don't know everything. If that doesn't work for you, try management.

APPARENTLY YOU
DON'T WANT TO THINK
ABOUT IT AND GET
BACK TO ME.



ASOK, AS MY NEW
BODY DOUBLE, YOUR
JOB IS TO WALK INTO
AMBUSHES.



If you steal
a little
bit of money,
you are a criminal.

If you steal
a lot, you're a
leader.

If you label people “headcount,” it makes it easier to abuse them later without wondering if you have turned into some sort of monster.

CATBERT, EVIL H.R. DIRECTOR

IN ORDER TO CUT
COSTS, SOME OF YOU
WILL BE RELOCATED TO
THE BOTTOM OF
THE OCEAN.



I GREW THE BEARD
WHILE WAITING FOR
MY BOSS TO GET OFF
THE PHONE.



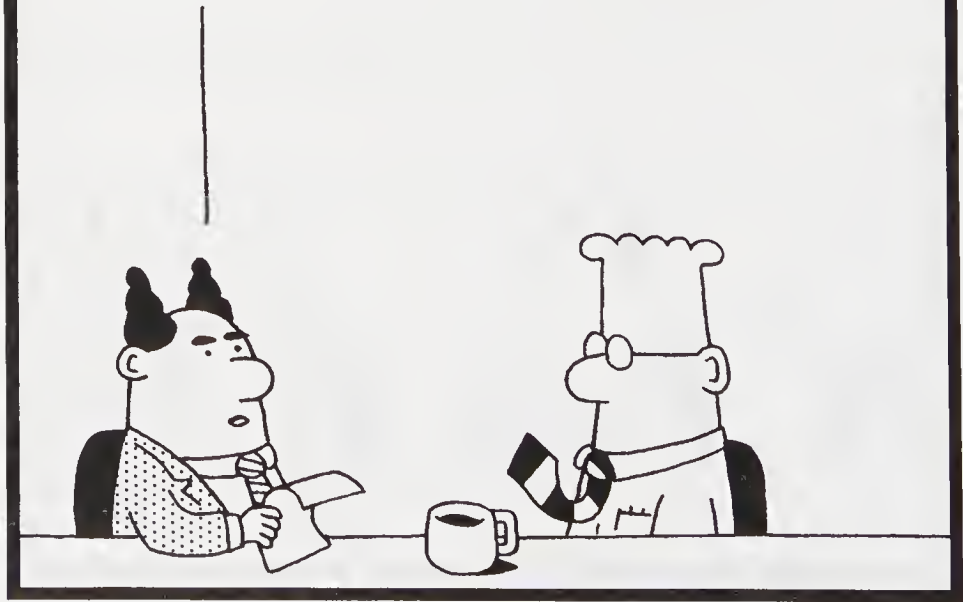
YOU CAN DETERMINE your value to the company by timing how long your boss stays on the phone when you are sitting in his office. Anything over an hour is a bad sign.

IF YOU WORK HARD, your boss will recognize how much harder he worked when he was your age.

DID I EVER TELL YOU
ABOUT MY FIRST JOB
AS AN ENVELOPE
LICKER?



EITHER ONE IS GOOD;
I WASN'T PLANNING
ON LISTENING.



Nothing that you tell your manager will be as important to him as the things he's hallucinating while you are talking.

WHEN YOU FEEL THE URGE to pound your boss on the head—and you will—try to do it metaphorically.

DO YOU MIND IF
I PUT YOUR PICTURE
ON MY STAPLER?



HIS NAME IS KUDOS,
THE BEAR-ER OF
GOOD MORALE!



A leader's goal
is to convince
employees that
insincere gratitude
is every bit
as valuable as cash.

It's a good idea to pretend you are indeed motivated by slogans and tee shirts, because the alternative will be worse.

THEN HOW COULD YOU
POSSIBLY MOTIVATE
US TO SAY WE'RE HAPPY
TO WORK...UH-OH.



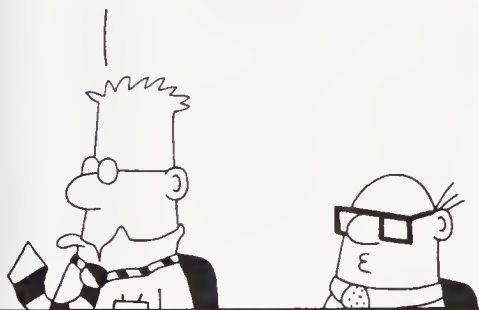
I'M WELL ON MY
WAY TO AN EARLY
DEATH FROM
OVERWORKING.



Chapter 4

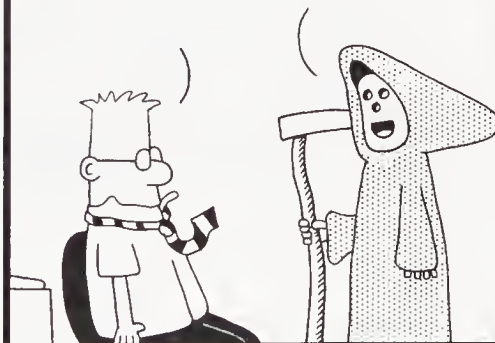
W O R K L O A D

I EXPECT A
VISIT FROM THE
GRIM REAPER
ANY DAY NOW.



YOU
DON'T
LOOK
GRIM.

UNLIKE
YOU, I
LOVE MY
JOB.



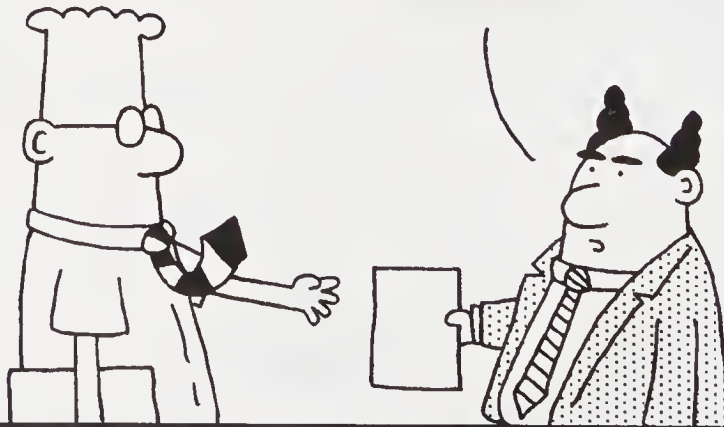
The biggest obstacle to your productivity is your stubborn insistence on being happy. Once you release that, you can get a lot done.

I RECOMMEND A BOOK
CALLED "NO ONE WILL
EVER LOVE YOU." IT'LL
CRUSH YOUR HOPE FOR
A PERSONAL LIFE AND
FREE UP MORE TIME
FOR WORK.



SO
WHAT
IS
IT?

I DON'T
KNOW...I
JUST DIDN'T
LIKE IT ON
MY DESK.



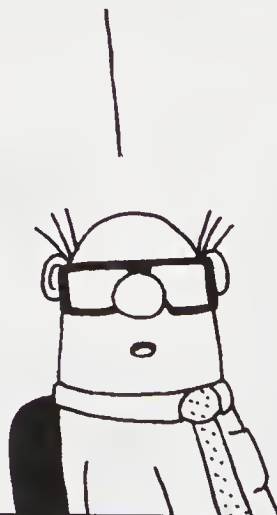
The quality of
your assignments
depends on
your distance from
your boss's office.
Farther is better.

THE KEY TO TEAMWORK is to be a capitalist while
convincing your coworkers to be communists.

DID ANYONE WARN
YOU THAT WE HAVE
A STRONG CULTURE
OF GETTING SUCKERS
TO DO OUR WORK?



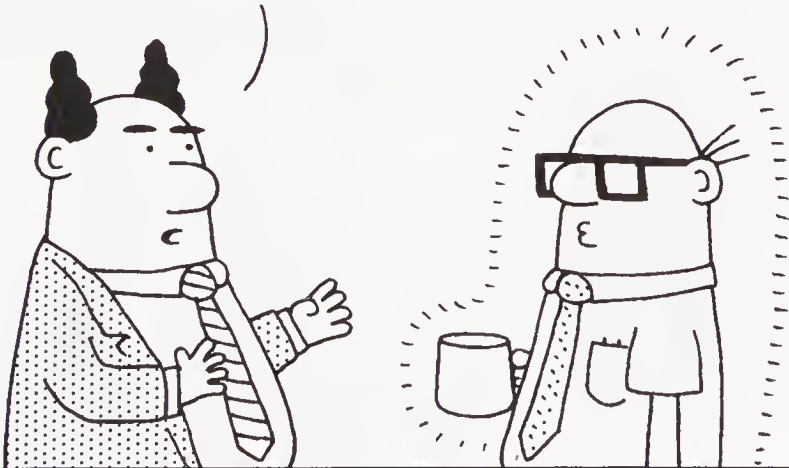
I CAN'T RISK BEING
KNOWN AS THE GUY
WHO KNOWS HOW TO
EDIT THE DATABASE.



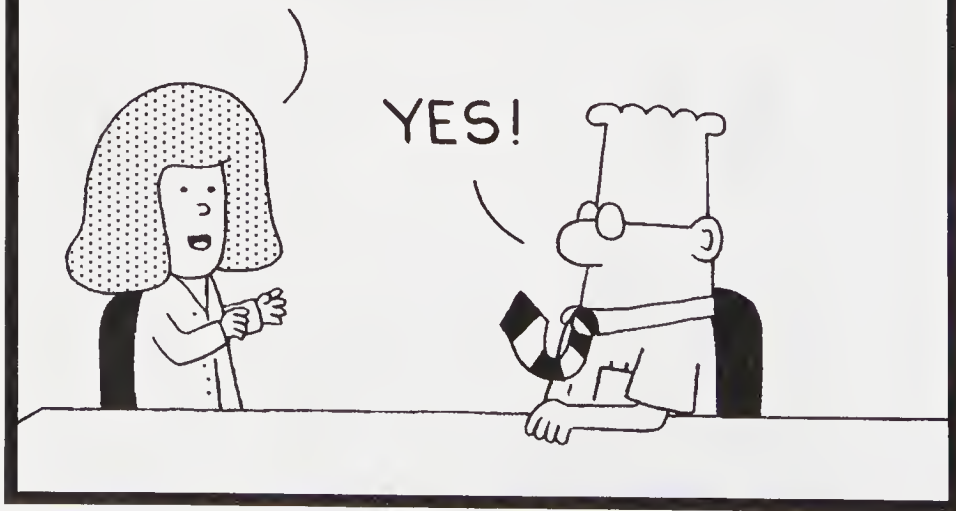
Knowledge is the same thing as begging for more work with no extra pay. In the event that you develop any knowledge, try to keep it to yourself.

STRATEGIC INCOMPETENCE is like a super power for
deflecting unnecessary work.

OH... NEVER MIND.
I SEE THAT YOU'RE
RADIATING AN
AURA OF EXTREME
INCOMPETENCE.



...SPECIAL PACKAGING,
RFID TAGS, AND GRIND
YOUR BONES TO MAKE
STORE BRAND FOOT
POWDER.

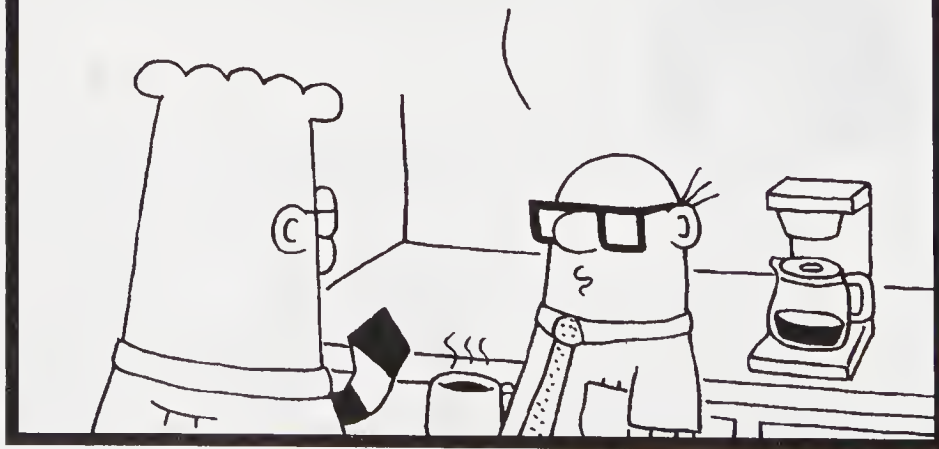


AGREE TO EVERYTHING. Do nothing. Blame a vendor.

To avoid work, it's a good idea to create the impression that you are already overloaded. If anyone asks you to do more, just sigh, agree, and say, "I'll throw it on the pile." Wait a week and someone else will cave in and do it for you.



I'M HAVING ALL OF MY
UNNECESSARY BODY
PARTS REMOVED SO
I CAN GET TIME OFF
FROM WORK.



Keeep a written list of the excuses you have already used. You don't want to explain why you are having your appendix removed for the second time.

IT'S ONLY POSSIBLE to be creative for a few hours a day. After that, all of your productivity is a form of fatigue-induced dementia that will have to be unscrewed the next day.

STOP
ACTING
HAPPY.

CAN I
WHISTLE
AND DANCE
WHILE I
WORK?





Chapter 5

PERFORMANCE AND COMPENSATION

I HAVE NO BUDGET
FOR RAISES, SO ALL
I CAN OFFER IS AN
ATTABOY.



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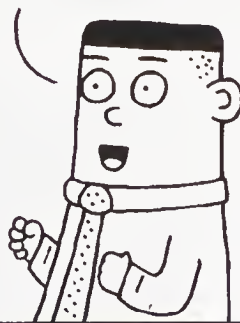
THE PROBLEM IS:
I DON'T WANT TO
CHEAPEN THE WHOLE
ATTABOY SYSTEM.



There's always someone willing to do your job for less money. Your only hope is to find a boss who hasn't heard about India.

I NEED YOU TO WORK
UNDER THE SEWAGE
AND BREATHE THROUGH
A STRAW.

I GET A
STRAW?!!



THE "EMPLOYEE OF
THE YEAR" AWARD
GOES TO...NO ONE.

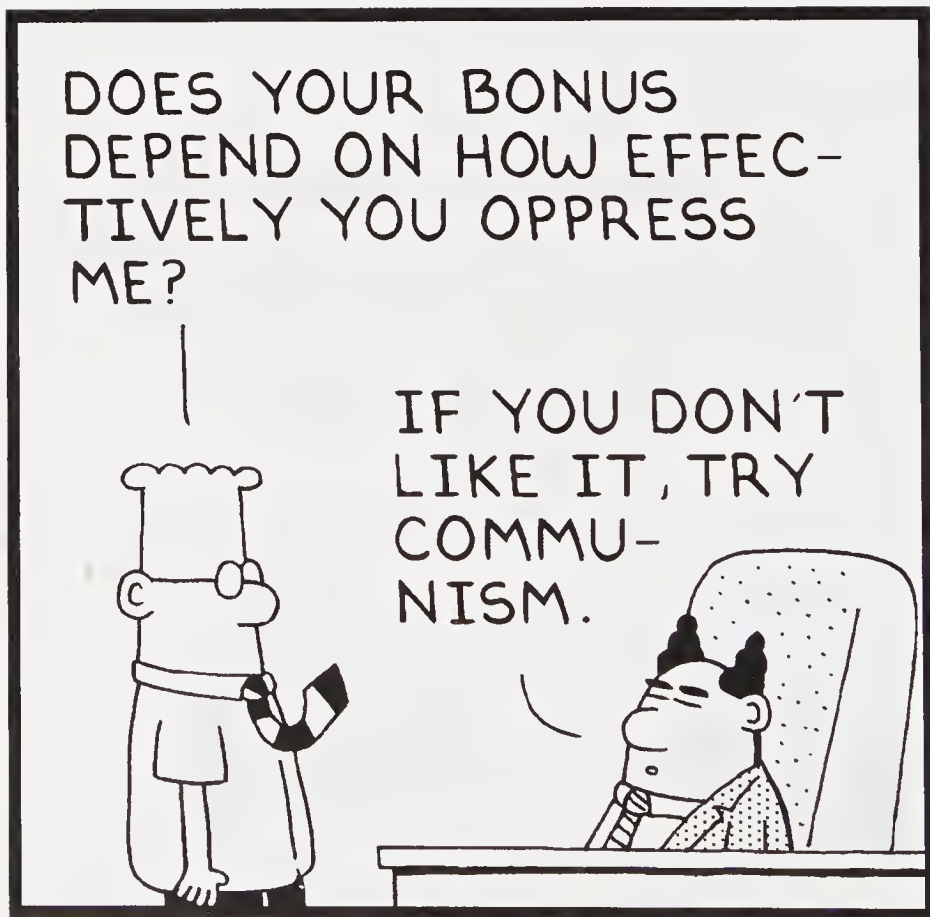


YOUR BOSS WILL TRY to induce in you a feeling of worthlessness that is just enough to prevent you from asking for a raise but not enough for you to quit.

If you can't say
ridiculous things with
a straight face,
there's no room in
management
for you.

I CAN'T GIVE YOU
THE SALARY THAT YOU
DESERVE BECAUSE THEN
THERE'D BE NO ROOM
FOR A RAISE NEXT
YEAR.





The purpose of a performance review is to limit your pay so that your CEO can afford a trophy spouse who enjoys sailing.

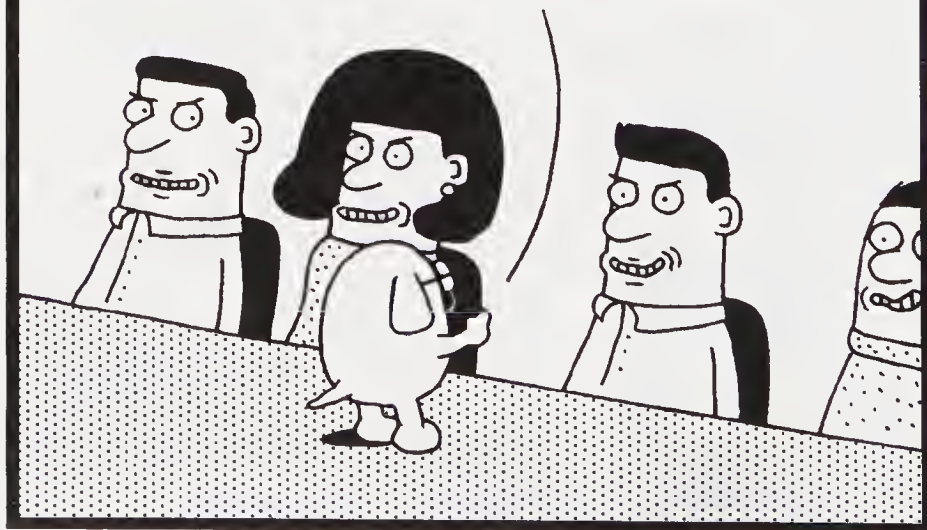
The workplace balance of power has shifted somewhat since your parent's day. It used to be that an employer could demand long hours and pay peanuts. Now the employer can demand long hours and pay half a peanut to someone in another country.

I DEMAND
A RAISE OR
ELSE I WILL
QUIT TODAY.

GOOD-
BYE.



STATEMENT ONE : I
SHOULD BE PAID 400
TIMES MORE THAN YOU
BECAUSE I HAVE TO
LOOK AT YOUR FACES.

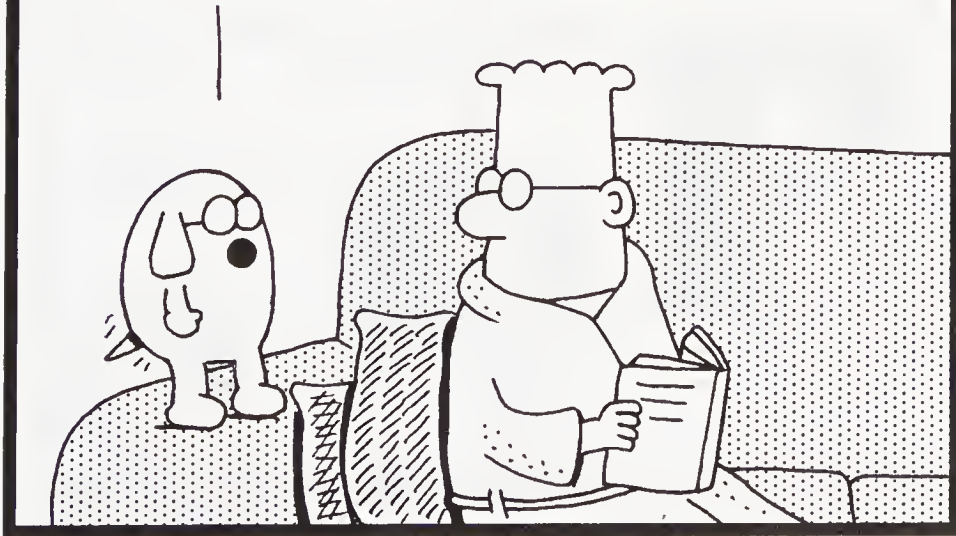


YOUR CEO DESERVES to be paid more than you because very few people are qualified to wait around until something lucky happens and then take credit.

IF YOU BECOME A CEO, success will be richly rewarded.

So will failure. You won't do too bad in a coma, either.

I SOLD MY STOCK AND
MADE BILLIONS BEFORE
DRIVING MY COMPANY
INTO BANKRUPTCY.





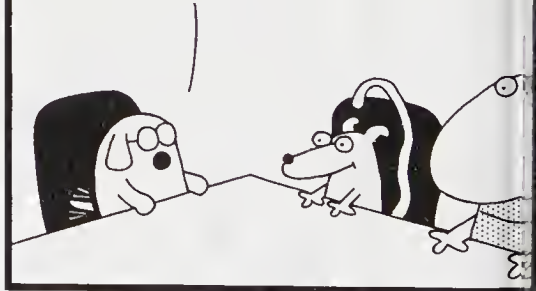
Management
is the art of trading
something
imaginary for some-
thing real.

No matter how many non-monetary incentives you earn, you can never trade them for a new couch.

I'D GIVE YOU
AN ATTABOY
CERTIFICATE
BUT MY PRINTER
IS OUT OF PAPER.



WE'LL ARTIFICIALLY
BOOST REVENUES BY
SELLING TO OUR OWN
OFFSHORE SUBSIDIARY



Chapter 6

B U S I N E S S E T H I C S

THEN WE'LL BOOK OUR
EXPENSES AS CAPITAL,
LIE TO THE MEDIA
ABOUT OUR PROSPECTS,
BRIBE AN INDUSTRY
ANALYST, AND CASH
OUT!



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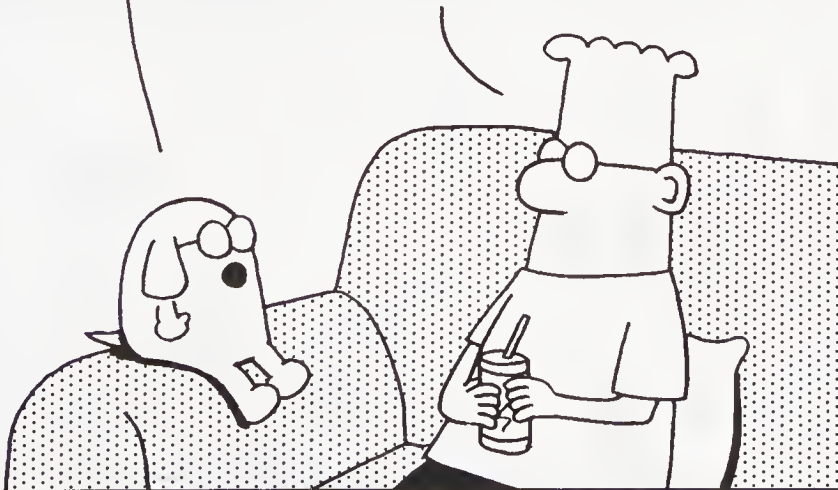
I KNOW I'M DOING
SOMETHING RIGHT
WHEN MY BUSINESS
PRACTICES GAG A RAT.



The key to happiness is working with people who deserve your abuse. Otherwise you'll just feel bad while you're doing it.

CONGRATULATIONS;
YOU'RE A SOCIOPATH.

IT FEELS
KINDA GOOD.



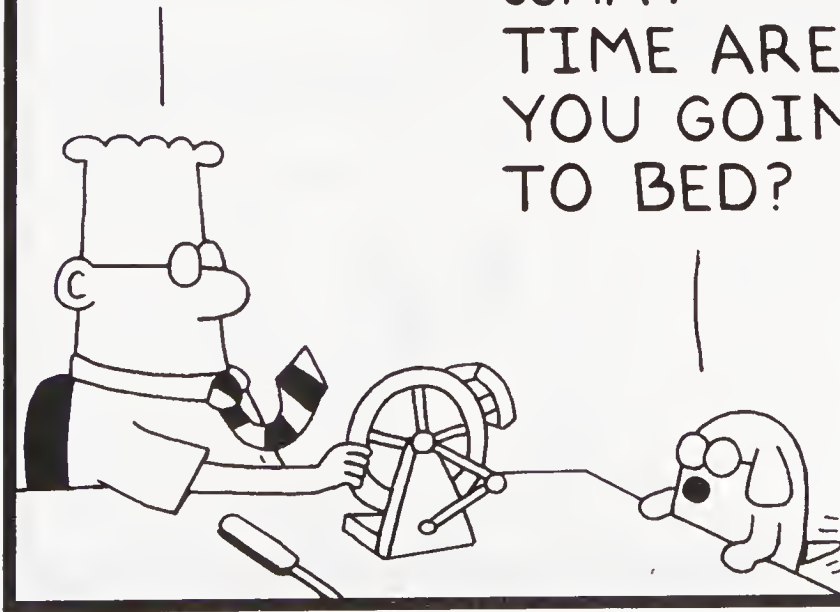


THE MAIN DIFFERENCE between marketing and fraud is that criminals have to pay for their own alcohol.

If you conduct your business in an ethical manner, no one will take advantage of you. That's because you won't have anything to steal.

UM...
IT'S NOT
YOURS.

WHAT
TIME ARE
YOU GOING
TO BED?



YOU'RE NOT ALLOWED
TO LIE, BUT I EXPECT
PLENTY OF OMISSIONS,
MISDIRECTIONS, EX-
AGGERATIONS...



LYING IS UNETHICAL. Leading people to the wrong conclusion is competitive.

Honesty is always the best policy for people who have already given their notice and will never need a job reference.

I'LL BE HAPPY TO MAKE
THESE UNNECESSARY
CHANGES TO THIS
IRRELEVANT DOCUMENT.





LEADERSHIP IS A FLAVOR of evil. Obviously no one would need to lead you to do something you wanted to do anyway.

Empathy is a sign of weakness. Your coworkers will use it to guilt you into doing their work. When someone routes a Get Well card around the office, your best strategy is to write "Ha Ha!" and sign your name.

SO YOU USE
ARROGANCE
TO CANCEL
GUILT?

) IT'S A GOOD
SYSTEM.



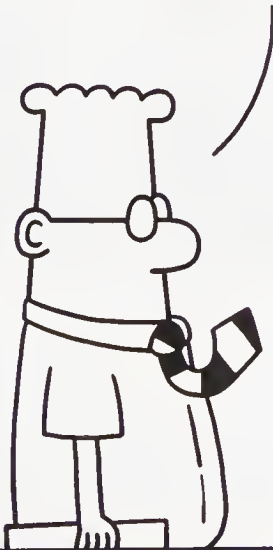
I'M GOING TO RAM
MY FIST DOWN YOUR
THROAT, GRAB YOUR
PANTS AND TURN
YOU INSIDE OUT.



It's a good idea to have a credible implied threat to accompany any request you have of your coworkers. It helps them focus.

You don't have to hate
people to be successful,
but it helps.

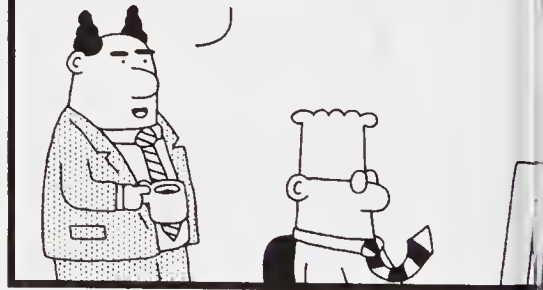
WHY DOES SUCCESS
MAKE ME HATE
HUMANITY?



THEY
DESERVE IT.



MAKE YOUR "POWER-
POINT" PRESENTATION
SO BORING THAT OUR
CEO WILL SLIP INTO
A TRANCE.



Chapter 7

B U S I N E S S C O M M U N I C A T I O N

THEN I'LL WHISPER
TO HIM SUBLIMINAL
SUGGESTIONS TO
INCREASE OUR
BUDGET.



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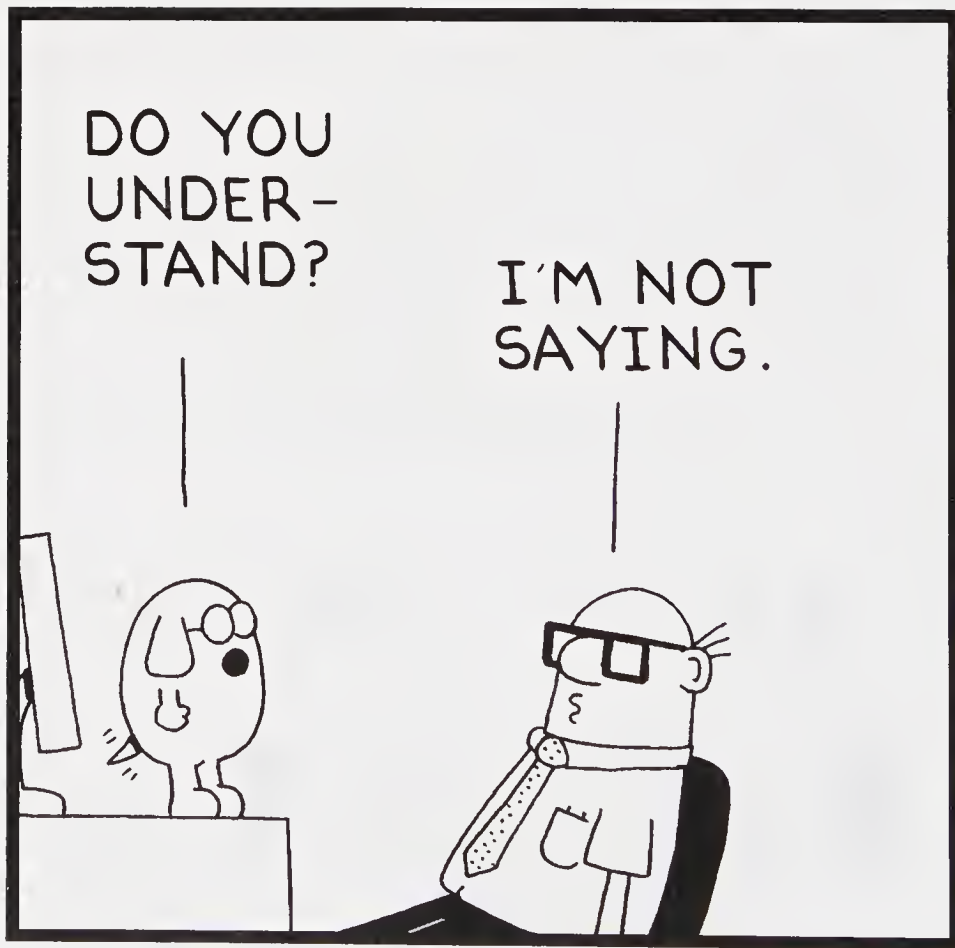
MORE
BUDGET.

KILL THE
POINTY-
HAIRD
MONSTER



IF YOU START MAKING SENSE, people will think you
have no business experience.



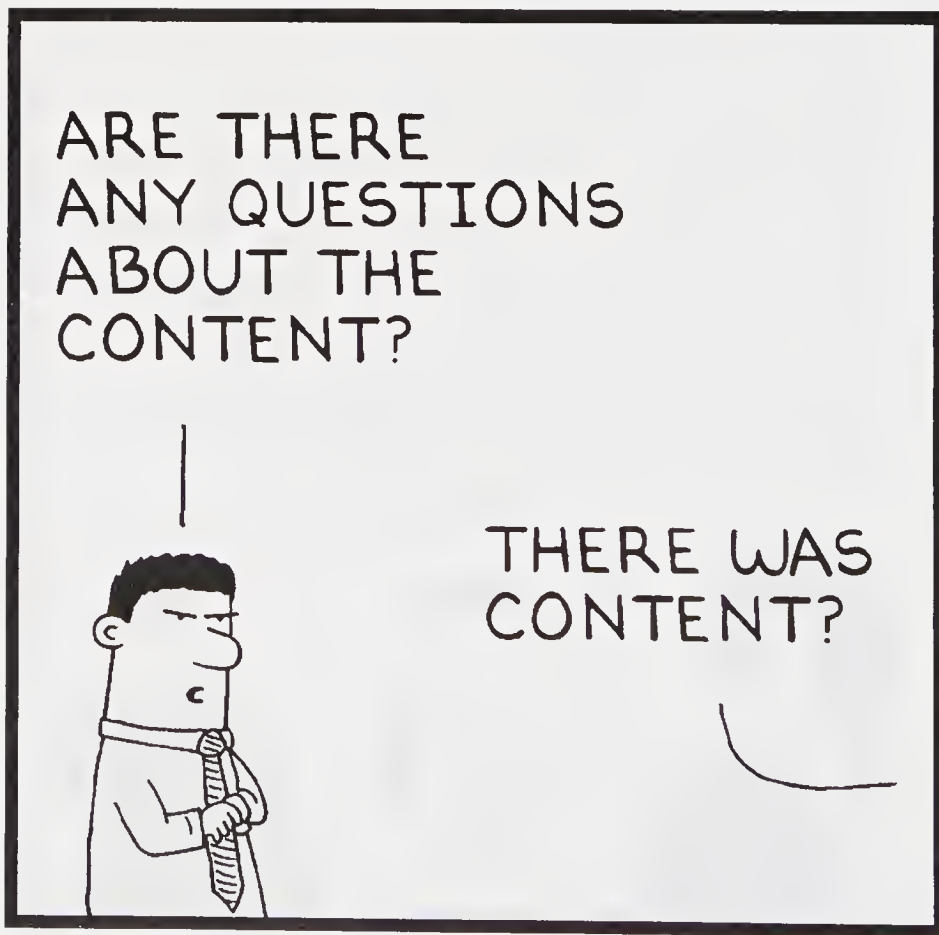


Remember that throughout history, the only people who have been wrong are the ones who expressed opinions. Avoid that trap.

THE LESS YOU KNOW, the more you should talk
to make up the difference.

WE'LL INCLUDE A PET
GERBIL IN EVERY BOX.
WE JUST NEED TO MAKE
SURE IT'S IN A SEALED
PLASTIC BAG SO IT
WON'T CHEW ON THE
CABLES.

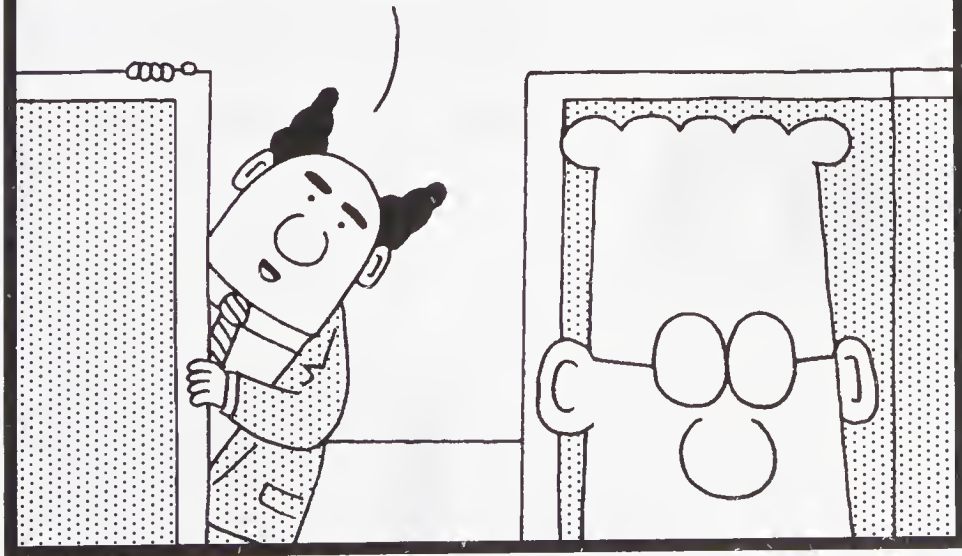


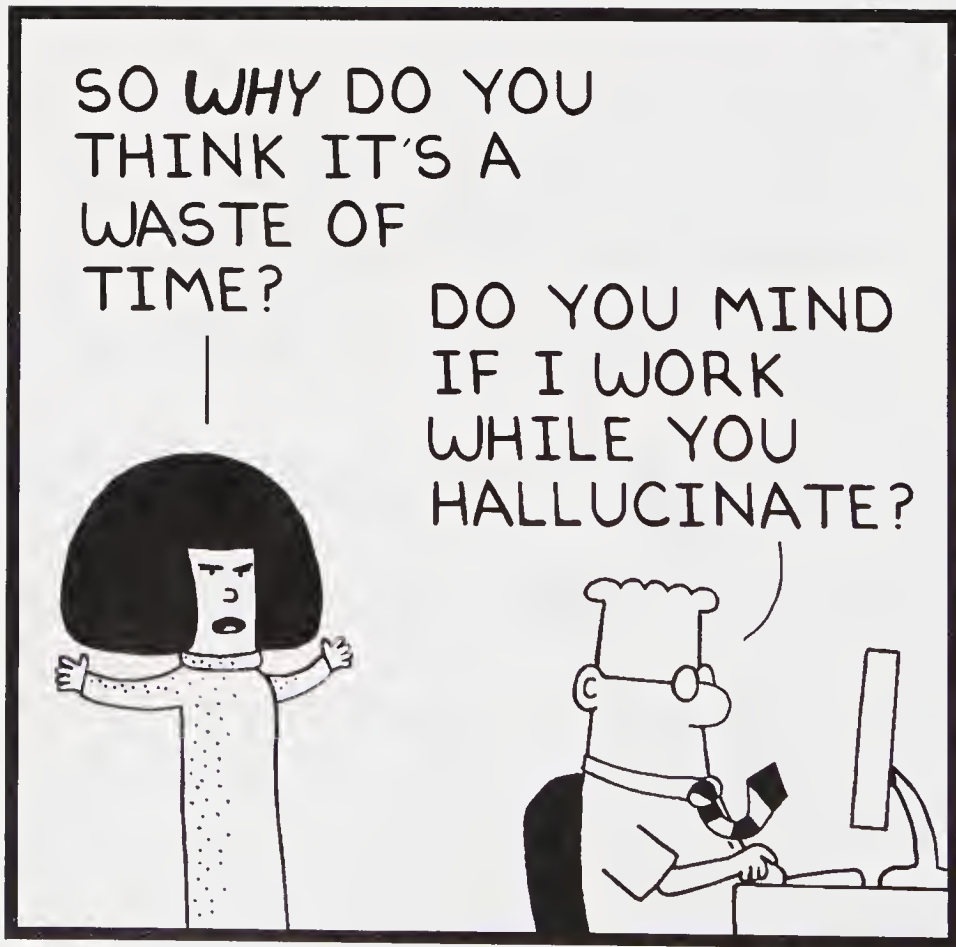


If you make the mistake of providing useful information to people, you might as well paint a target on your forehead.

Instructions should
be given verbally and
vaguely. Otherwise
you lose all powers of
deniability.

DON'T FORGET TO
DO THE THING FOR
WHAT'S-HIS-NAME
OR ELSE WE'RE DEAD.



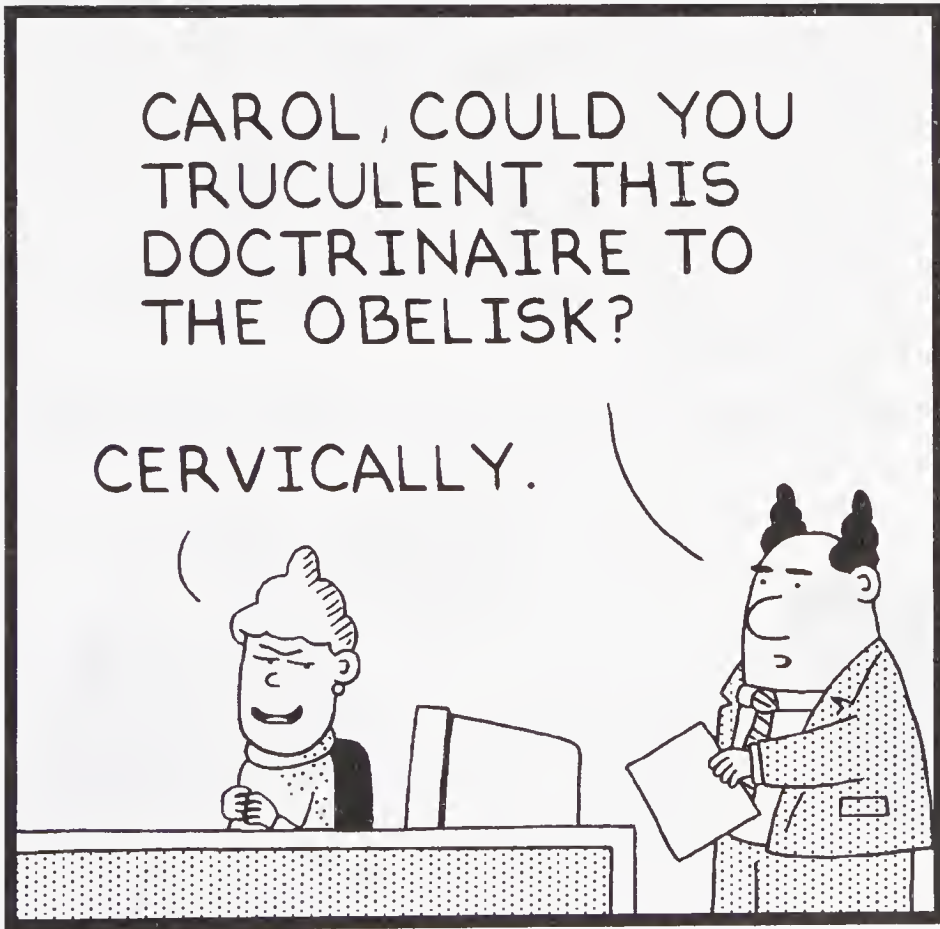


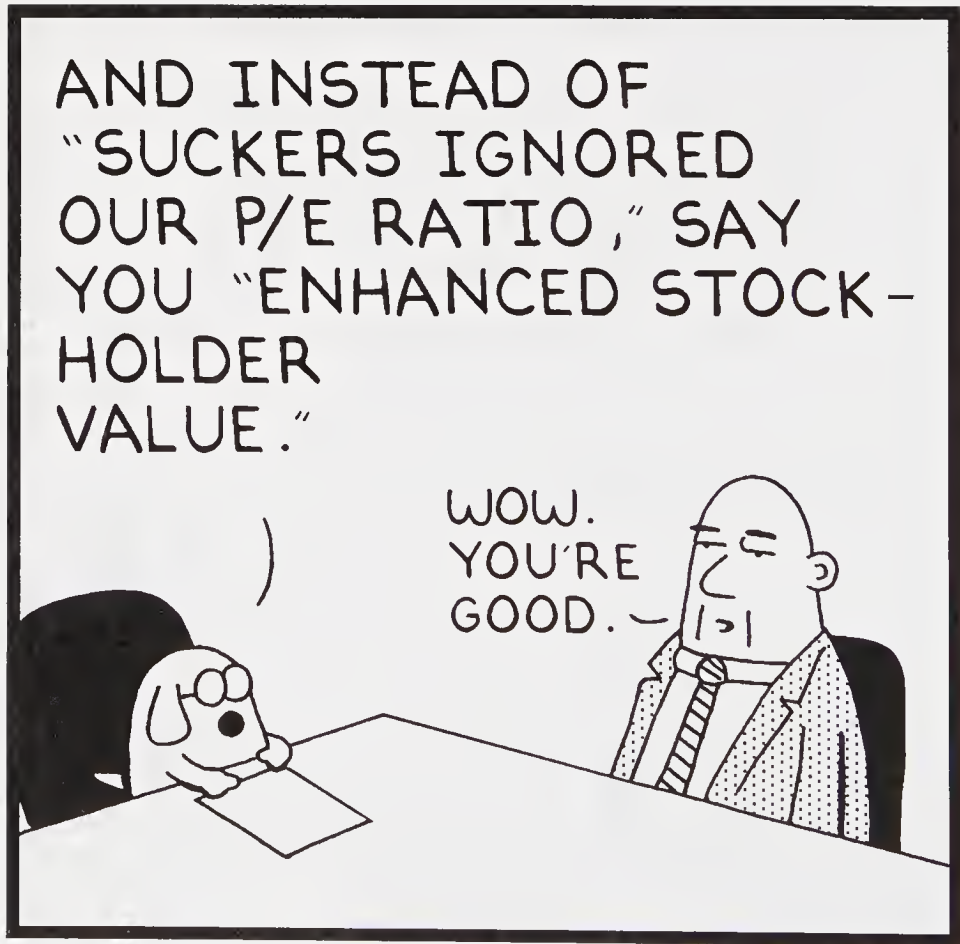
AVOID ARGUING WITH NUTS. You can't cure them but they can certainly turn you into a nut.

The best way to mock the nonsense that comes out of your boss's mouth is by embracing it enthusiastically. You'll amuse yourself while still looking like a team player.

CAROL, COULD YOU
TRUCULENT THIS
DOCTRINAIRE TO
THE OBELISK?

CERVICALLY.



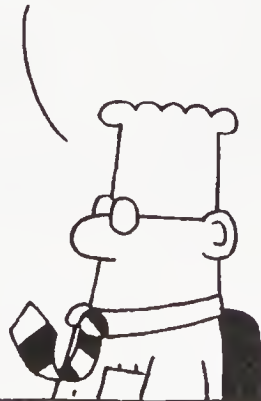


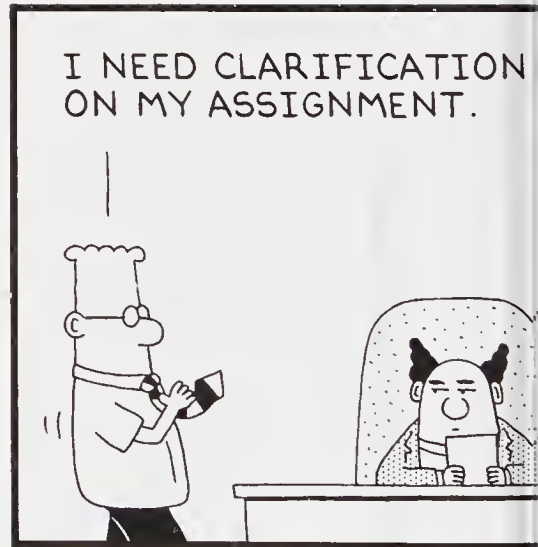
THERE IS NO IDEA so bad that it cannot be made to look brilliant with the proper application of fonts and color.

It's a good idea
to discourage people
from talking to you.
Nothing good can
come from that.

I'M SO
BORED....
CAN'T...
STAY....
AWAKE.

I HAVEN'T
STARTED
TALKING
YET.

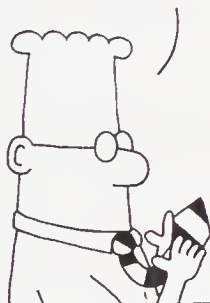




Chapter 8

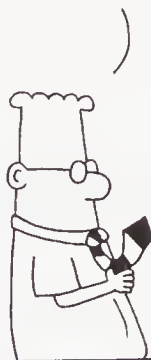
STRATEGY AND PLANNING

SHOULD I USE MY OWN
JUDGMENT AND BE
FOREVER DAMNED IF
THINGS GO BADLY?

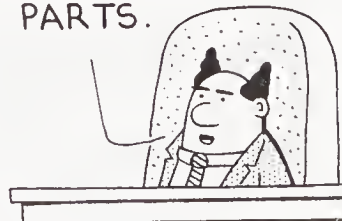


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OR SHOULD I USE YOUR
ADVICE AND INVITE
CERTAIN CALAMITY?

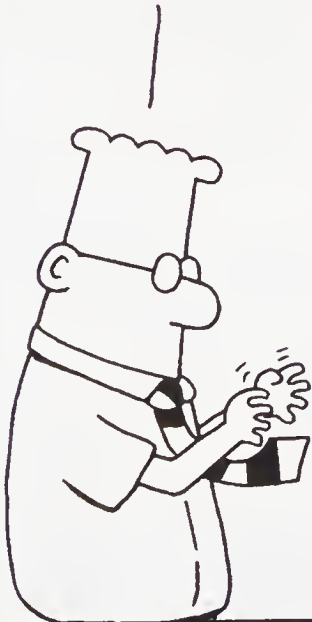


BOTH PLANS
HAVE GOOD
PARTS.



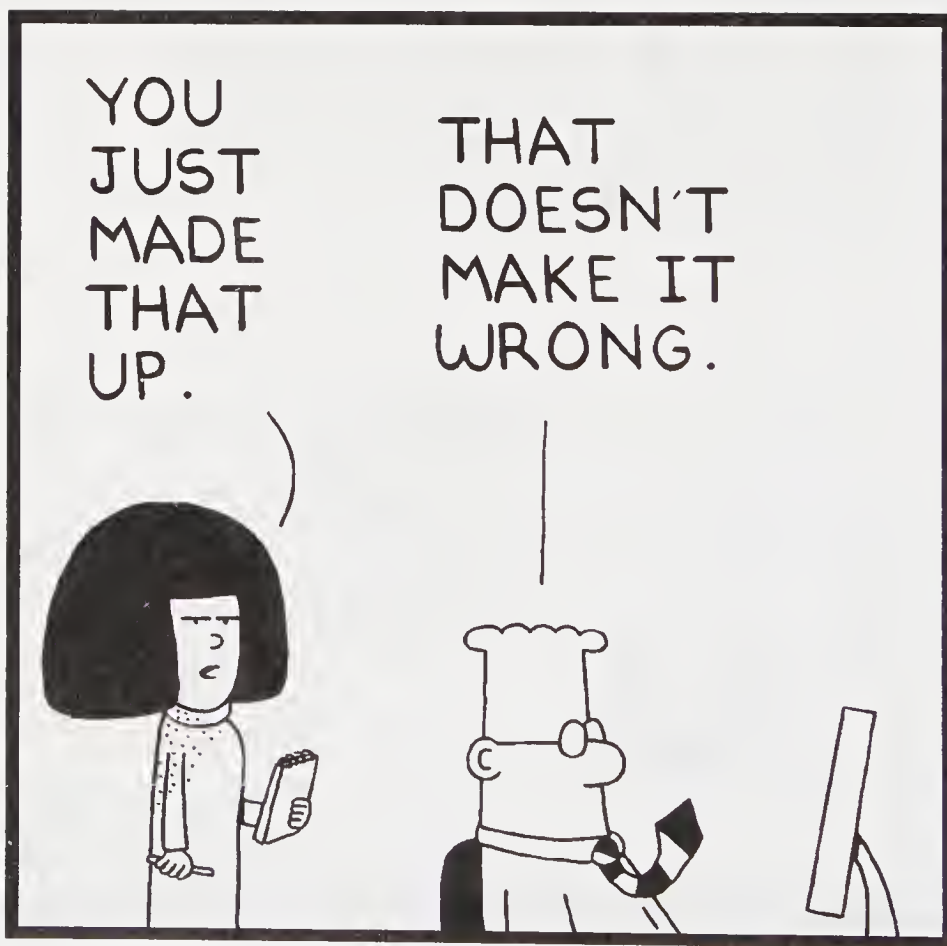
THE PURPOSE OF A PLAN is to disguise the fact that
you have no idea what you should be doing.

SO, OUR PLAN IS TO
CLEVERLY HIDE OUR
COMPETENCE.



YOU
THINK
TOO
MUCH.





A guess is just a guess
until you turn it
into a pie chart. Then
it's an analysis.

You can control your perceived future either by changing what you are doing or changing your assumptions. One of those two approaches is hard.

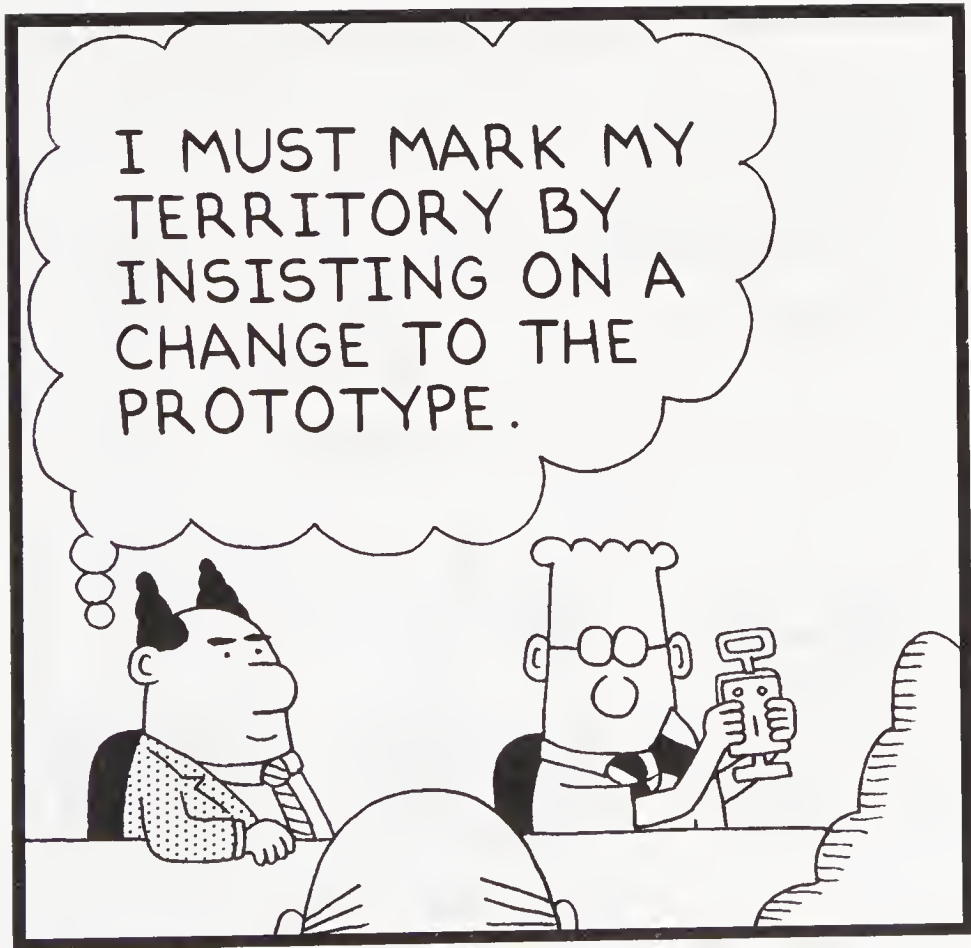
THE KEY REVENUE
ASSUMPTION IS THAT
AN ARMORED CAR
CRASHES THROUGH THAT
WALL AND
SPILLS ITS
CONTENTS.





THE GREAT THING about the future is that you
can't be wrong about it in the present.

IT'S EASY TO IDENTIFY BAD IDEAS. They come from
other people.





Employees enjoy it when managers pretend to value their input. It's called "getting buy-in" and, although employees will still feel like pimples on the corporation's buttocks, they will be less inclined to complain about the new plan. No one likes a whiney pimple.

No matter how bad are your company's products, there is some theoretical level of discomfort that can make your salespeople sell it.

NOW CLOSE THE DEAL,
CLIFFY, OR IT'S PAY-
BACK TIME.



I SUMMON THE DARK
DEMON OF INEFFECTIVE
MANAGEMENT TO SMITE
THE PERSON WHO WANTS
THIS DECISION!!!



ONLY LOSERS MAKE DECISIONS. Winners wait for someone else to make a decision so they can point out its flaws.

STRATEGY IS whatever you are already doing plus a clever catchphrase that says you will keep doing it.

START MAKING
SOMETHING ANYWAY.
OTHERWISE WE'LL
LOOK UNHELPFUL.





Chapter 9

M O V I N G U P

IT'S THE SAME PAY
AND TITLE. BUT
IT MUST BE GOOD
BECAUSE I CALLED IT
A PROMOTION AND
I'M SMILING!



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STILL...
SMILING...
GOOD...
NEWS...



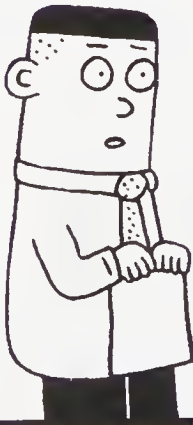
YOU'RE
SCARING
ME.



IT'S BETTER for your career to screw up something big
than to succeed in something that no one notices.

BUT MY NEGLIGENCE
COULD CAUSE THE
DEATHS OF A DOZEN
CUSTOMERS.

THE FIRST
DOZEN IS
ALWAYS THE
HARDEST.





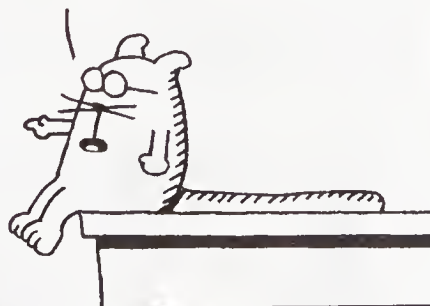
SKILLED EMPLOYEES are hard to replace. That's why crooks and imbeciles are promoted to management.

Hard work is rewarding. Taking credit for other people's hard work is rewarding and faster.

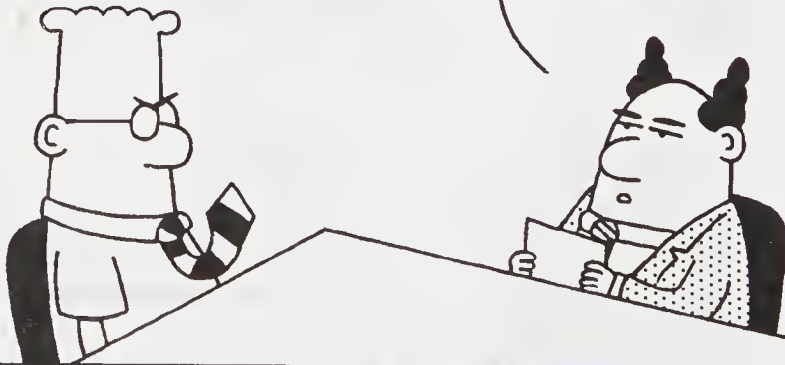
CALL ME SHALLOW,
BUT I ENJOY GETTING
PAID FOR OTHER
PEOPLE'S INVENTIONS.



SHALLOW!



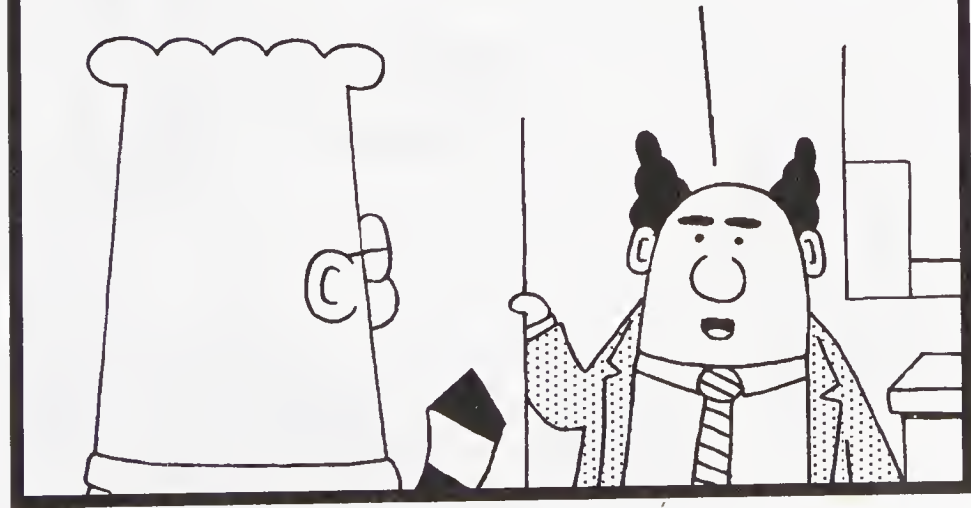
I CAN'T BELIEVE
YOU'RE TRYING
TO PIN THE BLAME
ON THE IRISH.

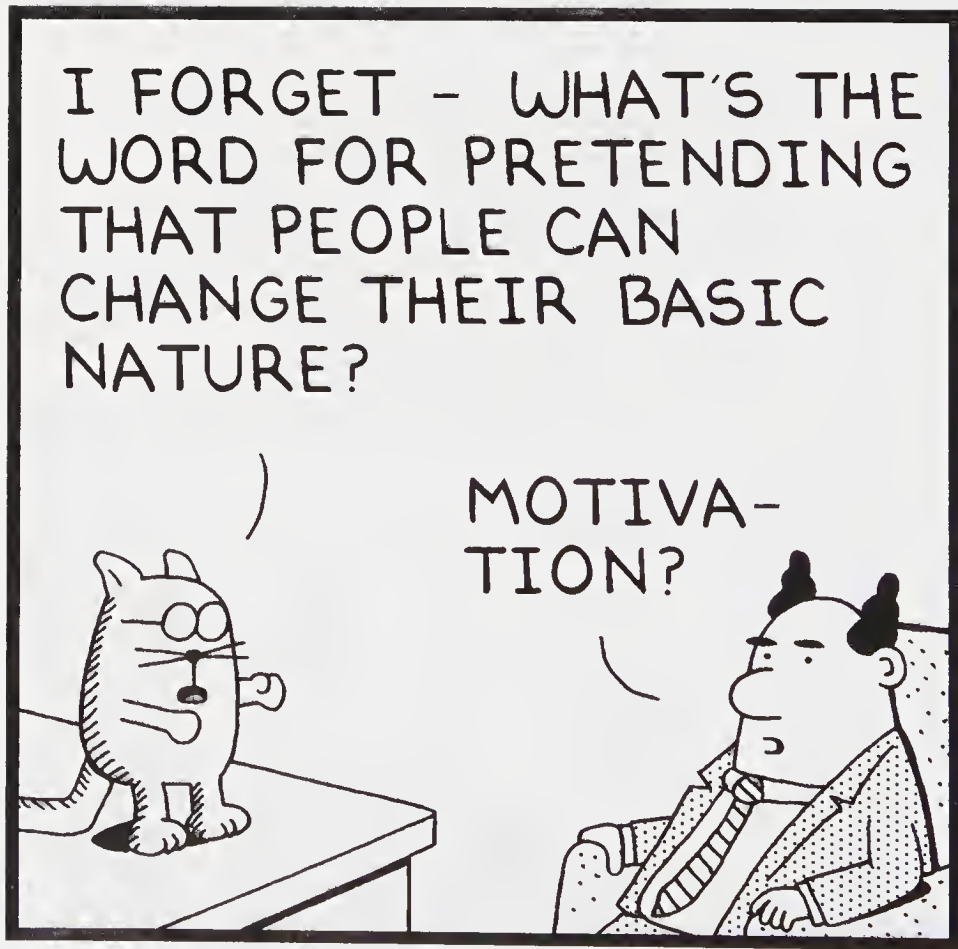


The job isn't done until
you've blamed
someone for the parts
that went wrong.

ONCE YOU BECOME A BOSS you are freed from the
constraint of knowing what you are talking about.

EBITDA MEANS THE
EARNINGS BEFORE
INTEREST, TAXES,
DEPRECIATION, AND
UM...AMMONIA.





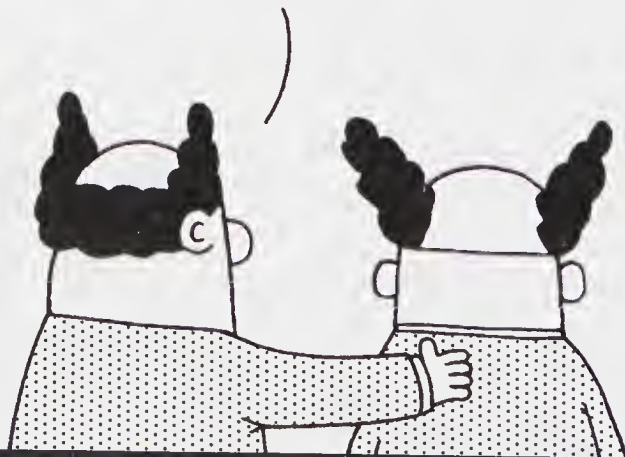
Management is the art of pretending that
idiots can become geniuses if you offer
them enough incentive.

The benefits
of having
an assistant will be
outweighed
by that person's
defects.

I PROBABLY SHOULDN'T
TELL YOU THIS, BUT
NONE OF YOUR PHONE
MESSAGES ARE REAL.



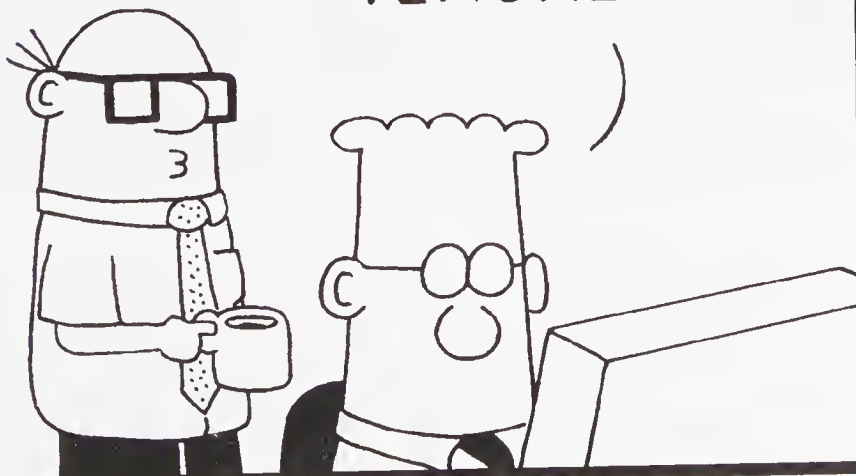
WALK AMONGST THE
CUBICLES UNTIL
7 P.M. AND SCOWL
AT ANYONE WHO
ISN'T WORKING.



As a manager you have an obligation to train people in the chain of succession. Make sure those people are bigger morons than you are. Otherwise that succession will happen sooner than you planned.

A MANAGER'S JOB is to allocate resources. A leader's job is to steal resources. Leaders have bigger houses.

"THE CEO STEPPED
DOWN AFTER EARNING
\$100 MILLION MORE
THAN THE COMPANY
ITSELF DURING HIS
TENURE."



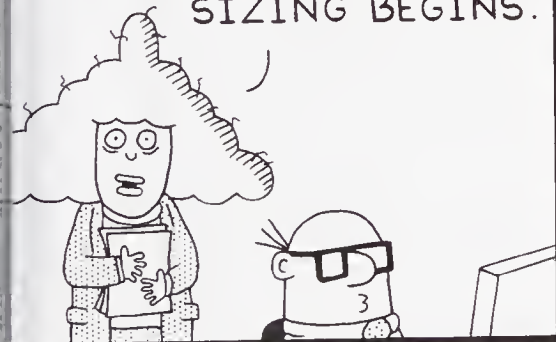
MY STRATEGY IS TO
WORK LIKE A PARA-
NOID BEAVER DURING
THE MERGER.



Chapter 10

MOVING ON

SURELY MY PRODUCTIVITY WILL BE NOTICED AND REWARDED WHEN THE DOWNSIZING BEGINS.



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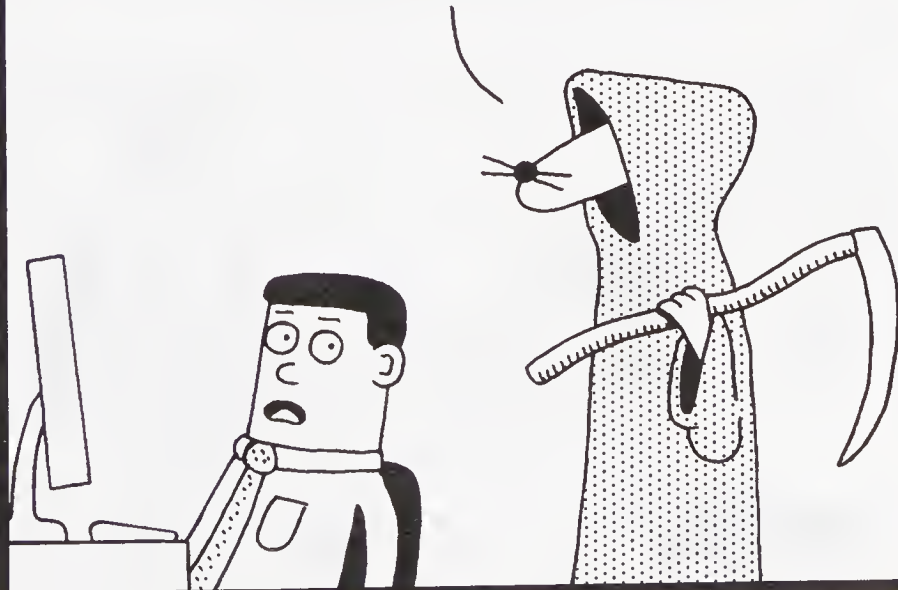
AND WHO IS ALICE?

I'M PRETTY SURE THAT'S THE BALD GUY WITH GLASSES.



Employees are your most valuable asset,
especially when you downsize them to
make your stock options skyrocket.

HELL-O-O-O, TED.
I'M THE WEASEL
OF LAYOFFS.



THAT REMINDS ME :
THANKS FOR BUYING
MY SERVICES. DON'T
TALK. SHHHH.



Consultants try to avoid mentioning the root cause of the company's problems, because that is invariably the people who hired them.

It is considered sporting to give your downsized employees a severance package to augment the office supplies they have already stolen.

DOWNSIZED EMPLOYEES
WILL GET MY FREE DVD
THAT TEACHES YOU HOW
TO LIVE OFF
THE LAND.



STUDIES PROVE THAT
TWO PROGRAMMERS
ON ONE COMPUTER
IS THE MOST PRODUC-
TIVE ARRANGEMENT.



YOU CAN TRICK EMPLOYEES into quitting without a severance package by asking them to do things differently. Change sounds good but it hurts like crazy.

In business, a failure
that isn't obvious
for a few years is as
good as a success.

IT ONLY HAS TO
SOUND GOOD AND
NOT FAIL UNTIL I

GET A
BETTER
JOB.



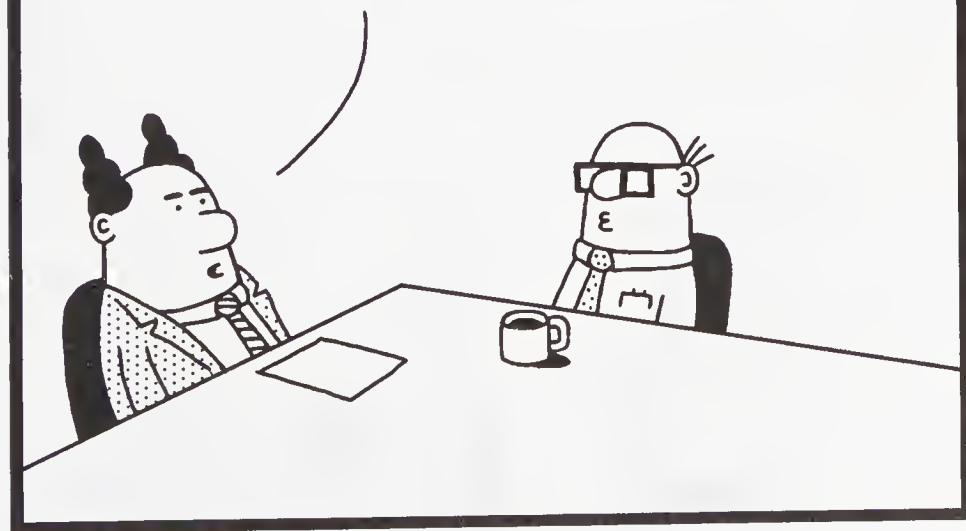
WELL, GOOD LUCK,
YOU DISLOYAL,
BACK-STABBING
INGRATE.



IF YOU'RE A MORON, try job-hopping. That way you'll have a good excuse for appearing perpetually under-qualified.

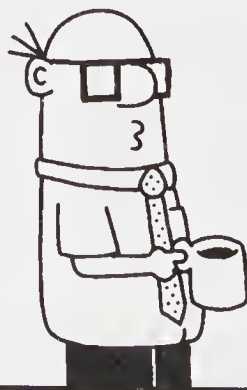
The best way to get rid of a deadbeat is to give him a glowing review and then recommend him for a job in another department.

WALLY, I'M RATING
YOU "GOOD" BUT
NOT BECAUSE YOU
ARE.



HAVE YOU EVER
NOTICED THAT
ALL OF THE GOOD
PEOPLE QUIT?

|

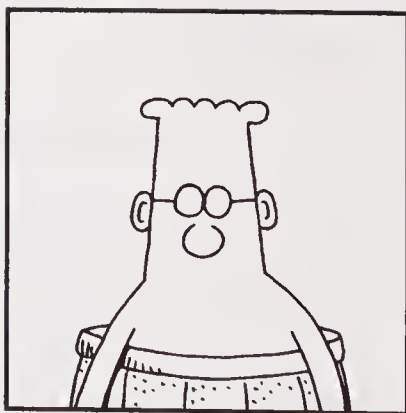


If you have worked at your company longer than the other people in your department, chances are that you are not one of the “good people.”

ALWAYS REMEMBER that as long as other people are gullible, there's no limit to what you can achieve.

I'M GOING INTO
THE FALSE HOPE
BUSINESS.





(Continued from front flap)

remember that a cubicle is nature's way of saying that you should have partied less in school.

In these 10 chapters, Scott Adams will augment the worthless education you have so far acquired with the only knowledge you need to navigate idiot bosses, sociopath co-workers, and the endless series of meaningless tasks that you will call your career. This collection is guaranteed to give you a jumpstart on reality and, with any luck, allow you to complete your entire career without anyone noticing you were there.

If you know any recent graduates, this is the perfect gift. Let the less thoughtful people waste money on high-ticket items like cell phones and briefcases. You'll be giving the gift of lowered expectations, and that's a gift that keeps on giving.

SCOTT ADAMS is the creator of the cartoon strip, *Dilbert*, which now appears in more than 2,000 newspapers, sixty-five countries and twenty-two languages. His books, *The Dilbert Principle*, *Dogbert's Top Secret Management Handbook*, *The Joy of Work*, and *The Dilbert Future* were *New York Times* bestsellers.

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"DILBERTED.

To be exploited and oppressed by your boss."

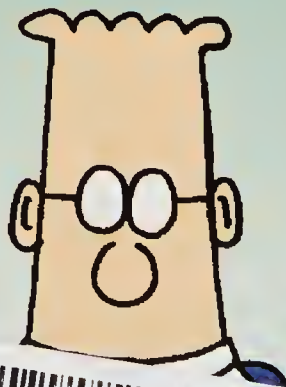
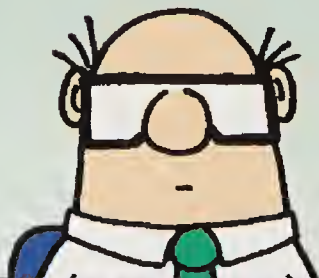
—*Wired*

"THERE'S A FOX IN THE CORPORATE HENHOUSE,
AND HIS NAME IS DILBERT."

—*Business Week*

*"Thank God for
Dilbert."*

—*Newsday*



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