

# Style Guide

The Bestselling Guide to English Usage



"Indispensable. The best guide of its type." Bill Bryson

The tenth edition of this bestselling guide to style is based on the house style manual of *The Economist* newspaper. It is an invaluable companion for everyone who wants to communicate with the clarity, style and precision for which *The Economist* is famous. The first section, which has been revised and updated to reflect current usage (or misusage), gives general advice on writing, points out common errors and clichés, offers guidance on the proper use of punctuation and grammar, helps with spelling and hyphens, and much more.

The second section highlights the important differences between American and British English syntax and punctuation, spelling and usage and has also been thoroughly revised and updated.

The third section contains a range of useful reference material, which has been checked and revised, covering everything from business ratios and stockmarket indices to chemical elements, US presidents and British prime ministers. Some new additions are the Greek alphabet, mathematical symbols, the winter Olympic games and the solar system.

An essential book for anyone who writes reports, articles, books, letters or memoranda – or even shopping lists – *The Economist Style Guide* will enlighten, educate and amuse.







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# **STYLE GUIDE**

# THE ECONOMIST IN ASSOCIATION WITH PROFILE BOOKS LTD

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### **Preface**

Every newspaper has its own style book, a set of rules telling journalists whether to write e-mail or email, Gadaffi or Qaddafi, judgement or judgment. The Economist's style book does this and a bit more. It also warns writers of some common mistakes and encourages them to write with clarity and simplicity.

All the prescriptive judgments in the style guide are directly derived from those used each week in writing and editing *The Economist.* 

This tenth edition of the "The Economist Style Guide" is in three parts. The first is based on the style book used by those who edit The Economist, it is largely the work of John Grimond, who has over the years been Britain, American and foreign editor. The second, on American and British English, describes some of the main differences between the two great English-speaking areas, in spelling, grammar and usage.

To make the style guide of greater general interest, Part 3 consists of handy reference material that might appeal to readers of The Economist.

Throughout the text, italic type is used for examples except where they are presented in lists, when the type is Roman, as this text is. Words in **bold** indicate a separate but relevant entry, that is, a cross-reference. Small capitals are used only in the way *The Economist* uses them, for which see the entry **abbreviations**.

Many people have been involved in this book as it has developed and changed over the years. Thanks are due to all of them, with special thanks to Penny Butler, who has played a crucial role from the start.

John Grimond, January 2010

## Introduction

On only two scores can *The Economist* hope to outdo its rivals consistently. One is the quality of its analysis; the other is the quality of its writing. The aim of this book is to give some general advice on writing, to point out some common errors and to set some arbitrary rules.

The first requirement of The Economist is that it should be readily understandable. Clarity of writing usually follows clarity of thought. So think what you want to say, then say it as simply as possible. Keep in mind George Orwell's six elementary rules:

- Never use a metaphor, simile or other figure of speech which you are used to seeing in print (see **metaphors**).
- 2 Never use a long word where a short one will do (see **short** words).
- 3 If it is possible to cut out a word, always cut it out (see unnecessary words).
- 4 Never use the passive where you can use the active (see grammar and syntax).
- Never use a foreign phrase, a scientific word or a jargon word if you can think of an everyday English equivalent (see jargon).
- 6 Break any of these rules sooner than say anything outright barbarous (see **iconoclasm**).

Readers are primarily interested in what you have to say. By the way in which you say it you may encourage them either to read on or to give up. If you want them to read on:

Catch the attention of the reader Then get straight into the article. Do not spend several sentences clearing your throat, setting the scene or sketching in the background. Introduce the facts as you tell the story and hold the reader by the way you unfold the tale and by a fresh but unpretentious use of language.

In starting your article, let your model be the essays of Francis Bacon. His "Of Marriage" begins, "He that hath wife and children hath given hostages to fortune; for they are impediments to great enterprises, either of virtue or mischief." "Of Riches" he starts with "I cannot call riches better than the baggage of virtue." "Of

Cunning" opens with "We take cunning for a sinister or crooked wisdom." "Of Suspicion" is instantly on the wing with "Suspicions amongst thoughts are like bats amongst birds, they ever fly by twilight." "Of Ambition" wastes no time in asserting, "Ambition is like choler; which is an humor that maketh men active, earnest, full of alacrity, and stirring, if it be not stopped. But if it be stopped, and cannot have his way, it becometh adust, and thereby malign and venomous."

Each of these beginnings carries implicitly within it an entire essay. Each seizes the reader by the lapels and at once draws him into the subject. No gimmickry is needed, no flowery language, no literary contrivance. Plain words on their own carry enough meaning to provoke an intriguing thought, stir the reader's curiosity and thus make him want to continue.

You must strive for a similar effect. Articles in *The Economist* are like essays, in that they have a beginning, a middle and an end. They should not be mere bits of information stitched together. Each should be a coherent whole, a series of paragraphs that follow logically in order and, ideally, will suffer if even one sentence should be cut out. If the article is a report, the facts must be selected and presented as a story. If it is a leader or more analytical article, it should also have a sense of sequence, so that the reader feels he is progressing from a beginning to a conclusion.

Either way, it is up to you to provide the ideas, analysis and argument that bind the elements of the article together. That is the difficult part. Once you have them, though, you need only plain, straightforward words to express them. Do not imagine that you can disguise the absence of thought with long words, stale metaphors or the empty jargon of academics. Do not imagine, either, that you can make an intrinsically dull subject more interesting by using a series of hackneyed phrases. In moderation, however, you can enliven your writing with a fresh metaphor, an occasional exuberance or an unusual word or phrase that nicely suits your purpose.

Read through your writing several times Edit it ruthlessly, whether by cutting or polishing or sharpening, on each occasion. Avoid repetition. Cut out anything superfluous. And resist any temptation to achieve a literary effect by making elliptical remarks or allusions to unexplained people or events. Rather, hold your reader's attention by keeping the story moving. If the tale begins to flag, or the arguments seem less than convincing, you can rescue it

only by the sharpness of your mind. Nothing is to be gained by resorting to orotundities and grandiloquence, still less by calling on clichés and vogue expressions. Unadorned, unfancy prose is usually all you need.

Do not be stuffy "To write a genuine, familiar or truly English style", said Hazlitt, "is to write as anyone would speak in common conversation who had a thorough command or choice of words or who could discourse with ease, force and perspicuity setting aside all pedantic and oratorical flourishes."

Use the language of everyday speech, not that of spokesmen, lawyers or bureaucrats (so prefer let to permit, people to persons, buy to purchase, colleague to peer, way out to exit, present to gift, rich to wealthy, show to demonstrate, break to violate). Pomposity and long-windedness tend to obscure meaning, or reveal the lack of it: strip them away in favour of plain words.

- Do not be hectoring or arrogant Those who disagree with you are not necessarily stupid or insane. Nobody needs to be described as silly: let your analysis show that he is. When you express opinions, do not simply make assertions. The aim is not just to tell readers what you think, but to persuade them; if you use arguments, reasoning and evidence, you may succeed. Go easy on the oughts and shoulds.
- Do not be too pleased with yourself Don't boast of your own cleverness by telling readers that you correctly predicted something or that you have a scoop. You are more likely to bore or irritate them than to impress them.
- **Do not be too chatty** Surprise, surprise is more irritating than informative. So is Ho, ho and, in the middle of a sentence, wait for it, etc.
- Do not be too didactic If too many sentences begin Compare, Consider, Expect, Imagine, Look at, Note, Prepare for, Remember or Take, readers will think they are reading a textbook (or, indeed, a style book). This may not be the way to persuade them to renew their subscriptions.
- Do your best to be lucid ("I see but one rule: to be clear", Stendhal) Simple sentences help. Keep complicated constructions and

gimmicks to a minimum, if necessary by remembering the New Yorker's comment: "Backward ran sentences until reeled the mind."

Mark Twain described how a good writer treats sentences: "At times he may indulge himself with a long one, but he will make sure there are no folds in it, no vaguenesses, no parenthetical interruptions of its view as a whole; when he has done with it, it won't be a sea-serpent with half of its arches under the water; it will be a torch-light procession."

Long paragraphs, like long sentences, can confuse the reader. "The paragraph", according to Fowler, "is essentially a unit of thought, not of length; it must be homogeneous in subject matter and sequential in treatment." One-sentence paragraphs should be used only occasionally.

Clear thinking is the key to clear writing. "A scrupulous writer", observed Orwell, "in every sentence that he writes will ask himself at least four questions, thus: What am I trying to say? What words will express it? What image or idiom will make it clearer? Is this image fresh enough to have an effect? And he will probably ask himself two more: Could I put it more shortly? Have I said anything that is avoidably ugly?"

Scrupulous writers will also notice that their copy is edited only lightly and is likely to be used. It may even be read.

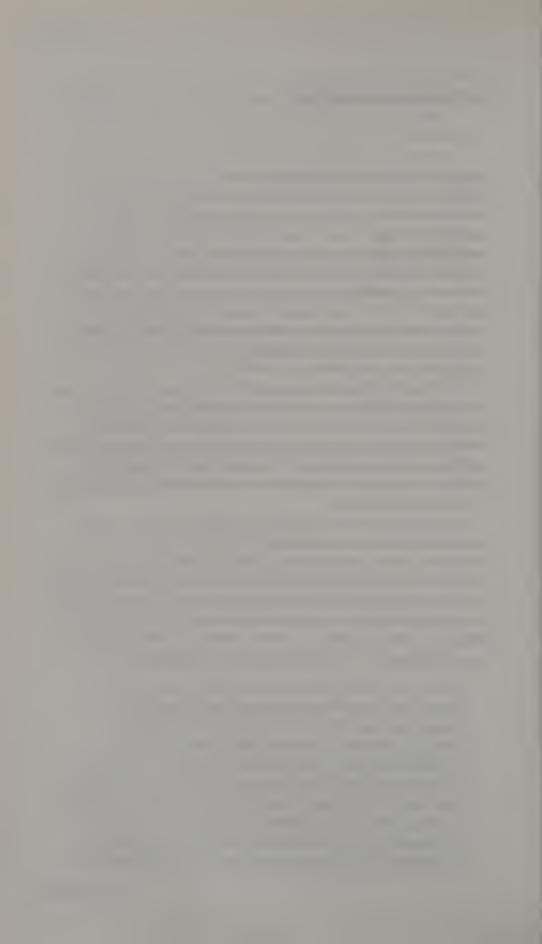
# A note on editing

Editing has always made a large contribution to *The Economist's* excellence. It should continue to do so. But editing on a screen is beguilingly simple. It is quite easy to rewrite an article without realising that one has done much to it at all: the cursor leaves no trace of crossings-out, handwritten insertions, rearranged sentences or reordered paragraphs. The temptation is to continue to make changes until something emerges that the editor himself might have written. One benefit of this is a tightly edited newspaper. One cost is a certain sameness. The risk is that the newspaper will turn into a collection of 70 or 80 articles which read as though they are the work of but a few hands.

The Economist has a single editorial outlook, and it is anonymous. But it is the work of many people, both in London and abroad, as its datelines testify. If the prose of our Tokyo correspondent is indistinguishable from the prose of our Nairobi correspondent, readers will feel they are being robbed of variety. They may also wonder whether these two people really exist, or whether the entire newspaper is not written in London.

The moral for editors is that they should respect good writing. That is mainly what this style guide is designed to promote. It is not intended to impose a single style on all *The Economist's* journalists. A writer's style, after all, should reflect his mind and personality. So long as they are compatible with *The Economist's* editorial outlook, and so long as the prose is good, editors should exercise suitable self-restraint. Remember that your copy, too, will be edited. And even if you think you are not guilty, bear in mind this comment from John Gross:

Most writers I know have tales to tell of being mangled by editors and mauled by fact-checkers, and naturally it is the flagrant instances they choose to single out - absurdities, outright distortions of meaning, glaring errors. But most of the damage done is a good deal less spectacular. It consists of small changes (usually too boring to describe to anyone else) that flatten a writer's style, slow down his argument, neutralise his irony; that ruin the rhythm of a sentence or the balance of paragraph; that deaden the tone that makes the music. I sometimes think of the process as one of "desophistication".



# part 1

the essence of style



a or the see grammar and syntax.

#### abbreviations

Write words in their full form on first appearance:

Trades Union Congress (not TUC), Troubled Asset Relief Programme (not TARP)

unless an abbreviation or acronym is so familiar that it is used more often in full:

AIDS BBC CIA EU FBI HIV IMF NATO NGO OECD UNESCO

or unless the full form would provide little illumination – AWACS, DNA. If in doubt about its familiarity, explain what the organisation is or does. After the first mention, try not to repeat the abbreviation too often; so write the agency rather than the IAEA, the party rather than the KMT, to avoid spattering the page with capital letters. There is no need to give the initials of an organisation if it is not referred to again. This clutters both the page and the brain.

Do not use spatterings of abbreviations and acronyms simply in order to cram more words in; you will end up irritating readers rather than informing them. An article in a recent issue of *The Economist* contained the following:

CIA DCI DNI DOD DVD FBI NCTC NSA

The article immediately following had:

CTAC CX DIS FCO GCHQ IT JIC JTAC MI5 MI6 MP SCOPE WMD

Some of these are well known to most readers and can readily be held in the mind. But unfamiliar abbreviations may oblige the reader to constantly refer back to the first use. Better to repeat some names in full, or to write the agency, the committee, the party, etc, than to allow an undisciplined proliferation. And prefer chief executive or boss to CEO.

#### ampersands should be used:

- when they are part of the name of a company:

  Procter & Gamble Pratt & Whitney
- of r such things as constituencies where two names are linked to form one unit:

  The rest of Brighouse & Spenborough joins with the Batley part of Batley & Morley to form Batley & Spen.

  The area thus became the Pakistani province of Kashmir and the Indian state of Jammu & Kashmir.
- 3 in R&D and S&L.

**definite article** If an abbreviation can be pronounced – *COSATU*, *NATO*, *UNESCO* – it does not generally require the definite article. Other organisations, except companies, should usually be preceded by *the*:

the BBC the KGB the NHS the NIESR the UNHCR

elements do not take small caps when abbreviated:

carbon dioxide is CO<sub>2</sub> lead is Pb methane is CH<sub>4</sub>

However:

chlorofluorocarbons are CFCs the oxides of nitrogen are generally NOX

Different isotopes of the same element are distinguished by raised (superscript) prefixes:

carbon-14 is <sup>14</sup>C helium-3 is <sup>3</sup>He

Do not sprinkle chemical symbols unnecessarily: they may put readers off. But common abbreviations such as CO<sub>2</sub> may sometimes be used for variety.

headings, cross-heads, captions, etc In headings, rubrics, cross-heads, footnotes, captions, tables, charts (including sources), use ordinary caps, not small caps.

initials in people's and companies' names take points (with a space between initials and name, but not between initials). In

general, follow the practice preferred by people, companies and organisations in writing their own names, for example:

I.M. Pei J.C. Penney J. Sainsbury A.N. Wilson

**junior and senior** Spell out in full (and lower case) junior and senior after a name:

George Bush junior George Bush senior

#### lower case Abbreviate:

kilograms (not kilogrammes) to kg (or kilos) kilometres per hour to kph kilometres to km miles per hour to mph

Use lower case for kg, km, lb (never lbs), mph and other measures, and for ie, eg, which should both be followed by commas. When used with figures, these lower-case abbreviations should follow immediately, with no space:

11am 4.30pm 15kg 35mm 100mph 78rpm

Two abbreviations together, however, must be separated: 60m b/d. Use b/d not bpd as an abbreviation for barrels per day.

MPs Except in British contexts, use MP only after first spelling out member of Parliament in full (in many places an MP is a military policeman).

Members of the European Parliament are MEPs (not Euro-MPS). Members of the Scottish Parliament are MSPs.

Members of the Welsh Assembly are AMS (Assembly Members).

#### organisations

EFTA is the European Free Trade Association.
The FAO is the Food and Agriculture Organisation.
The FDA is the Food and Drug Administration.
The IDA is the International Development Association.
NAFTA is the North American Free-Trade Agreement.
The PLO is the Palestine Liberation Organisation.

#### pronounceable abbreviations

Abbreviations that can be pronounced and are composed of bits of words rather than just initials should be spelt out in upper and lower case:

CocomMercosurUnicefFrelimoNepadUnisomKforRenamoUnproforLegcoSfor

Trips (trade-related aspects of intellectual property rights)

There is generally no need for more than one initial capital letter, unless the word is a name: ConsGold, KwaZulu, McKay, MiG.

ranks and titles Do not use Prof, Sen, Col, etc. Lieut-Colonel and Lieut-Commander are permissible. So is Rev, but it must be preceded by the and followed by a Christian name or initial: the Rev Jesse Jackson (thereafter Mr Jackson).

scientific units named after individuals Most scientific units, except those of temperature, that are named after individuals should be set in small capitals, though any attachments denoting multiples go in lower case:

watt is w kilowatt, 1,000 watts, is kw milliwatt, one-thousandth of a watt, is mw megawatt, 1m watts, is MW megahertz is MH

#### small caps usage

In body text, use small capitals for abbreviations, acronyms and proper names spelt in capitals, whether they can be pronounced as words or not, with no points:

#### CIF EU FOB GDP IKEA NATO

Single letters, whether or not attached by hyphens to words, should also be set in small caps:

A-level T-shirt U-turn X-ray Y chromosome

Abbreviations that include upper-case and lower-case letters

must be set in a mixture of small capitals and roman: *BPhil*, *BSkyB*, *PhD*. The same rule applies if an abbreviation is linked to a number: *AK-47*, *MiG-25*, M1, *SALT-2*.

Brackets, apostrophes and all other typographical furniture accompanying small capitals are generally set in ordinary roman, with a lower-case s (also roman) for plurals and genitives: *IOUS*, *MPS*' salaries, *SDRS*, etc. Ampersands should also be set as small caps: *R&D*.

Do not use small caps for:

the elements of the periodic table, eg H, Pb, Sn, NaCl

degrees of temperature, eg °C, °F, °R

currencies, eg Nkr, Sfr

roman numerals, eg C, D, I, L, M, V, X. So Richard III, Louis XIV, Pope John XXIII and so on. But do not adorn popes, monarchs, etc, with numerical postscripts unless they are needed to differentiate, for example, Benedict XVI from Benedict XV, or Elizabeth II from her 16th-century namesake.

anything in captions, charts (including sources), footnotes, headings, rubrics or tables

writing out upper-case abbreviations Most upper-case abbreviations take upper-case initial letters when written in full. The *LSO* is the London Symphony Orchestra. However, there are exceptions:

CAP but common agricultural policy
EMU but economic and monetary union
GDP but gross domestic product
PSBR but public-sector borrowing requirement
VLSI but very large-scale integration

#### miscellaneous Spell out:

page pages hectares miles

Remember, too, that the V of HIV stands for virus, so do not write HIV virus.

See measures in Part 3.

**absent** In Latin absent is a verb meaning they are away. In English it is either an adjective (absent friends) or a verb (to absent yourself). It is not a preposition meaning in the absence of.

**accents** On words now accepted as English, use accents only when they make a crucial difference to pronunciation:

café cliché communiqué éclat exposé façade soupçon

But: chateau decor elite feted naive

The main accents and diacritical signs are:

acute république grave grand-mère circumflex bête noire

umlaut Länder, Österreich (Austria)

cedilla français

tilde señor, São Paulo

If you use one accent (except the tilde – strictly, a diacritical sign), use all:

émigré mêlée protégé résumé

Put the accents and diacritical signs on French, German, Spanish and Portuguese names and words only:

José Manuel Barroso cafèzinho
Federico Peña coñac
Françoise de Panafieu déjeuner
Wolfgang Schäuble Frühstück

See also italics.

**acronym** A pronounceable word, formed from the initials of other words, like *radar* or *NATO*. It is not a set of initials, like the *BBC* or the *IMF*.

**actionable** means giving ground for a lawsuit. Do not use it to mean susceptible of being put into practice: prefer practical or practicable. Do not use action as a verb.

adjectives and adverbs see grammar and syntax, punctuation.

adjectives of proper nouns see grammar and syntax, punctuation.

- address What did journalists and politicians do in the days, not so long ago, when address was used as a verb only before objects such as audience, letter, ball, haggis and, occasionally, themselves? Questions can be answered, issues discussed, problems solved, difficulties dealt with. See clichés.
- **aetiology** is the science of causation, or an inquiry into something's origins. Etiolate is to make or become pale for lack of light.
- **affect** (verb) means to have an influence on, as in the novel affected his attitude to immigrants. See also **effect**.
- affirmative action is a euphemism, uglier even than human-rights abuses and more obscure even than comfort station, with little to be said for it. It is too late to suppress it altogether and perhaps too soon to consign it to the midden of civil-rights studies, but try to avoid it as much as possible. If you cannot escape it, put it in quotation marks on first mention and, unless the context makes its meaning clear, explain what it is. You may, however, find that preferential treatment, job preferment or even discrimination serve just as well as alternatives. See euphemisms.

**affordable** By whom? Avoid affordable housing, affordable computers and other unthinking uses of advertising lingo.

Afghan names see names.

aggravate means make worse, not irritate or annoy.

**aggression** is an unattractive quality, so do not call a keen salesman an aggressive one (unless his foot is in the door).

**agony column** Remember that when Sherlock Holmes perused this, it was a personal column. Only recently has it come to mean letters to an agony aunt.

agree Things are agreed on, to or about, not just agreed.

aircraft see hyphens and italics.

alibi An alibi is the fact of being elsewhere, not a false explanation.

alternate, alternative Alternate (as an adjective) means every other.

As a noun, it has now come to mean a stand-in for a director or delegate. Alternative (as a noun), strictly, means one of two, not one of three, four, five or more (which may be options). As an adjective, alternative means of two (or, loosely, more) things, or possible as an alternative.

Americanisms If you use Americanisms just to show you know them, people may find you a tad tiresome, so be discriminating. Many American words and expressions have passed into the language; others have vigour (scofflaw), particularly if used sparingly, or charm (discombobulate). Some are short and to the point, so, for example, prefer lay off to make redundant.

Spat and scam, two words beloved by some journalists, have the merit of brevity, but so do row and fraud; squabble and swindle might sometimes be used instead. But many words favoured in American English usage are unnecessarily long, or unusual, so use:

and not additionally
the army not the military (noun)
car not automobile
company not corporation
court not courtroom or courthouse
district not neighborhood
normality not normalcy
oblige not obligate
property not real estate
rocket not skyrocket
speciality not specialty
stocks not inventories (unless there is the risk of confusion with
stocks and shares)
transport not transportation

Other Americanisms are euphemistic or obscure, so avoid:

ball games rookies end runs stand-off point men

Back-formations are common in English, so curate, the verb meaning organise or superintend exhibitions of pictures, sculptures and so on formed from curator, is now acceptable in British English. But it is still too soon for gallerist (prefer dealer or, if appropriate, just gallery). adverbs Put adverbs where you would put them in normal speech, which is usually after the verb (not before it, which usually is where Americans put them).

avoiding nouning adjectives Similarly, do not noun adjectives such as:

advisory – prefer warning centennial – prefer centenary inaugural – prefer inauguration meet (noun) – meeting is better spend (noun) – spending is preferable

avoiding verbing and adjectiving nouns Try not to verb nouns or to adjective them. So do not:

access files (except electronically)
action proposals
author books (still less co-author them)
critique style guides
gun someone down, use shoot
haemorrhage red ink (haemorrhage is a noun)
let one event impact another
loan money
pressure colleagues (press will do)
progress reports
source inputs
trial programmes

Avoid parenting (or using the word) and parenting skills. (See also grammar and syntax.)

And though it is sometimes necessary to use nouns as adjectives, there is no need to call:

an attempted coup a coup attempt a suspected terrorist a terrorist suspect the Californian legislature the California legislature

Vilest of all is the habit of throwing together several nouns into one ghastly adjectival reticule:

Texas millionaire real-estate developer and failed thrift entrepreneur Hiram Turnipseed ...

coining words Avoid coining verbs and adjectives unnecessarily.

#### Instead of:

dining experiences and writing experiences: use dining and writing

downplaying criticism, you can play it down (or perhaps minimise it)

upcoming and ongoing are better put as forthcoming and continuing

Why outfit your children when you can fit them out?

Hosting has now entered the language (often to mean acting as host at an event paid for by someone else, otherwise giving would be the right word), but guesting (appearing as a guest on a programme) should be kept at bay.

old-fashioned terms Some American expressions that were once common in English English (and some still used in Scottish English) now sound old-fashioned to most British ears. So prefer:

clothes or clothing to apparel or garments doctors to physicians got to gotten lawyers to attorneys often to oftentimes over or too to overly stick to cane

**overuse of American words** Do not feel obliged to follow American fashion in overusing such words as:

constituency – try supporters
gubernatorial – this means relating to a governor
perception – try belief or view
rhetoric (of which there is too little, not too much) – try language
or speeches or exaggeration if that is what you mean

some differences In an American context you may run for office (but please stand in countries with parliamentary systems) and your car may sometimes run on gasoline instead of petrol. But if you use corn in the American sense you should explain that this is maize to most people (unless it is an old chestnut).

Slate can also mean abuse (as a verb) but does not, in Britain, mean predict, schedule or nominate. And if you must

use American expressions, use them correctly (a rain-check does not imply checking on the weather outside).

In Britain:

Cars are hired, not rented, and are left in car parks, not parking lots.

City centres are not central cities.

Companies: call for a record profit if you wish to exhort the workers, but not if you merely predict one. And do not post it if it has been achieved. If it has not, look for someone new to head, not head up, the company.

Countries, nations and states: London is the country's capital, not the nation's. If you wish to build a nation, you will bind its peoples together; if you wish to build a state, you will forge its institutions.

Deep: make a deep study or even a study in depth, but not an in-depth study.

Ex-servicemen are not necessarily veterans.

Football for most people is a game – you do not have to call it a sport – that Americans call soccer.

Do not figure out if you can work out.

Fresh should be used of vegetables, not teenagers.

Grow a beard or a tomato but not a company (or indeed a salesman: the Financial Times reported on August 8th 2003 that BMW was "to grow its own car salesmen").

Hikes are walks, not increases.

Hospital: when we are seriously ill we are in hospital, not in the hospital, still less hospitalised.

Do not use likely to mean probably.

Make a rumpus rather than a ruckus, be rumbustious rather than rambunctious, and snigger rather than snicker.

On-site inspections are allowed, but not on-train teams or in-ear headphones.

Outside America, nowadays, you stay outside the door, not outside of it.

Programme: you may program a computer but in all other contexts the word is programme.

Use power cut or blackout rather than outage.

Keep a promise, rather than deliver on it.

Raise cattle and pigs, but children are (or should be) brought up.

Regular is not a synonym for ordinary or normal: Mussolini brought in the regular train, All-Bran the regular man; it is quite normal to be without either.

A religious group sounds better than a faith-based organisation. Scenarios are best kept for the theatre, postures for the gym, parameters for the parabola.

School: children are at school, not in it.

Do not task people, or meet with them.

Throw stones, not rock.

Trains run from railway stations, not train stations. The people in them, and on buses, are passengers, not riders.

Use senior rather than ranking.

And only the speechless are *dumb*, the well-dressed (and a few devices) *smart* and the insane *mad*.

tenses Choose tenses according to British usage, too. In particular, do not fight shy – as Americans often do – of the perfect tense, especially where no date or time is given. Thus:

Mr Obama has woken up to the danger is preferable to Mr Obama woke up to the danger, unless you can add last week or when he heard the explosion.

Do not write Your salary just got smaller or I shrunk the kids. In British English Your salary has just got smaller and I've shrunk the kids.

See also adjectives of proper nouns, euphemisms, grammar and syntax, and Part 2.

among and between Some sticklers insist that, where division is involved, among should be used where three or more are concerned, between where only two are concerned. So:

The plum jobs were shared among the Socialists, the Liberals and the Christian Democrats, while the president and the vice-president divided the cash between themselves.

This distinction is unnecessary. But take care with between. To fall between two stools, however painful, is grammatically acceptable; to fall between the cracks is to challenge the laws of physics.

Prefer among to amongst.

an should be used before a word beginning with a vowel sound (an egg, an umbrella, an MP) or an h if, and only if, the h is silent (an honorary degree). But a European, a university, a U-turn, a hospital, a hotel. Historical is an exception: it is preceded by an, the h remaining silent.

- **anarchy** means the complete absence of law or government. It may be harmonious or chaotic.
- animals For the spelling of the Latin names of animals, plants, etc, see Latin names.
- presumably in contrast to annus mirabilis, to describe an awful year, for example by Queen Elizabeth in 1992 (the year of her daughter's divorce, the separation of the Duke and Duchess of York and a fire at Windsor Castle) and by Kofi Annan in 2004 (a year of scandal and controversy at the United Nations). It serves its purpose well, but it should be noted that annus mirabilis originally meant much the same thing: 1666, of which it was first used, was the year of the great fire of London and the second year of the great plague in England. Physicists, however, have latterly used the term to describe 1932, the year in which the neutron was discovered, the positron identified and the atomic nucleus first broken up artificially. And Philip Larkin, more understandably, used it to describe 1963, the year in which sexual intercourse began.
- anon means soon, though it once meant straight away. Presently also means soon, though it is increasingly misused to mean now. (See also **presently**.)
- anticipate does not mean expect. Jack and Jill expected to marry; if they anticipated marriage, only Jill might find herself expectant.
- apostasy, heresy If you abandon your religion, you commit apostasy. If that religion is the prevailing one in your community and your beliefs are contrary to its orthodoxy, you commit heresy.

apostrophes see punctuation.

**appeal** is intransitive nowadays (except in America), so appeal against decisions.

appraise means set a price on. Apprise means inform.

**Arabic** The Arabic alphabet has several consonants that have no exact equivalents in English: for example, a hard t as well as

a normal soft one, a hard s as well as a soft one, two different (one vocalised, the other not) th sounds. Moreover, there are three sounds: a glottal stop like a hiccup, a glottal sound akin to strangulation and a uvular trill. Ultra-fastidious transliterators try to reproduce these subtleties with a profusion of apostrophes and hs which yield spellings like Mu'ammar al-Qadhdhafi. The risk of error and the sheer ugliness on the page are too great to justify the effort, so usually ignore the differences.

Vowels present a lesser problem. There are only three – a, u, i – but each can be lengthened. Do not bother to differentiate between the short and the long a. Occasionally, a spelling is established where the u has been lengthened by using oo, as in Sultan Qaboos. In such instances, follow that convention, but in general go for ou, as in murabitoun or Ibn Khaldoun. For a long i you should normally use ee (as in mujahideen).

Muhammad is the correct spelling unless it is part of the name of someone who spells it differently. (See also names.)

- as of say, April 5th or April. Prefer on (or after, or since) April 5th, in April.
- **assassinate** is, properly, the term used not just for any old killing, but for the murder of a prominent person, usually for a political purpose. (See **execute**.)
- as to There is usually a more appropriate preposition, eg about. Or rewrite the sentence.
- autarchy, autarky Autarchy means absolute sovereignty. Autarky means self-sufficiency.
- **avocation** An avocation is a distraction or diversion from your ordinary employment, not a synonym for vocation.



bail, bale In the hayfield, bale; otherwise bail, bail out and bail-out (noun).

#### Bangladeshi names see names.

-based A Paris-based group may be all right, if, say, that group operates abroad (otherwise just say a group in Paris). But avoid community-based, faith-based, knowledge-based, etc. A community-based organisation is perhaps a community organisation; a faith-based organisation is probably a church; a knowledge-based industry needs explanation: all industries depend on knowledge.

beg the question means neither raise the question, invite the question nor evade the answer. To beg the question is to adopt an argument whose conclusion depends upon assuming the truth of the very conclusion the argument is designed to produce.

All governments should promote free trade because otherwise protectionism will increase. This begs the question.

#### Belarusian names see names.

**bellwether** This is the leading sheep of a flock, on whose neck a bell is hung. It is nothing to do with climate, prevailing winds or the like, but the term is used in the stockmarket.

#### between see among and between.

biannual, biennial Biannual can mean twice a year or once every two years. Avoid. Since biennial also means once every two years, that is best avoided too. So are bimonthly and biweekly, which also have two meanings. Luckily, fortnightly is unambiguous.

bicentennial Prefer bicentenary (as a noun).

- **black** In the black means in profit in Britain, but making losses in some places. Use in profit.
- blond, blonde Blond is an adjective and, unusually, in its adjectival use it retains its two genders (see grammar and syntax, masculine or feminine). Use blonde as a noun, referring to a woman with blond hair: the blonde in the corner of the room. Use blond for everything else, including the hair of a blonde.
- **blooded, bloodied** Blooded means pedigreed (as in blue-blooded) or initiated. Bloodied means wounded.

bon vivant not bon viveur.

- **born, borne** are both past participles of the verb bear. Born is used in the sense of giving birth: She was born in April. Borne is used for supporting or putting up with (The victims had borne enough pain) and for giving birth in active constructions (She had already borne six children).
- **both** ... and A preposition placed after both should be repeated after and. Thus both to right and to left; but to both right and left is all right.

brackets see punctuation.

British titles see titles.

brokerage is what a stockbroking firm does, not what it is.

by contrast, in contrast Use by contrast only when you are comparing one thing with another: Somalia is a poor country. By contrast, Egypt is rich. This means Egypt is rich by comparison with Somalia, though by other standards it is poor. If you are simply noting a difference, say in contrast: The Joneses spend their holidays in the south of France. In contrast, the Smiths go to south Wales.



**cadre** Keep this word for the framework of a military unit or the officers of such a unit, not for a communist functionary.

calibres see hyphens.

Cambodian names see names.

Canute's exercise on the seashore was designed to persuade his courtiers of what he knew to be true but they doubted, ie, that he was not omnipotent. Don't imply he was surprised to get his feet wet.

capitals A balance has to be struck between so many capitals that the eyes dance and so few that the reader is diverted more by our style than by our substance. The general rule is to dignify with capital letters organisations and institutions, but not people; and full names, but not informal ones. More exact rules are laid out below. Even these, however, leave some decisions to individual judgment. If in doubt use lower case unless it looks absurd. And remember that "a foolish consistency is the hobgoblin of little minds" (Ralph Waldo Emerson).

avoiding confusion Use capitals to avoid confusion, especially with no (and therefore yes). In Bergen no votes predominated suggests a stalemate, whereas In Bergen No votes predominated suggests a triumph of noes over yeses. In most contexts, though, yes and no should be lower case: "The answer is no."

cities City with a capital, even though City is not an integral part of their names:

Guatemala City Ho Chi Minh City Kuwait City

Panama City Quebec City

New York City

Mexico City

City also takes a capital when it is part of the name:

Dodge City Kansas City Oklahoma City

Quezon City Salt Lake City

#### compass points Lower case for:

east west north south

except when part of a name (North Korea, South Africa, West End) or part of a thinking group: the South, the Mid-West, the West (but lower case for vaguer areas such as the American north-east, north-west, south-east, south-west).

If you are, say, comparing regions some of which would normally be upper case and some lower case, and it would look odd to leave them that way, put them all lower case:

House prices in the north-east and the south are rising faster than those in the mid-west and the south-west.

The regions of Africa are southern, east, west and north Africa. But South Africa is the name of the country.

**Europe** Europe's divisions are no longer neatly political, and are now geographically imprecise, so use lower case for *central*, *eastern* and *western* Europe.

Use West Germany (West Berlin) and East Germany (East Berlin) only in historical references. They are now west or western Germany (Berlin) and east or eastern Germany (eastern Berlin).

The Basque country (or region) is ill-defined and contentious, and may include parts of both France and Spain, so lower case for country (or region).

See also Euro-.

**finance** In finance there are particular exceptions to the general rule of initial capitals for full names, lower case for informal ones. There are also rules about what to do on second mention.

Deutschmarks are still known just as *D-marks*, even though all references are historical.

Special drawing rights are lower case but are abbreviated as SDRs, except when used with a figure as a currency (SDR500m).

The Bank of England and its foreign equivalents have initial caps when named formally and separately, but collectively they are central banks in lower case, except those like Brazil's, Ireland's and Venezuela's, which are actually named the Central Bank. The Bank of England becomes the bank on second mention.

The IMF may become the fund on second mention.

The World Bank and the Fed (after first spelling it out as the Federal Reserve) take initial upper case, although these are shortened, informal names. The World Bank becomes the hank on second mention.

Treasury bonds issued by America's Treasury should be upper case; treasury bills (or bonds) of a general kind should be lower case. Avoid *T-bonds* and *t-bills*.

**food and drink** Lower case should be used for most common or familiar wines, cheeses, grape varieties, for example:

| barollo    | dim sum    | piesporter    |
|------------|------------|---------------|
| bordeaux   | emmental   | pinotage      |
| brunello   | gorgonzola | pont-l'évêque |
| burgundy   | hock       | primitivo     |
| champagne  | merlot     | rioja         |
| chardonnay | moselle    | syrah         |
| cheddar    | parmesan   | zinfandel     |

But the proper names of particular wines take upper case:

Cheval Blanc Lafite Marqués de Riscal Pontet-Canet as do some foods and drinks that would look odd lower case:

Bombay duck Nuits St George Parma ham

#### historical terms

Allies (in the second world war) New Deal Black Death Prohibition **Cultural Revolution** Reconstruction D-Dav Reformation the Depression (1930s) Renaissance Enlightenment Restoration Holocaust (second world war) Thirty Years War Industrial Revolution Year of the Dog, Horse, Rat, Middle Ages etc (but new year)

## organisations, institutions, acts, etc

1 Organisations, ministries, departments, institutions, treaties, acts, etc, generally take upper case when their full name (or something pretty close to it, eg, State Department) is used.

**Amnesty International** 

Arab League

Bank of England (the bank)

Central Committee

Court of Appeal

the Crown (Britain)

Department for Environment, Food & Rural Affairs (DEFRA)

Department of State (the department)

**European Commission** 

Forestry Commission

Health and Safety at Work Act

High Court

House of Commons

House of Lords

House of Representatives

Household Cavalry

Metropolitan Police

Ministry of Defence

New York Stock Exchange

Oxford University

Politburo

Scottish Parliament (the parliament)

Senate

St Paul's Cathedral (the cathedral)

Supreme Court

Treasury

Treaty of Rome

Welsh Assembly (the assembly)

World Bank (the bank)

- 2 Organisations with unusual or misleading names, such as the African National Congress and Civic Forum, may become the Congress and the Forum on second and subsequent mentions.
- 3 But most other organisations agencies, banks, commissions (including the European Commission and the European Union), etc take lower case when referred to incompletely on second mention.

#### 4 Informal names

Organisations, committees, commissions, special groups, etc, that are impermanent, ad hoc, local or relatively insignificant should be lower case:

international economic subcommittee of the Senate Foreign Relations Committee

Market Blandings rural district council

Oxford University bowls club

subcommittee on journalists' rights of the National Executive Committee of the Labour Party

## 5 Rough descriptions or translations

Use lower case for rough descriptions (the safety act, the American health department, the French parliament, as distinct from its National Assembly). If you are not sure whether the English translation of a foreign name is exact or not, assume it is rough and use lower case.

## 6 Congress and Parliament

Congress and Parliament are upper case, unless parliament is used not to describe the institution but the period of time for which it sits.

This bill will not be brought forward until the next parliament.

But congressional and parliamentary are lower case, as is the opposition, even when used in the sense of her majesty's loyal opposition.

The government, the administration and the cabinet are always lower case.

After first mention, the House of Commons (or Lords, or Representatives) becomes the House.

#### 7 Acts

In America acts given the names of their sponsors (eg, Glass-Steagall, Helms-Burton) are always rough descriptions (see above) and so take a lower-case act.

# people

#### 1 Ranks and titles

Use upper case when written in conjunction with a name, but lower case when on their own:

Colonel Qaddafi, but the colonel

Pope Benedict, but the pope President Obama, but the president Queen Elizabeth, but the queen Vice-President Ansari, but the vice-president

Do not write Prime Minister Brown or Defence Secretary Gates; they are the prime minister, Mr Brown, and the defence secretary, Mr Gates. You might, however, write Chancellor Merkel.

## 2 Office-holders

When referred to merely by their office, not by their name, office-holders are lower case:

the chairman of Marks & Spencer the chancellor of the exchequer the foreign secretary the president of the United States the prime minister the speaker the treasury secretary

The only exceptions are a few titles that would look unduly peculiar without capitals:

Black Rod Chancellor of the Duchy of Lancaster Lord Chancellor Lord Privy Seal Master of the Rolls

and a few exalted people, such as:

the Dalai Lama, the Aga Khan. Also God and the Prophet.

3 Some titles serve as names, and therefore have initial capitals, though they also serve as descriptions: the Archbishop of Canterbury, the Emir of Kuwait. If you want to describe the office rather than the individual, use lower case: The next archbishop of Canterbury will be a woman. Since the demise of the ninth duke, there has never been another duke of Portland.

places Use upper case for definite geographical places, regions, areas and countries (The Hague, Transylvania, Germany), and for vague but recognised political or geographical areas (but see Europe above):

Central, South and South-East Asia
East Asia (which is to be preferred to the Far East)
the Gulf
Highlands (of Scotland)
Middle East
Midlands (of England)
North Atlantic
North, Central and South America
South Atlantic
the West (as in the decline of the West)
West Country

Use capitals for particular buildings even if the name is not strictly accurate, eg, the Foreign Office.

And if in doubt use lower case (the sunbelt).

The third world (an unsatisfactory term now that the communist second world has disappeared) is lower case.

Avoid the western hemisphere. Unlike the southern hemisphere and the northern hemisphere, it is not clear where the western hemisphere begins or ends. The Americas will usually serve instead.

## political terms

1 The full name of political parties is upper case, including the word party:

Communist (if a particular party) Labour Party Peasants' Party Republican Party

2 But note that some parties do not have party as part of their names, so this should therefore be lower case:

Greece's New Democracy party India's Congress party Indonesia's Golkar party Turkey's Justice and Development party

3 Note that usually only people are:

Democrats Liberal Democrats
Christian Democrats Social Democrats

Their parties, policies, candidates, committees, etc, are:

Democratic Liberal Democratic
Christian Democratic Social Democratic

But a committee may be Democrat-controlled, and use Christian democratic, etc, if not referring to a party of that name.

The exceptions are Britain's Liberal Democrat Party and Thailand's Democrat Party.

4 When referring to a specific party, write Labour, the Republican nominee, a prominent Liberal, etc, but use lower case in looser references to liberals, conservatism, communists, etc. Tories, however, are upper case, as is New Labour.

**proper names** When forming nouns, adjectives and verbs from proper names, retain the initial capital:

Buddhism Leninist Luddite Christian Finlandisation Maronite Marxist Gaullism Hindu Napoleonic Hobbesian **Paislevite** Islamic Russify **Thatcherism Jacobite** 

Exceptions are: platonic, pyrrhic.

Note that Indian castes are lower-case italic, except for *brahmin*, which has now become an English word and is therefore lower-case roman (unless it is mentioned along with several other less familiar caste names in italic).

**province, county, river, state** Lower case when not strictly part of the name:

Cabanas province New York state
Limpopo river Washington state

Exceptions are: Mississippi River, River Thames.

trade names Use capitals:

BlackBerry Google Hoover Teflon Valium

## miscellaneous (lower case)

19th amendment (but Article 19)

aborigines

amazon (female warrior)

angst

blacks (and whites)

cabinet civil servant

civil service

civil war (even America's)

cold war

common market communist (generally)

constitution (even America's)

cruise missile draconian

first world war french windows

general synod

gentile government

Gulf war gypsy internet

junior (as in George Bush

junior) Kyoto protocol

the left

miscellaneous (upper case)

Anglophone (but prefer

English-speaking)
Antichrist

anti-Semitism Atlanticist

the Bar the Bible Catholics

CD-ROM (should be set in

small capitals)

Christ

mafia (any old group

of criminals)
mecca (when used
as a mecca for tourists)

new year (but New Year's Day) Olympic games (and Asian, Commonwealth, European)

opposition
philistine
the pope
the press
the queen
quisling
realpolitik
republican

revolution (everyone's)

the right

second world war

senior (as in George Bush

senior)
six-day war
the speaker

state-of-the-union message

titanic (not the ship)

white paper wild west

world wide web

young turk

Christmas Day Christmas Eve

Coloureds (in South Africa)

the Cup Final the Davis Cup

Earth (when, and only when, it is being discussed as a

planet like Mars or Venus)
Francophone (but prefer

French-speaking)

Hispanics

House of Laity
Koran
Labour Day
Mafia (the genuine article)
May Day
Mecca (in Saudi Arabia,
California and Liberia)
Memorial Day
New Year's Day
New Year's Eve
Pershing missile (because it
is named after somebody)
Protestants
the Queen's Speech

Semitic (-ism)
Social Security (in American contexts only, where it is used to mean pensions; what is usually understood by social security elsewhere is welfare in the United States)
Stealth fighter, bomber
Teamster
Ten Commandments
Test match
Tube (London Underground)
Utopia (-n)

See also abbreviations.

## captions see headings and captions.

cartel A cartel is a group that restricts supply in order to drive up prices. Do not use it to describe any old syndicate or association of producers – especially of drugs.

case "There is perhaps no single word so freely resorted to as a trouble-saver", says Gowers, "and consequently responsible for so much flabby writing." Often you can do without it. There are many cases of it being unnecessary is better as It is often unnecessary. If it is the case that simply means If. It is not the case means It is not so.

Cassandra Do not use Cassandra just as a synonym for a prophet of doom. The most notable characteristic about her was that her predictions were always correct but never believed.

catalyst A catalyst is something that speeds up a chemical reaction while itself remaining unchanged. Do not confuse it with one of the agents.

#### Central Asian names see names.

centred on not around or in.

challenge Although duels and gauntlets have largely disappeared into

history, modern life seems to consist of little else but challenges. At every turn, every president, every minister, every government, every business, everyone everywhere is faced with challenges. No one nowadays has to face a change, difficulty, task or job. Rather these are challenges – fiscal challenges, organisational challenges, structural challenges, regional challenges, demographic challenges, etc. Next time you grab the word challenge, drop it at once and think again.

**charge** If you charge intransitively, do so as a bull, cavalry officer or some such, not as an accuser (so avoid The standard of writing was abysmal, he charged).

charts and tables should, ideally, be understandable without reading the accompanying text. The main point of the heading should therefore be to assist understanding, though if it does so amusingly, so much the better. If the subject of the chart (or table) is unambiguous (because, say, it is in the middle of a story about Germany), the title need not reflect the subject. In that case, however, the subtitle should clearly state: Number of occasions on which the word angst appears in German company reports, 2005–10.

**cherry-pick** If you must use this cliché, note that to cherry-pick means to engage in careful rather than indiscriminate selection, whereas a cherry-picker is a machine for raising pickers (and cleaners and so on) off the ground.

Chinese is a language. It may be either Mandarin or Cantonese.

Chinese names see names.

circumstances stand around a thing, so it is in, not under, them.

civil society pops up a lot these days, often in the company of citizenship skills, community leaders, good governance, the international community, social capital and the like ("Development of civil society is social-reality specific" is a typical example). That should serve as a warning. It can, however, be a useful, albeit ill-defined term to describe collectively all non-commercial organisations in between the family and the state. But do not use it as a euphemism for NGOs (non-governmental organisations), which is how it is usually employed.

## clerical titles see titles.

clichés weren't always clichéd. The first person to use window of opportunity or level playing-field or accident waiting to happen was justly pleased with himself. Each is a strong, vivid expression – or was. The trouble is that such expressions have been copied so often that they have lost their vividness. Mass printing made constant repetition easy, which explains how the word cliché came into being: it is the French term for a stereotype printing plate. Careful writers since Flaubert, who was so obsessive in his search for freshness that he insisted on anything approaching a cliché being printed in italics, have tried to avoid hackneyed phrases.

In "A Dictionary of Clichés" (1940), Eric Partridge wrote: "Clichés range from fly-blown phrases (much of a muchness; to all intents and purposes), metaphors that are now pointless (lock, stock and barrel), formulas that have become mere counters (far be it from me to ...) – through sobriquets that have lost all their freshness and most of their significance (the Iron Duke) – to quotations that are nauseating (cups that cheer but not inebriate), and foreign phrases that are tags (longo intervallo, bête noire)."

In truth, many of yesterday's clichés have become so much a part of the language that they pass unnoticed; they are like Orwell's dead metaphors. The ones most to be avoided are the latest, the trendiest. Since they usually appeal to people who do not have the energy to pick their own words, they are often found in the wooden prose of bureaucrats, academics and businessmen, though journalese is far from immune.

Clichés numb, rather than stimulate, the reader's brain. Many of the clichés in The Economist are phrases like bite the bullet, confirmed bachelor, eye-watering sums, grinding to a halt, high-profile, honeymoon period, incurable optimist, road maps, tax packages, too close to call, toxic debt, whopping bills. They serve merely to bore. Far worse are some of those placed in its pages by its managers, which probably induce terminal despair. The following appeared in an advertisement in May 2009: world-class analysis, key industries, proven track record, strategic, transformative thinking, decisive goal-driven leader, consummate collaborator within a team framework, impactful programmes, strategic and consultative approach, professional in all internal and external interactions, results-driven, relationship-building and communication skills.

Many of these expressions are meaningless. All are ugly. All are borrowed unthinkingly from the language of other advertisers,

and since they appear so often they fail to make an impact. Similar horrors are perpetrated by, for example, the United Nations Development Programme, looking for an economic recovery cluster leader and governance cluster leader to play a dynamic and pivotal role in the key programmatic areas of UNDP; the University of Birmingham, seeking an academic practice advisor skilled in collaborating with academic staff on pedagogic development initiatives ... The role is multi-faceted and challenging ... You will be expected to prioritise and effectively manage the complexities of your own workload; and the Royal Society of Arts, anxious to recruit a dynamic, high-calibre director of education to lead and deliver its flagship education programme, who will deliver a progressive, innovative portfolio of projects and seminars, and lead and grow its education programme, which, not surprisingly, has cutting-edge research and policy development. The society also takes pride in its inclusive design resource, which draws together key contextual information with, among other things, inspirational design concepts.

Bureaucrats are inveterate offenders. They delight in posts like service improvement managers for lifelong disabilities service, heads of offending services and human-resources officers. Their work is always challenging, exciting, key, strategic and often multi-disciplinary. They are inevitably committed, creative, dynamic, innovative and proactive. Sometimes, however, they go wild. Britain's Ministry of Justice, for instance, advertising for a director of estate capacity to lead a team of 150 people through a period of dynamic change to create a significant increase in capacity (ie, help build three new Titan prisons), sought candidates with strong influencing skills within the context of multi-layered internal and external stakeholder management with experience of developing business-as-usual results.

Here is part of a letter from a large London think-tank, explaining that it might be slow in updating members' details because it was improving its computer system. This simple message was conveyed in 125 words, of which these are some:

"The organisation is upgrading its IT infrastructure by introducing a new database which will enable us to store and share information more effectively internally. We embarked upon this major project when it became clear that the current system no longer adequately supported our requirements. When the new system is fully implemented in the autumn it will enable us to more effectively manage our relationship with members and other stakeholders ... We kindly ask for your patience while we resolve any issues over the next two weeks."

Language such as this is so common that its authors have stopped asking themselves whether it means anything, whether the message might make more impact if it were expressed in 20 words rather than 125 or whether anyone will even bother to read it.

Even publishers are capable of writing drivel. The book introduces the SpeakOut, writes one, an innovative, interactive dropin engagement process. It provides hands-on, systematic guidance and detailed checklists for managing community engagement processes, as well as targeted advice on facilitation, recording and training.

Do not add to such tosh. Be specially careful not to borrow the empty phrases of politicians who constantly invoke paradigm shifts, wake-up calls, supply-side solutions, blue-sky thinking and social inclusion, while asserting their desire to go the extra mile, push the envelope and kick-start the economy. Making a difference is one of the most fatuous favourites. Thus a former director of communications for the Labour Party could assert that the prime minister, Gordon Brown, was being criticised only because he wanted to make a difference, as though the same plea could not have been made for A. Hitler or J. Stalin.

Not all clichés, however, are used unthinkingly. Politicians often resort to hackneyed language to give the impression that they are saying something when they are doing their best to avoid it.

This is Harriet Harman, who was solicitor-general at the time, ruling out a prosecution because there was, she said, an evidential deficiency related to the prosecution's inability within the current statutory framework to disprove the defence raised on the particular facts of the case. Here the language chosen is deliberately numbing, chosen precisely to obscure the fact that the prosecution had no evidence.

Treat all such stuff as a caution. ("Political language is designed to ... give an appearance of solidity to pure wind." George Orwell)

Nothing betrays the lazy writer faster than fly-blown phrases used in the belief that they are snappy, trendy or cool. Some of these clichés are deliberately chosen, usually from a film or television, or perhaps a politician. Others come into use less wittingly, often from social scientists. If you find yourself using any of the following vogue words, you should stop and ask yourself whether it is the best word for the job, would you have used it in the same context five or ten years ago, and if not why not:

address, meaning answer, deal with, attend to, look at

**Brits** care for and all caring expressions - how about look after? commit to meaning commit yourself to famously: usually redundant, nearly always irritating focus: all the world's a stage, not a lens historic: let historians, not contemporary commentators, be the judge individual: fine as an adjective and occasionally as a noun, but increasingly favoured by the wooden-tongued as a longer synonym for man, woman or person inform, when used as a pretentious alternative to influence metrosexual overseas - inexplicably, and often wrongly, used to mean abroad or foreign participate in - use take part in, with more words but fewer syllables process - a word properly applied to attempts to bring about peace, because they are meant to be evolutionary, but now often used in place of talks

relationship - relations can nearly always do the job resources, especially human resources, which may be personnel, staff or just people

supportive - helpful?

target – if you are tempted to target your efforts, try to direct them instead

transparency - openness? wannabes

Such words should not be banned, but if you find yourself using them only because you hear others using them, not because they are the most appropriate ones in the context, you should avoid them. Overused words and off-the-shelf expressions make for stale prose.

See also euphemisms, horrible words, journalese and slang.

co- This prefix is sometimes useful but now overdone. In the sentences He co-founded the company with Sir Alan or He co-wrote "The Left Nation" with Adrian Windback, the co- is unnecessary. Co-author and Co-sleep are worse than that. "We want parents ... not to co-sleep with their baby," said Professor Peter Fleming. This was because "the majority of the co-sleeping deaths occurred in a hazardous sleeping environment." (The Times, October 14th 2009.)

coiffed not coiffured.

**collapse** (verb) is not transitive. You may collapse, but you may not collapse something.

colons see punctuation.

come up with Try suggest, originate or produce.

commas see punctuation.

**commit** Do not commit to, but by all means commit yourself to something.

community is a useful word in the context of religious or ethnic groups. But in many others it jars. Not only is it often unnecessary, it also purports to convey a sense of togetherness that may well not exist:

The black community means blacks (or African-Americans, etc). The business community means businessmen (who are supposed to be competing, not colluding).

The homosexual community means homosexuals or gays.

The intelligence community means spies.

The online community means geeks and nerds.

The migration and development communities means NGOs.

The international community, if it means anything, means other countries, aid agencies or, just occasionally, the family of nations. What the global community (Financial Times, July 12th 2005) means is a mystery.

Community is a word that crops up in the company of the meaningless jargon and vacuous expressions beloved of bombastic bureaucrats. Here is John Negroponte, appearing before the American Senate:

"Teamwork will remain my north star as director of national intelligence – not just for my immediate office but for the entire intelligence community. My objective will be to foster proactive cooperation ... The Office of Director of National Intelligence should be a catalyst for focusing on the hardest, most important questions ... Some argue that there are three intelligence communities ... a military intelligence community ... a foreign intelligence community ... and a domestic intelligence community ..."

company names Call companies by the names they call themselves. Here is a selection of names that are sometimes spelt incorrectly.

ABN AMRO ACNeilsen Allied Domecq

AOL

AstraZeneca

AT&T (American Telephone

and Telegraph)

AXA (French insurance

company)
BAE Systems
Benetton

Berkshire Hathaway

Bertelsmann

внр Billiton (Australian mining

group) BlackBerry BNP Paribas

BP (which no longer refers to itself as British Petroleum)

вSkув

вт (British Telecom) Cadbury Schweppes

Capgemini

Citigroup (Citibank in some

countries) Coca-Cola ConocoPhillips DaimlerChrysler

DuPont E.ON (German utility company) easyJet (but EasyJet at start of

sentence)

Eli Lilly Ericcson (Swedish telecoms

company)

Exxon Mobil
GlaxoSmithKline
HarperCollins

Hewlett-Packard (нр)

JPMorgan (investment banking arm of JPMorgan Chase)
J. Sainsbury (Sainsbury's is the

name above the shop)

L'Oréal

Marks & Spencer Merrill Lynch

Moody's, rating agency

NASDAQ

**News Corporation (News** 

Corp)

Nielsen/NetRatings

Pfizer

Philip Morris

Philips (Dutch electronics

multinational)

Pillsbury

PricewaterhouseCoopers

Procter & Gamble

QinetiQ Rolls-Royce Sears, Roebuck ThyssenKrupp Toys "R" Us

Vivendi Universal Vodafone Group

Wal-Mart
WH Smith
Xstrata
Yahoo!

ZenithOptimedia

comparatives Take care. One thing may be many times more expensive than another. It cannot be many times cheaper. Indeed, it can be

cheaper only by a proportion that is less than one. A different but similar mistake is to say that people grew twice as poor during a given period. Instead, say people's incomes fell by half during that period (if that is what you mean, which, since it confuses income with wealth, it may not be).

**compare** A is compared with B when you draw attention to the difference. A is compared to B only when you want to stress their similarity.

Shall I compare thee to a summer's day?

**compound** (verb) does not mean *make* worse. It may mean combine or, intransitively, it may mean to agree or come to terms. To compound a felony means to agree for a consideration not to prosecute. (It is also used, with different senses, as a noun and adjective.)

comprise means is composed of. NATO's force in Afghanistan comprises troops from 42 countries. America's troops make up (not comprise) nearly half the force. Alternatively, Nearly half NATO's force in Afghanistan is composed of American troops.

confectionary is a sweet; confectionery is sweets in general.

contemporary see current.

continuous describes something uninterrupted. Continual admits of a break. If your neighbours play loud music every night, it is a continual nuisance; it is not a continuous one unless the music is never turned off.

contract see subcontract.

contrast, by or in see by contrast, in contrast.

convince should be followed by a noun or, in the passive, that or of. Do not convince people to do something. If you want to write to, the verb you need is persuade. The prime minister was persuaded to call a June election; he was convinced of the wisdom of doing so only after he had won.

**coruscate** means sparkle or throw off flashes of light, not wither, devastate or reduce to wrinkles (that's corrugate).

- could is sometimes useful as a variant of may or might: His coalition could (or might) collapse. But take care. Does He could call an election in June mean He might call an election in June or He would be allowed to call an election in June?
- council, counsel A council is a body of people, elected or appointed, that advises, administers, organises, legislates, etc. Counsel (noun) means advice or consultation, or lawyers who give legal advice and fight cases in court.
- crescendo Not an acme, apogee, peak, summit or zenith but a passage of increasing loudness. You cannot therefore build to a crescendo.
- crisis A decisive event or turning-point. Many of the economic and political troubles wrongly described as crises are really persistent difficulties, sagas or affairs.

critique is a noun. If you want a verb, try criticise.

**currencies** Use \$ as the standard currency and, on first mention of sums in all other currencies, give a dollar conversion in brackets.

Apart from those currencies that are written out in full (see below), write the abbreviation followed by the number. Currencies are not set in small capitals unless they occur as words in text without figures attached: "Out went the D-mark, in came the euro."

#### Britain

pound, abbreviated as £
pence, abbreviated as p

1p, 2p, 3p, etc to 99p (not £0.99)

£6 (not £6.00), £6.47

£5,000-6,000 (not £5,000-£6,000)

£5m-6m (not £5m-£6m)

£5 billion-6 billion (not £5-6 billion), £5.2 billion-6.2 billion

#### **America**

dollar, abbreviated as \$, will do generally; US\$ if there is a mixture of dollar currencies (see below) cents, spell out, unless part of a larger number: \$4.99

#### other dollar currencies

A\$ Australian dollars NT\$ Taiwanese dollars C\$ Canadian dollars NZ\$ New Zealand dollars

HK\$ Hong Kong dollars S\$ Singaporean dollars M\$ Malaysian dollars Z\$ Zimbabwean dollars

## **Europe**

euro, plural euros, abbreviated as €, for those countries that have adopted it.

cents, spell out, unless part of a larger number.

€10 (not 10 euros), €10.75

DM, BFr, drachmas, FFr, Italian lire, IR£ (punts), markkas, Asch, Ptas and other currencies of the euro area have all been replaced by €, but may turn up in historical references.

DKr Danish krone (plural kroner)

IKr Icelandic krona (plural kronur)

NKr Norwegian krone (plural kroner)

SFr Swiss franc, SFr1m (not 1m Swiss francs)

SKr Swedish krona (plural kronor)

# **sums in all other currencies** are written in full, with the number first.

Brazil, real 100m reais (see below)

China, yuan 100m yuan (not renminbi) (see below)

India, rupee 100m rupees Nigeria, naira 100m naira peso currencies 100m pesos

South Africa, rand 100m rand (not rands)

Turkey, Turkish lira 100m liras

But Japan, yen \(\xi\$, \xi\$1,000 (not 1,000 yen)

**Brazil** Because of the risk of confusion with its English homonym, the real (plural reais) – but no other currency – is italicised in all text.

China Properly, Chinese sums are expressed as, eg, 1 yuan RMB, meaning 1 yuan renminbi. Yuan, which means money, is the Chinese unit of currency. Renminbi, which means the people's currency, is the description of the yuan, as sterling is the description of the pound. Use yuan.

See also figures; and currencies and measures in Part 3.

current, contemporary Current and contemporary mean at that time, not necessarily at this time. So a series of current prices from 1960

to 1970 will not be in today's prices, just as contemporary art in 1800 was not modern art. Contemporary history is a contradiction in terms.

cusp is a pointed end or a horn of, for example, the moon, or the point at which two branches of a curve meet. So it is odd to write, say, "Japan is on the cusp of a recovery" unless you think that recovery is about to end.

cyber-expressions Most cyber-terms are lower case: cyber-attack, cyber-soccer, etc, but cybernetics, cyberspace and cyberwars.



## dashes see punctuation.

dates month, day, year, in that order, with no commas:

July 5th 1996-99 Monday July 5th 2005-10 July 5th 2009 1998-2009 July 27th-August 3rd 2010 1990s July 2002

Do not write on June 10th-14th; prefer between June 10th and 14th. If, say, ministers are to meet over two days, write on December 14th and 15th.

Do not burden the reader with dates of no significance, but give a date rather than just *last week*, which can cause confusion. This week and next week are permissible.

Dates are often crucial to an account of events, but sentences (and, even more, articles) that begin with a date can be clumsy and off-putting. This week Congress is due to consider the matter is often better put as Congress is due to consider the matter this week. The effect is even more numbing if a comma is inserted: This week, Congress is due to consider the matter, though this construction is sometimes merited when emphasis is needed on the date.

Dates that require AD or BC should be set as one unhyphenated word (76AD, 55BC), with the letters in small capitals after the number. The same applies to CE (common era) and BCE (before common era), which also go after the number (76CE, 55BCE).

**deal (verb)** Transitively, deal means distribute: "He was dealt two aces, two kings and a six." Intransitively, deal means engage in business. Do not deal drugs, horses, weapons, etc; deal in them.

**decimate** means to destroy a proportion (originally a tenth) of a group of people or things, not to destroy them all or nearly all.

- **demographics** is no more a word than geographics is; it should be demography.
- **deprecate**, **depreciate** To deprecate is to argue or plead against (by prayer or otherwise). To depreciate is to lower in value.

different from not to or than.

- dilemma Not just any old awkwardness but one with horns, being, properly, a form of argument (the horned syllogism) in which you find yourself committed to accept one of two propositions each of which contradicts your original contention. Thus a dilemma offers the choice between two alternatives, each with equally nasty consequences.
- discreet, discrete Discrete means circumspect or prudent. Discrete means separate or distinct. Remember that "Questions are never indiscreet. Answers sometimes are." (Oscar Wilde)
- disinterested means impartial; uninterested means bored.

  "Disinterested curiosity is the lifeblood of civilisation." (G.M. Trevelyan)
- **Dominicans** Take care. Do they come from Dominica? Or the Dominican Republic? Or are they friars?
- **douse, dowse** Douse means to throw water over something or extinguish a light or a fire. Dowse means to search for underground water with a divining rod.
- down to down to earth yes, but "Occasional court victories are not down to human rights." (The Economist) No: down to does not mean attributable to, the responsibility of or even up to (It's up to you).
- due process is a technical term, or piece of jargon, which was first used in England in 1355. It comes in two forms, substantive due process, which relates to the duties of governments to act rationally and proportionally when doing anything that affects citizens' rights, and procedural due process, which relates to the need for fair procedures. If you use the expression, make sure it is clear what you mean by it.

due to when used to mean caused by must follow a noun, as in The cancellation, due to rain, of ... Do not write It was cancelled due to rain. If you mean because of and for some reason are reluctant to say it, you probably want owing to. It was cancelled owing to rain is all right.

Dutch names see names.



- earnings Do not write earnings when you mean profits (try to say if they are operating, gross, pre-tax or net).
- -ee employees, evacuees, detainees, divorcee, referees, refugees but, please, no attendees (those attending), draftees (conscripts), enrollees (participants), escapees (escapers), indictees (the indicted), retirees (the retired), or standees. A divorcee may be male or female.
- **e-expressions** Except at the start of a sentence, the *e* is lower case and hyphenated:

e-business e-commerce

e-mail

Computer terms are also usually lower case:

dotcom
home page
laptop
online
the net (and internet)
the web, website and world wide web

When giving websites, do not include http://. Just www is enough: www.economist.com. But it should be included for websites that do not use www, eg http://twitter.com.

See also cyber-expressions.

- **effect** the verb, means to accomplish, so The novel effected a change in his attitude. See also **affect**.
- -effective, -efficient Cost-effective sounds authoritative, but does it mean good value for money, gives a big bang for the buck or just plain cheap? If cheap, say cheap. Energy-efficient is also dubious. Does it mean thrifty, economical or something else? Efficiency is the ratio of energy put out to energy put in.

effectively, in effect Effectively means with effect; if you mean in effect, say it. The matter was effectively dealt with on Friday means it was done well on Friday. The matter was, in effect, dealt with on Friday means it was more or less attended to on Friday. Effectively leaderless would do as a description of the demonstrators in East Germany in 1989 but not those in Tiananmen Square, also in 1989. The devaluation of the Slovak currency in 1993, described by some as an effective 8%, turned out to be a rather ineffective 8%. The Philippine economy, it has been said, is effectively managed by a mere 60 families. Some would be less complimentary about their stewardship.

either ... or see none.

elections see grammar and syntax.

elite, elitist Once a neutral word meaning a chosen group or the pick of the bunch, elite is now almost always used pejoratively. Elitist and elitism are even more reprehensible. No matter that the words have their roots in the French verb élire, to elect, and the Latin eligere, to pick out, if you believe in government by a chosen group, or are a member of such a group, you are a reprobate. Only elite forces seem to escape censure. Though scornful of elites in education and politics, most people, when taken hostage, are happy to be rescued by elite troops. Use these words with care.

enclave, exclave An enclave is a piece of territory or territorial water entirely surrounded by foreign territory (Andorra, Ceuta, Kaliningrad, Melilla, Nagorno-Karabakh, Nakhichevan, San Marino). An exclave is the same thing, viewed differently, if, and only if, it belongs to another country. Alaska is is part of the United States, but is separated from it by Canada, with which it shares a boundary. It is also accessible by sea, since its other boundaries are the Arctic and Pacific Oceans and the Bering Sea.

**enormity** means a crime, sin or monstrous wickedness. It does not mean immensity.

environment is often unavoidable, but it's not a pretty word. Avoid the business environment, the school environment, the work environment, etc. Try to rephrase the sentence – conditions for business, at school, at work, etc. Surroundings can sometimes do the job. In a writing

environment you may want to make use of your correction fluid, rubber (or American eraser) or delete key.

epicentre means that point on the surface (usually the Earth's) above the centre of something below (usually an earthquake). So Mr Putin was not at the epicentre of the dispute, he was at its centre.

The hypocentre, in contrast, is the place on the surface (usually of the earth) below something above (usually an explosion). It is the same as ground zero. At Hiroshima in 1945, it was 580 metres above the ground.

eponymous is the adjective of eponym, which is the person or thing after which something is named. So George Canning was the eponymous hero of the Canning Club, Hellen was the eponymous ancestor of the Hellenes (Greeks), Ninus was the eponymous founder of Nineveh. Do not say John Sainsbury, the founder of the eponymous supermarket. Rather he was the eponymous founder of J. Sainsbury's.

ethnic groups Your first concern should be to avoid giving offence.

But also avoid mealy-mouthed euphemisms and terms that have not generally caught on despite promotion by pressure-groups.

Ethnic meaning concerning nations or races, or even something ill-defined in between, is a useful word. But do not be shy of race and racial. After several years in which race was seen as a purely social concept, not a scientific one, the term is coming back among scientists as a shorthand way of speaking about genetic rather than cultural or political differences. See also political correctness.

Africans may be descended from Asians, Europeans or black Africans. If you specifically mean the last, write black Africans, not simply Africans.

**Anglo-Saxon** is not a synonym for English-speaking. Neither the United States nor Australia is an Anglo-Saxon country; nor is Britain. Anglo-Saxon capitalism does not exist.

Asians In Britain, but nowhere else, Asians is often used to mean immigrants and their descendants from the Indian subcontinent.

Many such people are coming to dislike the term, and many foreigners must assume it means people from all over Asia, so take care. Note that, even in the usage peculiar to Britain, Asian is not synonymous with Muslim.

- blacks In many countries, including the United States, many black people are happy to be called blacks, although some prefer to be African-Americans. Black is shorter and more straightforward, but use either. Both Native American and Indian are acceptable as terms for indigenous Americans.
- **mixed race** Do not call people who are neither pure white nor pure black *browns*. People of mixed race in South Africa are Coloureds.
- other groups The inhabitants of Azerbaijan are Azerbaijanis, some of whom, but not all, are Azeris. Those Azeris who live in other places, such as Iran, are not Azerbaijanis. Similarly, many Croats are not Croatian, many Serbs not Serbian, many Uzbeks not Uzbekistanis, etc.
- Spanish-speakers in the United States When writing about Spanish-speaking people in the United States, use either Latino or Hispanic as a general term, but try to be specific (eg, Mexican-American). Many Latin Americans (eg, those from Brazil) are not Hispanic.
- euphemisms Avoid, where possible, euphemisms and circumlocutions, especially those promoted by interest-groups keen to please their clients or organisations anxious to avoid embarrassment. This does not mean that good writers should be insensitive to giving offence: on the contrary, if you are to be persuasive, you would do well to be courteous. But a good writer owes something to plain speech, the English language and the truth, as well as to manners. Political correctness can be carried too far.

So, in most contexts, offending behaviour is probably criminal behaviour. Female teenagers are girls, not women. Living with mobility impairment probably means wheelchair-bound. Developing countries are often stagnating or even regressing (try poor) countries. The underprivileged may be disadvantaged, but are more likely just poor (the very concept of underprivilege is absurd, since it implies that some people receive less than their fair share of something that is by definition an advantage or prerogative).

Remember that euphemisms are the stock-in-trade of people trying to obscure the truth. Thus Enron's document-management policy simply meant shredding. France's proposed solidarity

contribution on airline tickets was a tax. Bankers' guaranteed bonuses are salaries (or fractions thereof).

Take particular care if you borrow the language of politicians, especially when they are trying to justify a war. "They make a wilderness and call it peace," wrote Tacitus nearly 2,000 years ago, quoting Calgalus, a British chief whose people had suffered at the hands of the Romans. Orwell was equally acute in pointing out 60 years ago how terms like transfer of population and rectification of frontiers put names on things without calling up mental pictures of them. Friendly fire, body count, prisoner abuse, smart bombs, surgical strike, collateral damage have been coined more recently with the same ends in mind. The Reagan administration spoke of its airborne invasion of Grenada in 1983 as a vertical insertion. The butchers of the Balkans produced ethnic cleansing, and the iihadists of al-Oaeda have offered sacred explosions in place of Islamically incorrect suicide bombs. The Bush administration, with its all-justifying war on terror, provided more than its fair share of bland misnomers. Its practice of enhanced interrogation was torture, just as its practice of extraordinary rendition was probably torture contracted out to foreigners and its self-injurious behaviour incidents at Guantánamo Bay were attempted suicides. The president's ensuing reputational problem just meant he was mistrusted.

Orwell would surely have put human-rights abuses in the same category of nerve-deadening understatement as pacification and elimination of unreliable elements. The term may occasionally be useful, but try to avoid it by rephrasing the sentence more pithily and accurately. The army is accused of committing numerous human-rights abuses probably means The army is accused of torture and murder. Decommissioning weapons means disarming. A high-networth individual is a rich man or rich woman. Zero-percent financing means an interest-free loan. Quantitative easing means increasing the money supply. Non-observable inputs are assumptions used in self-serving guesswork. Intimate apparel is underwear.

See also affirmative action.

**Euro**- is the prefix for anything relating to the European Union; *euro*is the prefix for anything relating to the currency. The usual rules
apply for the full, proper names (with informal equivalents on the
right below). Thus:

European Commission European Parliament the commission the parliament

European Union the Union

Treaty of Rome the Rome treaty
Treaty on European Union the Maastricht treaty

Treaty of Lisbon the Lisbon treaty

The EU grouping may be called EU-15, EU-27.

When making *Euro-* or *euro-words*, always introduce a hyphen. Exceptions are:

Europhile Europhobe Eurosceptic Eurobond Euroyen bond

Prefer euro zone or euro area (two words, no hyphen) to euro-land.

CAP is the common agricultural policy.

EMU stands for economic and (not European) monetary union.

ERM is the exchange-rate mechanism.

IGC is an inter-governmental conference.

**ex- (and former)** Be careful. A Labour Party ex-member has lost his seat; an ex-Labour member has lost his party.

**execute** means put to death by law. Do not use it as a synonym for murder. An extra-judicial execution is a contradiction in terms. (See assassinate.)

existential Often used, seldom understood, even it seems by those who use it, existential means of or pertaining to existence. In logic it may mean predicating existence, and in other philosophical contexts, relating to existentialism. It is sometimes used in such phrases as existential threat or existential crisis, where the author wants it to mean a threat to the existence (of Israel, say) or a crisis that calls into the question the existence of something (eg, NATO). But in most instances, including most in The Economist, it seems to serve no purpose other than to make authors believe they are impressing readers.



fact The fact that can often be reduced to that.

**factoid** A *factoid* is something that sounds like a fact, is thought by many to be a fact (perhaps because it is repeated so often), but is not in fact a fact.

fed up with, not of.

**federalist** in Britain, someone who believes in centralising the powers of associated states; in the United States and Europe, someone who believes in decentralising them.

**fellow** Often unnecessary, especially before countrymen ("Friends, Romans, fellow-countrymen"?).

feral can mean brutish or uncultivated, but is best used of plants, animals, children, etc, that were once tamed or domesticated but have run wild.

**ferment, foment** When you *ferment*, what you are doing is to cause something to effervesce, like yeast. But you *foment* trouble, sedition, revolution.

**fewer than, less than** Fewer (not less) than seven speeches, fewer than seven samurai. Use fewer, not less, with numbers of individual items or people. Less than £200, less than 700 tonnes of oil, less than a third, because these are measured quantities or proportions, not individual items.

fief not fiefdom.

**figures** Never start a sentence with a figure; write the number in words instead.

Use words for simple numerals from one to ten inclusive,

except: in references to pages; in percentages (eg, 4%); and in sets of numerals, some of which are higher than ten.

Deaths from this cause in the past three years were 14, 9 and 6.

Always use numbers with units of measurement, even for those less than ten:

4 metres, 9 miles, but four cows

It is occasionally permissible to use words rather than numbers when referring to a rough or rhetorical figure (such as a thousand curses, a hundred years of solitude).

In all other cases, though, use figures for numerals from 11 upwards.

first to tenth centuries, the 11th century 20th century, 21st century 20th-century ideas in 100 years' time a 29-year-old man a man in his 20s 20th anniversary

The Thirty Years War is an exception.

**decimal point** Use figures for all numerals that include a decimal point (eg, 4.25).

**fractions** Figures may be appropriate for fractions, if the context is either technical or precise, or both:

Though the poll's figures were supposed to be accurate to within 1%, his lead of  $4^{1}/4$  points turned out on election day to be minus  $3^{1}/2$ .

Where precision is less important but it is nonetheless impossible to shoot off the fraction, words may look better:

Though the beast was sold as two-year-old, it turned out to be two-and-a-half times that.

Fractions should be hyphenated (one-half, three-quarters, etc) and, unless they are attached to whole numbers (8<sup>1</sup>/<sub>2</sub>, 29<sup>3</sup>/<sub>4</sub>), spelled out in words, even when the figures are higher than ten:

He gave a tenth of his salary to the church, a twentieth to his mistress and a thirtieth to his wife.

fractions and decimals Do not compare a fraction with a decimal. So avoid:

The rate fell from  $3^{1}/4\%$  to 3.1%.

Fractions are more precise than decimals (3.33 neglects an infinity of figures that are embraced by <sup>1</sup>/<sub>3</sub>), but your readers probably do not think so. You should therefore use fractions for rough figures:

Kenya's population is growing at  $3^{1/2}$ % a year. A hectare is  $2^{1/2}$  acres.

and decimals for more exact ones:

The retail price index is rising at an annual rate of 10.6%.

But treat all numbers with respect. That usually means resisting the precision of more than one decimal place, and generally favouring rounding off. Beware of phoney overprecision.

**hyphens and figures** Do not use a hyphen in place of to except with figures:

He received a sentence of 15-20 years in jail but He promised to have escaped within three to four weeks.

Latin usage It is outdated to use Latin words. So, with figures, do not write per caput, per capita or per annum. Use:

a head or per head a person or per person a year or per year 2 litres of water per person prices rose by 10% a year

See also per caput.

measurements In most non-American contexts prefer:

hectares to acres kilometres (or km) to miles metres to yards litres to gallons kilos (kg) to lb tonnes to tons

## Celsius to Fahrenheit, etc

In American contexts, you may use the measurements more familiar to Americans (though remember that American pints, quarts, gallons, etc, are smaller than imperial ones).

Regardless of which you choose, you should give an equivalent, on first use, in the other units:

It was hoped that after improvements to the engine the car would give 20km to the litre (47 miles per American gallon), compared with its present average of 15km per litre.

- 2 Remember that in only a few countries do you now buy petrol in imperial gallons. In America it is sold in American gallons; in most other places it is sold in litres.
- 3 Note that a four-by-four vehicle can be a 4×4.

million, billion, trillion, quadrillion Use *m* for million. Spell out billion and trillion (though their conventional abbreviations are *bn* and *trn*).

8m 8 billion £8m €8 billion

A billion is a thousand million, a trillion a thousand billion, a quadrillion a thousand trillion.

# per cent, percentage points

Use the sign % instead of per cent. But write percentage, never %age (though in most contexts proportion or share is preferable).

A fall from 4% to 2% is a drop of two percentage points, or of 50%, but not of 2%. (See also **per cent.**)

# ranges Write:

5,000-6,000 5-6% 5m-6m (not 5-6m) 5 billion-6 billion

#### But:

Sales rose from 5m to 6m (not 5m-6m); estimates ranged between 5m and 6m (not 5m-6m).

ratios Where to is being used as part of a ratio, it is usually best to spell it out.

They decided, by nine votes to two, to put the matter to the general assembly, which voted, 27 to 19, to insist that the ratio of vodka to tomato juice in a bloody mary should be at least one to three, though the odds of this being so in most bars were put at no better than 11 to 4.

Where a ratio is being used adjectivally, figures and hyphens may be used, but only if one of the figures is greater than ten:

a 50-20 vote a 19-9 vote

Otherwise, spell out the figures and use to:

a two-to-one vote a ten-to-one probability

- **finally** Do not use finally when you mean at last. Richard Burton finally marries Liz Taylor would have been all right second time round but not first.
- firm Accountants', consultants', lawyers' and other partnerships are firms, not companies. Huge enterprises, like GE, GM, Ford, Microsoft and so on, should, by contrast, normally be called companies, although such outfits can sometimes be called firms for variety.
- **flaunt, flout** Flaunt means display; flout means disdain. If you flout this distinction, you will flaunt your ignorance.
- **focus** can be a useful word. It is shorter than concentrate and sharper than look at. But it is overused.
- footnotes, sources, references see footnotes, sources, references in Part 3.
- foreign languages and translation Occasionally, a foreign language may provide the *mot juste*. But try not to use foreign words and phrases unless there is no English alternative, which is unusual. So:
  - a year or per year, not per annum a head or per head, not per caput or per capita

beyond one's authority, not ultra vires (See also italics.)

names of foreign companies, institutions, groups, parties, etc should usually be translated. So:

the Dutch People's Party for Freedom and Democracy (not the Volkspartij voor Vrijheid en Democratie

the German Christian Democratic Union (not the Christlich Demokratische Union)

the Shining Path (not Sendero Luminoso)

the National Assembly (not the Assemblée Nationale)

But if an abbreviation is also given, that may be the initials of the foreign name:

UMP for France's Union for a Presidential Majority SPD for the Social Democratic Party of Germany PAN for Mexico's National Action Party

Break this rule when the name is better known untranslated:

Forza Italia Médecins Sans Frontières Parti Québécois (Canada) yakuza (not 8-9-3)

**placenames** Some placenames are better translated if they are well known in English:

St Mark's Square in Venice (not Piazza San Marco) the French Elysée Palace (not the Palais de l'Elysée)

titles of foreign books, films, etc The titles of foreign books, films, plays, operas and TV programmes present difficulties. Some are so well known that they are unlikely to need translation:

"Das Kapital" "Mein Kampf" "Le Petit Prince" "Die Fledermaus"

And sometimes the meaning of the title may be unimportant in the context, so a translation is not necessary:

"Hiroshima, Mon Amour"

But often the title will be significant, and you will want to translate it. One solution, easy with classics, is simply to give the English translation: "One Hundred Years of Solitude" "The Leopard" "War and Peace" "The Tin Drum"

This is usually the best practice to follow with pamphlets, articles and non-fiction, too.

But sometimes, especially with books and films that are little known among English-speakers or unobtainable in English (perhaps you are reviewing one), you may want to give both the original title and a translation, thus:

"11 Septembre 2001: l'Effroyable Imposture" ("September 11th 2001: the Appalling Deception")

"La Règle du Jeu" ("The Rules of the Game")

"La Traviata" ("The Sinner")

Foreign titles do not need to be set in italics. Treat them as if they were in English.

Note that book publishers follow different rules here. (See italics.)

translating words and phrases If you want to translate a foreign word or phrase, even if it is the name of a group or newspaper or party, just put it in brackets without inverted commas, so:

Arbeit macht frei (work makes free) jihad (struggle) Médecins Sans Frontières (Doctors Without Borders) Pravda (Truth) zapatero (shoemaker)

forensic means pertaining to courts of law (held by the Romans in the forum) or, more loosely, the application of science to legal issues. Forensic medicine is medical jurisprudence. Forensic does not mean very careful or very detailed.

**forgo, forego** Forgo means do without; it forgoes the e. Forego means go before. A foregone conclusion is one that is predetermined; a forgone conclusion is non-existent.

former see ex-.

**former and latter** Avoid the use of the former and the latter whenever possible. It usually causes confusion.

Frankenstein was not the monster, but its creator.

free is an adjective or an adverb (and also a transitive verb), so you cannot have or do anything for free. Either you have it free or you have it for nothing.

## French names see names.

**fresh** is not a synonym for new or more. "A few hundred fresh bodies are being recovered every day," reported *The Economist* improbably, two months after a tsunami had struck. Use with care.

# full stops see punctuation.

**fulsome** is an old word that Americans generally use only to mean cloying, insincere or excessively flattering. In British English it can also mean copious, abundant or lavish.

fund (verb) is a technical term, meaning to convert floating debt into more or less permanent debt at fixed interest. Try to avoid it if you mean to finance or to pay for.



garner means store, not gather.

**gearing** is an ugly word which, if used, needs to be explained. It may be either the ratio of debt to equity or the ratio of debt to total capital employed. (See also **leverage**.)

gender is nowadays used in several ways. One is common in feminist writing, where the term has a technical meaning. "One is not born a woman, one becomes one," argued Simone de Beauvoir: in other words, one chooses one's gender. In such a context it would be absurd to use the word sex; the term must be gender. But, in using it thus, try to explain what you mean by it. Even feminists do not agree on a definition.

The primary use of gender, though, is in grammar, where it is applied to words, not people. If someone is female, that is her sex, not her gender. (The gender of Mädchen, the German word for girl, is neuter, as is Weib, a wife or woman.) So do not use gender as a synonym for sex. Gender studies probably means feminism.

**generation** Take care. You can be a second-generation Frenchman, but if you are a second-generation immigrant it means you have left the country your parents came to.

gentlemen's agreement not gentleman's.

German names see names.

get is an adaptable verb, but it has its limits. A man does not get sacked or promoted, he is sacked or promoted. Nor does a prizewinner get to shake hands with the president, or spend the money all at once; he gets the chance to, is able to, or allowed to.

**global** Globalisation can go to the head. It is not necessary to describe, eg, the head of Baker & Mackenzie as the global head of that firm.

And what is a global vacancy (as advertised by The Economist Group)? And avoid saying "now that we're all part of a global world", unless you have hitherto believed the Earth to be flat.

**good in parts** is what the curate said about an egg that was wholly bad. He was trying to be polite.

**gourmet, gourmand** Gourmet means epicure; gourmand means greedy-guts.

governance Corporate governance has now entered the language as a useful, albeit ugly and ill-defined, term to describe the rules relating to the conduct of business. The popularity of governance in other contexts is more difficult to understand. An old word, it had largely fallen into suitable disuse until Harold Wilson chose it in 1976 for the title of his memoirs ("The Governance of Britain"), presumably to dignify an undistinguished prime ministership. It means simply government, a word that serves the same purpose without any of the pretensions or pomposity of governance.

**grammar and syntax** Take care in the construction of your sentences and paragraphs. A single issue of *The Economist* contained the following:

When closed at night, the fear is that this would shut off rather than open up part of the city centre.

Unlike Canary Wharf, the public will be able to go to the top to look out over the city.

Only a couple of months ago, after an unbroken string of successes in state and local elections, pollsters said ...

Some hints are provided here on avoiding pitfalls, infelicities and mistakes; this is not a comprehensive guide to English grammar and syntax.

a or the Strictly, Barclays is a British bank, not the British bank, just as Toyota is a car company, not the car company, and Angela Gheorghiu is an opera singer, not the opera singer. If it seems absurd to describe someone or something thus – that is, with the indefinite article – you can probably dispense with the description altogether or insert an extra word or two that may be useful to the reader: Toyota, the world's biggest car company in 2009.

active or passive? Be direct. Use the active tense. A hit B describes the event more concisely than B was hit by A.

adjectives and adverbs Adjectives qualify nouns, adverbs modify verbs. If you have a sentence that contains the words firstly, secondly, more importantly, etc, they almost certainly ought to be first, second, more important.

**adjectives of proper nouns** If proper nouns have adjectives, use them.

Crimean war (not the Crimea war)

Dutch East India Company (not the Holland East India

Company)

Lebanese (not Lebanon) civil war

Mexican (not Mexico) problem
Pakistani (not Pakistan) government
Scottish Office (not the Scotland Office)

It is permissible to use the noun as an adjective if to do otherwise would cause confusion.

An African initiative suggests the proposal came from Africa, whereas an Africa initiative suggests it was about Africa.

Californian, Texan Do not feel you have to follow American convention in using words like Californian and Texan only as nouns. In British English, it is quite acceptable to write a Californian (not California) judge, Texan (not Texas) scandal, etc.

"Mr Gedge ... was not fond of St Rocque, and this morning it would have seemed less attractive to him than ever, for three of his letters bore Californian postmarks and their contents had aggravated the fever of his home-sickness." (P.G. Wodehouse, "Hot Water")

"The local avant-garde was in one of its 'painting is dead' phases, and was automatically dismissive of things Californian anyway." (Peter Schjeldahl, The New Yorker, May 9th 2005)

collective nouns - singular or plural? There is no firm rule about the number of a verb governed by a singular collective noun. It is best to go by the sense - that is, whether the collective noun stands for a single entity:

The council was elected in March. The me generation has run its course. The staff is loyal.

or for its constituents:

The council are at sixes and sevens. The preceding generation are all dead. The staff are at each other's throats.

Do not, in any event, slavishly give all singular collective nouns singular verbs: The couple are now living apart is preferable to The couple is now living apart.

majority When it is used in an abstract sense, it takes the singular; when it is used to denote the elements making up the majority, it should be plural.

A two-thirds majority is needed to amend the constitution but A majority of the Senate were opposed.

number Rule: The number is ...; A number are ...

pair and couple Treat both a pair and a couple as plural.

**comparisons** Take care, too, when making comparisons, to compare like with like:

The Belgian economy is bigger than Russia should be Belgium's economy is bigger than Russia's.

An advertisement for The Economist declared,

Our style and our whole philosophy are different from other publications.

contractions Don't overdo the use of don't, isn't, can't, won't, etc.

false possessive An 's at the end of a word, in the possessive or genitive case, does the job of of. An increasingly common practice, especially among broadcasters and sometimes in The Economist, is to use it to do the job of in. Thus places or buildings are described as, eg, New York's Chrysler Building, Edinburgh's Usher Hall or Belfast's Shankill Road. Do not commit this sin. The Chrysler Building is in New York, not

of it, just as Shankill Road is in Belfast and the Usher Hall is in Edinburgh. London's South Bank is a particularly idiotic formulation since the Bank is that of the River Thames. London's National Gallery is similarly absurd: the gallery is the UK's, not London's, hence the National in its name.

genitive Take care with the genitive. It is fine to say a friend of Bill's, just as you would say a friend of mine, so you can also say a friend of Bill's and Carol's. But it is also fine to say a friend of Bill, or a friend of Bill and Carol. What you must not say is Bill and Carol's friend. If you wish to use that construction, you must say Bill's and Carol's friend, which is cumbersome.

gerunds Respect the gerund. Gerunds look like participles

- running, jumping, standing - but are more noun-like, and
should never therefore be preceded by a personal pronoun.
So the following are wrong: I was awoken by him snoring, He
could not prevent them drowning, Please forgive me coming late.

Those sentences should have ended:

his snoring, their drowning, my coming late.

In other words, use the possessive adjective rather than the personal pronoun.

**indirect speech** If you use indirect speech in the past tense, you must change the tense of the speaker's words appropriately:

Before he died, he said, "I abhor the laziness that is commonplace nowadays" becomes Before he died, he said he abhorred the laziness that was commonplace nowadays.

masculine and feminine Several English nouns have both a masculine and a feminine form, for example:

alumnus, alumna man, woman compère, commère prince, princess Filipino, Filipina testator, testatrix Latino, Latina widow, widower

nouns acting as verbs Do not force nouns or other parts of speech to act as verbs: A woman who was severely brain-damaged in 2000 would be better put as A woman whose brain

was severely damaged in 2000 (unless, remarkably, she was no longer brain-damaged at some later date).

participle Do not use a participle unless you make it clear what it applies to. Here are some examples of confused construction:

Proceeding along this line of thought, the cause of the train crash hecomes clear.

Looking out from the city's tallest building, the houses stretch for miles and miles.

It is hard to beat this statement by a "retired public relations/ communications practitioner" standing for election as a trustee of the Royal Society of Arts:

Committed to invigorating perspectives in pursuit of the manifesto, and assisted by an active Scottish committee, programme diversity is deepening Scottish engagement across a wider range of more visible joint partner and sponsorship-assisted events.

## plural nouns

The -ics words on page 69 (abstract nouns) are plural when preceded by the, or the plus an adjective, or with a possessive. For example:

The dynamics of the dynasty were dysfunctional. The complicated politics of Afghanistan have a logic all their own.

The athletics take place in London.

2 These are plural:

antics histrionics atmospherics hysterics basics tactics graphics statistics

Specifics are discouraged (try details), as are demographics.

- 3 Data and media are plural. So are whereabouts and headquarters.
- 4 Elections are not always plural. If, as in the United States, several votes (for the presidency, the Senate, the House of

Representatives, etc) are held on the same day, it is correct to talk about elections. But in, say, Britain parliamentary polls are usually held on their own, in a single general election.

The opposition demanded an election is often preferable to The opposition demanded fresh elections. And to write The next presidential elections are due in 2015 suggests there will be more than one presidential poll in that year.

5 The Taliban are plural. The singular is Talib.

Make sure that plural nouns have plural verbs. Too often, in the pages of *The Economist*, they do not.

Kogalym today is one of the few Siberian oil towns which are Inot isl almost habitable.

What better evidence that snobbery and elitism still hold [not holds] back ordinary British people? – and this in a leader on education.

**quoting** If you wish to quote someone, either give a date or use the present tense:

"He leaves a legacy of wisdom," said John Smith the next day or ... says Mr John Smith.

The following paragraph is all too typical:

What next for Mistekistan? This week an uneasy peace broke out on the streets of Erati, the capital, after angry crowds besieged the palace of President Iyas Abikhernozthanayev. The president, who was head of the local communist party when Mistekistan was a Soviet republic called Sumistekia, fled to neighbouring Flyspekistan, where he was seeking asylum. However, fighting broke out between the Dabtchiks and the Bifsteks, two minorities in the south. The president of nearby Itznojokistan might try to broker a peace. "It looks a mess," said Professor Eniole Kwote of Meganostril University, whose centre for autocratic studies recently published a study saying the entire region is a shambles.

It would be better as:

What next for Mistekistan? An uneasy peace broke out this week on the streets of Erati, the capital, after angry crowds had

besieged the palace of President Iyas Abikhernozthanayev. The president, who had been head of the local communist party when Mistekistan was a Soviet republic called Sumistekia, has fled to neighbouring Flyspekistan, where he is seeking asylum. However, fighting has broken out between Dabtchiks and Bifsteks, two minorities in the south. The president of nearby Itznojokistan may try to broker a peace. "It looks a mess," says Professor Eniole Kwote of Meganostril University, whose centre for autocratic studies recently published a study saying the entire region was a shambles.

## singular nouns

- A government, a party, a company (whether Tesco or Marks & Spencer) and a partnership (Skidmore, Owings & Merrill) are all it and take a singular verb.
- 2 Brokers are singular.

Legg Mason Wood Walk is preparing a statement.

So avoid:

stockbrokers Morgan Stanley Smith Barney, bankers JPMorgan Chase or accountants Ernst & Young.

3 Chemical, drug, pension: prefer the singular when referring to:

chemical (not chemicals) companies drug- (not drugs) traffickers pension (not pensions) systems

4 Countries are singular, even if their names look plural.

The Philippines has a congressional system, as does the United States; the Netherlands does not.

The United Nations is also singular.

Abstract nouns that look plural when being used generally, without the definite article, an adjective or a possessive, are singular. For example:

acoustics economics
athletics kinetics
ballistics mathematics
dynamics mechanics

physics propaganda politics statics

when being used generally, without the definite article, are singular. For example:

"Economics is the dismal science" (Carlyle).
"Politics is the art of the possible" (Bismarck).
Statics is a branch of physics.

6 Some games are singular:

billiards darts bowls fives

But teams that take the name of a town, country or university are plural, even when they look singular:

England were bowled out for 56.

7 Law and order defies the rules of grammar and is singular.

split infinitives Happy the man who has never been told that it is wrong to split an infinitive: the ban is pointless. Unfortunately, to see the rule broken is so annoying to so many people that you should observe it. To never split an infinitive is quite easy.

subjunctive Use the subjunctive properly. If you are posing a hypothesis contrary to fact, you must use the subjunctive. If I were you ... or If Hitler were alive today, he could tell us whether he kept a diary.

If the hypothesis may or may not be true, you do not use the subjunctive. If this diary is not Hitler's, we shall be glad we did not publish it.

If you have would in the main clause, you must use the subjunctive in the if clause. If you were to disregard this rule, you would make a fool of yourself.

It is common nowadays to use the subjunctive in such constructions as:

He demanded that the Russians withdraw. They insisted that the Americans also move back. The referee suggested both sides cool it. In soccer it is necessary that everyone remain civil.

This construction is correct, and has always been used

in America, whence it has recrossed the Atlantic. In Britain, though, it fell into disuse some time ago except in more formal contexts:

I command the prisoner be summoned, I beg that the motion be put to the house.

In British English, but not in American, another course would be to insert the word should:

He demanded that the Russians should withdraw. The Americans should also move back.
Both sides should cool it.
Everyone should remain civil.

Alternatively, some of the sentences could be rephrased:

He asked the Russians to withdraw. It is necessary for everyone to remain civil.

See also may and might.

tenses Any account of events that have taken place must use a past tense. Yet newspaper articles may have greater immediacy if they use the present or future tenses where appropriate.

The perfect and pluperfect tenses also serve a purpose, often making accounts more pointed, and so more interesting. Here are a few rough rules:

- If you use the past simple (aorist) tense, put a time or date to the event: He died on April 11th.
- If you cannot, or do not want to, pin down the occasion in this way, use the perfect tense: He has died, or the present, He is dead. These imply continuance.
- 3 The pluperfect should be used for events that punctuate past continuance: He grew up in post-war Germany, where he had seen the benefits of hard work.

  So does the imperfect tense: He was a long time dying.

See also may and might.

ground rules Just as house rules are the rules of the particular house, so ground rules are the rules of the particular ground (or grounds). They are not basic or general rules.



halve is a transitive verb, so deficits can double but not halve. They must be halved or fall by half.

haver means to talk nonsense, not dither, swither or waver.

headings and captions set the tone: they are more read than anything else, especially in a newspaper. Use them, therefore, to draw readers in, not to repel them. That means wit (where appropriate), not bad puns; sharpness (ditto), not familiarity (call people by their last names, not their first names); originality, not clichés.

Writers and editors, having laboured over an article, are too often ready to yank a well-known catchphrase, or the title of a film, from the front of their mind without giving the matter any more thought. They do so, presumably, in the belief that the heading is less important than the words beneath it. If you find yourself reaching for any of the following, think again:

back to the future
bridges (or anything else) too
far
China syndromes
could do better (a favourite
with education stories)
deal or no deal
empires striking back
French connections
F-words
flavours of the month
generation X

kinder, gentler
hearts and minds
mind the gap
new kids on the block
perfect storms
shaken, not stirred
\$64,000 questions
southern discomfort
taxing times (tax stories)
thirty-somethings
where's the beef?
windows of opportunity

On October 18th 2004, for instance, an Economist reader wrote as follows:

SIR - Your newspaper this week contains headlines derived from the following film titles: "As Good As It Gets", "Face-Off", "From Russia With Love", "The Man Who Planted Trees", "Up Close and Personal" and "The Way of the Warrior". Also employed are "the Iceman Cometh", "Measure for Measure", "The Tyger" and "War and Peace" – to say nothing of the old stalwart, "Howard's Way".

Is this a competition, or do your sub-editors need to get out more?

Tom Braithwaite, London

See also clichés, journalese and slang.

health care The American system of health care (adjective, health-care) for the poor is Medicaid, and for the elderly is Medicare. Canada's national health-care system is also called Medicare.

**healthy** If you think something is desirable or good, say so. Do not call it healthy.

heresy see apostasy.

heteronym see homograph, homophone.

hoards, hordes Few secreted treasures or stashes of things like food and money being kept to guard against privation (hoards) are multitudes on the move (hordes).

Hobson's choice is not the lesser of two evils; it is no choice at all.

holistic properly refers to a theory developed by Jan Smuts, who argued that, through creative evolution, nature tended to form wholes greater than the sum of the parts. If this is not what you mean by holistic, you would probably be wise to avoid it.

homeland Although it is now used as a synonym for the United States' domestic territory, your homeland is your native land, your motherland or even your fatherland.

homogeneous, homogeneous Homogeneous means of the same kind or nature. Homogeneous means similar because of common descent.

homograph, homophone Homographs are words with the same spelling but different meanings and sometimes different pronunciations. If they are spelt and pronounced the same they

are also homonyms: bear (animal), bear (carry); like (similar), like (be fond of); stalk (part of a plant), stalk (to follow someone or something). If they are spelt the same but pronounced differently they are also heteronyms: content (happy), content (subject matter); entrance (way in), entrance (charm); rebel (to resist or fight against authority), rebel (someone who rebels).

Homophones are words that are pronounced the same regardless of how they are spelt and their meaning: baited (food put on a hook or trap), bated (diminished, restrained); birth (the process of bearing children); berth (somewhere to sleep in a ship, train etc); heroin (a Class A drug), heroine (a courageous woman).

# **homonym** see above.

homosexual Since this word comes from the Greek word homos (same), not the Latin word homo (man), it applies as much to women as to men. It is therefore as daft to write homosexuals and lesbians as to write people and women.

hopefully Some authorities say it is pedantic and outmoded to object to the use of hopefully to mean it is hoped that. The practice originated in America, where English has been much influenced by German immigrants, who found the language of their new country had only one adverb to serve for both hoffnungsvoll, meaning full of hope, and hoffentlich, which can mean let's hope so. In The Economist, however, by all means begin an article hopefully, but do not write: Hopefully, it will be finished by Wednesday. Try with luck, if all goes well, it is hoped that...

horrible words Words that are horrible to one writer may not be horrible to another, but if you are a writer for whom no words are horrible, you would do well to take up some other activity. No words or phrases should be banned outright from appearing in print, but if you use any of the following you should be aware that they may have an emetic effect on some of your readers.

carer – and most caring expressions chattering classes facilitate famously governance grow the business

guesstimate
informed (as in his love of
language informed his memos)
kids
likely (meaning probably, rather
than probable)
looking to (meaning intending to)

materiel

ongoing poster child prestigious

proactive

See also clichés.

rack up (profits, etc)

savvy segue showcase

source (meaning obtain)

hyphens There is no firm rule to help you decide which words are run together, hyphenated or left separate. If in doubt, consult a dictionary. Do not overdo the literary device of hyphenating words that are not usually linked: the stringing-together-of-lots-and-lots-of-words-and-ideas tendency can be tiresome.

## 1 Words with common or short prefixes

In general, try to avoid putting hyphens into words formed of one word and a short prefix.

asexual
biplane
declassify
disfranchise
geopolitical
neoclassicism
neoconservative
but neo-cons
neoliberal
neolithic
neologism
neonatal
overcapacity
overdone

overeducated
overemployment
precondition
predate
preoccupied
preordained
prepay
realign
rearm
rearrange
reborn
redirect
reopen
reorder

repurchase
subcommittee
subcontinent
subcontract
subhuman
submachinegun
suboptimal
subprime
tetravalent
underdog
underdone
underinvest
underpaid

upended

# 2 Words beginning with re-

Some words that begin with re are hyphenated to avoid confusion:

re-cast re-present (meaning present again) re-create (meaning create again) re-sort (meaning sort again)

# 3 Unfamiliar combinations

Long words making unfamiliar combinations, especially if they would involve running consonants together, may benefit from a hyphen, so:

cross-reference (a cross reference would be unpleasant)
demi-paradise
over-governed
sub-investment grade
under-secretary

Antidisestablishmentarianism would, however, lose its point if it were hyphenated.

See also 5 below.

#### 4 Fractions

Whether nouns or adjectives, these take hyphens:

one-half one-sixth four-fifths two-thirds

But note that it is a half, a fifth, a sixth.

# 5 Words that begin with

| agri    | infra | post  |
|---------|-------|-------|
| anti    | inter | pre   |
| counter | mid   | semi  |
| extra   | multi | ultra |
| 1 10    |       |       |

half non

The rules vary:

agri-business, agriculture

anti-aircraft, anti-fascist, anti-submarine (but antibiotic, anticlimax, antidote, antiseptic, antitrust)

counter-attack, counter-clockwise, counter-espionage, counterintuitive (but counteract, countermand, counterpane) extraordinary, extraterrestrial, extraterritorial (but extra-judicial) half-baked, half-hearted, half-serious (but halfway) infra-red

inter-agency, inter-county, inter-faith, inter-governmental interregional (but intermediate, international, interpose)

mid-August, mid-week

multibillion, multilingual, multiracial (but multi-occupancy, multi-storey, multi-user)

non-combatant, non-existent, non-payment, non-violent (but nonaligned, nonconformist, nonplussed, nonstop) postdate, post-war, pre-war

semi-automatic, semi-conscious, semi-detached ultra-violet

#### 6 The word worth

A sum followed by the word worth needs a hyphen: \$25m-worth of goods.

## 7 Some titles

attorney-general lieutenant-colonel under-secretary director-general major-general vice-president field-marshal secretary-general

But:

deputy director district attorney deputy secretary general secretary

# 8 Avoiding ambiguities

a little-used car fine-tooth comb (most people third-world war a little used-car do not comb their teeth) third world war cross complaint high-school results high school results

## 9 Aircraft

DC-10 MiG-23

Mirage F-1E Lockheed P-3 Orion

(If in doubt, consult Jane's "All the World's Aircraft".) Note that Airbus A340, BAe RJ70 do not have hyphens.

### 10 Calibres

The style for calibres is 50mm or 105mm with no hyphen, but 5.5-inch and 25-pounder.

# 11 Adjectives formed from two or more words

70-year-old judge balance-of-payments difficulties private-sector wages public-sector borrowing requirement right-wing groups (but the right wing of the party) state-of-the-union message value-added tax (VAT)

#### 12 Adverbs

Adverbs do not need to be linked to participles or adjectives by hyphens in simple constructions:

The regiment was ill equipped for its task.

The principle is well established.

Though expensively educated, the journalist knew no grammar.

But if the adverb is one of two words together being used adjectivally, a hyphen may be needed:

The ill-equipped regiment was soon repulsed.
All well-established principles should be periodically challenged.

The hyphen is especially likely to be needed if the adverb is short and common, such as ill, little, much and well. Less common adverbs, including all those that end -ly, are less likely to need hyphens:

Never employ an expensively educated journalist.

# 13 Separating identical letters

book-keeping re-emerge
coat-tails re-entry
co-operate side-effect
pre-eminent trans-ship
pre-empt unco-operative

# Exceptions include:

overrateoverrunoverreachskiingoverrideunderrateoverrulewithhold

# 14 Some nouns formed from prepositional verbs

bail-out pay-off shake-out
build-up pull-out shake-up
buy-out rip-off stand-off
call-up round-up start-up
get-together run-up

set-up

lay-off

But:

fallout lockout handout payout knockout turnout

### 15 The quarters of the compass

mid-west(ern) south-east(ern) north-east(ern) south-west(ern)

north-west(ern)

# 16 Hybrid ethnics

Greek-Cypriot, Irish-American, etc, whether noun or adjective.

## 17 Makers and making

A general, though not iron, rule for makers and making: if the prefix is of one or two syllables, attach it without a hyphen to form a single word, but if the prefix is of three or more syllables, introduce a hyphen.

clockmaker antimacassar-maker rule-maker bookmaker holiday-maker steelmaker candlestick-maker lawmaker tiramisu-maker carmaker marketmaker troublemaker chipmaker peacemaker

Policymaker and profitmaking are one word and an exception. But: note foreign-policy maker (-ing).

# 18 Other words ending -er (-ing) that are similar to maker and making

The general rule should be to insert a hyphen:

arms-trader gun-runner copper-miner home-owner hostage-taker drug-dealer drug-trafficker mill-owner field-worker truck-driver

vegetable-grower front-runner

But some prefixes, especially those of one syllable, can be used to form single words.

coalminer farmworker foxhunter gatekeeper householder landowner metalworker muckraker nitpicker (-ing) peacekeeper shipbroker shipbuilder shipowner steeplechaser steelworker taxpayer

Less common combinations are better written as two words:

currency trader dog owner gun owner insurance broker crossword compiler

tuba player

## 19 Quotes

Words gathered together in quotation marks to serve as adjectives do not usually need hyphens as well: the "Live Free or Die" state.

#### 20 One word

airfield airspace airtime bedfellow bestseller (-ing) bilingual blackboard blackout blueprint bookseller businessman bypass cashflow (but cash flow in accountancy) catchphrase ceasefire checklist coastguard codebreaker comeback commonsense (adj) crossfire

cyberspace dotcom downturn (noun) faultline figleaf fivefold foothold forever (adv. when preceding verb) foxhunter (-ing) frontline (adi, but noun front line) goodwill grassroots (adj and noun) groundsman halfhearted halfway handpicked handwriting hardline headache hijack hobnob

kowtow lacklustre landmine laptop logjam loophole lopsided lukewarm machinegun marketplace minefield nationwide nevertheless nonetheless offline offshore oilfield oilrig online onshore peacetime petrochemical pickup truck placename

rainforest
ringtone
roadblock
rustbelt
salesforce
seabed
shorthand
shortlist
shutdown
sidestep
soyabean
spillover

statewide stockmarket streetwalker strongman sunbelt takeover threefold threshold timetable trademark transatlantic transpacific twofold videocassette videodisc wartime watchdog website windfall workforce worldwide worthwhile

#### 21 Two words

ad hoc
air base
air force
air strike
all right
any time
arm's length
any more
ballot box
birth rate
call centre

child care (noun)
cluster bombs
common sense
(noun)
dare say
errand boy
for ever (when
used after a verb)
girl friend
hedge fund
health care (noun)

home page
joint venture
Land Rover
no one
photo opportunity
some day
some time
under way
vice versa
wild flowers (but
adj. wildflower)

# 22 Two hyphenated words

aid-worker
aircraft-carrier
asylum-seekers
baby-boomer
balance-sheet
bell-ringer
come-uppance
court-martial (noun
and verb)
cross-border
cross-dresser
cross-sell
death-squads
derring-do

down-payment drawing-board end-game end-year faint-hearted fund-raiser (-ing) hand-held health-care (adj) heir-apparent home-made hot-head ice-cream interest-group kerb-crawler know-how
laughing-stock
like-minded
long-standing
machine-tool
money-laundering
nation-building
nation-state
nest-egg
news-stand
number-plate
pot-hole
pressure-group
question-mark

vote-winner talking-shop rain-check task-force well-being short-lived Wi-Fi starting-point tear-gas think-tank Wi-Max sticking-point window-dressing time-bomb stumbling-block working-party turning-point suicide-bomb (-er, write-down (noun) voice-mail -ing)

### 23 Three words

ad hoc agreement (meeting, etc) in so far
armoured personnel carrier multiple rocket launcher
chief(s) of staff nuclear power station
half a dozen third world war (if things get bad)
in as much

## 24 Three hyphenated words

A-turned-B (unless this leads to something unwieldy, so jobbing churchwarden turned captain of industry)

brother-in-law prisoners-of-war chock-a-block second-in-command commander-in-chief stock-in-trade no-man's-land

### 25 Numbers

Avoid from 1947-50 (say in 1947-50 or from 1947 to 1950) and between 1961-65 (say in 1961-65, between 1961 and 1965 or from 1961 to 1965). See also **figures**.

"If you take hyphens seriously, you will surely go mad." (Oxford University Press style manual)

hypothermia is what kills old folk in winter. If you say it is hyperthermia, that means they have been carried off by heat stroke.



## Icelandic names see names.

iconoclasm Many good writers break the rules of English, and readers may occasionally forgive *The Economist* for doing so too. It is, however, possible to write well while showing respect for grammar and punctuation. An article may be improved by an original phrase or even an unusual word, but *The Economist* is not meant to be a work of literature. It is simply meant to be well written.

#### identical with not to.

ilk means same, so of that ilk means of the place of the same name as the family, not of that kind. Best avoided.

immolate means to sacrifice, not to burn.

**important** If something is important, say why and to whom. Use sparingly, and avoid such unexplained claims as this important house, the most important painter of the 20th century. See also **interesting**.

impractical, impracticable If something is impractical, it is not worth trying to do it. If it's impracticable, it cannot be done. See also practical, practicable.

**inchoate** means not fully developed or at an early stage, not incoherent or chaotic.

including When including is used as a preposition, as it often is, it must be followed by a noun, pronoun or noun clause, not by a preposition. So Iran needs more investment, including for its tired oil industry is ungrammatical. The sentence should be rephrased, perhaps, as Iran, including its tired oil industry, needs more investment.

individual (noun) used occasionally, can be a useful colloquial term for chap or bloke or guy ("In a corner, Parker, a grave, lean individual, bent over the chafing-dish, in which he was preparing for his employer and his guest their simple lunch." P.G. Wodehouse). Used indiscriminately as a term for person or, in the plural, people, it becomes bureaucratic ("Individuals desiring to function as operators using instruments listed under paragraph (A)(3) of rule 3701–53–02 of the Administrative Code shall apply to the director of health for permits on forms prescribed and provided by the director of health." Ohio Department of Health).

Indonesian names see names.

initially Prefer first, at first.

interesting Like important and funny, interesting makes assumptions about the word or words it describes that may not be shared by the reader. Facts and stories introduced as interesting often turn out to be something else. "Interestingly, my father-in-law was born in East Kilbride," for instance. If something really is interesting, you probably do not need to say so.

inverted commas (quotation marks) see punctuation.

investigations of not into.

Iranian names see names.

Islamic, Islamist Islamic means relating to Islam; it is a synonym of the adjective Muslim, but it is not used for a follower of Islam, who is always Muslim. But Islamic art and architecture is conventional usage.

Islamist refers to those who see Islam as a political and social ideology as well as a religious one.

issues The Economist has issues – 51 a year – but if you think you have issues with The Economist, you probably mean you have complaints, irritations or delivery problems. If you disagree with The Economist, you may take issue with it. Be precise.

Italian names see names.

#### italics

# foreign words and phrases should be set in italics:

cabinet (French type) loya jirga

dalits Mitbestimmung

de rigueur pace fatwa papabile jihad (jihadi, but jihadist) perestroika

glasnost persona non grata

Hindutva sarariman
in camera Schadenfreude
intifada ujamaa

If they are so familiar that they have become anglicised, they should be in roman. For example:

ad hoc grand prix
apartheid in absentia
a priori in situ
a propos machismo
avant-garde nom de guerre
bête noire nouveau riche

bona fide nouree nouveau riche
bona fide parvenu
bourgeois pogrom

café post mortem chargé d'affaires putsch

coup d'état (but coup de raison d'être foudre, coup de grâce) realpolitik de facto, de jure status quo dirigisme tsunami

elite vice versa en masse, en route vis-à-vis

Remember to put appropriate accents and diacritical signs on French, German, Spanish and Portuguese words in italics (and give initial capital letters to German nouns when in italics, but not if not). Make sure that the meaning of any foreign word you use is clear. See also accents.

For the Latin names of animals, plants, etc, see **spelling** and Part 3.

**newspapers and periodicals** Only The Economist has The italicised. Thus the Daily Telegraph, the New York Times, the

Financial Times, the Spectator (but Le Monde, Die Welt, Die Zeit). The Yomiuri Shimbun should be italicised, but you can also say the Yomiuri, or the Yomiuri newspaper, as shimbun simply means newspaper in Japanese. The Nikkei is an abbreviation (for Nihon Keizai) and so should not be written as Nikkei Shimbun as that is not strictly this financial daily's name.

books, pamphlets, plays, operas, ballets, radio and television programmes Titles are roman, not italic, with capital letters for each main word, in quotation marks. Thus: "Pride and Prejudice", "Much Ado about Nothing", "Any Questions", "Crossfire", etc. But the Bible and its books (Genesis, Ecclesiastes, John, etc), as well as the Koran, are written without inverted commas. These rules apply to footnotes as well as bodymatter.

Note that book publishers generally use italics for the titles of books, pamphlets, plays, operas, ballets, radio and television programmes, paintings and sculptures.

headings, captions, cross-heads, rubrics Do not use italics.

#### lawsuits

Brown v Board of Education Coatsworth v Johnson Jarndyce v Jarndyce

If abbreviated, versus should always be shortened to v, with no point after it. The v should not be italic if it is not a lawsuit.

# names of ships, aircraft, spacecraft

HMS Illustrious Spirit of St Louis Challenger



## Japanese names see names.

jargon Avoid it. You may have to think harder if you are not to use jargon, but you can still be precise. Technical terms should be used in their proper context; do not use them out of it. In many instances simple words can do the job of creative writing (fiction), exponential (try fast), interface (frontier or border) and so on. If you find yourself tempted to write about affirmative action or corporate governance, you will have to explain what it is; with luck, you will then not have to use the actual expression.

Resist the kind of jargon that tries to dignify nonsense with seriousness:

The appointee ... should have a proven track record of operating at a senior level within a multi-site international business, preferably within a service- or brand-oriented environment

declared an advertisement for a financial controller for The Economist Group.

At a national level, the department engaged stakeholders positively ... This helped ... to improve stakeholder buy-in to agreed changes

avowed a British civil servant in a report.

The City Safe T3 Resilience Project is a cross-sector initiative bringing together experts ... to enable multi-tier practitioner-oriented collaboration on resilience and counter-terrorism challenges and opportunities

explained Chatham House.

Resist, too, jargon used to obscure the truth:

These grants will incentivise administrators and educators to apply relevant metrics to assess achievement in the competencies they seek to develop

said a memo cited by Tony Proscio in "Bad Words for Good" (The

Edna McConnell Clark Foundation). What it meant, as Mr Proscio points out, was that the grants would be used to pay teachers who agreed to test their students.

Almost as bad is jargon used simply to obfuscate:

A multi-agency project catering for holistic diversionary provision to young people for positive action linked to the community safety strategy and the pupil referral unit

was how Luton Education Authority described go-karting lessons.

Someone with good interpersonal skills probably just gets on well with others. Someone with poor parenting skills is probably a bad father or a bad mother. Negative health outcomes are probably illness, mutilation or death. Intelligent media brands for the high-end audience that clients value are presumably good publications for rich people.

See also due process, holistic.

# jib, gibe, gybe

jib (noun) sail or boom of a crane

jib (verb) to balk or shy gibe (verb) to scoff or flout

gibe (noun) taunt

gybe (verb) to alter course

Don't jibe.

jihad is the Arabic word for striving. For modern Muslims, it may mean military war to propagate Islamism, that is, to spread Islam as a religious, political and social ideology (jihad of the sword). Or it may mean spiritual struggle for personal purification and moral betterment (jihad against one's self). Or it may merely mean doing right, improving society and being virtuous (jihad of the tongue or of the hand). A religious obligation for all Muslims, jihad is for most a non-violent duty, though for some a violent one. Do not therefore use it simply to mean holy war, which it never did in classical Arabic. Rather, make clear what sort of jihad is under discussion in the context.

Someone engaged in jihad is a mujahid (plural, mujahideen) or a jihadist (jihadi). Logically, mujahideen and jihadists might be considered to be engaged in a struggle that could be either violent

or non-violent. In practice, the terms nowadays are always used of Muslims engaged in an armed struggle, though *mujahideen* may simply be Muslim militants fighting for a cause, whereas jihadists are always fighting to spread Islamism by force.

journalese and slang Do not be too free with slang like He really hit the big time in 2001. Slang, like metaphors, should be used only occasionally if it is to have effect. Avoid expressions used only by journalists, such as giving people the thumbs up, the thumbs down or the green light. Stay clear of gravy trains and salami tactics. Do not use the likes of, or Big Pharma (big drug firms).

And avoid words and expressions that are ugly or overused, such as:

the bottom line
crisis
guesstimate (use guess)
key
major (unless something else nearby is minor)
massive (as in massive inflation)
meaningful
perceptions
prestigious
schizophrenic (unless the context is medical)
significant

Politicians are often said to be highly visible or high-profile, when conspicuous or prominent would be more appropriate. Regulations are sometimes said to be designed to create transparency, which presumably means openness. Governance usually means government, but not when used with corporate. Elections described as too close to call are usually just close. Ethics violations, if they are not crimes, are likely to be shenanigans, immorality, scandalous behaviour or mere misdemeanours. Traffic violations are traffic offences.

Try not to be predictable, especially predictably jocular. Spare your readers any mention of mandarins when writing about the civil service, of their lordships when discussing the House of Lords, and of comrades when analysing communist parties. Must all stories about Central Asia include a reference to the Great Game? Must all lawns be manicured? Must all small towns in the old confederacy be called the buckle on the Bible belt? Are drugtraffickers inevitably barons? Must starlets and models always be

scantily clad? Is there any other kind of wonk than a policy wonk?

Resist saying This will be no panacea. When you find something that is indeed a panacea (or a magic or silver bullet), that will indeed be news. Similarly, hold back from offering the reassurance There is no need to panic. Instead, ask yourself exactly when there is a need to panic.

In general, try to make your writing fresh. It will seem stale if it reads like hackneyed journalese. One weakness of journalists, who on daily newspapers may plead that they have little time to search for the apposite word, is a love of the ready-made, seventhhand phrase. Lazy journalists are always at home in oil-rich country A, ruled by ailing President B, the long-serving strongman. who is, according to the chattering classes, not squeaky clean but a wily political operator - hence the present uneasy peace - but, after his recent watershed (or ground-breaking or landmark or sea-change) decision to arrest his prime minister (the honeymoon is over), will soon face a bloody uprising in the breakaway south. Similarly, lazy business journalists always enjoy describing the problems of troubled company C, a victim of the revolution in the widget industry (change is always revolutionary in such industries), which, well-placed insiders predict, will be riven by a make-or-break strike unless one of the major players makes an 11th-hour (or lastditch) intervention in a marathon negotiating session.

Prose such as this is often freighted with codewords (writers apply respected to someone they approve of, militant to someone they disapprove of, prestigious to something you won't have heard of). The story usually starts with First the good news, inevitably to be followed in due course by Now the bad news. An alternative is Another week, another bomb (giving rise to thoughts of Another story, another hackneyed opening). Or, It was the best of times, it was the worst of times – and certainly the feeblest of introductions. A quote will then be inserted, attributed to one (never an) industry analyst, and often the words If, and it's a big if ... Towards the end, after an admission that the author has no idea what is going on, there is always room for One thing is certain, before rounding off the article with As one wag put it ...

See also clichés, headings and captions, metaphors.



**key** A key may be major or minor, but not low. Few of the decisions, people, industries described as key are truly indispensable, and fewer still open locks.

This overused word is a noun and, like many nouns, may be used adjectivally (as in the key ministries). Do not, however, use it as a free-standing adjective, as in The choice of running-mate is key.

Do not use key to make the subject of your sentence more important than he, she or it really is. The words key players are a sure sign of a puffed-up story and a lazy mind.

Korean names see names.

Kyrgyzstan, Kirgiz see placenames.

lag If you lag transitively, you lag a pipe or a loft. Anything failing to keep up with a front-runner, rate of growth, fourth-quarter profit or whatever is lagging behind it.

last The last issue of The Economist implies its extinction; prefer last week's or the latest issue. Last year, in 2010, means 2009; if you mean the 12 months up to the time of writing, write the past year. The same goes for the past month, past week, past (not last) ten years. Last week is best avoided; anyone reading it several days after publication may be confused. This week is permissible.

Latin names When it is necessary to use a Latin name for animals, plants, etc, follow the standard practice. Thus for all creatures higher than viruses, write the binomial name in italics, giving an initial capital to the first word (the genus): Turdus turdus, the songthrush; Metasequoia glyptostroboides, the dawn redwood; Culicoides clintoni, a species of midge. This rule also applies to Homo sapiens and to such uses as Homo economicus. On second mention, the genus may be abbreviated (T. turdus). In some species, such as dinosaurs, the genus alone is used in lieu of a common name: Diplodocus, Tyrannosaurus. Also Drosophila, a fruitfly favoured by geneticists. But Escherichia coli, a bacterium also favoured by geneticists, is known universally as E. coli, even on first mention.

leverage If you really cannot find a way of avoiding the word leverage, you must explain what it means (unless it is simply the use of a lever to gain a mechanical advantage). In its technical sense, as a noun, it may mean the ratio of long-term debt to total capital employed. But note that operating leverage and financial leverage are different. The verb is even viler than the noun (try lever). See also gearing.

liberal in Europe, someone who believes above all in the freedom of

the individual; in the United States, someone who believes in the progressive tradition of Franklin D. Roosevelt.

lifestyle Prefer way of life.

**like, unlike** govern nouns and pronouns, not verbs and clauses. So as in America not like in America, as I was saying, not like I was saying, as Grandma used to make them, not like Grandma used to make them. English has no word for the opposite of as that would be the equivalent of unlike, so you must rephrase the sentence if you are tempted to write unlike in this context, unlike at Christmas, or unlike when I was a child.

If you find yourself writing She looked like she had had enough or It seemed like he was running out of puff, you should replace like with as if or as though, and you probably need the subjunctive: She looked as if she had had enough, It seemed as if he were running out of puff.

Like the hart panteth for the water brooks I pant for a revival of Shakespeare's "Like You Like It".

I can see tense draftees relax and purr

When the sergeant barks, 'Like you were.'

- And don't try to tell me that our well has been defiled by immigration;

Like goes Madison Avenue, like so goes the nation. (Ogden Nash)

But authorities like Fowler and Gowers is a perfectly acceptable alternative to authorities such as Fowler and Gowers.

**likely** Avoid such constructions as He will likely announce the date on Monday and The price will likely fall when results are posted Friday. Prefer He is likely to announce ... or It is likely that the price will ...

locate (in all its forms) can usually be replaced by something less ugly. The missing scientist was located means he was found. The diplomats will meet at a secret location means either that they will meet in a secret place or that they will meet secretly. A company located in Texas is simply a company in Texas.

lower case see capitals.

**luxurious, luxuriant** Luxurious means indulgently pleasurable; luxuriant means exuberant or profuse. A tramp may have a luxuriant beard but not a luxurious life.



masterful, masterly Masterful means imperious; masterly means skilled.

may and might are not always interchangeable, and you may want may more often than you think. If in doubt, try may first. I might be wrong, but I think it will rain later should be I may be wrong, but I think it will rain later.

Much of the trouble arises from the fact that may becomes might in both the subjunctive and in some constructions using past tenses. Mr Blair admits that weapons of mass destruction may never be found becomes, in the past, Mr Blair admitted that weapons of mass destruction might never be found.

Conditional sentences using the subjunctive also need might. Thus If Sarah Palin were to write a novel, it might be called a thriller from Wasilla. This could be rephrased by If Sarah Palin writes a novel, it may be called a thriller from Wasilla. Conditional sentences stating something contrary to fact, however, need might: If pigs had wings, birds might raise their eyebrows.

The facts are crucial. New research shows Tutankhamun may have died of a broken leg is fine, if indeed that is what the research shows. New research shows Tutankhamun might have died of a broken leg is not fine, unless it is followed by something like if his mummy hadn't dressed the wound before it became infected. This, though, is saying something quite different. In the first example, it is clear both that Tutankhamun died and that a broken leg may have been responsible. In the second, it is clear only that his wound was dressed; as a result, Tutankhamun seems to have survived.

Sometimes it is all right to use might if part of the sentence is understood though not explicitly stated: Silvio Berlusconi would never tell a fib, but Jeffrey Archer might (if circumstances demanded or if he had forgotten the truth). That might be actionable (if a judge said it was).

Facts remain crucial: I might have called him a liar (but I didn't have the guts). I may have called him a liar (I can't now remember).

Do not write He might call himself an ardent free-market banker, but he did not reject a government rescue. It should be He may call himself an ardent free-market banker, but he did not reject a government rescue. Only if you are putting forward a hypothesis that may or may not be true are may and might interchangeable. Thus If he is honest with himself, he may (or might) call himself something else in future.

Could is sometimes useful as an alternative to may and might: His coalition could (or may) collapse. But take care. Does He could call an election in May mean He may call an election in May or He would be allowed to call an election in May?

Do not use may or might when the appropriate verb is to be. His colleagues wonder how far the prime minister may go. The danger for them is that they may all lose their seats should be His colleagues wonder how far the prime minister will go. The danger for them is that they will all lose their seats.

See also grammar and syntax.

measures see Part 3.

**media** Prefer press and television or, if the context allows it, just press. If you have to use the media, remember they are plural.

meta- is a prefix derived from the Greek word for with, beyond or after, has long been used before the name of a science to designate what the Oxford English Dictionary calls a higher science of the same nature but dealing with ulterior problems, such as metachemistry, metaphysiology. This, says the OED, is done in supposed analogy to metaphysics, which is misapprehended as meaning the science of that which transcends the physical. Philosophers have extended the usage to, for example, metalanguage, language about language, which is used to express metatheorems, and computer geeks have fallen on it with delight, coining meta-elements, metadata, metatags. The practice of meta-naming is now adopted by those who wish to add scientific gravitas to almost any subject, especially any that is intrinsically jejune.

metaphors "A newly invented metaphor assists thought by evoking a visual image," said Orwell, "while on the other hand a metaphor which is technically 'dead' (eg, iron resolution) has in effect reverted to being an ordinary word and can generally be used without loss of vividness. But in between these two classes there

is a huge dump of worn-out metaphors which are merely used because they save people the trouble of inventing phrases for themselves."

Every issue of The Economist contains scores of metaphors:

gay soldiers booted back on to Civvy Street, asset-price bubbles pricked, house prices getting monetary medicine, gauntlets thrown down, ideas floated, tides turned, accounts embraced, barrages of criticism unleashed, retailing behemoths arriving with a splash, foundering chains, both floods and flocks of job-seekers, limelight hogged, inflation ignited, the ratio of chiefs to Indians, landmark patent challenges, drug giants taking steps towards the dark side, cash-strapped carmakers, football clubs teetering on the brink, prices inching up (or peaking, spiking or even going north), a leaden overhang of shares, giddying rises, rosy scenarios being painted, a fat lady not singing

Some of these are tired, and will therefore tire the reader. Most are so exhausted that they may be considered dead, and are therefore permissible. But use all metaphors, dead or alive, sparingly, otherwise you will make trouble for yourself.

An issue of The Economist chosen at random had:

a package cutting the budget deficit, the administration loath to sign on to higher targets, the lure of eastern Germany as a springboard to the struggling markets of eastern Europe, west Europeanness helping to dilute an image, someone finding a pretext to stall the process before looking for a few integrationist crumbs, a spring clean that became in the next sentence a stalking-horse for greater spending, and Michelin axing jobs in painful surgery

Within four consecutive sentences in another issue lay:

a chance to lance the Israel-Palestine boil, Americans and Europeans sitting on their hands while waiting for Israel to freeze settlement building, or for Palestinians to corral militants, the need to stop the two sides playing the "after you" game, a confidence-building and money-begging conference followed by a shot in the arm for the Americans

### Another article included this:

During a long and improbable life Spiegel sloughed off more skins than a bed of snakes, and a biographer's first task is to keep their footing. An attempt to "defuse simmering tensions" was taken out of another article before it was published, but this slipped through:

Like Japan's before it, America's stockmarket bubble was inflated on the back of a mountain of corporate debt. So onerous was this debt that many American companies were forced to the wall.

mete You may mete out punishment, but if it is to fit the crime it is meet.

metrics are the theory of measurement. Do not use the term as a pretentious word for figures, dimensions or measurements themselves, as in "I can't take the metrics I'm privileged to and work my way to a number in [that] range" (General George Metz, talking about the number of insurgents killed in Iraq).

migrate is intransitive. Do not migrate people or things.

millionaire The time has gone when young women would think that the term millionaire adequately described the man who broke the bank at Monte Carlo. If you wish to use it, make it plain that millionaire refers to income (in dollars or pounds), not to capital. Otherwise try plutocrat or rich man.

mitigate, militate Mitigate mollifies or makes better; militate tells against.

**monopoly, monopsony** A monopolist is the sole seller. A sole buyer is a monopsonist. See **oligopoly**.

**moot** in British English means arguable, doubtful or open to debate.

Americans often use it to mean hypothetical or academic, ie of no practical significance. Prefer the British usage.

mortar If not a vessel in which herbs, etc, are pounded with a pestle, a mortar is a piece of artillery for throwing a shell, bomb or lifeline. Do not write He was hit by a mortar unless you mean he was struck by the artillery piece itself, which is improbable.

**move** Do not use move (noun) if you mean decision, bid, deal or something more precise. But move (verb) rather than relocate.

mujahid, mujahideen see jihad.



## named after, not for.

#### names

For guidance on spelling people's names, see the list below. As with all names, spell them the way the person concerned has requested, if a preference has been expressed. Here are some names that cause spelling difficulties:

Issaias Afwerki (Mr Issaias) Joaquín Almunia Yasser Arafat Bashar Assad José María Aznar José Manuel Barroso (no need to include his third name, Durão) Traian Basescu Deniz Baykal Ritt Bjerregaard Mangosuthu Buthelezi Leopoldo Calvo-Sotelo Cuauhtémoc Cardenas Josep Lluis Carod-Rivera Nicolae Ceausescu Jean-Pierre Chevènement Włodzimierz Cimoszewicz Carlo De Benedetti Gianni De Michelis Ciriaco De Mita Yves-Thibault de Silguy Carlo Ripa di Meana Fyodor Dostovevsky Recep Tayyip Erdogan Gandhi Valéry Giscard d'Estaing

Mikhail Gorbachev Habsburg Juan José Ibarretxe Radovan Karadzic Costas Karamanlis Bob Kerrey (Nebraska) John Kerry (Massachusetts) Nikita Khrushchev Kim Dae-jung Kim Jong Il Vojislav Kostunica Sergei Kozalev Emile Lahoud Alain Lamassoure Alvaksandr Lukashenka Luiz Inácio (Lula) da Silva Milan Martic Slobodan Milosevic François Mitterrand Ratko Mladic Mahathir Mohamad (Dr) King Mohammed of Morocco Daniel arap Moi Milan Mrsic Muhammad (unless it is part of the name of someone who spells it differently) Franz Müntefering

Felipe González

Nursultan Nazarbayev Binyamin Netanyahu Gaafar Numeiri Andrei Olechowski Mullah Mohammed Omar Velupillai Prabhakaran Viktor Pynzenyk Muammar Oaddafi Burhanuddin Rabbani Yitzhak Rabin Akbar Hashemi Rafsanjani Cyril Ramaphosa Prince Ranariddh Rodrigo de Rato (Mr de Rato) Reichmann brothers Condoleezza Rice Mikheil Saakashvili Andrei Sakharov Nicolas Sarkozv Wolfgang Schäuble Otto Schily Gerhard Schröder Robert Schumann (composer) Arnold Schwarzenegger

Mohammed Zahir Shah Yitzhak Shamir Eduard Shevardnadze Haris Silaidic Banharn Silpa-archa Tosé Sócrates **Javier Solana** Alexander Solzhenitsyn Aung San Suu Kyi (Miss Suu Kyi) Iean Tiberi Viktor Tymoshenko Yulia Tymoshenko Hans van den Broek (Mr Van den Broek) Atal Behari Vajpayee Tabaré Vázquez (Dr) Grigory Yavlinsky Viktor Yushchenko José Luis Rodríguez Zapatero (Mr Zapatero) Vladimir Zhirinovsky Goodwill Zwelithini Gennady Zyuganov

See also specific listings below.

# Afghan

Gulbuddin Hikmatyar Ahmad Shah Masoud Mullah Mohammed Omar Burhanuddin Rabbani Mazar-i-Sharif

### Arabic names and words

Al, al- Try to leave out the Al, Al-, al or al-. This is common practice with well-known figures like Bashar Assad (not al-Assad) and Muammar Qaddafi (not al-Qaddafi). Many names, however, would look peculiar without al-, so with less well-known people it should be included (lower case, usually followed by a hyphen). On subsequent mentions, it can be dropped. Bin (son of) must be repeated: Osama bin Laden, thereafter Mr bin Laden. But it is often ignored in alphabetisation.

The Al-, Al-, al or al- (or Ad-, Ar-, As-, etc) before most Arab towns can be dropped (so Baquba not al-Baquba, Ramadi not ar-Ramadi). But al-Quds because it is the Arab name for Jerusalem and will be important in any context in which it appears.

Some common Arabic names are:

Adel Abd al-Mahdi

Abdullah, King

Zine el-Abidine Ben Ali

Abu Alaa (aka Ahmed Qurei)

Abu Mazen (aka Mahmoud

Abbas)

Abu Musab al-Zarqawi

Ahmad Jibril Ahmed Chalabi Ahmed Qurei

Ali Abdullah Saleh Ali al-Sistani (Grand

Ayatollah) Iyad Allawi al-Oaeda

Al Saud (not al-Saud, since

the Al in this instance means house of)

Yasser Arafat Bashar Assad Hafez Assad

Abdel Aziz (founder of kingdom of Saudi Arabia)

Bahrain

Marwan Barghouti Mustafa Barghouti Masoud Barzani Omar Al-Bashir

Boutros Boutros-Ghali

Chouf (the)

Muhammad Dahlan Mohamed ElBaradei

King Fahd Salam Fayyad Suleiman Franjieh Gaza Strip (and City)

Amin Gemayel Rafik Hariri

Hassan, Crown Prince

Hizbullah Hussein, King Saddam Hussein Ibn Khaldoun Islamic Jihad jamaat islamiya Ibrahim al-Jaafari (Dr)

**Ieddah** 

Walid Jumblatt

Abdel Halim Khaddam

Sadiq el-Mahdi

Mohammed al-Maktoum

Nuri al-Maliki Maronite

Masjid Sulayman

Mosul

Hosni Mubarak

Muhammad the Prophet

Mukhabarat
Jaafar Numeiri
Qaboos, Sultan
Muammar Qaddafi
Farouq Qaddoumi

Ras Tanura Riyadh

Sabah al-Ahmad, Sheikh

Anwar Sadat Muqtada al-Sadr Barham Saleh Samarra

Sana'a

Saud al-Faisal, Prince

Saud ibn Abdel Aziz (king of

Saudi Arabia who followed Abdel Aziz)

Sharjah

Sharm el-Sheikh

Shatt al-Arab

Strait of Hormuz Jalal Talabani

Tal Afar Tawheed

Umm al Aish

Wahhabi

Zayed, Sheikh

And some common Arabic words are:

burga

Fatah Hadith

haj hijab Hizbullah

hudna intifada

nigab

See also Arabic.

Bangladeshi If the name includes the Islamic definite article, it should be lower case and without any hyphens: Mujib ur Rahman.

Belarusian If Belarusians (not Belarussians) wish to be known by the Belarusian form of their names (Ihor, Vital and Life-President Alyaksandr Lukashenka), so be it.

**Cambodian** On second reference, repeat both names, adding Mr. Mr Hun Sen, Mr Sam Rainsu.

Central Asian For those with Russified names, see Russian.

Askar Akayev Heidar Aliyev Nursultan Nazarbayev Saparmurat Niyazov

**Chinese** In general, follow the pinyin spelling of Chinese names, which has replaced the old Wade-Giles system, except for people from the past, and people and places outside mainland China. Peking is therefore Beijing and Mao is Zedong, not Tsetung.

There are no hyphens in pinyin spelling. So:

Deng Xiaoping

Guangdong (Kwangtung) Guangzhou (Canton)

Hu Iintao

Jiang Qing (Mrs Mao)

Mao Zedong (Tse-tung)

Qingdao (Tsingtao) Tianjin (Tientsin) Xinjiang (Sinkiang)

Zhao Ziyang

But:

Chiang Kai-shek Li Ka-shing Hong Kong Lee Teng-hui

The family name comes first, so Hu Jintao becomes Mr Hu on a later mention.

Note that Peking University and Tsinghua University have kept their pre-pinyin romanised names.

Dutch If using first name and surname together, vans and dens are lower case: Dries van Agt and Joop den Uyl. But without their first names they become Mr Van Agt and Mr Den Uyl; Hans van den Broek becomes Mr Van den Broek. These rules do not always apply to Dutch names in Belgium and South Africa: Herman Van Rompuy (thereafter Mr Van Rompuy); Karel Van Miert (Mr Van Miert).

Note that Flemings speak Dutch.

French Any de is likely to be lower case, unless it starts a sentence.

De Gaulle goes up; Charles de Gaulle and plain de Gaulle go
down. So does Yves-Thibault de Silguy.

**German** Any von is likely to be upper case only at the start of a sentence.

Icelandic Most Icelanders do not have family names. They take their last name from the first name of their father, so Leifur Eiriksson, say, is the son of Eirikur, and Freyja Haraldsdottir is the daughter of Harald. If she marries Leifur Eiriksson, she continues to be known as Freyja Haraldsdottir, their son has Leifsson as his last name (patronym) and their daughter Leifsdottir. Both names (or more, if someone has two first names) should be used on first and all subsequent references (when they should be preceded by Mr, Mrs or the appropriate title). A few Icelanders, such as the late President Kristjan Eldjarn, do have family names. These are the only people who can be referred to by one name only.

Indonesian Generally straightforward, but:

Abu Bakar Basyir Muhammadiyah Syafii Maarif Iemaah Islamiah Nahdlatul Ulama Some Indonesians have only one name. On first mention give it to them unadorned: Budiono. Thereafter add the appropriate title: Mr Budiono. For those who have several names, be sure to get rid of the correct ones on second and subsequent mentions: Susilo Bambang Yudhoyono, for example, becomes President (or Mr) Yudhoyono.

**Iranian** Farsi, an Arabised version of Parsi (meaning of Persia), is the term Iranians use for their language. In English, the language is properly called Persian.

The language spoken in Iran (and Tajikistan) is Persian, not Farsi.

Here is a list of some words and proper names.

Abadan Mahdavi-Kani, Ayatollah

Abu Musa magnaeh

Mahmoud Ahmadinejad Hossein-Ali Montazeri,

Ahwaz Ayatollah

Ali Akbar Velayati Hossein Moussavi

Bahai Qeshm

Bandar Abbas Akbar Hashemi Rafsanjani

baseej Massoud Rajavi

Bushehr Rezaiyeh

Hojjatieh Yusef Saanei, Ayatollah Kermanshah Abdolkarim Soroush Keyhan Strait of Hormuz

Ali Khamenei, Ayatollah Jalaluddin Taheri, Ayatollah

Kharg island Taqi Banki Muhammad Khatami Tehran Bandar Khomeini Tudeh Khorramshahr Tumbs

Khuzestan velayat-e faqih Lavan island Yahyaoui

**Italian** Any De is likely to be upper case, but there are exceptions (especially among aristocrats such as Carlo Ripa di Meana), so check.

Japanese Although the Japanese put the family name first in their own language (Koizumi Junichiro), they generally reverse the order in western contexts. So: Junichiro Koizumi, Heizo Takenaka, Shintaro Ishihara, etc.

Korean South Koreans have changed their convention from Kim Dae Jung to Kim Dae-jung. But North Koreans, at least pending unification, have stuck to Kim Jong Il. Kim is the family name.

The South Korean party formed in 2003 is the Uri Party.

Pakistani If the name includes the Islamic definite article ul, it should be lower case and without any hyphens: Zia ul Haq, Mahbub ul Haq (but Sadruddin, Mohieddin and Saladin are single words).

The genitive e is hyphenated: Jamaat-e-Islami, Muttahida Majlis-e-Amal.

**Russian** Each approach to transliterating Russian has drawbacks. The following rules aim for phonetic accuracy, except when that conflicts with widely accepted usage.

No y before e after consonants: Belarus, perestroika, Oleg, Lev, Medvedev. (The actual pronunciation is somewhere between e and ye.)

Where pronunciation dictates, put a y before the a or e at the start of a word or after a vowel:

Aliyev not Aliev Dostoyevsky Baluyevsky Yavlinsky

Dudayev Yevgeny not Evgeny

2 Words spelled with *e* in Russian but pronounced yo should be spelled yo. Thus:

Fyodorov not Fedorov Pyotr not Petr Seleznyov not Seleznev

But stick to Gorbachev, Khrushchev and other famous ones that would otherwise look odd.

With words that could end -i, -ii, -y or -iy, use -y after consonants and -i after vowels. This respects both phonetics and common usage.

Georgy

Yury

Gennady

Zhirinovsky

Nizhny

But:

Bolshoi Rutskoi Nikolai Sergei

Exception (because conventional): Tolstoy.

- 4 Replace dzh with j.

  Jokhar, Jugashvili (for Stalin; bowing to convention, give his first name as Josef, not Iosif).
- 5 Prefer Aleksandr, Viktor, Eduard, Piotr to Alexander, Victor, Edward, Peter, unless the person involved has clearly chosen an anglicised version. But keep the familiar spelling for historical figures such as Alexander Nevsky, Alexander Solzhenitsyn and Peter the Great.

**Singaporean** names have no hyphens and the family name comes first: Lee Kuan Yew (thereafter Mr Lee).

**Spanish** Spaniards sometimes have several names, including two surnames. On first mention, spell out in full all the names of such people, if they use both surnames. Thereafter the normal practice is to write the first surname only, so *Joaquín Almunia Amann* becomes *Mr Almunia* on second and subsequent mentions.

Often, though, the second surname is used only by people whose first surname is common, such as Fernández, López or Rodríguez. To avert confusion with others, they may choose to keep both their surnames when they are referred to as Mr This or Mr That, so Miguel Ángel Fernández Ordóñez, for instance, becomes Mr Fernández Ordóñez, just as Andrés Manuel López Obrador becomes Mr López Obrador and Juan Fernando López Aguilar becomes Mr López Aguilar. A few people, notably José Luis Rodríguez Zapatero, choose to have their names shortened to just the second of their surnames, so he becomes Mr Zapatero.

Although on marriage Spanish women sometimes informally add their husband's name (after a de) to their own, they do not usually change their legal name, merely adopting Señora in place of Señorita. Unless the woman you are writing about prefers some other title, you should likewise simply change from Miss to Mrs.

**Swiss** personal names follow the rules for the two languages mostly spoken in Switzerland: French and German.

### Turk, Turkic, Turkmen, Turkoman, etc see placenames.

**Ukrainian** After an orgy of retransliteration from their Russian versions, a convention has emerged. Its main rules are these.

- Since Ukrainian has no g, use h: Hryhory, Heorhy, Ihor (not Grigory, Georgy, Igor). Exception: Georgy Gongadze.
- 2 Render the Ukrainian i as an i, and the Mas a y. So Vital, Kharkiv, Chernivtsi; but Volodymyr, Yanukovych, Tymoshenko, Borys, Zhytomyr. Change words ending -iy to -y (Hryhory).

However, respect the wishes of those Ukrainians who wish to be known by their Russian names, or by an anglicised transliteration of them: Alexander Morozov.

**Vietnamese** names have no hyphens and the family name comes first:

Ho Chi Minh Tran Duc Luong (thereafter Mr Tran)

See also placenames.

neither ... nor see none.

new words and new uses for old words Part of the strength and vitality of English is its readiness to welcome new words and expressions, and to accept new meanings for old words. Yet such meanings and uses often depart as quickly as they arrived, and early adopters risk looking like super-trendies if they bring them into service too soon. Moreover, to anyone of sensibility some new words are more welcome than others, even if no two people of sensibility would agree on which words should be ushered in and which kept firmly on the doorstep.

Before grabbing the latest usage, ask yourself a few questions. Is it likely to pass the test of time? If not, are you using it to show just how cool you are? Has it already become a cliché? Does it do a job no other word or expression does just as well? Does it rob the language of a useful or well-liked meaning? Is it being adopted to make the writer's prose sharper, crisper, more euphonious, easier to understand – in other words, better? Or to make it seem more with it (yes, that was cool once, just as cool is cool now),

more pompous, more bureaucratic or more politically correct – in other words, worse? See also clichés, horrible words, jargon, journalese and slang.

none usually takes a singular verb. So does neither (or either) A nor (or) B, unless B is plural, as in Neither the Dutchman nor the Danes have done it, where the verb agrees with the element closest to it. Similarly,

"Come live with me and be my love, And we will all the pleasures prove That hills and valleys, dales and fields, Or woods or steepy mountain yields." (Christopher Marlowe)

nor means and not, so should not be preceded by and.



- **oblivious** If you are oblivious of something, you are not simply unaware of it. You have forgotten it or are absent-mindedly unaware of it.
- offensive In Britain, offensive (as an adjective) means rude; in America, it often means attacking. Similarly, to the British an offence is usually a crime or transgression; to Americans it is often an offensive, or the counterpart to a defence.
- **oligopoly** Limited competition between a small number of producers or sellers. See also **monopoly**, **monopsony**.
- only Put only as close as you can to the words it qualifies. Thus These animals mate only in June. To say They only mate in June implies that in June they do nothing else.
- one Try to avoid one as a personal pronoun. You will often do instead.
- onto On and to should be run together when they are closely linked as in He pranced onto the stage. If, however, the sense of the sentence makes the on closer to the preceding word, or the to closer to the succeeding word, than they are to each other, keep them separate: He pranced on to the next town or He pranced on to wild applause.
- overwhelm means submerge utterly, crush, bring to sudden ruin.

  Majority votes, for example, seldom do any of these things.

  As for the ethnic Albanians in Kosovo, although 90% of the population, they turned out to be an overwhelmed majority, not an overwhelming one, until NATO stepped in.
- **oxymoron** An oxymoron is not an unintentional contradiction in terms but a figure of speech in which contradictory terms are deliberately combined, as in: bitter-sweet, cruel kindness, friendly fire, jolie laide, open secret, sweet sorrow, etc.



Pakistani names see names.

palate, pallet, palette Your palate, the roof of your mouth (or your capacity to appreciate food and drink), is best not confused with a pallet, a mattress on which you may sleep or a wooden frame for use with fork-lift trucks, still less with a palette, on which you may mix paints.

panacea Universal remedy. Beware of cliché usage. See also journalese and slang.

parliaments Do not confuse one part of a parliament with the whole thing. The Dail is only the lower house of Ireland's parliament, as the Duma is of Russia's and the Lok Sabha is of India's.

partner is useful for those who value gender-neutrality above all else, but others may prefer boyfriend or girlfriend or even lover. And remember that, if you take a partner for the Gay Gordons, you may not end up in bed together – just as lawyers and accountants and others in partnerships are not necessarily fornicating, even if they are sleeping partners.

passive see grammar and syntax (active, not passive).

**peer** (noun) is one of those words beloved of sociologists and eagerly co-opted by journalists who want to make their prose seem more authoritative. A peer is not a contemporary, colleague or counterpart but an equal.

per caput is the Latin for per head. Per capita is the Latin for by heads; it is a term used by lawyers when distributing an inheritance among individuals, rather than among families (per stirpes). Unless the context demands this technical expression, never use either per capita or per caput but per head or per person. See also figures.

per cent is not the same as a percentage point. Nothing can fall, or be devalued, by more than 100%. If something trebles, it increases by 200%. If a growth rate increases from 4% to 6%, the rate is two percentage points or 50% faster, not 2%. See also **figures**.

percolate means to pass through, not up or down.

**phone** (noun) is permissible, especially when preceded by *mobile*. But use sparingly, and generally prefer *telephone*.

photo Prefer photograph.

placenames In most contexts favour simplicity over precision and use Britain rather than Great Britain or the United Kingdom, and America rather than the United States. ("In all pointed sentences, some degree of accuracy must be sacrificed to conciseness." Dr Johnson)

Sometimes, however, it may be important to be precise. Remember therefore that *Great Britain* consists of England, Scotland and Wales, which together with Northern Ireland (which we generally call Ulster, though Ulster strictly includes three counties in Ireland) make up the United Kingdom.

Americans: Remember too that, although it is usually all right to talk about the inhabitants of the United States as Americans, the term also applies to everyone from Canada to Cape Horn. In a context where other North, Central or South American countries are mentioned, you should write United States rather than America or American, and it may even be necessary to write United States citizens.

EU should not be used without first spelling out the European Union. Europe and Europeans may sometimes be used as shorthand for citizens of countries of the European Union, but be careful: there are plenty of other Europeans too.

Europe: Note that although the place is western (or eastern) Europe, euphony dictates that the people are west (or east) Europeans.

Holland, though a nice, short, familiar name, is strictly only two of the 11 provinces that make up the Netherlands, and the Dutch do not like the misuse of the shorter name. So use the Netherlands.

Ireland is simply Ireland. Although it is a republic, it is not the Republic of Ireland. Neither is it, in English, Eire.

Madagascar: Malagasy is its adjective and the name of the inhabitants.

Scandinavia is primarily Norway and Sweden, but the term is often used to include Denmark, Iceland, Norway and Sweden, which, with Finland, make up the Nordic countries.

USA and US are not to be used (if they were they would spatter the paper), except in charts and as part of an official name (eg, US Steel).

Do not use the names of capital cities as synonyms for their governments. Britain will send a gunboat is fine, but London will send a gunboat suggests that this will be the action of the people of London alone. To write Washington and Moscow now differ only in their approach to Havana is absurd.

Note that a country is it, not she.

changes of name Where countries have made it clear that they wish to be called by a new (or an old) name, respect their requests. Thus:

Burkina Faso Sri Lanka Côte d'Ivoire Thailand Myanmar Zimbabwe

Zaire has now reverted to Congo. In contexts where there can be no confusion with the ex-French country of the same name, plain Congo will do. But if there is a risk of misunderstanding, call it the Democratic Republic of Congo (never DRC). The other Congo can be Congo-Brazzaville if necssary. The river is now also the Congo. The people of either country are also Congolese.

Former Soviet republics that are now independent countries include:

Belarus (not Belorus or Belorussia), Belarusian (adjective) Kazakhstan

Moldova (not Moldavia)

Tajikistan

Turkmenistan (see Turk, Turkic, Turkmen, Turkoman, page 114)

Kyrgyzstan is the name of the country. Its adjective is Kyrgyzstani, which is also the name of one of its inhabitants. But Kirgiz is the noun and adjective of the language, and the adjective of Kirgiz people outside Kyrgyzstan.

Follow local practice when a country changes the names of rivers, towns, etc, within it. Thus:

Almaty not Alma Ata

Chemnitz not Karl-Marx-Stadt

Chennai not Madras

Chernihiv not Chernigov

Chur not Coire

Kyiv not Kiev

Kolkata not Calcutta

Lviv not Lvov

Mumbai not Bombay

Nizhny Novgorod not Gorky

Papua not Irian Jaya

Polokwane not Pietersburg

Yangon not Rangoon

St Petersburg not Leningrad

Timor-Leste (not East Timor)

Tshwane is the new name for the area round Pretoria but not yet for the city itself.

### definite article Do not use the definite article before:

Krajina Lebanon Sudan Transkei

Lebanon Piedmont

Ukraine

Punjab

But:

Los Angeles

Le Havre

the Caucasus the Gambia

the Maghreb
the Netherlands

The Hague

La Paz

# **English forms** are preferred when they are in common use:

Andalusia Archangel (not Corunna Cracow Genoa Hanover

Archangelsk or Arkhangelsk) Cassel (not Kassel) Dagestan
Dnieper
Dniester (but

Leghorn Majorca

Castile
Catalonia (Catalan)

Transdniestria)
Dusseldorf (not

Milan Minorca Minsk

Cologne

Düsseldorf)

Munich Naples

Cordoba Corinth Florence

Geneva

Nuremberg

Odessa Saxony (and Turin
Pomerania Lower Saxony, Zurich (not
Salonika (not Saxony-Anhalt) Zürich)
Thessaloniki) Sebastopol

Saragossa Seville

Use British English rather than American - Rockefeller Centre,

name, such as Rockefeller Center Properties Inc.

The final s sometimes added by English-speakers to Lyon, Marseille and Tangier now seems precious, so use the s-less form.

Pearl Harbour - unless the placename is part of a company's

# some spellings

Abkhazia the Comoros

Ajaria (not Adjaria) Côte d'Ivoire, Ivorian

Argentina (adj and people Czech Republic; Czech Lands

Argentine, not Dar es Salaam Argentinian) Dhaka

Ashgabat Djibouti

Azerbaijan Dominica (Caribbean island) Baden-Württemberg Dominican Republic (part of

Baghdad another island)

Bahamas (Bahamian) El Salvador, Salvadorean

Bahrain Falluja

Basel Gaza Strip (and City)

Bengalooru Gettysburg
Beqaa Gothenburg
Bermuda, Bermudian Grozny
Bern Guantánamo

Bophuthatswana Gujarat, Gujarati

Bosporus (not Bosphorus) Guyana (but French Guiana)

British Columbia Gweru (not Gwelo)
Brittany, Breton Hercegovina
Cameroon Hong Kong
Cape Town Ingushetia
Caribbean Issyk-Kul
Catalan Jeddah

Catalan Jeddah
Chechnya KaNgwane
Cincinnati Kathmandu

Colombia (South America) Kinmen (not Quemoy)

Columbia (university, District KwaNdebele of) KwaZulu-Natal

Kwekwe (not Que Que) Laos, Lao (not Laotian)

Ljubljana

Londonderry (Derry also

permissible)

Luhansk

Luxembourg

Macau Mafikeng Mauritania Middlesbrough

Mpumalanga (formerly Eastern Transvaal) Nagorno-Karabakh

Nepal, Nepali (not Nepalese) North Rhine-Westphalia

Ouagadougou

Philippines (the people are Filipinos and Filipinas)

Phnom Penh Pittsburgh Putumayo

Pyrenees, Pyrenean Ouebec, Ouebecker (but Parti

Ouébécois)

See also capitals (places).

Reykjavik Rheims Romania

Rwanda, Rwandan (not

Rwandese)

Sana'a

St Petersburg
Salzburg
São Paulo
Sindh
Srebrenica
Strasbourg
Suriname
Taipei

Tehran Teesside

Tigray, Tigrayan

Uffizi Uzbekistan Valletta Yangzi Zepa Zepce

# Turk, Turkic, Turkmen, Turkoman, etc

Turk, Turkish: noun and adjective of Turkey.

Turkoman, Turkomans: member, members, of a branch of the Turkish race mostly living in the region east of the Caspian sea once known as Turkestan and parts of Iran and Afghanistan; Turkoman may also be the language of the Turkmen and an adjective.

Turkic: adjective applied to one of the branches of the Ural-Altaic family of languages – Uighur, Kazan Tatar, Kirgiz.

Turkmen: Turkoman or Turkomans living in Turkmenistan; adjective pertaining to them.

Turkmenistani: adjective of Turkmenistan; also a native of that country.

**plants** For the spelling of the Latin names of animals, plants, etc, see **Latin names**.

plurals see spelling. For plural nouns, see grammar and syntax.

**political correctness** Avoid, if you can, giving gratuitous offence (see **euphemisms**): you risk losing your readers, or at least their goodwill, and therefore your arguments. But pandering to every plea for politically correct terminology may make your prose unreadable, and therefore also unread.

So strike a balance. If you judge that a group wishes to be known by a particular term, that the term is widely understood and that using any other would seem odd, old-fashioned or offensive, then use it. Context may be important: Coloured is a common term in South Africa for people of mixed race; it is not considered derogatory. Elsewhere it may be. Remember that both times and terms change: expressions that were in common use a few decades ago are now odious. Nothing is to be gained by casually insulting your readers.

But do not labour to avoid imaginary insults, especially if the effort does violence to the language. So avoid terms like the non-disabled person used (on BBC Radio 3) to mean normal person. Some people, such as the members of the Task-force on Bias-Free Language of the Association of American University Presses, believe that ghetto-blaster is "offensive as a stereotype of African-American culture", that it is invidious to speak of a normal child. that massacre should not be used "to refer to a successful American Indian raid or battle victory against white colonisers and invaders", and that the use of the term cretin is distressing. They want, they say, to avoid "victimisation" and to get "the person before the disability". The intent may be admirable, but they are unduly sensitive, often inventing slights where none exists. The term cretin came into use as a way of acknowledging the essential humanity of a physically deformed or intellectually subnormal person. It is now used for a definable medical condition. The aversion to cretin may arise from its slight similarity to cripple, a plain word now almost universally discarded in favour of the euphemistic physically handicapped or disabled.

Thomas Bowdler provides a cautionary example. His version of Shakespeare, produced in 1818 using "judicious" paraphrase and expurgation, was designed to be read by men to their families so that no one would be offended or embarrassed. In doing so, he

gave his name to an insidious form of censorship (bowdlerism).

Some people believe the possibility of giving offence, causing embarrassment, lowering self-esteem, reinforcing stereotypes, perpetuating prejudice, victimising, marginalising or discriminating to be more important than stating the truth, never mind the chance of doing so with any verve or panache. They are wrong. Do not self-bowdlerise your prose. You may be neither Galileo nor Salman Rushdie, but you too may sometimes be right to cause offence. Your first duty is to the truth.

he, she, they You also have a duty to grammar. The struggle to be gender-neutral rests on a misconception about gender, a grammatical convention to make words masculine, feminine or neuter. Since English is unusual in assigning few genders to nouns other than those relating to people (ships are exceptions), feminists have come to argue that language should be gender-neutral.

This would be a forlorn undertaking in most tongues, and even in English it presents difficulties. It may be no tragedy that policemen are now almost always police officers and firemen firefighters, but to call chairmen chairs serves chiefly to remind everyone that the world of committees and those who make it go round are largely devoid of humour. Avoid also chairpersons (chairwoman is permissible), humankind and the person in the street – ugly expressions all.

It is no more demeaning to women to use the words actress, ballerina or seamstress than goddess, princess or queen. (Similarly, you should feel as free to separate Siamese twins or welsh on debts – at your own risk – as you would to go on a Dutch treat, pass through french windows, or play Russian roulette. Note, though, that you risk being dogged by catty language police.)

If you believe it is "exclusionary" or insulting to women to use he in a general sense, you can rephrase some sentences in the plural. Thus Instruct the reader without lecturing him may be put as Instruct readers without lecturing them. But some sentences resist this treatment: Find a good teacher and take his advice is not easily rendered gender-neutral. So do not be ashamed of sometimes using man to include women, or making he do for she.

And, so long as you are not insensitive in other ways, few

women will be offended if you restrain yourself from putting or she after every he.

He or she which hath no stomach to this fight, Let him or her depart; his or her passport shall be made, And crowns for convoy put into his or her purse: We would not die in that person's company That fears his or her fellowship to die with us.

In some contexts, though, she can be a substitute for he:

That ever was thrall, now is he free; That ever was small, now great is she; Now shall God deem both thee and me Unto His bliss if we do well. (15th-century carol)

Avoid, above all, the sort of scrambled syntax that people adopt because they cannot bring themselves to use a singular pronoun:

We can't afford to squander anyone's talents, whatever colour their skin is.

When someone takes their own life, they leave their loved ones with an agonising legacy of guilt.

There's a child somewhere in Birmingham and all across the country and needs somebody to put their arm around them and to say: "I love you; you're a part of America." (George Bush)

See also ethnic groups, gender, tribe.

**populace** is a term for the common people, not a synonym for the population.

positive means definitely laid down, beyond possibility of doubt, absolute, fully convinced or greater than zero. It does not mean good. It was a positive meeting probably means It was a good, or fruitful, meeting.

practical, practicable Practical means useful; practicable means feasible.

**pre-** is often unnecessary as a prefix, as in pre-announced, precondition, pre-prepared, pre-cooked. If it seems to be serving a function, try

making use of a word such as already or earlier: Here's one I cooked earlier.

Pre-owned is second-hand.

- **premier** (as a noun) should be confined to the first ministers of Canadian provinces, German *Länder* and other subnational states. Do not use it as a synonym for the prime minister of a country.
- **presently** means soon, not at present. ("Presently Kep opened the door of the shed, and let out Jemima Puddle-Duck." Beatrix Potter)
- press, pressure, pressurise Pressurise is what you want in an aircraft, but not in an argument or encounter where persuasion is being employed the verb you want there is press. Use pressure only as a noun.
- prevaricate, procrastinate Prevaricate means evade the truth;
   procrastinate means delay. ("Procrastination or punctuality, if you
   are Oscar Wilde is the thief of time.")

pristine means original or former; it does not mean clean.

**proactive** Not a pretty word: try active or energetic.

- **process** Some writers see their prose in industrial terms: *education* becomes an *education* process, *elections* an *electoral* process, *development* a *development* process, writing a writing process. If you follow this fashion, do not be surprised if readers switch off.
- **prodigal** If you are prodigal, that does not mean you are welcomed home or taken back without recrimination. It means you have squandered your patrimony.

proofreading see Part 3.

- **propaganda** (which is singular) means a systematic effort to spread doctrine or opinions. It is not a synonym for lies.
- **protagonist** means the chief actor or combatant. If you are referring to several people, they cannot all be protagonists.
- protest By all means protest your innocence, or your intention to write

good English, if you are making a declaration. But if you are making a complaint or objection, you must protest at or against it.

**pry** Unless you mean peer or peep, the word you probably should be using is *prise*.

**public schools** in Britain, the places where fee-paying parents send their children; in the United States, the places where they don't.

punctuation Some guidelines on common problems.

### apostrophes

1 With singular words and names that end in s use the normal possessive ending 's:

boss's St James's caucus's Jones's Delors's Shanks's

- After plurals that do not end in s also use 's: children's, Frenchmen's, media's.
- 3 Use the ending s' on plurals that end in s: Danes', bosses', Joneses'.

And on plural names that take a singular verb:

Barclays' Goldman Sachs'

Cisco Systems' Reuters'

Some plural nouns, although singular in other respects, such as the United States, the United Nations, the Philippines, have a plural possessive apostrophe:

Who will be the United States' next president?

- 6 Lloyd's (the insurance market): try to avoid using as a possessive; like Christie's and Sotheby's it poses an insoluble problem.
- 7 Achilles heel: the vulnerable part of the hero of the Trojan war.
- 8 Decades do not have apostrophes: the 1990s.
- 9 Phrases like two weeks' time, four days' march, six months' leave need apostrophes. So do those involving worth,

when it follows a quantity or other measurement: three months' worth of imports, a manifesto's worth of insincerity (see also **hyphens**, page 77).

10 People:

people's = of (the) people
peoples' = of peoples

See also grammar and syntax (false possessive).

brackets If a whole sentence is within brackets, put the full stop inside. Square brackets should be used for interpolations in direct quotations: "Let them [the poor] eat cake." To use ordinary brackets implies that the words inside them were part of the original text from which you are quoting.

**colons** Use a colon "to deliver the goods that have been invoiced in the preceding words" (Fowler).

They brought presents: gold, frankincense and oil at \$100 a barrel.

Use a colon before a whole quoted sentence, but not before a quotation that begins in mid-sentence.

She said: "It will never work." He retorted that it had "always worked before".

**commas** Use commas as an aid to understanding. Too many in one sentence can be confusing.

- It is not always necessary to put a comma after a short phrase at the start of a sentence if no natural pause exists:
  That night she took a tumble.
- 2 But a breath, and so a comma, is needed after longer passages:
  - When day broke and she was able at last to see what had happened, she realised she had fallen through the roof and into the Big Brother house.
- 3 Use two commas, or none at all, when inserting a clause in the middle of a sentence. Thus, do not write:
  - Use two commas, or none at all when inserting ... or

Use two commas or none at all, when inserting ...

Similarly, two commas or none at all are needed with constructions like:

And, though he denies it, he couldn't tell a corncrake from a cornflake ...

But, when Bush came to Shuv, he found it wasn't a town, just a Hebrew word for Return.

- American states: commas are essential (and often left out) after the names of American states when these are written as though they were part of an address: Kansas City, Kansas, proves that even Kansas City needn't always be Missourible (Ogden Nash). If the clause ends with a bracket, but is not the end of a sentence, which is not uncommon (this one does), the bracket should be followed by a comma.
- For sense: commas can alter the sense of a sentence. To write Mozart's 40th symphony, in G minor, with commas indicates that this symphony was written in G minor. Without commas, Mozart's 40th symphony in G minor suggests he wrote 39 other symphonies in G minor.
- 6 Lists: do not put a comma before and at the end of a sequence of items unless one of the items includes another and. Thus:
  - The doctor suggested an aspirin, half a grapefruit and a cup of broth. But he ordered scrambled eggs, whisky and soda, and a selection from the trolley.
- Question-marks: do not put commas after question-marks, even when they would be separated by inverted commas:"May I have a second helping?" he asked.
- 8 Quotations: within a sentence a quotation needs to be preceded by a comma, or a colon, or a word such as that (or if, because, whether etc), if it is an entire sentence. The first quoted word should also have an initial capital. Thus The doctor responded, "You'll probably be better in the morning, or dead," before sampling a crème caramel. If the words quoted are not an entire sentence, neither comma nor capital is needed: The doctor responded that he would "probably be better in the morning, or dead," before sampling a crème caramel. In this example, it is known that the final

quoted word was followed by a punctuation mark – a full stop, converted in the quotation into a comma – so the final comma is placed within the inverted commas. If, however, it is not known whether the quoted words constituted a full sentence, assume that the quotation is unpunctuated and put the appropriate punctuation mark outside the inverted commas: Having impaled himself with a handle-bar in the back of the cab, he was heard to say he "now realised what was meant by fatal attraction".

If you want to quote a full sentence and precede it with the word that (etc), no comma is needed before the inverted commas, but the first quoted word still needs an initial capital: On learning that he was only scratched, her comment was that "Next time I hope Cupid's dart will be tipped with curare."

See also inverted commas below.

dashes You can use dashes in pairs for parenthesis, but not more than one pair per sentence, ideally not more than one pair per paragraph.

"Use a dash to introduce an explanation, amplification, paraphrase, particularisation or correction of what immediately precedes it. Use it to gather up the subject of a long sentence. Use it to introduce a paradoxical or whimsical ending to a sentence. Do not use it as a punctuation maid-of-all-work." (Gowers)

Do not use a parenthetical dash as a catch-all punctuation device when a comma, colon, etc could be used.

full stops Use plenty. They keep sentences short. This helps the reader. Do not use full stops in abbreviations or at the end of headings and subheadings.

**inverted commas (quotation marks)** Use single ones only for quotations within quotations. Thus:

"When I say 'immediately', I mean some time before April," said the builder.

For the relative placing of quotation marks and punctuation, follow Oxford rules. Thus, if an extract ends with a full stop or question-mark, put the punctuation before the closing inverted commas.

His maxim was that "love follows laughter." In this spirit came his opening gambit: "What's the difference between a buffalo and a bison?"

If a complete sentence in quotes comes at the end of a larger sentence, the final stop should be inside the inverted commas. Thus:

The answer was, "You can't wash your hands in a buffalo." She replied, "Your jokes are execrable."

If the quotation does not include any punctuation, the closing inverted commas should precede any punctuation marks that the sentence requires. Thus:

She had already noticed that the "young man" looked about as young as the New Testament is new. Although he had been described as "fawnlike in his energy and playfulness", "a stripling with all the vigour and freshness of youth", and even as "every woman's dream toyboy", he struck his companion-to-be as the kind of old man warned of by her mother as "not safe in taxis". Where, now that she needed him, was "Mr Right"?

When a quotation is broken off and resumed after such words as he said, ask yourself whether it would naturally have had any punctuation at the point where it is broken off. If the answer is yes, a comma is placed within the quotation marks to represent this. Thus:

"If you'll let me see you home," he said, "I think I know where we can find a cab."

The comma after home belongs to the quotation and so comes within the inverted commas, as does the final full stop.

But if the words to be quoted are continuous, without punctuation at the point where they are broken, the comma should be outside the inverted commas. Thus:

"My bicycle", she assured him, "awaits me."

Do not use quotation marks unnecessarily:

Her admirer described his face as a "finely chiselled work of art"; she wrote in her diary that it looked more like a "collapsed lung".

Note that the Bible contains no quotation marks, with no consequent confusions.

question-marks Except in sentences that include a question in

inverted commas, question-marks always come at the end of the sentence. Thus:

Where could he get a drink, he wondered?

Had Zimri peace, who slew his master?

**semi-colons** Use them to mark a pause longer than a comma and shorter than a full stop. Don't overdo them.

Use them to distinguish phrases listed after a colon if commas will not do the job clearly. Thus:

They agreed on only three points: the ceasefire should be immediate; it should be internationally supervised, preferably by the AU; and a peace conference should be held, either in Geneva or in Ouagadougou.



question-marks see punctuation.

**quite** In America, quite is usually an intensifying adverb similar to altogether, entirely or very; in Britain, depending on the emphasis, the tone of voice and the adjective that follows, it usually means fairly, moderately or reasonably, and often damns with faint praise.

quotes Be sparing with quotes. Direct quotes should be used when either the speaker or what was said is surprising, or when the words used are particularly pithy or graphic. Otherwise you can probably paraphrase more concisely. The most pointless quote is the inconsequential remark attributed to a nameless source: "Everyone wants to be in on the act," says one high-ranking civil servant.

For quotation marks (inverted commas), see punctuation.



- real Is it really necessary? When used to mean after taking inflation into account, it is legitimate. In other contexts (Investors are showing real interest in the country, but Colombians wonder if real prosperity will ever arrive) it is often better left out.
- rebut, refute Rebut means repel or meet in argument. Refute, which is stronger, means disprove. Neither should be used as a synonym for deny. "Shakespeare never has six lines together without a fault. Perhaps you may find seven: but this does not refute my general assertion." (Samuel Johnson)
- red and blue In Britain, colours that are associated with socialism and conservatism respectively; in the United States, colours that are associated with Republicans and Democrats respectively.
- redact in Latin means bring back. Do not use it, as is now fashionable, to mean the opposite: obscure, blot out, obliterate. In fact, do not use it at all.
- reduce, diminish, lessen, shrink are not interchangeable. Reduce is transitive, so must be followed by a noun. Diminish and shrink can be transitive or intransitive. So can lessen, though it is usually used before a noun.
- reductive is a technical term in chemistry and philosophy, now often dropped into general conversation by pretentious people anxious to impress. It is seldom clear what they mean. Avoid.

references see footnotes, sources, references in Part 3.

regrettably means to be regretted. Do not confuse with regretfully, used of someone showing regret.

relationship is a long word often better replaced by relations. The two

countries hope for a better relationship means The two countries hope for better relations. But relationship is an appropriate word for two people in a close friendship.

report on not into.

- **reshuffle, resupply** Shuffle and supply will do, except for British Cabinets, which are reshuffled from time to time.
- resources, resourceful Resourceful is a useful word; the term natural resources, less satisfactory, also has its merits. Most other uses of resource tend to be vile. The word is entirely at home in the following sentence, taken from an advertisement placed by Skill for Business (2005): "Sector Skills Councils ... assess what resource is already out there, and then create comprehensive deals with supply-side partners to fill skills gaps and shortages." Beware.
- **revert** means return to or go back to, as in The garden has reverted to wilderness. It does not mean come back to or get back to, as in I'll give you an answer as soon as I can.
- **Richter scale** Beloved of journalists, the Richter scale is unknown to seismologists. The strength of an earthquake is its magnitude, so say an earthquake of magnitude 8.9. See earthquakes in Part 3.
- ring, wring (verbs) bells are rung; hands are wrung. Both may be seen at weddings.
- **Roma** is the name of the people. Their language is Romany. Remember that Sinti are also gypsies.
- run In countries with a presidential system you may run for office. In those with a parliamentary one, you stand.

Russian names see names.

# S

**same** is often superfluous. If your sentence contains on the same day that, try on the day that.

scotch To scotch means to disable, not to destroy. ("We have scotched the snake, not killed it.") The people may also be Scotch, Scots or Scottish; choose as you like. Scot-free means free from payment of a fine (or punishment), not free from Scotsmen.

second-biggest (third-oldest, fourth-wisest, fifth-commonest, etc) Think before you write.

Apart from New York, a Bramley is the second-biggest apple in the world. Other than home-making and parenting, prostitution is the third-oldest profession. After Tom, Dick and Harriet, Henry I was the fourth-wisest fool in Christendom. Besides justice, prudence, temperance and fortitude, the fifth-commonest virtue of the Goths was punctuality.

None of these sentences should contain the ordinal (second-, third-, fourth-, fifth-, etc).

**sector** Try industry instead or, for example, banks instead of banking sector.

semi-colons see punctuation.

sensual, sensuous Sensual means carnal or voluptuous. Sensuous means pertaining to aesthetic appreciation, without any implication of lasciviousness.

**sequestered, sequestrated** Sequestered means secluded. Sequestrated means confiscated or made bankrupt.

ship A ship is feminine.

**short words** Use them. They are often Anglo-Saxon rather than Latin in origin. They are easy to spell and easy to understand. Thus prefer:

about to approximately
after to following
but to however
enough to sufficient
let to permit
make to manufacture

plant to facility
set up to establish
show to demonstrate
spending to expenditure
take part to participate
use to utilise

Underdeveloped countries are often better described as poor. Substantive often means real or big. "Short words are best and the old words when short are best of all." (Winston Churchill)

simplistic Prefer simple-minded, naive.

Singaporean names see names.

singular or plural? see grammar and syntax.

**skills** are turning up all over the place – in learning skills, thinking skills, teaching skills – instead of the ability to. He has the skills probably means He can.

skyrocketed Rocketed, not skyrocketed.

**slither, sliver** As a noun, slither is scree. As a verb, it means slide. If you mean a slice, the word you want is sliver.

sloppy writing Use words with care.

If This door is alarmed, does its hair stand on end? If this envelope says Urgent: dated material, is it really too old-fashioned to be worth reading? Is a handicapped toilet really faultily designed or carrying extra weight? Is offensive marketing just rude salesmanship?

More serious difficulties may arise with indicted war criminals. As their lawyers could one day remind you, these may turn out to be innocent people accused of war crimes.

Some familiar words may cause trouble. When Gordon Brown wrote in the *Guardian*, "No one can *underestimate* the scale of the challenge climate change represents," he presumably meant just the opposite. The man who said, "Now that we're all part of a global world," merely conjured up images of a flat earth.

A heart condition is usually a bad heart. A near miss is probably a near hit. Positive thoughts (held by long-suffering creditors, according to The Economist) presumably means optimism, just as a negative report is probably a critical report. Industrial action is usually industrial inaction, industrial disruption or a strike. A courtesy call is generally a sales offer or an uninvited visit. A substantially finished bridge is an unfinished bridge. Someone with high name-recognition is well known. Something with reliability problems probably does not work. If yours is a live audience, what would a dead one be like?

And what is an ethics violation? An error of judgment? A crime? A moral lapse?

See also unnecessary words.

**small capitals** see **abbreviations** (small caps usage).

smart generally means well dressed, but smart cards, smart sanctions and smart weapons, etc may be allowed as terms of art.

social security in America, Social Security means pensions and should be capitalised. Elsewhere it usually means state benefits more generally, which are called welfare in the United States.

soft is an adverb as well as an adjective and a noun. Softly is also an adverb. You can speak softly and carry a big stick, but if you have a quiet voice you are soft - not softly - spoken.

soi-disant means self-styled, not so-called.

sources see footnotes, sources, references in Part 3.

Spanish names see names.

specific A specific is a medicine, not a detail.

spelling Use British English rather than American English or any other kind. Sometimes, however, this injunction will clash with the rule that people and companies should be called what they want to be called, short of festooning themselves with titles. If it does, adopt American (or Canadian or other local) spelling when it is used in the name of an American (etc) company or private organisation (Alcan Aluminum, Carter Center, Pulverizing Services Inc, Travelers Insurance), but not when it is used for a place or government institution (Pearl Harbour, Department of Defence, Department

of Labour). The principle behind this ruling is that placenames are habitually changed from foreign languages into English: Deutschland becomes Germany, München Munich, Torino Turin, etc. And to respect the local spelling of government institutions would present difficulties: a sentence containing both the Department of Labor and the secretary of labour, or the Defense Department and the need for a strong defence, would look unduly odd. That oddity will arise nonetheless if you have to explain that Rockefeller Center Properties is in charge of Rockefeller Centre, but with luck that will not happen too often. See placenames.

The Australian Labor Party should be spelt without a u not only because it is not a government institution but also because the Australians spell it that way, even though they spell labour as the British do.

**s spelling** Use -ise, -isation (realise, organisation) throughout. But please do not hospitalise.

### common problems

abattoir abut, abutted, abutting accommodate acknowledgment acquittal, acquitted, acquitting adrenalin adviser, advisory aeon aeroplane aesthetic aficionado Afrikaans (the language), Afrikaner (the person) ageing (but caging, paging, raging, waging) agri-business (not agrobusiness) aircraft, airliner algorithm al-Oaeda amiable amid (not amidst)

amok (not amuck) among (not amongst) annex (verb), annexe (noun) antecedent appal, appals, appalling, appalled aqueduct aquifer arbitrager artefact asinine balk (not baulk) balloted, balloting bandanna bandwagon battalion bellwether benefiting, benefited biased bicentenary (noun, not bicentennial) billeting, billeted blanketing, blanketed

block (never bloc) defendant blowzy (not blousy) dependant (person), bogev (bogie is on a dependent (adj) locomotive) depository (unless referring borsch to American depositary braggadocio receipts) brethren desiccate, desiccation bumf detente (not détente) bused, busing (keep bussing dexterous (not dextrous) for kissing) dignitary by-election, bylaw, bypass, dilapidate by-product, byword disk (in a computer context), bye (in sport) otherwise disc (including caddie (golf), caddy (tea) compact disc) caesium dispatch (not despatch) cannon (gun), canon dispel, dispelling (standard, criterion, distil, distiller clergyman) divergences cappuccino doppelganger(s) carcass doveish caviar dryer, dryly chancy dullness channelling, channelled dwelt checking account (spell it dyeing (colour) thus when explaining dyke to Americans a current ecstasy account, which is to be embarrass (but harass) preferred) encyclopedia choosy enroll, enrolment cipher ensure (make certain), insure clubable (coined, and spelled (against risks) thus, by Dr Johnson) enthrall colour, colouring, colourist extrovert combating, combated farther (distance), further commemorate (additional) connection favour, favourable consensus ferreted cooled, cooler, coolly fetus (not foetus, misformed coral (stuff found in sea). from the Latin fetus) corral (cattle pen) field-marshal (soldier). coruscate Marshall Field's (Chicago cosseted, cosseting department store)

Filipino, Filipina (person), harass (but embarrass) Philippine (adj of the hiccup (not hiccough) Philippines) high-tech filleting, filleted Hizbullah flotation honour, honourable flyer, frequent flyer, highhotch-potch flyer humour, humorist, focused, focusing humorous forbear (abstain), forebear hurrah (not hooray) (ancestor) idiosyncrasy forbid, forbade impostor foreboding impresario foreclose inadvertent forefather incur, incurring forestall innocuous forewarn inoculate forgather inquire, inquiry (not enquire, forgo (do without), forego enquiry) (precede) install, instalment, forsake installation forswear, forsworn instil, instilling fuelled intransigent jail (not gaol) -ful, not -full (thus armful, bathful, handful, etc) Janjaweed fulfil, fulfilling jewellery (not jewelry) fullness judgment kilogram or kilo (not fulsome funnelling, funnelled kilogramme) labelling, labelled furore gallivant laissez-faire gelatine lama (priest), llama (beast) glamour, glamorise, lambast (not lambaste) launderette glamorous graffito, graffiti leukaemia gram (not gramme) levelled libelling, libelled grey licence (noun), license (verb), guerrilla licensee (person with a gulag licence) Gurkha limited gypsy linchpin, lynch law hai liquefy hallo (not hello)

literal panel, panelled littoral (shore) paraffin parallel, paralleled logarithm loth (reluctant), loathe (hate), pastime loathsome pavilion phoney (not phony) low-tech madrassa piggyback (not pickaback) manilla envelope, but plummeted, plummeting Manila, capital of the **Philippines** practice (noun), practise manoeuvre, manoeuvring marshal (noun and verb). praesidium (not presidium) marshalled predilection preferred (preferring, but mayonnaise medieval proffered) mêlée preventive (not preventative) meter (a measuring tool), metre (metric measure, primeval meter in American) principal (head, loan; or adj), mileage principle (abstract noun) millennium, but proffered (proffering, but millenarian preferred) minuscule profited moccasin program (only in a computer modelling, modelled context), otherwise mould programme prophecy (noun), prophesy Muslim (not Moslem) naivety (verb) 'Ndrangheta protester nonplussed Pushtu (language), Pushtun nought (for numerals), (people) otherwise naught pygmy obbligato pzazz occur, occurring queuing rack, racked, racking (as in oesophagus oestrus (oestrogen, etc) racked with pain, nerveoptics (optician, racking) etc) ophthalmic racket (ophthalmology, etc) rankle paediatric, paediatrician rarefy palaeontology, razzmatazz palaeontologist recur, recurrent, recurring

regretted, regretting squirrelled restaurateur stanch (verb) resuscitate staunch (adj) rhythm storey (floor) rivet (riveted, riveter, straitjacket and strait-laced riveting) but straight-faced rococo stratagem ropy strategy rottweiler supersede rumoured Sunni, Sunnis sacrilegious swap (not swop) sanatorium swathe savannah synonym seize Taliban (plural) shaky tariff sharia Tatar (not Tartar) shenanigans taoiseach (but prefer prime sheriff minister, or leader) Shia (noun and adj), Shias, threshold Shiism titbits shibboleth titillate Sibylline tonton-macoutes siege tormentor sieve trade union, trade unions siphon (not syphon) (but Trades Union skulduggery Congress) smelt transatlantic, transpacific smidgen (not smidgeon) transferred, transferring travelled smoky smooth (both noun and verb) tricolor snigger (not snicker) trouper (as in old trouper) sobriquet tsar somersault tyre soothe unnecessary unparalleled souped up untrammelled soyabean specialty (only in context vaccinate of medicine, steel and vacillate vermilion chemicals), otherwise speciality wacky sphinx wagon (not waggon) weasel, weaselly spoilt

while not whilst
wiggle (not wriggle) room
wilful
wisteria

withhold yarmulke (prefer to kippah) yogurt

#### -able

debatable indictable
dispensable indispensable
disputable indistinguishable
forgivable lovable
imaginable movable
implacable ratable
indescribable salable (but prefer sellable)

tradable unmissable unmistakable unshakable unusable usable

#### -eable

bridgeable changeable knowledgeable likeable manageable noticeable serviceable sizeable traceable unenforceable unpronounceable

#### -ible

accessible convertible digestible dismissible inadmissible indestructible investible

irresistible permissible submersible

plurals No rules here. The spelling of the following plurals may have been decided by either practice or derivation.

#### -a

consortia corrigenda data media memoranda millennia phenomena quanta

sanatoria spectra strata

#### -ae

amoebae antennae formulae lacunae -eaus

bureaus

plateaus

-eaux

chateaux

tableaux

-fs, -efs

dwarfs oafs roofs still-lifes turfs

-i

alumni bacilli nuclei stimuli termini

-oes

archipelagoes buffaloes cargoes desperadoes dominoes echoes embargoes frescoes

haloes heroes innuendoes mangoes mementoes mosquitoes mottoes noes potatoes salvoes tomatoes tornadoes torpedoes vetoes volcanoes

-os

albinos
armadillos
calicos
casinos
commandos
demos
dynamos
egos
embryos
quangos
radios
silos
solos

Eskimos
falsettos
fandangos
fiascos
flamingos
folios
ghettos
impresarios
librettos
sopranos
stilettos
studios

manifestos memos mulattos neutrinos oratorios peccadillos pianos placebos provisos virtuosos weirdos zeros -S

agendas

#### -ums

conundrums crematoriums curriculums forums moratoriums nostrums quorums referendums stadiums symposiums ultimatums vacuums

#### -uses

buses caucuses circuses fetuses focuses geniuses prospectuses

-ves

calves halves hooves loaves

scarves wharves

Note: indexes (of books), but indices (indicators, index numbers); appendices (supplements), but appendixes (anatomical organs).

# split infinitives see grammar and syntax.

stanch, staunch Stanch the flow, though the man be staunch (stout). The distinction is useful, if bogus (since both words derive from the same old-French estancher).

**stationary, stationery** *Stationary* is still; stationery is writing paper, envelopes, etc.

**stentorian, stertorous** *Stentorian* means loud (like the voice of Stentor, a warrior in the Trojan war). *Stertorous* means characterised by a snoring sound (from sterto, snore).

straight, strait Straight means direct or uncurved; strait means narrow or tight. The strait-laced tend to be straight-faced. Straits are narrow bodies of water between bits of land.

strategy, strategic Strategy may sometimes have some merit,

especially in military contexts, as a contrast to tactics. But strategic is usually meaningless except to tell you that the writer is pompous and is trying to invest something with a seriousness it does not deserve.

- **-style** Avoid German-style supervisory boards, an *EU*-style rotating presidency, etc. Explain what you mean.
- **subcontract** If you engage someone to do something, you are contracting the job to that person (or company); only if that person (or company) then asks someone else to do it is the job subcontracted.
- surreal Surrealism was a revolutionary movement of philosophers, writers and artists who in the 1920s wanted to change the world by drawing on the subconscious, escaping the control of reason and bringing about "the state where the distinction between the subjective and the objective loses its necessity and value" (André Breton). Occasionally surreal is used in reference to this movement. More often it is used freely to describe anything bizarre or peculiar, as in the paintings of Salvador Dali or René Magritte. Avoid casually debasing the word.
- **swear words** Avoid them, unless they convey something genuinely helpful or interesting to the reader (eg, you are quoting someone). Usually, they will annoy rather than shock. But if you do use them, spell them out in full, without asterisks.

Swiss names see names.

syntax see grammar and syntax.

**systemic, systematic** Systemic means relating to a system or body as a whole. Systematic means according to system, methodical or intentional.



- table Avoid table as a transitive verb. In Britain to table means to bring something forward for action, and should be kept to committees. In America it sometimes means exactly the opposite.
- target Not so long ago target was almost unknown as a verb, except when used to mean provide with a shield. Now it turns up everywhere, even though aim or direct would often serve as well.
- terrorist Use with care, preferably only to mean someone who uses terror as an organised system of intimidation.

  Prefer suspected terrorists to terrorist suspects.
- **testament, testimony** A testament is a will; testimony is evidence. It is testimony to the poor teaching of English that journalists habitually write testament instead.
- the Occasionally, the use of the definite article may be optional:

  Maximilien Robespierre, the leader of the Committee of Public Safety, is preferable to Maximilien Robespierre, leader of the Committee of Public Safety, but in this context the the after Robespierre is not essential. However, Given that leaders of mainstream left and right parties means something different from Given that the leaders of both mainstream left and right parties. Likewise, If polls are right means something different from If the polls are right. They include freedom to set low flat taxes is similarly, if subtly, different from They include the freedom to set low flat taxes. In each of these examples the crucial the was left out. See also grammar and syntax.
- there is, there are Often unnecessary. There are three problems facing the prime minister is better as Three problems face the prime minister.
- throe, throw Throe is a spasm or pang (and is usually in the plural). Throw is to cast or hurl through the air. Last throws may be all right on the cricket pitch, but last throes are more likely on the battlefield.

ticket, platform, manifesto The ticket lists the names of the candidates for a particular party (so if you split your ticket you vote for, eg, a Republican for president and a Democrat for Congress). The platform is the statement of basic principles (planks) put forward by an American party, usually at its pre-election convention. It is thus akin to a British party's manifesto, which sets out the party's policies.

time If you have to give an exact time, you should write 6.25am, 11.15pm, etc. But it is permissible to write two o'clock, 11 o'clock, half past ten, quarter past four, if you wish to be less precise.

**times** Take care. Three times more than *X* is four times as much as *X*.

titles The overriding principle is to treat people with respect. That usually means giving them the title they themselves adopt. But some titles are ugly (Ms), some misleading (all Italian graduates are Dr) and some tiresomely long (Mr Dr Dr Federal Sanitary-Inspector Schmidt). Do not therefore indulge people's self-importance unless it would seem insulting not to.

Do not use Mr, Mrs, Miss, Ms or Dr on first mention. Plain Barack Obama, David Beckham or other appropriate combination of first name and surname will do. But thereafter the names of all living people should be preceded by Mr, Mrs, Miss or some other title. Serving soldiers, sailors, airmen, etc should be given their title on first and subsequent mentions. Those (such as Colin Powell, but not Pervez Musharraf) who cast aside their uniforms for civvy street become plain Mr (or whatever). Governor X, President Y, the Rev John Z may be Mr, Mrs or Miss on second mention.

On first mention use forename and surname; then drop the forename (unless there are two people with the same surname mentioned):

Nicolas Sarkozy, then Mr Sarkozy

- Avoid nicknames and diminutives unless the person is always known (or prefers to be known) by one:
  - Joe Biden Tony Blair Bill Emmott Maggie Smith Tiger Woods
- Avoid the habit of joining office and name: Prime Minister Brown, Enlargement Commissioner Olli Rehn. But Chancellor Merkel is permissible.

3 Knights, dames, princes, kings, etc should have their titles on first and subsequent mentions.

Many peers are, however, better known by their former names. Those like Paddy Ashdown, Richard Rogers and Helena Kennedy can be given their familiar names on first mention. After that, they should be called by their titles. Life peeresses may be called Lady, not Baroness, just as barons are called Lord. Note that some people choose not to use their titles. So Sir Donald Tsang, for instance, prefers to be just Mr Tsang. (See British titles below.)

- 4 If you use a title, get it right. Rear-Admiral Jones should not, at least on first mention, be called Admiral Jones.
- Titles are not necessary in headings or captions, although surnames are: no *Baracks*, *Davids*, *Gordons*, *Hillarys*, etc. Sometimes they can also be dispensed with for athletes and pop stars, if titles would make them seem more ridiculous than dignified.
- The dead: no titles, except those whom you are writing about because they have just died. *Dr Johnson* and *Mr Gladstone* are also permissible.
- Ms is permissible, though avoid it if you can. To call a woman Miss is not to imply that she is unmarried, merely that she goes by her maiden name. Married women who are known by their maiden names eg, Aung San Suu Kyi, Jane Fonda are therefore Miss, unless they have made it clear that they want to be called something else.
- Foreign titles: take care. Malaysian titles are so confusing that it may be wise to dispense with them altogether. Do not call Tunku Razaleigh Hamzah Mr Razaleigh Hamzah; if you are not giving him his Tunku, refer to him, on each mention, as Razaleigh Hamzah. Avoid Mr Tunku Razaleigh Hamza.
- 9 Dr: use Dr only for qualified medical people, unless the correct alternative is not known or it would seem perverse to use Mr. And try to keep Professor for those who hold chairs, not just a university job or an inflated ego.
- Middle initials: omit. You may have to distinguish between George Bush junior and George Bush senior, but nobody will imagine that the Lyndon Johnson you are writing about is Lyndon A. Johnson or Lyndon C. Johnson.

Some titles serve as names, and therefore have initial capitals, though are also descriptions: the Archbishop of Canterbury, the Emir of Kuwait. If you want to describe the office rather than the individual, use lower case: The next archbishop of Canterbury will be a woman. Use lower case in references simply to the archbishop, the emir: The Duchess of Scunthorpe was in her finery, but the duke wore jeans.

British titles Long incomprehensible to all foreigners and most Britons, British titles and forms of address now seem just as confusing to those who hold them. Snobbery, embarrassment and obscurity make it difficult to know whether to write Mrs Thatcher, Mrs Margaret Thatcher, Lady Thatcher, Baroness Thatcher, Lady Margaret Thatcher or Baroness Margaret Thatcher. Properly, she is Margaret, Baroness Thatcher, but on first mention the following are preferable: Margaret Thatcher or Lady Thatcher. On subsequent mentions, Lady Thatcher is fine. If the context is historical, Margaret Thatcher and thereafter Mrs (now Lady) Thatcher.

On first mention all viscounts, earls, marquesses, dukes should be given their titles (shorn of all Right Honourables, etc). Thereafter they can be plain Lord (except for dukes). Barons, a category that includes all life peers, can always be called Lord. The full names of knights should be spelled out on first mention. Thereafter they become Sir Firstnameonly.

clerical titles Ordained clerics should be given their proper titles on first and subsequent mentions, though not their full honorifics (no need for His Holiness, His Eminence, the Right Reverend, etc). But:

the Rev Michael Wall (thereafter Mr Wall)
Father Ted (Father Ted)
Bishop Cuthbert Auckland (Bishop Auckland)
Archbishop Desmond Tutu (Archbishop Tutu)

Imams, muftis, ayatollahs, rabbis, gurus, etc should be given an appropriate title if they use one, and it should be repeated on second and subsequent mentions, so:

Ayatollah Hossein-Ali Montazeri (Ayatollah Montazeri) Rabbi Lionel Bloom (Rabbi Bloom) Sri Sri Ravi Shankar (Sri Sri Ravi Shankar)

- **to or and?** To try and end the killing does not mean the same as to try to end the killing.
- **tortuous, torturous** Tortuous means causing torture. Torturous means winding or twisting.

total is all right as a noun, but as a verb prefer amount to or add up to.

transpire means exhale, not happen, occur or turn out.

- **transportation** in America, a means of getting from A to B; in Britain, a means of getting rid of convicts.
- **tribe** Regarded as politically incorrect in some circles, *tribe* is widely used in Africa and other places. It should not be regarded as derogatory and is often preferable to *ethnic group*. See also **ethnic groups**, **political correctness**.

trillion A thousand billion (see figures).

trooper, trouper An old trooper is an old cavalry soldier (supposedly good at swearing), old private soldier in a tank regiment, or old mounted policeman. An old trouper is an old member of a theatrical company, or perhaps a good sort.

Turk, Turkic, Turkmen, Turkoman, etc see placenames.

twinkle, twinkling In the twinkling of an eye means in a very short time. Before he was even a twinkle in his father's eye means Before (perhaps just before) he was conceived. So, more loosely, Before the Model T was even a twinkle in Henry Ford's eye could mean Before Henry Ford was even thinking about a mass-produced car. Before the internet was even a twinkle in Al Gore's eyes, however, suggests Al Gore invented the internet.



## Ukrainian names see names.

**underprivileged** Since a privilege is a special favour or advantage, it is by definition not something to which everyone is entitled. So underprivileged, by implying the right to privileges for all, is not just ugly jargon but also nonsense.

unique do not use it unless it is true. Unique means, literally, of which there is only one.

**unlike** should not be followed by in. Like like, unlike governs nouns and pronouns, not verbs and clauses.

unnecessary words Some words add nothing but length to your prose. Use adjectives to make your meaning more precise and be cautious of those you find yourself using to make it more emphatic. The word very is a case in point. If it occurs in a sentence you have written, try leaving it out and see whether the meaning is changed. The omens were good may have more force than The omens were very good.

Avoid:

strike action (strike will do)
cutbacks (cuts)
track record (record)
wilderness area (usually either a wilderness or a wild area)
large-scale (big)
the policymaking process (policymaking)
sale events (sales)
weather conditions (weather)

This time around means This time, just as any time soon means soon. And at this moment in time means now or at present.

Currently, actually and really often serve no purpose.

Shoot off, or rather shoot, as many prepositions after verbs as possible. Thus:

Companies can be bought and sold rather than bought up and sold off.

Budgets may be cut rather than cut back.

Plots can be hatched but not hatched up.

Markets should be freed, rather than freed up.

Organisations should be headed by rather than headed up by chairmen.

People can meet rather than meet with each other.

Children can be sent to bed rather than sent off to bed – though if they are to sit up they must first sit down.

Pre-prepared just means prepared.

This advice you are given free, or for nothing, but not for free.

Certain words are often redundant:

The leader of the so-called Front for a Free Freedonia is the leader of the Front for a Free Freedonia.

A top politician or top priority is usually just a politician or a priority.

A major speech is usually just a speech, an executive summary a summary and a role model a model.

A safe haven is a haven, a free gift a gift and a whole raft a raft (who has ever had half a raft?).

Most probably and most especially are probably and especially. the fact that can often be shortened to that (That I did not do so was a self-indulgence).

Loans to the industrial and agricultural sectors are just loans to industry and farming.

Member states or member countries of the EU may simply be referred to as members.

In general, be concise. Try to be economical in your account or argument ("The best way to be boring is to leave nothing out" – Voltaire). Similarly, try to be economical with words – but not with the truth. "As a general rule, run your pen through every other word you have written; you have no idea what vigour it will give to your style" (Sydney Smith). Raymond Mortimer put it even more crisply when commenting about Susan Sontag: "Her journalism, like a diamond, will sparkle more if it is cut."

See also community, jargon, sloppy writing.

use and abuse are much used and abused. You take drugs, not use them (Does he use sugar?). And drug abuse is just drug taking, as is substance abuse, unless it is glue sniffing or bun throwing.



**venerable** means worthy of reverence. It is not a synonym for old. **venues** Avoid them. Try places.

**verbal** Every agreement, except the nod-and-wink variety, is *verbal*. If you mean one that was not written down, describe it as oral.

**viable** means capable of living. Do not apply it to things like railway lines. Economically viable means profitable.

Vietnamese names see names.



warn is transitive, so you must either give warning or warn somebody.

wars Prefer lower case for the names of wars:

American civil war cold war Gulf war war of the Spanish succession the war of Jenkins' ear

But these are exceptions:

the Thirty Years War the War of Independence the Wars of the Roses

Write:

the first world war or the 1914-18 war, not world war one, I or 1 the second world war or the 1939-45 war, not world war two, II or 2

Post-war and pre-war are hyphenated.

which and that Which informs, that defines. This is the house that Jack built. But This house, which Jack built, is now falling down.

Americans tend to be fussy about making a distinction between which and that. Good writers of British English are less fastidious. ("We have left undone those things which we ought to have done.")

while is best used temporally. Do not use it in place of although or whereas.

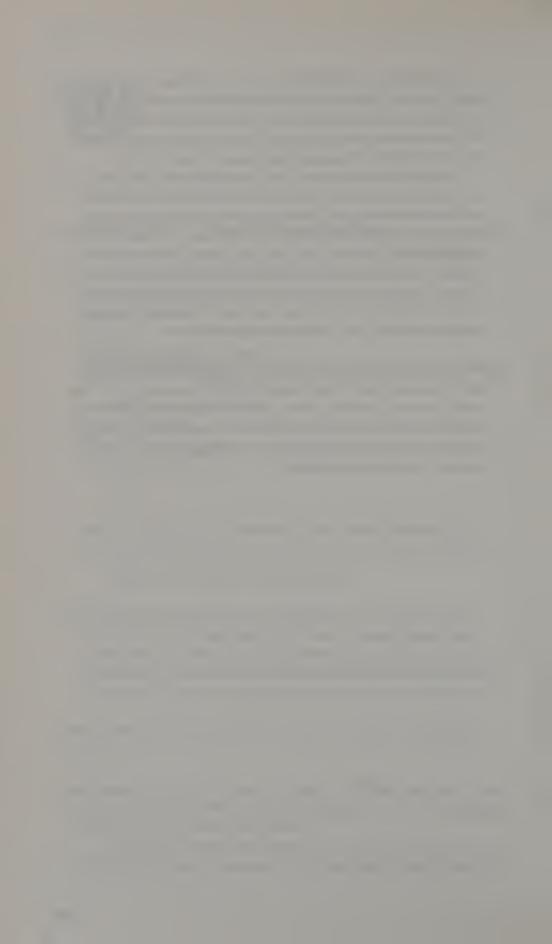
who, whom Who is one of the few words in English that differs in the accusative (objective) case, when it becomes whom, often throwing native English-speakers into a fizzle.

In the sentence This is the man who can win the support of most Tory MPS, the word you want is who, since who is the subject of

the relative clause. It remains the subject, and therefore also who, in the sentence This is the man who she believes (or says or insists, etc) can win the support of most Tory MPs. That becomes clearer if the sentence is punctuated thus: This is the man who, she believes (or says or insists, etc), can win the support of most Tory MPs.

However, in the sentence This is the man whom most Tory MPS can support, the word in question is whom because the subject of the relative clause has become most Tory MPS. Whom is also necessary in the sentence This is the man whom she believes to be able to win the support of most Tory MPS. This is because the verb believe is here being used as a transitive verb, when it must be followed by an infinitive. If, however, the word insists were used instead of believes, the sentence could not be similarly changed, because the verb insist cannot be used transitively.

wrack is an old word meaning vengeance, punishment or wreckage (as in wrack and ruin). It can also be seaweed. And as a verb it can mean to wreck, devastate or ruin. It has nothing to do with wreak, and it is not an instrument of torture or a receptacle for toast: that is rack. Hence racked with pain, by war, drought, etc. Rack your brains – unless they be wracked.



# part 2

American and British English

The differences between English as written and spoken in America and English as used in Britain are considerable, as is the potential for misunderstanding, even offence, when using words or phrases that are unfamiliar or that mean something else on the other side of the Atlantic. This section highlights the important differences between American and British English syntax and punctuation, spelling and usage. (There are also differences between American and Canadian English, but these are not covered here.)

A number of subjects call for detailed, specialised guidance beyond the scope of this book, though some of the vocabulary is dealt with here. These include food and cookery (different names for ingredients and equipment, different systems of measurement); medicine and health care (different professional titles, drug names, therapies); human anatomy; and gardening (different seasons and plants). Many crafts and hobbies also use different terms for equipment, materials and techniques. See also Americanisms in Part 1.

# **Grammar and syntax**

Written American English tends to be more declarative than its British counterpart, and adverbs and some modifying phrases are frequently positioned differently. For example, British English may say: "As well as going shopping, we went to the park." American English would turn the opening phrase around: "We went to the park as well as going shopping", or would begin the sentence with "In addition to". British English also tends to use more modifying phrases, while American English prefers to go with simpler sentence structure.

In British English, doctors and lawyers are to be found in Harley Street or Wall Street, not on it. And they rest from their labours at weekends, not on them. During the week their children are at school, not in it.

Words may also be inserted or omitted in some standard phrases. British English goes to hospital, American English to the hospital. British English chooses one or other thing; American English chooses one thing or the other.

## Punctuation

commas in lists The use of a comma before the final and in a list is called the serial or Oxford comma: eggs, bacon, potatoes, and cheese. Most American writers and publishers use the serial comma; most

British writers and publishers use the serial comma only when necessary to avoid ambiguity: eggs, bacon, potatoes and cheese but The musicals were by Rodgers and Hammerstein, Sondheim, and Lerner and Loewe.

full stops (periods) The American convention is to use full stops (periods) at the end of almost all abbreviations and contractions; specifically, full stops with abbreviations in lower case, a.m., p.m., and no full stops with abbreviations in capitals or small capitals, US, UN, CEO. The British convention is to use full stops after abbreviations – eg, abbr., adj., co. – but not after contractions – eg, Dr, Mr, Mrs, St.

hyphens American English is far readier than British English to accept compound words. In particular, many nouns made of two separate nouns are spelt as one word in American English, while in British English they either remain separate or are joined by a hyphen: eg, applesauce, highborn (hyphenated in British English).

British English also tends, more than American English, to use hyphens as pronunciation aids, to separate repeated vowels in words such as *pre-empt* and *re-examine*, and to join some prefixes to nouns – eg, *pseudo-science*. Americans tend to get rid of hyphens more rapidly than the British, as new editions of dictionaries reflect.

In British English, hyphens are more frequently used in compound adjectives or adjectival phrases than in American English. See also **hyphens** in Part 1.

American English determines word breaks at the ends of justified lines of type phonetically. Traditional British English generally breaks words first according to etymology, and then phonetically where there is no clear etymological guide. For example, know-ledge, phys-ical and triumph-ant in British English, and knowl-edge, physi-cal and trium-phant in American English. Unfortunately, in practice word-processing software often dictates where words break, but for those who care about such things, word-division dictionaries exist for both forms of English.

quotation marks In American publications and those of some
Commonwealth countries, and also international publications
like *The Economist*, the convention is to use double quotation
marks, reserving single quotation marks for quotes within quotes.
In many British publications (excluding *The Economist*), the

convention is the reverse: single quotation marks are used first, then double.

With other punctuation the relative position of quotation marks and other punctuation also differs. The British convention is to place such punctuation according to sense. The American convention is simpler but less logical: all commas and full stops precede the final quotation mark (or, if there is a quote within a quote, the first final quotation mark). Other punctuation – colons, semi-colons, question and exclamation marks – is placed according to sense. The following examples illustrate these differences.

#### British

The words on the magazine's cover, 'The link between coffee and cholesterol', caught his eye.

'You're eating too much,' she told him. 'You'll soon look like your father.'

'Have you seen this article, "The link between coffee and cholesterol"?' he asked.

'It was as if', he explained, 'I had swallowed a toad, and it kept croaking "ribbut, ribbut", from deep in my belly.'

She particularly enjoyed the article 'Looking for the "New Man".

#### **American**

The words on the magazine's cover, "The link between coffee and cholesterol," caught his eye.

"You're eating too much," she told him. "You'll soon look like your father."

"Have you seen this article, 'The link between coffee and cholesterol'?" he asked.

"It was as if," he explained, "I had swallowed a toad, and it kept croaking 'Ribbut, ribbut,' from deep in my stomach."

She particularly enjoyed the article "Looking for the 'New Man."

# Spelling

Some words are spelt differently in American English and British English. The spellings are sufficiently similar to identify the word, but the unfamiliar form may still disturb the reader. If writing for an international audience, it may be better to use a synonym than to take this risk, although sometimes it cannot be avoided.

American English is more obviously phonetic than British English. The word cosy becomes cozy, aesthetic becomes esthetic, sizeable becomes sizable, arbour becomes arbor, theatre becomes theater.

## Main spelling differences

- -ae/-oe Although it is now common in British English to write medieval rather than mediaeval, other words often scientific terms such as aeon, diarrhoea, anaesthetic, gynaecology, homoeopathy retain their classical composite vowel. In American English, the composite vowel is replaced by a single e; thus, eon, diarrhea, anesthetic, gynecology, homeopathy. There are exceptions to this in scientific publications. Fetus is the preferred spelling on both sides of the Atlantic (not foetus), and oestrogen generally becomes estrogen, if only to ensure that the hormone appears in the same place in alphabetical lists in both countries.
- -ce/-se In British English, the verb that relates to a noun ending in -ce is sometimes given the ending -se; thus, advice (noun), advise (verb), device/devise, licence/license, practice/practise. In the first two instances, the spelling change is accompanied by a slight change in the sound of the word; but in the other two instances, noun and verb are pronounced the same way, and American English spelling reflects this, by using the same spelling for both noun and verb: thus, license and practice. It also extends the use of -se to other nouns that in British English are spelt -ce: thus, defense, offense, pretense.
- **-e/-ue** The final silent *e* or *ue* of several words is omitted in American English but retained in British English: thus, *analog/analogue*, *ax/axe*, *catalog/catalogue*.
- -eable/-able The silent e, created when forming some adjectives with this suffix, is more often omitted in American English; thus, likeable is spelt likable, unshakeable is spelt unshakable. But the e is sometimes retained in American English where it affects the sound of the preceding consonant; thus, traceable and manageable.
- -ize/-ise The American convention is to spell with z many words that some British people and publishers (including *The Economist*) spell with s. The z spelling is, of course, also a correct British form. Remember, though, that some words must

end in -ise, whichever spelling convention is being followed. These include:

incise advertise despise merchandise devise advise premise disguise apprise arise emprise prise enfranchise revise chastise circumcise excise supervise comprise exercise surmise franchise compromise surprise demise improvise televise

Words with the ending -lyse in British English, such as analyse and paralyse, are spelt -lyze in American English.

-II/-I In British English, when words ending in the consonant *l* are given a suffix beginning with a vowel (eg, the suffixes -able, -ed, -ing, -ous, -y), the *l* is doubled; thus, annul/annulled, model/modelling, quarrel/quarrelling, rebel/rebellious, wool/woolly. This is inconsistent with the general rule in British English that the final consonant is doubled before the suffix only when the preceding vowel carries the main stress: thus, the word regret becomes regretted, or regrettable; but the word billet becomes billeted. American English mostly does not have this inconsistency. So if the stress does not fall on the preceding vowel, the *l* is not doubled: thus, model/modeling, travel/traveler; but annul/annulled.

Several words that end in a single l in British English – eg, appal, fulfil – take a double ll in American English. In British English the l stays single when the word takes a suffix beginning with a consonant (eg, the suffixes -ful, -fully, -ment): thus, fulfil/fulfilment. Words ending in -ll usually lose one l when taking one of these suffixes: thus, skill/skilful, will/wilfully. In American English, words ending in -ll usually remain intact, whatever the suffix: thus, skill/skillful, will/willfully.

- -m/-mme American English tends to use the shorter form of ending, thus gram and program, and British English tends to use the longer: gramme and programme (but program when referring to a computer program).
- -our/-or Most British English words ending in -our ardour, behaviour, candour, demeanour, favour, valour and the like lose the u in American English: thus, ardor, candor, etc. The major

exception is glamour, which retains its u (but loses it in both types of English for the adjective glamorous). Note, however, that squalor is spelt the same on both sides of the Atlantic.

-re/-er Most British English words ending in -re - such as centre, fibre, metre, theatre - end in -er in American English: thus, center, fiber, etc. Exceptions include: acre, cadre, lucre, massacre, mediocre, ogre.

**-t/-ed** Although this seems to be a mere difference in spelling the past tense of some verbs, it is really a different form; see 'Verbs: past tenses' below.

## Other common spelling differences

British American aluminium apophthegm apothegm behove behoove

chequered checkered (pattern)

cosy cozy draught draft dyke dike eyrie aerie furore grey gray

kerb/kerbside curb/curbside liquorice licorice

manoeuvre/manoeuvrable maneuver/maneuverable

mould/moulder/moult mold/molder/molt

moustache mustache plough plow pudgy

polythene polyethylene rumbustious rambunctious specialist shop specialty shop

speciality (but specialty for medicine, specialty

steel and chemicals)

sulphur(ous) (but sulfur(ous) in sulfur(ous)

scientific publications)

titbit tidbit towards toward tyre tire vice (tool) tidbit toward

# Usage

dates Americans are at odds with the rest of the world in the way they express dates in numerical form. In Britain and elsewhere, the order is always: day, month, year - eg, 7/9/2008 for 7 September 2008. In the United States, it is: month, day, year - eg, 9/7/2008. This can lead to misunderstanding - not least with the common term "9/11" to refer to the destruction of the World Trade Center on 11 September 2001, which the rest of the world will automatically translate as 9 November.

exclusivity What is familiar in one culture may be entirely alien in another. British English exploits terms and phrases borrowed from the game of cricket; American English uses baseball terms. Those writing for readers in both markets use either set of terms at their peril. Do not make references or assumptions that are geographically exclusive, for example by specifying months or seasons when referring to seasonal patterns, by using north or south to imply a type of climate, or by making geographical references that give a state's name followed by USA, as in Wyoming, USA. You can help to avoid confusion: Cambridge, England; Cambridge, MA.

race and sex The difficulties that arise in Europe as a result of references to race and sex (see ethnic groups, political correctness) are even greater in America. When referring to Americans whose ancestors came from Africa, most people use the adjective African-American rather than black. It is also generally unacceptable to use black to mean all "people of colour"; instead, different groups are referred to by their specific ethnicity – for instance, Latinos/Latinas.

American Indians are often called native Americans; it is unacceptable to refer to them as red. It can also cause offence to describe the original inhabitants of the lands stretching from Greenland to Alaska as Eskimos; this was a corruption of a Cree word meaning raw-flesh eater. The people themselves are distributed among at least three major tribal groupings. Alaska natives are usually called native Americans in Alaska. Inuit should be used only to refer to people of that tribe.

It is unwise to describe an adult African-American female as a girl, and offensive to address or refer to an adult African-American man as a boy.

units of measurement In British publications measurements are now largely expressed in si units (the modern form of metric units), although imperial measures are still used in certain contexts. In American publications measurements may be expressed in si units but imperial units are still more common.

Although the British imperial and American standard measures are usually identical, there are some important exceptions, eg, the number of fluid ounces in a pint: 16 in the American system and 20 in the British. This difference has a knock-on effect in the volumes of gallons, which are smaller in America than in Britain. Americans also use the measure *quart* (one-quarter of a gallon), which is now considered archaic in Britain.

Some measures are peculiar to one or other national system, particularly units of mass relating to agriculture. *See also* **measures** in Part 3.

verbs: past tenses -t/-ed Both forms of ending are acceptable in British English, but the -t form is dominant - burnt, learnt, spelt - whereas American English uses -ed: burned, learned, spelled. Contrarily, British English uses -ed for the past tense and past participle of certain verbs - quitted, sweated - while American English uses the infinitive spelling - quit, sweat. Some verbs have a different form of past tense and past participle, eg, the past tense of dive is dived in British English but dove in American English. Although loaned is still sometimes used as the past tense of lend in American English, it is not standard.

# Vocabulary

Sometimes the same word has gradually taken on different meanings on the two sides of the Atlantic, creating an opportunity for misunderstanding. The word homely, for example, means simple or informal in British English, but plain or unattractive in American English.

This also applies to figures of speech. It went like a bomb in British English means it was a great success; it bombed in American English means it was a disaster. To table something in British English means to bring it forward for action; but in American English it means the opposite, i.e. to shelve.

One writer's slang is another's lively use of words; formal language to one is pomposity to another. This is the trickiest area to negotiate when writing for both British and American readers.

At its best, distinctively American English is more direct and vivid than its British English equivalent. Many American words and expressions have passed into British English because they are shorter or more to the point: eg, lay off is preferable to make redundant, and fire is preferable to dismiss. But American English also has a contrary tendency to lengthen words, creating a (to British readers) pompous tone: for instance, transportation (in British English, transport).

British English is slower than American English to accept new words and suspicious of short cuts, and sometimes it resists the use of nouns as verbs (see grammar and syntax in Part 1).

Below is a list of words that are acceptable in both American and British English, for use when you want to produce a single version of written material for both categories of reader.

ambience not ambiance annex not annexe among not amongst artifact not artefact backward not backwards baptistry not baptistery Bible, not bible (for Scriptures) bus not coach burned not burnt canvases not canvasses car rental not car hire cater to not cater for (for needs) custom-made not bespoke development not estate (for housing) diesel fuel not derv disc not disk (except in computing) dispatch not despatch encyclopedia not encyclopaedia except for not save farther not further (for distance) first name not Christian name flip not toss (for coins, etc) focusing, focused, etc fuel not petrol (UK) or gasoline (US)

forward not forwards (eye)glasses not spectacles gypsy not gipsy hairdryer not hairdrier horse-racing not just racing insurance coverage not insurance cover intermission not interval jail not gaol learned not learnt line not queue location not situation maid not chambermaid mathematics not maths (UK) or math (US) motorcycle not motorbike neat not spruce or tidy news-stand not kiosk nightgown not nightdress orangeade/lemonade not orange/lemon squash package not parcel parking spaces/garage not car park (UK) or parking lot (US) phoney not phony refrigerator not fridge railway not railroad

raincoat not mac, mackintosh rent not hire (except for people) reservation, reserve (seats, etc) not booking, book retired person not old-age pensioner (UK) or retiree (US) slowdown not go-slow (in production) soccer not football (except for American football) spelled not spelt spoiled not spoilt street musician not busker swap not swop swimming not bathing team not side (in sport)

tearoom not teashop
thread not cotton
toilet not lavatory
toll-free not free of charge (for
telephone numbers)
tuna not tunny
underwear not pants or
knickers (or use lingerie for
women's underwear)
unmistakable not
unmistakable not
unmistakeable
unspoiled not unspoilt
while not whilst
yogurt not yoghourt or yoghurt
zero not nought

The following lists draw attention to commonly used words and idioms that are spelt differently or have different meanings in American English and British English. When you do not want to produce a single version, follow one or other convention and, if this means using a word that will mystify or mislead one group of readers, provide a translation. The lists do not cover slang or colloquialisms.

# Accounting, banking and finance

British
acquisition accounting
articles of association
balance sheet
banknote
bonus or scrip issue
building society
Chartered Accountant (CA)

cheque (bank)
clerk (bank)
closing rate method
creditors
current account
debtors
deferred tax

American
purchase accounting
bylaws
statement of financial position
bill
stock dividend or stock split
savings and loan association
Certified Public Accountant
(CPA)
check
teller

current rate method payables checking account receivables deferred income tax British
depreciation
exceptional items
finance leases

HM Revenue and Customs

(HMRC)

land and buildings merger accounting nominal value

non-pension post-employment

benefits

old-age pension, state pension

ordinary shares

pay rise

preference shares

price rise

profit for the financial year

provisions share premium shareholders' funds

stock

Treasury share turnover

undistributable reserves

unit trust

value-added tax (VAT)

American amortisation unusual items

capital leases Internal Revenue

real estate

pooling of interests

par value

OPEBS (other post-employment

benefits) Social Security common stock

raise

preferred stock price hike net income allowances

additional paid-in capital stockholders' equity

inventory Treasury stock revenues

restricted surplus or deficiency

mutual fund sales tax

**Baby items** 

British baby's dummy

cot nappy

pram, push-chair

American pacifier crib diaper

baby carriage, stroller

Clothes

British

bag, handbag

braces

clothes cupboard/wardrobe

dressing gown

jumper

ladder (in stocking)

American

purse, pocketbook

suspenders

closet

bathrobe/housecoat/robe

sweater run British American pants underpants pinafore dress jumper press studs snaps purse wallet pyjamas pajamas sports jacket sport jacket tartan plaid

tights pantyhose, (opaque) tights trousers pants, slacks, trousers

vest undershirt waistcoat vest zip (noun) zipper

### Food, cooking and eating

British American
aubergine eggplant
bill (restaurant) check
biscuit (sweet) cookie
biscuit (savoury) cracker
black treacle molasses

chilli/chillies chile/chiles, chili powder, chili con

carne

chips French fries cling film plastic wrap

cooker stove
coriander cilantro
cornflour cornstarch
courgette zucchini
crayfish crawfish
crisps potato chips
crystallised candied

digestive biscuit graham cracker double cream heavy cream

essence (eg, vanilla) extract or flavoring flour, plain flour, all-purpose flour, self-raising flour, whole-wheat

golden syrup corn syrup

greengrocer's fruit and vegetable store grill (verb and noun) broil (verb), broiler (noun)

British American

icing sugar powdered or confectioners' sugar

main course entrée maize/sweetcorn corn

mince hamburger meat ground meat pastry case pie crust

pepper (red, green, etc) sweet pepper, bell pepper, capsicum

pips seeds (in fruit) rocket (salad) arugula

shortcrust pastry short pastry/basic pie dough

single cream light cream

soya soy

spring onion scallion, green onion

starter appetizer stoned (cherries, etc) pitted

sultana golden raisin sweet shop candy store water biscuit cracker

## Homes and other buildings

British American

camp bed cot cinema mov

cinema movie theater council estate public housing or project

flat apartment, flat (ie, apartment on

only one floor)

ground floor first floor

home from home home away from home

homely homely = plain, unattractive)

housing estate housing development

lavatory, toilet bathroom, restroom, washroom

lift elevator

power point electrical outlet, socket

property (land) real estate storey story, floor terraced house row house

## People, professions and politics

British American

adopt a candidate nominate a candidate

barrister trial lawyer

British American doctor physician

estate agent realtor/real estate agent

ex-serviceman veteran headmistress/headmaster principal

jeweller/jewellery jeweler/jewelry

lawyer attorney manifesto (political) platform

old-age pensioner, OAP senior citizen, senior

sceptic skeptic senior (politician) ranking

solicitor attorney, lawyer stand for office run for office

## Travel, transport and pedestrians

British American
accelerator gas pedal
bonnet, car hood
boot, car trunk
bumper fender
car park parking lot

caravan trailer, motorhome, RV

coach bus

crossroads/junction intersection

cul-de-sac dead end, cul-de-sac

demisterdefoggerdriving licencedriver's licensedual carriagewaydivided highwayestate carstation wagon

exhaust, car muffler flyover overpass gearbox transmission

give way yield

high street main street
hire (a car) rent or hire
indicator turn signal
jump leads jumper cables

lorry truck

motor-racing auto-racing

motorway highway, freeway, expressway,

thruway

American British license plate number plate

rider passenger sidewalk pavement crosswalk pedestrian crossing gasoline, gas petrol gas/service station petrol station

flat tire puncture train station railway station rambler hiker

return ticket round-trip ticket riding (horses) horseback riding

ring road beltway road surface pavement rowing boat rowboat one-way ticket single ticket

slip road ramp

subway pedestrian underpass

transportation transport

turning (road) turnoff underground (or tube train) subway

walk hike (only if more energetic than a

walk)

windscreen windshield

# Other words and phrases

British **American** aerial (TV) antenna ageing aging

anti-clockwise counterclockwise at weekends on weekends

autumn fall

bank holiday public holiday

British Summer Time (BST) Daylight Saving Time (DST)

chemist drugstore, pharmacy

clever smart diary (appointments) calendar diary (record) iournal dustbin garbage can earthed (wire) ground

ex-serviceman, woman veteran British
film
flannel
fortnight
from ... to ...

got (past participle)

grey holiday

in (Fifth Avenue, etc)

lease of life

mobile phone

mean (parsimonious)

oblige ordinary outside

paddling pool

plait

over

post, post box post code postponement public school

queue (noun and verb)

quite

reverse charges ring up, phone

spanner state school

stupid torch upmarket

work out (problem)
Zimmer frame
zed (the letter z)

American movie washcloth two weeks through gotten gray vacation

lease on life

on

stingy, tight (mean = nasty)

cell phone obligate regular, normal

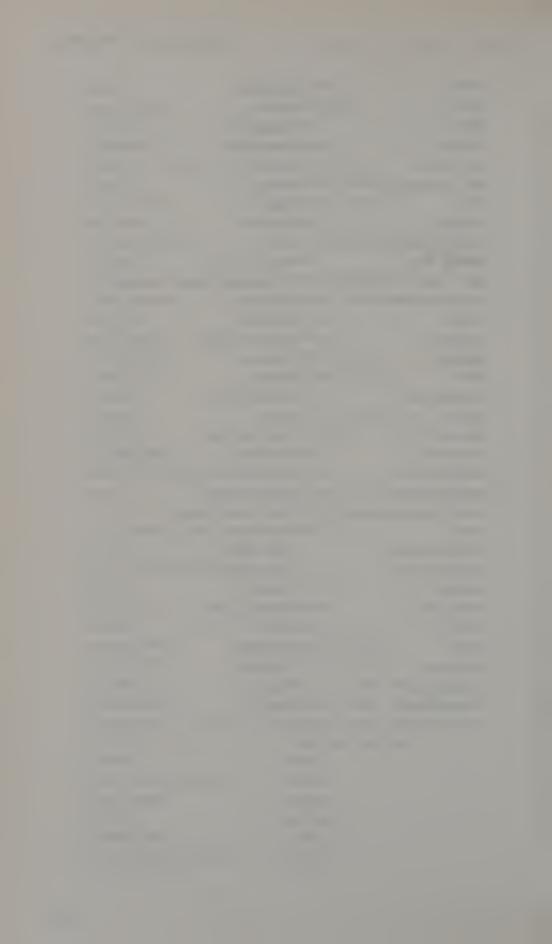
outside of overly wading pool

braid

mail, mailbox zip code rain-check private school line (noun), line up somewhat (quite = very)

call collect call, phone wrench public school

dumb flashlight upscale figure out walker zee



# part 3

useful reference



## **Abbreviations**

Here is a list of some common business abbreviations. *See also* **abbreviations** in Part 1, **internet**, pages 194-6.

ABC activity-based costing
ACH automated clearing house
ADR American depositary receipt

AG Aktiengesellschaft (Austrian, German or Swiss public limited

company)

AGM annual general meeting

AIBD Association of International Bond Dealers

AIM Alternative Investment Market (UK)

AMEX American Stock Exchange

**APR** annualised percentage rate (of interest)

**APT** arbitrage pricing theory

**ARPU** average revenue per user/unit

**ARR** accounting rate of return

ASB Accounting Standards Board (UK)

B2B business-to-businessB2C business-to-consumer

**BACS** bankers' automated clearing services

BPO business process outsourcing
BPR business process re-engineering
CAPM capital asset pricing model

CCA current cost accounting
CD certificate of deposit

**CDO** Collateralised debt obligation

CEO chief executive officer
CFO chief financial officer

CHAPS Clearing House Automated Payments Service

CIF cost, insurance, freight CIO chief information officer

COB Commission des Opérations de Bourse (Stock Exchange Com-

mission, France)

Consob Commissione Nazionale per le Società e la Borsa (Stock Ex-

change Commission, Italy)

COO chief operating officerCOLA cost of living adjustmentCOSA cost of sales adjustment

**CPA** certified public accountant (US); critical path analysis

**CPP** current purchasing power (accounting)

CRC current replacement cost

**CRM** customer (or client) relationship management

**CSR** corporate social responsibility

CTO chief technology officer; configure to order

CVP cost-volume-profit analysis
DCF discounted cash flow

**EBIT** earnings before interest and tax

EBITDA earnings before interest, tax, depreciation and amortisation

**ECN** electronic communication network

**EDI** electronic data interchange

EDLP every day low price

EDP electronic data processing
EFT electronic funds transfer

EFTPOS electronic funds transfer at point of sale

**EOQ** economic order quantity

**EPS** earnings per share

**ERM** enterprise resource management

**ESOP** employee stock or share ownership plan

ETF exchange traded fund

Euribor European Interbank Offered Rate

**EV** economic value

**EVA** economic value added

FAS financial accounting standard (US)

FASB Financial Accounting Standards Board (US)

FDI foreign direct investment

FIFO first in, first out (used for valuing stock/inventory)

FMCG fast-moving consumer goods
FMS flexible manufacturing systems

fob free on board

FRN floating-rate note

FTE full-time equivalent

GAAP generally accepted accounting principles (US)

GAAS generally accepted audited standards

GDP gross domestic product

GmbH Gesellschaft mit beschränkter Haftung (Austrian, German or

Swiss private limited company)

GNI gross national incomeGNP gross national productGPS global positioning system

IAASB International Auditing and Assurance Standards Board

IAS international accounting standard

IASB International Accounting Standards Board

**IBF** international banking facility

**ICGN** International Corporate Governance Network

**IFA** independent financial adviser

**IFRS** International Financial Reporting Standards

**ILO** International Labour Organisation

**IOSCO** International Organisation of Securities Commissions

IPO initial public offeringIRR internal rate of return

IRS Internal Revenue Service (US)

ISA individual savings account; International Standards on Audit-

ing

ISMA International Securities Market Association
ISO International Organisation for Standardisation

JIT just-in-time

**KPI** key performance indicator

LBO leveraged buy-out

Libor London Interbank Offered Rate

LIFO last in, first out (used for valuing stock/inventory value, popu-

lar in US)

**LLP** limited liability partnership

LNG liquefied natural gas

LPG liquefied petroleum gas

LSE London Stock Exchange

M&A mergers and acquisitions

MBI management buy-out

MBO management buy-out
MLR minimum lending rate

MOU memorandum of understanding

NASDAQ National Association of Securities Dealers Automated Quota-

tions System (US)

NAV net asset value NBV net book value

NGO non-governmental organisation NPV net present value; no par value

NRV net realisable value

**NYMEX** New York Mercantile Exchange

NYSE New York Stock Exchange
OBU offshore banking unit

**OCR** optical character recognition

OEIC open-ended investment company
OEM original equipment manufacturer
OFR operating and financial review

**OTC** over the counter

PCAOB Public Company Accounting Oversight Board

P/E Price/earnings (ratio)

PLC public limited company (UK)

**PPP** purchasing power parity; public-private partnership

PSBR public-sector borrowing rateR&D research and developmentREIT real estate investment fund

RFID radio frequency identification device

**ROA** return on assets

ROCE return on capital employed

ROE return on equity
ROI return on investment
RONA return on net assets

RONOA return on net operating assets

ROTA return on total assets
RPI retail price index

**RPIX** retail price index excluding mortgage interest payments

RTM route to market

**S&L** Savings and Loan Association (US)

SA société anonyme (French, Belgian, Luxembourg or Swiss pub-

lic limited company)

Sarl société à responsabilité limitée (French, etc private limited

company)

SBU strategic business unit

**SCM** supply chain management

**SDR** special drawing right (at the IMF)

SEAQ Stock Exchange Automated Quotations (UK)
SEC Securities and Exchange Commission (US)

SET secure electronic transaction SFO Serious Fraud Office (UK)

SIB Securities and Investments Board (UK)
SITC standard international trade classification

SMART specific, measurable, achievable, realistic, time bound

**SME** small and medium-sized enterprises

SOEstate owned enterpriseSOHOsmall office, home officeSOXSarbanes-Oxley Act (US)

SPA societa per azioni (Italian public company)

SPV special purpose vehicleSRO self-regulating organisation

SSAP Statement of Standard Accounting Practice (UK)
STRGL statement of total recognised gains and losses

SWIFT Society for Worldwide Interbank Financial Telecommunica-

tions

**SWOT** strengths, weaknesses, opportunities, threats

**T-bill** Treasury bill

TSR total shareholder return

UCITS Undertakings for Collective Investments in Transferable Secu-

rities

**USP** unique selling proposition

VAT value-added tax
VCT venture capital trust

WACC weighted average cost of capital

WDV written down value WIP work-in-progress

**XBRL** extensible business reporting language

**ZBB** zero base budgeting

For international bodies and their abbreviations, see **organisations**, pages 217–28.



# **Beaufort Scale**

For devotees of the shipping forecast, here is the World Meteorological Organisation's classification of wind forces and effects.

| Condu | tions (abbrevia    | ted)  |   | Equival        | lent speed a      | t 10m height         |
|-------|--------------------|---|---|----------------|-------------------|----------------------|
| Force | Description        | On land   | At sea  | knots          | miles per<br>hour | metres per<br>second |
| 0     | Calm               | Smoke rises vertically                                  | Sea like a mirror   | less<br>than 1 | less<br>than 1    | 0.0-0.2              |
| 1     | Light air          | Smoke drifts  | Ripples   | 1-3            | 1-3               | 0.3-1.5              |
| 2     | Light breeze       | Leaves rustle   | Small wavelets  | 4-6            | 4-7               | 1.6-3.3              |
| 3     | Gentle<br>breeze   | Wind extends<br>light flag                              | Large wavelets, crests break                                  | 7-10           | 8-12              | 3.4-5.4              |
| 4     | Moderate<br>breeze | Raises paper<br>and dust                                | Small waves, fairly frequent white horses                     | 11-16          | 13-18             | 5.5-7.9              |
| 5     | Fresh<br>breeze    | Small trees in<br>leaf sway                             | Moderate waves,<br>many white<br>horses                       | 17-21          | 19-24             | 8.0-10.7             |
| 6     | Strong<br>breeze   | Large branches in motion                                | Large waves form, some spray                                  | 22-27          | 25-31             | 10.8-13.8            |
| 7     | Near gale          | Whole trees in motion                                   | Sea heaps up,<br>white foam streaks                           | 28-33          | 32-38             | 13.9-17.1            |
| 8     | Gale               | Breaks twigs off<br>trees                               | Moderately high<br>waves, well-<br>marked foam<br>streaks     | 34-40          | 39-46             | 17.2-20.7            |
| 9     | Strong gale        | Slight structural damage                                | High waves, crests start to tumble over                       | 41-47          | 47-54             | 20.8-24.4            |
| 10    | Storm              | Trees uprooted,<br>considerable<br>structural<br>damage | Very high waves,<br>white sea tumbles                         | 48-55          | 55-63             | 24.5-28.4            |
| 11    | Violent<br>storm   | Very rarely<br>experienced,<br>widespread<br>damage     | Exceptionally high waves, edges of wave crests blown to froth | 56-63          | 64-72             | 28.5-32.6            |

| Conditions (abbreviated) |             |                                      | Equivalent speed at 10m height |             |                   |                      |
|--------------------------|-------------|--------------------------------------|--------------------------------|-------------|-------------------|----------------------|
| Force                    | Description | On land                              | At sea                         | knots       | miles per<br>hour | metres per<br>second |
| 12-17                    | Hurricane   | Devastation<br>with driving<br>spray | Sea completely<br>white        | 64-<br>over | 72-over           | 32.7-over            |

# **Business ratios**

These are ratios commonly used in corporate financial analysis.

# Working capital

Working capital ratio = current assets/current liabilities, where current assets = inventory + receivables + cash at bank and in hand + quoted investments, etc, and current liabilities = payables + short-term bank borrowing + taxes payable + dividends, etc. The ratio varies according to type of trade and conditions; a ratio from 1 to 3 is usual with a ratio above 2 taken to be safe.

Liquidity ratio = liquid ("quick") assets/current liabilities, where liquid assets = receivables + cash at bank and in hand + quoted investments (that is, assets that can be realised within a month or so, which may not apply to all investments); current liabilities are those that may need to be repaid within the same short period, which may not necessarily include a bank overdraft where it is likely to be renewed. The liquidity ratio is sometimes referred to as the "acid test"; a ratio under 1 suggests a possibly difficult situation, and too high a ratio may mean that assets are not being usefully employed.

**Turnover of working capital** = sales/average working capital. The ratio varies according to type of trade; generally a low ratio can mean poor use of resources, and too high a ratio can mean overtrading. Average working capital or average inventory is found by taking the opening and closing working capital or inventory and dividing by 2.

**Turnover of inventory** = sales/average inventory, or (where cost of sales is known) cost of sales/average inventory. The cost of sales turnover figure is to be preferred, as both figures are then on the same valuation basis. This ratio can be expressed as number of times per year, or time taken for inventory to be turned over once = (52/number of times) weeks. A low inventory turnover can be a sign of inventory items that are difficult to move, and usually indicates adverse conditions.

**Turnover of receivables** = sales/average receivables. This indicates efficiency in collecting accounts. An average credit period of about one month is usual, but this varies according to credit stringency conditions in the economy.

**Turnover of payables** = purchases/average payables. Average payment period is best maintained in line with turnover of receivables.

#### Sales

**Export ratio** = exports as a percentage of sales.

Sales per employee = sales/average number of employees.

#### Assets

Ratios of assets can vary according to the measure of assets used:

**Total assets** = current assets + non-current assets + other assets, where non-current assets = property + plant and equipment + motor vehicles, etc, and other assets = long-term investment + goodwill, etc.

**Net assets** ("net worth") = total assets - total liabilities = share capital + reserves = equity.

**Turnover of net assets** = sales/average net assets. As for turnover of working capital, a low ratio can mean poor use of resources.

**Assets per employee** = assets/average number of employees. This indicates the amount of investment backing for employees.

#### **Profits**

**Profit margin** = (profit/sales)  $\times$  100 = profits as a percentage of sales; usually profits before tax.

**Profitability** = (profit/total assets)  $\times$  100 = profits as a percentage of total assets = return on total assets (ROTA).

**Return on capital** = (profit/net assets) × 100 = profits as a percentage of net assets ("net worth", "equity" or "capital employed") = return on net assets (RONA), return on equity (ROE) or return on capital employed (ROCE).

Profit per employee = profit/average number of employees.

Earnings per share (EPS) = after-tax profit - minorities/average number of shares in issue.



# Calendars

There are five important solar calendars and the Jewish calendar, which is a combined solar/lunar calendar, like the Chinese.

| Gregorian                 | Iranian <sup>b</sup>   | Hindu <sup>c</sup>  |
|---------------------------|------------------------|---------------------|
| January (31) <sup>a</sup> |                        |                     |
| February (28 or 29)       |                        |                     |
| March (31)                | Farvardin (31)         | Chaitra (30/31)     |
| April (30)                | Ordibehesht (31)       | Vaisakha (31)       |
| May (31)                  | Khordad (31)           | Jyaistha (31)       |
| June (30)                 | Tir (31)               | Asadha (31)         |
| July (31)                 | Mordad (31)            | Sravana (31)        |
| August (31)               | Shahrivar (31)         | Bhadrapada (31)     |
| September (30)            | Mehr (30)              | Asvina (30)         |
| October (31)              | Aban (30)              | Karttika (30)       |
| November (30)             | Azar (30)              | Margasirsa (30)     |
| December (31)             | Dey (30)               | Pausa (30)          |
| January                   | Bahman (30)            | Magha (30)          |
| February                  | Esfand (29 or 30)      | Phalguna (30)       |
|                           |                        |                     |
| Gregorian                 | Ethiopian <sup>d</sup> | Jewish <sup>e</sup> |
| September                 | Meskerem (30)          | Tishri (30)         |
| October                   | Tikemet (30)           | Heshvan (29 or 30)  |
| November                  | Hidar (30)             | Kislev (29 or 30)   |
| December                  | Tahesas (30)           | Tebet (29)          |
| January                   | Tir (30)               | Shebat (30)         |
| February                  | Yekatit (30)           | Adar (29)           |
| March                     | Megabit (30)           | Nisan (30)          |
| April                     | Miyaza (30)            | Iyar (29)           |
| May                       | Ginbot (30)            | Sivan (30)          |
| June                      | Sene (30)              | Tammuz (29)         |
| July                      | Hamle (30)             | Ab (30)             |
| August                    | Nehase (30)            | Elul (29)           |
|                           | Paguma (5 or 6)        |                     |
|                           |                        |                     |

- a Figures in brackets denote the number of days in that month.
- b Months begin about the 21st of the corresponding Gregorian month.
- c Months begin about the 22nd of the corresponding Gregorian month.
- d Months begin about the 11th of the corresponding Gregorian month. Ethiopia follows the Julian calendar.
- e The date of the new year varies, but normally falls in the second half of September in the Gregorian calendar; the position is maintained by sometimes adding an extra period of 29 days, Adar Sheni, following the month of Adar.

#### Muslim calendar

Muslims use a lunar calendar which begins 10 or 11 days earlier each year in terms of the Gregorian. The months, whose names follow, do not have a fixed number of days. In each 30 years, 19 years have 354 days (are "common") and 11 have 355 days (are "intercalary").

| Muharram | Rabi' II  | Rajab   | Shawwal       |
|----------|-----------|---------|---------------|
| Safar    | Jumada I  | Sha'ban | Dhu al-Qidah  |
| Rabi' I  | Jumada II | Ramadan | Dhu al-Hijjah |

The Muslim years in the columns below begin on the dates of the Gregorian calendar as shown.

| 1416 | May 31st 1995     | 1425 | February 22nd 2004 |
|------|-------------------|------|--------------------|
| 1417 | May 19th 1996     | 1426 | February 10th 2005 |
| 1418 | May 9th 1997      | 1428 | January 20th 2007  |
| 1419 | April 28th 1998   | 1429 | December 29th 2008 |
| 1427 | January 31st 2006 | 1430 | December 18th 2009 |
| 1420 | April 17th 1999   | 1431 | December 7th 2010  |
| 1421 | April 6th 2000    | 1432 | November 26th 2011 |
| 1422 | March 26th 2001   | 1433 | November 15th 2012 |
| 1423 | March 15th 2002   | 1434 | November 4th 2013  |
| 1424 | March 5th 2003    | 1435 | October 25th 2014  |

# **Currencies**

See also currencies in Part 1 for The Economist newspaper usage.

| Country     | Currency         | Symbol |  |
|-------------|------------------|--------|--|
| Afghanistan | afghani          | Af     |  |
| Albania     | lek              | Lk     |  |
| Algeria     | Algerian dinar   | AD     |  |
| Angola      | kwanza           | Kz     |  |
| Argentina   | Argentinian peso | Ps     |  |

| 0                    | Currency              | Symbol             |
|----------------------|-----------------------|--------------------|
| Country              |                       | Dram               |
| Armenia              | dram                  | Afl                |
| Aruba                | Aruban florin         |                    |
| Australia            | Australian dollar     | A\$                |
| Austria              | euro                  | €                  |
| Azerbaijan           | manat                 | Manat              |
| Bahamas              | Bahamas dollar        | B\$                |
| Bahrain              | Bahraini dinar        | BD                 |
| Bangladesh           | taka                  | Tk                 |
| Barbados             | Barbados dollar       | Bd\$               |
| Belarus              | rubel                 | BRb                |
| Belgium              | euro                  | €                  |
| Belize               | Belize dollar         | Bz\$               |
| Benin                | CFA franc             | CFAfr <sup>a</sup> |
| Bermuda              | Bermuda dollar        | Bda\$              |
| Bhutan               | ngultrum              | Nu                 |
| Bolivia              | boliviano             | Bs                 |
| Bosnia & Hercegovina | convertible marka     | KM                 |
| Botswana             | pula                  | P                  |
| Brazil               | Brazilian real        | R                  |
| Brunei               | Brunei dollar/ringgit | Br\$               |
| Bulgaria             | lev                   | Lv                 |
| Burkina Faso         | CFA franc             | CFAfr              |
| Burundi              | Burundi franc         | Bufr               |
| Cambodia             | riel                  | CR                 |
| Cameroon             | CFA franc             | CFAfra             |
| Canada               | Canadian dollar       | C\$                |
| Cape Verde           | Cape Verde escudo     | CVEsc              |
| Central African      | CFA franc             | CFAfra             |
| Republic             |                       |                    |
| Chad                 | CFA franc             | CFAfra             |
| Chile                | Chilean peso          | Ps                 |
| China                | renminbi or yuan      | Rmb                |
| Colombia             | Colombian peso        | Ps                 |
| Comoros              | Comorian franc        | Cfr                |
|                      |                       |                    |

| Country              | Currency              | Symbol              |
|----------------------|-----------------------|---------------------|
| Congo (Brazzaville)  | CFA franc             | CFA fr <sup>a</sup> |
| Congo (Dem. Rep. of) | Congolese franc       | FC                  |
| Costa Rica           | Costa Rican colón     | С                   |
| Côte d'Ivoire        | CFA franc             | CFAfr <sup>a</sup>  |
| Croatia              | kuna                  | HRK                 |
| Cuba                 | Cuban peso            | Ps                  |
| Cyprus               | euro                  | €                   |
| Czech Republic       | koruna                | Kc                  |
| Denmark              | Danish krone          | Dkr                 |
| Djibouti             | Djibouti franc        | Dfr                 |
| Dominican Republic   | Dominican Republic    | Ps                  |
|                      | peso                  |                     |
| Ecuador              | US dollar             | US\$                |
| Egypt                | Egyptian pound        | E£                  |
| El Salvador          | US dollar             | US\$                |
| Equatorial Guinea    | CFA franc             | CFAfr <sup>a</sup>  |
| Eritrea              | nakfa                 | Nfa                 |
| Estonia              | kroon                 | EEK                 |
| Ethiopia             | birr                  | Birr                |
| Fiji                 | Fiji dollar           | F\$                 |
| inland               | euro                  | €                   |
| France               | euro                  | €                   |
| Gabon                | CFA franc             | CFAfr <sup>a</sup>  |
| The Gambia           | dalasi                | D                   |
| Georgia              | lari                  | Lari                |
| Germany              | euro                  | €                   |
| Ghana                | cedi                  | GH¢                 |
| Greece               | euro                  | €                   |
| Grenada              | East Caribbean dollar | EC\$                |
| Guatemala            | quetzal               | Q                   |
| Guinea               | Guinean franc         | Gnf                 |
| Guinea-Bissau        | CFA franc             | CFA fr <sup>a</sup> |
| Guyana               | Guyana dollar         | G\$                 |
| Haiti                | gourde                | G                   |
|                      |                       |                     |

| Country     | Currency                | Symbol             |
|-------------|-------------------------|--------------------|
| Honduras    | lempira                 | La                 |
| Hong Kong   | Hong Kong dollar        | HK\$               |
| Hungary     | forint                  | Ft                 |
| Iceland     | krona                   | Ikr                |
| India       | Indian rupee            | Rs                 |
| Indonesia   | rupiah                  | Rp                 |
| Iran        | Iranian rial            | IR                 |
| Iraq        | New Iraqi dinar         | ID                 |
| Ireland     | euro                    | €                  |
| Israel      | New Israeli shekel      | NIS                |
| Italy       | euro                    | €                  |
| Jamaica     | Jamaican dollar         | J\$                |
| Japan       | yen                     | ¥                  |
| Jordan      | Jordanian dinar         | JD                 |
| Kazakhstan  | tenge                   | Tenge              |
| Kenya       | Kenya shilling          | KSh                |
| Kyrgyzstan  | som                     | Som                |
| North Korea | won or N Korean won     | Won                |
| South Korea | won or S Korean won     | W                  |
| Kuwait      | Kuwaiti dinar           | KD                 |
| Laos        | kip                     | K                  |
| Latvia      | lat                     | LVL                |
| Lebanon     | Lebanese pound          | L£                 |
| Lesotho     | loti (pl. maloti)       | M                  |
| Liberia     | Liberian dollar         | L\$                |
| Libya       | Libyan dinar            | LD                 |
| Lithuania   | litas                   | LTL                |
| Luxembourg  | euro                    | €                  |
| Macau       | pataca                  | MPtc               |
| Macedonia   | denar                   | Den                |
| Madagascar  | Madagascar ariary       | AR                 |
| Malawi      | kwacha                  | MK                 |
| Malaysia    | Malaysian dollar/ringgi |                    |
| Mali        | CFA franc               | CFAfr <sup>a</sup> |
|             |                         |                    |

| Country                 | Currency                               | Symbol             |
|-------------------------|--|--------------------|
| Malta                   | euro                                   | €                  |
| Mauritania              | ouguiya                                | UM                 |
| Mauritius               | Mauritius rupee                        | MRs                |
| Mexico                  | Mexican peso                           | Ps                 |
| Moldova                 | Moldavian leu (pl. lei)                | Lei                |
| Mongolia                | togrog                                 | Tg                 |
| Montenegro              | euro                                   | €                  |
| Morocco                 | dirham                                 | Dh                 |
| Mozambique              | metical                                | MT                 |
| Myanmar                 | Kyat                                   | Kt                 |
| Namibia                 | Namibia dollar                         | N\$                |
| Nepal                   | Nepali rupee                           | NRs                |
| Netherlands             | euro                                   | €                  |
| Netherlands Antilles    | Netherlands Antilles guilder           | NAf                |
| New Caledonia           | French Pacific franc                   | CFPfr              |
| New Zealand             | New Zealand dollar                     | NZ\$               |
| Nicaragua               | Córdoba                                | С                  |
| Niger                   | CFA franc                              | CFAfr <sup>a</sup> |
| Nigeria                 | Naira                                  | N                  |
| Norway                  | Norwegian krone                        | Nkr                |
| Oman                    | Omani riyal                            | OR                 |
| Pakistan                | Pakistan rupee                         | PRs                |
| Palestinian Territories | Jordanian dinar, New<br>Israeli shekel | JD, NIS            |
| Panama                  | Balboa                                 | В                  |
| Papua New Guinea        | Kina                                   | Kina               |
| Paraguay                | guaraní                                | G                  |
| Peru                    | nuevo sol                              | Ns                 |
| Philippines             | Philippine peso                        | P                  |
| Poland                  | zloty (pl. zlotys)                     | Zl                 |
| Portugal                | euro                                   | €                  |
| Puerto Rico             | US dollar                              | US\$               |
| Qatar                   | Qatari riyal                           | QR                 |
| Romania                 | leu (pl. lei)                          | Lei                |
|                         |  |                    |

| Country             | Currency                      | Symbol              |
|---------------------|-------------------------------|---------------------|
| Russia              | Rouble                        | Rb                  |
| Rwanda              | Rwandan franc                 | Rwfr                |
| Samoa               | tala or Samoan dollar         | Tala                |
| São Tomé & Príncipe | Dobra                         | Db                  |
| Saudi Arabia        | Saudi riyal                   | SR                  |
| Senegal             | CFA franc                     | CFA fr <sup>a</sup> |
| Serbia              | Serbian dinar                 | RSD                 |
| Seychelles          | Seychelles rupee              | SRs                 |
| Sierra Leone        | Leone                         | Le                  |
| Singapore           | Singapore dollar              | S\$                 |
| Slovakia            | euro                          | €                   |
| Slovenia            | euro                          | €                   |
| Solomon Islands     | Solomon Islands dollar        | SI\$                |
| Somalia             | Somali shilling               | SoSh                |
| South Africa        | rand                          | R                   |
| Spain               | euro                          | €                   |
| Sri Lanka           | Sri Lanka rupee               | SLRs                |
| Sudan               | Sudanese pound                | SP                  |
| Suriname            | Suriname dollar               | Sr\$                |
| Swaziland           | lilangeni (pl.<br>emalangeni) | E                   |
| Sweden              | Swedish krona                 | Skr                 |
| Switzerland         | Swiss franc                   | Swfr                |
| Syria               | Syrian pound                  | S£                  |
| Taiwan              | New Taiwan dollar             | NT\$                |
| Tajikistan          | Somoni                        | S                   |
| Tanzania            | Tanzanian shilling            | TSh                 |
| Thailand            | Baht                          | Bt                  |
| Timor-Leste         | US dollar                     | US\$                |
| Togo                | CFA franc                     | CFA fr <sup>a</sup> |
| Tonga               | pa'anga or Tonga dollar       | T\$                 |
| Trinidad & Tobago   | Trinidad & Tobago<br>dollar   | TT\$                |
| Tunisia             | Tunisian dinar                | TD                  |
| Turkey              | Turkish lira                  | TL                  |

| Country                                    | Currency              | Symbol |
|--|-----------------------|--------|
| Turkmenistan                               | manat                 | Manat  |
| Turks & Caicos Islands                     | US dollar             | US\$   |
| Uganda                                     | Uganda shilling       | USh    |
| Ukraine                                    | hryvnya               | HRN    |
| United Arab Emirates                       | UAE dirham            | Dh     |
| United Kingdom                             | pound/pound sterling  | £      |
| United States                              | dollar                | US\$   |
| Uruguay                                    | Uruguayan peso        | Ps     |
| Uzbekistan                                 | som                   | Som    |
| Vanuatu                                    | vatu                  | Vt     |
| Venezuela                                  | bolívar               | BsF    |
| Vietnam                                    | dong                  | D      |
| Western Samoa                              | tala                  | Tala   |
| Windward & Leeward<br>Islands <sup>b</sup> | East Caribbean dollar | EC\$   |
| Yemen                                      | Yemeni riyal          | YR     |
| Zambia                                     | kwacha                | ZK     |
| Zimbabwe                                   | Zimbabwe dollar       | Z\$    |

a CFA = Communauté financière africaine in West African area and Coopération financière en Afrique centrale in Central African area. Used in monetary areas of West and Central Africa. The CFA franc is pegged to the euro at a rate of CFAfr655.96:€1. Countries with this currency are members of the Comité monétaire de la Zone Franc, or Franc Zone.

b Antigua and Barbuda, Dominica, Grenada, Monserrat, St Kitts-Nevis, St Lucia, St Vincent & Grenadines, the British Virgin islands.



# **Earthquakes**

An earthquake is measured in terms of its magnitude.

| Magnitude      |                        | Explosion equivalent |   |  |  |
|----------------|------------------------|----------------------|---|--|--|
|                | Joules                 | TNT terms            | Nuclear terms                             |  |  |
| O <sup>a</sup> | 7.9 × 10 <sup>2</sup>  | 175mg                |   |  |  |
| 1              | $6.0 \times 10^4$      | 13g                  |   |  |  |
| 2              | $4.0 \times 10^{6}$    | 0.89kg               |   |  |  |
| 3              | $2.4 \times 10^{8}$    | 53kg                 |   |  |  |
| 4              | $1.3 \times 10^{10}$   | 3 tons               |   |  |  |
| 5 <sup>b</sup> | 6.3 × 10 <sup>11</sup> | 140 tons             |   |  |  |
| 6°             | 2.7 × 10 <sup>13</sup> | 6 kilotons           | <sup>1</sup> / <sub>3</sub> atomic bomb   |  |  |
| 7              | 1.1 × 10 <sup>15</sup> | 240 kilotons         | 12 atomic bombs                           |  |  |
| 8              | 3.7 × 10 <sup>16</sup> | 8.25 megatons        | <sup>1</sup> / <sub>3</sub> hydrogen bomb |  |  |
| 9              | $1.1 \times 10^{18}$   | 250 megatons         | 13 hydrogen bombs                         |  |  |
| 10             | 3.2 × 10 <sup>19</sup> | 7,000 megatons       | 350 hydrogen bombs                        |  |  |

a About equal to the shock caused by an average man jumping from a table.

# Here are some examples.

|                               | Magnitud | e   | Magnitude |
|-------------------------------|----------|---|-----------|
| Samoa Islands, 2009           | 8.0      | Rat Islands, Alaska                         | 8.7       |
| Solomon Islands, 2007         | 8.1      | Northern Sumatra, 2005                      | 8.7       |
| Banda Sea, Indonesia,<br>1938 | 8.5      | Ecuador, 1906                               | 8.8       |
| Chile, 1906                   | 8.5      | Kamchatka, 1952                             | 9.0       |
| Kamchatka, 1923               | 8.5      | Northern Sumatra, 2004 (called the tsunami) | 9.0       |
| Kuril Islands, 1963           | 8.5      | Andreanof Islands,<br>Alaska, 1957          | 9.1       |
| Ningxia-Gansu, China, 1920    | 8.6      | Prince William Sound,<br>Alaska, 1964       | 9.2       |
| Sanriku, Japan, 1933          | 8.6      | Chile, 1960                                 | 9.5       |
| India/Assam/Tibet, 1950       | 8.7      | Krakatoa, 1883 (estimate)                   | 9.9       |

b Potentially damaging to structures.

c Potentially capable of general destruction; widespread damage is usually caused above magnitude 6.5.

**Elements**These are the natural and artificially created chemical elements.

| Name         | Symbol | Atomic<br>number | Name          | Symbol | Atomic<br>number |
|--------------|--------|------------------|---------------|--------|------------------|
| Actinium     | Ac     | 89               | Fermium       | Fm     | 100              |
| Aluminium    | Al     | 13               | Fluorine      | F      | 9                |
| Americium    | Am     | 95               | Francium      | Fr     | 87               |
| Antimony     | Sb     | 51               |               |        |                  |
| (Stibium)    |        |                  | Gadolinium    | Gd     | 64               |
| Argon        | Ar     | 18               | Gallium       | Ga     | 31               |
| Arsenic      | As     | 33               | Germanium     | Ge     | 32               |
| Astatine     | At     | 85               | Gold (Aurum)  | Au     | 79               |
| Barium       | Ва     | 56               | Hafnium       | Hf     | 72               |
| Berkelium    | Bk     | 97               | Hassium       | Hs     | 108              |
| Beryllium    | Ве     | 4                | Helium        | He     | 2                |
| Bismuth      | Bi     | 83               | Holmium       | Но     | 67               |
| Bohrium      | Bh     | 107              | Hydrogen      | Н      | 1                |
| Boron        | В      | 5                |               |        |                  |
| Bromine      | Br     | 35               | Indium        | In     | 49               |
|              |        |                  | Iodine        | I      | 53               |
| Cadmium      | Cd     | 48               | Iridium       | Ir     | 77               |
| Caesium      | Cs     | 55               | Iron (Ferrum) | Fe     | 26               |
| Calcium      | Ca     | 20               |               |        |                  |
| Californium  | Cf     | 98               | Krypton       | Kr     | 36               |
| Carbon       | С      | 6                | •             |        |                  |
| Cerium       | Ce     | 58               | Lanthanum     | La     | 57               |
| Chlorine     | Cl     | 17               | Lawrencium    | Lr     | 103              |
| Chromium     | Cr     | 24               | Lead          | Pb     | 82               |
| Cobalt       | Co     | 27               | (Plumbum)     |        |                  |
| Copper       | Cu     | 29               | Lithium       | Li     | 3                |
| (Cuprum)     |        |                  | Lutetium      | Lu     | 71               |
| Curium       | Cm     | 96               |               |        |                  |
|              |        |                  | Magnesium     | Mg     | 12               |
| Darmstadtium | Ds     | 110              | Manganese     | Mn     | 25               |
| Dubnium      | Db     | 105              | Meitnerium    | Mt     | 109              |
| Dysprosium   | Dy     | 66               | Mendelevium   | Md     | 101              |
|              |        |                  | Mercury       | Hg     | 80               |
| Einsteinium  | Es     | 99               | (Hydrargyrum) |        |                  |
| Erbium       | Er     | 68               | Molybdenum    | Mo     | 42               |
| Europium     | Eu     | 63               |               |        |                  |
| P            |        |                  |               |        | 187              |

| Name          | Symbol | Atomic<br>number | Name          | Symbol | Atomic<br>number |
|---------------|--------|------------------|---------------|--------|------------------|
| Neodymium     | Nd     | 60               | Sodium        | Na     | 11               |
| Neon          | Ne     | 10               | (Natrium)     |        |                  |
| Neptunium     | Np     | 93               | Strontium     | Sr     | 38               |
| Nickel        | Ni     | 28               | Sulphur       | S      | 16               |
| Niobium       | Nb     | 41               |               |        |                  |
| (Columbium)   |        |                  | Tantalum      | Ta     | 73               |
| Nitrogen      | N      | 7                | Technetium    | Tc     | 43               |
| Nobelium      | No     | 102              | Tellurium     | Te     | 52               |
|               |        |                  | Terbium       | Tb     | 65               |
| Osmium        | Os     | 76               | Thallium      | Tl     | 81               |
| Oxygen        | 0      | 8                | Thorium       | Th     | 90               |
|               |        |                  | Thulium       | Tm     | 69               |
| Palladium     | Pd     | 46               | Tin (Stannum) | Sn     | 50               |
| Phosphorus    | P      | 15               | Titanium      | Ti     | 22               |
| Platinum      | Pt     | 78               | Tungsten      | W      | 74               |
| Plutonium     | Pu     | 94               | (Wolfram)     |        |                  |
| Polonium      | Po     | 84               |               |        |                  |
| Potassium     | K      | 19               | Ununbium      | Uub    | 112              |
| (Kalium)      |        |                  | Ununhexium    | UUh    | 116              |
| Praseodymium  | Pr     | 59               | Ununoctium    | Uuo    | 118              |
| Promethium    | Pm     | 61               | Ununpentium   | Uup    | 115              |
| Protactinium  | Pa     | 91               | Ununquadium   | Uuq    | 114              |
|               |        |                  | Ununseptium   | Uus    | 117              |
| Radium        | Ra     | 88               | Ununtrium     | Uut    | 113              |
| Radon         | Rn     | 86               | Unununium     | Uuu    | 111              |
| Rhenium       | Re     | 75               | Uranium       | U      | 92               |
| Rhodium       | Rh     | 45               |               |        |                  |
| Rubidium      | Rb     | 37               | Vanadium      | V      | 23               |
| Ruthenium     | Ru     | 44               |               |        |                  |
| Rutherfordium | Rf     | 104              | Xenon         | Xe     | 54               |
| Samarium      | Sm     | 62               | Ytterbium     | Yb     | 70               |
| Scandium      | Sc     | 21               | Yttrium       | Y      | 39               |
| Seaborgium    | Sg     | 106              |               |        |                  |
| Selenium      | Se     | 34               | Zinc          | Zn     | 30               |
| Silicon       | Si     | 14               | Zirconium     | Zr     | 40               |
| Silver        | Ag     | 47               |               |        |                  |
| (Argentum)    |        |                  |               |        |                  |
|               |        |                  |               |        |                  |



# Footnotes, sources, references

Footnotes appear at the foot of the page (or column) on which they occur; endnotes are listed at the end of a chapter or in one batch at the end of the work. The method depends on the publisher's conventions, the type of work and the readership. The author may have little say in the matter. Footnotes may also contain additional snippets of material or comment that the author feels is not appropriate to the main text.

- 1 Charts, tables and figures: place source underneath.
- Page numbers: "page" is usually abbreviated to p., plural pp., except, for example, in *The Economist*, where these are written in full.
- Footnote numbers, which are conventionally superscript, go after the punctuation in English works, before in American. If there are not many footnotes, some publishers prefer to use asterisks, daggers, etc.

The main methods (other than *The Economist's*) of referring to sources are: the author-date (Harvard) system; the number-only (Vancouver) system; and the author-title system.

The Economist Books should be in quotation marks, periodicals in italics, authors, publishers, addresses (optional) and prices in roman. Commas should follow the title and the publisher (if an address is given). The other elements should each be followed by a full stop.

"A Child's Guide to the Dismal Science", by Rupert Penandwig. Haphazard House, 1234 Madison Avenue, New York, NY 10019. \$28.

In charts and tables, no final stop is necessary.

Harvard system The most commonly used system in physical and social sciences publications. The author's name and year of publication appear in parentheses in the text with the full details

at the end of the publication in a list of references. For example:

The variety of wildlife in our gardens (Murphy 2003) is amazing ...

In his research, Murphy (2003) finds that ...

If you wish to include the page numbers, write Murphy 2003: 165 or Murphy 2003, p. 165 or pp. 165-6.

The reference section contains the full details:

Murphy, P.L. (2003), Birds, Bees and Butterflies (Garden Press, London).

**Vancouver system** Most commonly used in scientific journals. Each publication is numbered and the text reference is a superscript number. For example:

The variety of wildlife in our gardens<sup>15</sup> is amazing ...

The reference section contains the full details:

15. Murphy, P.L., Birds, Bees and Butterflies (London: Garden Press, 2003).

Note that any addition or subtraction from the list means that all subsequent items and the references will have to be renumbered.

**author-title system** Also known as the short-title system. A full reference is given only on the first mention in the chapter (or book if there is a bibliography).

This is mostly for academic works. The whole title is cited in the first footnote, for example P.H. Clarke, Visions of Utopia, at which point you put, "hereafter Clarke, Utopia". Then on subsequent references you simply write "Clarke, Utopia", with page numbers if you wish.

mixed system Another system is common in academic publications. A superscript number is inserted in the text that corresponds with the number of a footnote (located at the bottom of the page) or endnote (located at the end of the chapter or the book). Footnotes and endnotes may be numbered per chapter or per book. The footnote or endnote consists of the bibliographical reference in full if there is no reference section or bibliography, or an abbreviated reference if there is. Sometimes the bibliographical reference appears in full at the first occurrence and is abbreviated subsequently even if there is a reference section or bibliography.

#### **Notes**

- ibid. (abbreviation of *ibidem*, in the same place), not italic, is used to mean that the quote comes from the same source.
- op. cit. (abbreviation of opere citato, in the work quoted), not italic, is used to mean that the source has already been given.

# **Fractions**

Do not mingle fractions with decimals. If you need to convert one to the other, use this table. See also figures in Part 1.

| Fraction                     | Decimal equivalent |  |
|------------------------------|--------------------|--|
| 1/2                          | 0.5                |  |
| 1/3                          | 0.333              |  |
| 1/4                          | 0.25               |  |
| 1/5                          | 0.2                |  |
| 1/6                          | 0.167              |  |
| 1/7                          | 0.143              |  |
| 1/8                          | 0.125              |  |
| 1/9                          | 0.111              |  |
| 1/10                         | 0.1                |  |
| 1/11                         | 0.091              |  |
| 1/12                         | 0.083              |  |
| 1/13                         | 0.077              |  |
| 1/14                         | 0.071              |  |
| 1/15                         | 0.067              |  |
| <sup>1</sup> / <sub>16</sub> | 0.063              |  |
| <sup>1</sup> / <sub>17</sub> | 0.059              |  |
| 1/18                         | 0.056              |  |
| 1/19                         | 0.053              |  |
| 1/20                         | 0.05               |  |



# Geological eras

Astronomers and geologists give this broad outline of the ages of the universe and the earth.

| Era, period as         | nd epoch              | Years ago<br>(m)       | Characteristics  |
|------------------------|-----------------------|------------------------|--|
| Origin of the universe |                       | 20,000-                |  |
|                        | ary markedly)         | 10,000                 |  |
| Origin of the          |                       | 5,000                  |  |
| Origin of the          | e earth               | 4,600                  |  |
| Pre-Cambria            | n                     |                        |  |
| Archean                |                       | 4,000                  | First signs of fossilised microbes                               |
| Proterozoic            |                       | 2,500                  |  |
| Palaeozoic             |                       |                        |  |
| Cambrian               |                       | 570                    | First appearance of abundant fossils                             |
| Ordovician (           | obsolete)             | 500                    | Vertebrates emerge   |
| Silurian               |                       | 440                    | Fishes emerge  |
| Devonian               |                       | 400                    | Primitive plants emerge; age of fishes                           |
| Carboniferous          |                       | 350                    | Amphibians emerge; first winged insects                          |
| Permian                |                       | 270                    | Reptiles emerge  |
| Mesozoic               |                       |                        |  |
| Triassic               |                       | 250                    | Seed plants emerge   |
| Jurassic               |                       | 210                    | Age of dinosaurs   |
| Cretaceous             |                       | 145                    | Flowering plants emerge; dinosaurs extinct at end of this period |
| Cenozoic               |                       |                        | or the period  |
| Palaeocene             |                       | 65                     |  |
| Tertiary:              | Eocene                | 55                     | Mammals emerge   |
|                        | Oligocene             | 40                     |  |
|                        | Miocene               | 25                     |  |
|                        | Pliocene              | 5                      |  |
| Quaternary:            | Pleistocene           | 2                      | Ice ages; stone age man emerges                                  |
|                        | Holocene or<br>Recent | C. 11,000 <sup>a</sup> | Modern man emerges   |
| 2 10 000 202           |                       |                        |  |

a 10,000 years, not 10,000m years.

# Greek alphabet

These are the letters of the Greek alphabet and their names. The first column gives the upper-case symbol and the second column the lower-case symbol in each case.

| A | α | alpha   | N | ν                       | nu      |
|---|---|---------|---|-------------------------|---------|
| В | β | beta    | Ξ | ξ                       | xi      |
| Γ | γ | gamma   | O | o                       | omicron |
| Δ | δ | delta   | Π | π                       | pi      |
| E | 3 | epsilon | P | ρ                       | rho     |
| Z | ζ | zeta    | Σ | $\varsigma$ or $\sigma$ | sigma   |
| H | η | eta     | T | τ                       | tau     |
| Θ | θ | theta   | Υ | υ                       | upsilon |
| I | ı | iota    | Φ | φ                       | phi     |
| K | κ | kappa   | X | χ                       | chi     |
| Λ | λ | lambda  | Ψ | Ψ                       | psi     |
| M | μ | mu      | Ω | ω                       | omega   |
|   |   |         |   |                         |         |

# 1

#### Internet

Here is a list of commonly used internet abbreviations.

**ADSL** asynchronous digital subscriber line

AOL America Online

ASCII American standard code for information interchange application service provider (or active server pages)

BCC blind carbon copy
BPS bits per second

CAD computer aided design

**CC** carbon copy

**CDMA** code-division multiple access

**CSS** cascading style sheet (or client security software)

CGI common gateway interface
COM component object model
DES data encryption standard

DHCP dynamic host configuration protocolDHTML dynamic hypertext mark-up language

DNS domain name system

DRM digital rights management

DSL digital subscriber line (or loop)

EDI electronic data interchange

EFF electronic frontier foundation

FAQ frequently asked questions

**FDM** frequency-division multiplexing **FSF** free software foundation

FTP file transfer protocol

GPRS graphics interchange format general packet radio service

**GSM** global system for mobile communications

GUI graphical user interface
HTML hypertext mark-up language
HTTP hypertext transfer protocol
IAB internet architecture board

IANA internet assigned names authority

**ICANN** internet corporation for assigned names and numbers

ICQ I seek you

IDS intrusion-detection system
IETF internet engineering task force

IM instant messaging

IMAP internet message access protocol

IP internet protocol

**IPTV** internet protocol television

**IRC** internet relay chat

**IRL** in real life

**ISDN** integrated services digital network

ISP internet service provider

JANET joint academic network

JPEG joint picture experts group (or IPG)

KBPS kilobits per second local area network

LDAP lightweight directory access protocol

LINX London internet exchange
LTE Long term evolution

MBPS millions of bits per second

MIME multipurpose internet mail extensions

MMS multimedia message serviceMOO MUD Object Oriented

**MPEG** motion picture experts group

NAP network access point

NCSA National Centre for Supercomputing Applications

NNTP network news transport protocol

**OFDM** orthogonal frequency-division multiplexing

**OSI** open source initiative

PCS personal communications service

PDA personal digital assistant
PDF portable document format

PGP pretty good privacy
PHP hypertext preprocessor
PKI public key infrastructure

**POP** point of presence

POP3 post office protocol (latest version)

POTS plain old telephone service
PPP point-to-point protocol

QOS quality of service

**RDF** resource description framework

**RFC** request for comments

**RSS** really simple syndication (or rich site summary)

**SMS** short message service

SMTP simple mail transport protocol SOAP simple access object protocol SQL structured query language

**SSL** secure sockets layer

TCP transmission control protocol

TCP/IP transmission control protocol/internet protocol

TD-SCDMA time division synchronous code division multiple access

TDM time-division multiplexing

TLA three-letter acronym
top-level domain
trusted third party

UC unified communications

UDDI universal description, discovery and integration

**UDRP** uniform dispute resolution policy

UMTS universal mobile telecommunications system

URI uniform resource identifier
URL uniform resource locator
UUCP unix-to-unix copy protocol

UWB ultra-widebandVM virtual machineVOD video-on-demandVOIP voice over IP

**VPN** virtual private network

VRML virtual reality modelling language
W3C world wide web consortium
WAP wireless application protocol

WASP wireless application service provider
W-CDMA wideband code-division multiple access

**WDM** wavelength-division multiplexing

**WEP** wired equivalent privacy

WI-FI wireless fidelity

WIMAX worldwide interoperability for microwave access

WMA windows media audio
WML wireless mark-up language

WSDL web services description language

www world wide web

XHTML extensible hypertext mark-up language

XML extensible mark-up language

**XRBL** extensible business reporting language

**XSL** extensible stylesheet language

## Latin

Here are some common Latin words and phrases, together with their translations.

ab initio from the beginning

ad hoc for this object or purpose (implied and "this one

only"); therefore, without a system, spontaneously

ad hominem to an individual's interests or passions; used of an

argument that takes advantage of the character of

the person on the other side

ad infinitum to infinity, that is, endlessly

ad lib., ad libitum at pleasure. Used adverbially or even as a verb

when it means to invent or extemporise

ad nauseam to a sickening extent

ad valorem according to value (as opposed to volume)

a fortiori with stronger reason

annus mirabilis wonderful year, used to describe a special year,

one in which more than one memorable thing has happened; for instance 1666, the year of the Great Fire of London and the English defeats of the

Dutch

a priori from cause to effect, that is, deductively or from

prior principle

bona fide in good faith casus belli the cause of war

carpe diem literally pluck the day, but seize the day is more

common; enjoy the moment; make the most of life

cave! "Watch out!" (imperative); once used at boys'

private schools in Britain

caveat emptor let the buyer beware ceteris paribus other things being equal

cf short for confer, meaning compare

circa around or about: used for dates and large

quantities; can be abbreviated to c or c.

de facto in point of fact

de jure from the law; by right

de minimis abbreviation of de minimis non curat lex, meaning

the law is not concerned with trivial matters; too

small to be taken seriously

de profundis from the depths

deus ex machina God from a machine; first used of a Greek

theatrical convention, where a god would swing on to the stage, high up in a machine, solving humanly insoluble problems and thus resolving the action of a play. Now used to describe a wholly outside person who puts matters right

eg, exempli gratia for example

et al., et alii and others, used as an abbreviation in

bibliographies when citing multiple editorship or authorship to save the writer the bother of writing out all the names. Thus, A. Bloggs et al., The Occurrence of Endangered Species in the Genus

Orthodoptera

ex ante before the event

ex cathedrafrom the chair of office, authoritativelyex officioby virtue of one's office, not unofficiallyex gratiaas a favour, not under any compulsion

ex parte from or for one side only ex post facto, ex after the fact, retrospectively

post

ex tempore off the cuff, without preparation (extempore) that you have a body; a writ to bring a person

before a court, in most cases to ensure that the

person's imprisonment is not illegal

horror vacui literally, "fear of empty space"; the compulsion

to make marks in every space. Horror vacui is

indicated by a crowded design

ibid., ibidem in the same place; used in footnotes in academic

works to mean that the quote comes from the

same source

idem the same, as mentioned before; like ibidem

ie, id est that is, explains the material immediately in front

of it

in absentia in the absence of, used as "absent"in camera in a (private) room, that is, not in public

in flagrante delicto in the act of committing a crime; caught red-

handed; an expression that seems to have

developed a sexual connotation

in the place of; eg, in loco parentis, in the place of

a parent

in re in the matter of in (its) original place

inter alia/inter among other things or people

alios

intra vires within the permitted powers (contrast with ultra

vires)

ipso facto by that very fact, in the fact itself

lapsus linguae a slip of the tongue lingua franca a common tongue

loc. cit., loco citato in the place cited; used in footnotes to mean that

the source of the reference or quote has already

been given

mea culpa my fault

memento mori remember you have to die; a reminder of death,

such as a skull

mirabile dictum literally, wonderful to relate

mutatis mutandis after making the necessary changes

nem. con., nemine no one against; unanimously

contradicente

non sequitur it does not follow; an inference or conclusion that

does not follow from its premises

op. cit., opere citato in the work quoted; similar to loc. cit. (see above)

pace with due respect to

pari passu on the same terms, at an equal pace or rate of

progress

passim adverb, here and there or scattered. Used in

indexes to indicate that the item is scattered throughout the work and there are too many

instances to enumerate them all

per se by itself, for its own sake persona non grata person not in favour

per stirpes among families; a lawyer's term used when

distributing an inheritance

petitio elenchis the sin of assuming a conclusion

post eventum after the event

after this, therefore because of this. Used post hoc, ergo

fallaciously in argument to show that because propter hoc

something comes after something it can be

inferred that the first thing caused the second thing

after death, used as an adjective and also as a post mortem

noun, a clinical examination of a dead body

prima facie from a first impression, apparently at first sight

- no connection with love

primus inter pares first among equals

for the rate; divided in proportion pro rata

for the moment pro tem., pro

tempore

written afterwards PS, post scriptum

something for something (or one thing for quid pro quo

another), something in return, an equivalent

which see; means that the reader should look for q.v., quod vide

the word just mentioned (eg in glossary)

with regard to, in the matter of re

thus; used in brackets in quotes to show writer sic

has made a mistake. "Mrs Thacher (sic) resigned

todav."

without (setting) a date sine die

without which, not. Anything indispensable, and sine qua non

without which another cannot exist

status quo ante the same state as before; usually shortened to

status quo. A common usage is "maintaining the

status quo"

let it stand or do not delete; cancels an alteration stet

in proofreading; dots are placed under what is to

remain

sub judice under judgment or consideration; not vet decided sub rosa

under the rose, privately or furtively; not the same

as under the gooseberry bush

ultra vires beyond (one's) legal power

a little book or something carried about on the vade mecum

person; literally "Go with me"

vae victis Woe to the conquered! A Roman phrase versus, v or v. against; used in legal cases and games

viz, videlicet that is to say; to wit; namely

#### Laws

Scientific, economic, facetious and fatalistic laws in common use are listed here.

Benford's law In lists of numbers from many sources of data the leading digit 1 occurs much more often than the others (about 30% of the time). The law was discovered by Simon Newcomb, an American astronomer, in 1881. He noted that the first pages of books of logarithms were much more thumbed than others. Furthermore, the higher the digit, the less likely it is to occur. This applies to mathematical constants as much as utility bills, addresses, share prices, birth and death statistics, the height of mountains, and so on.

**Boyle's law** The pressure of a gas varies inversely with its volume at constant temperature.

**Brooks's law** "Adding manpower to a late software project makes it later," said Fred Brooks, in his book *The Mythical Man-Month*.

Goodhart's law "Any observed statistical regularity will tend to collapse once pressure is placed upon it for control purposes" was the law stated by Charles Goodhart, a chief adviser to the Bank of England during the 1980s. It has been recast more succinctly as "When a measure becomes a target, it ceases to be a good measure."

**Gresham's law** When money of a high intrinsic value is in circulation with money of lesser value, it is the inferior currency which tends to remain in circulation, while the other is either hoarded or exported. In other words: "Bad money drives out good".

**Grimm's law** Concerns mutations of the consonants in the various Germanic languages. Proto-Indo-European voiced aspirated stops, voiced unaspirated stops and voiceless stops become respectively voiced unaspirated stops, voiceless stops and voiceless fricatives.

**Heisenberg's uncertainty principle** Energy and time or position and momentum cannot both be accurately measured simultaneously. The product of their uncertainties is h (Planck's constant).

**Hooke's law** The stress imposed on a solid is directly proportional to the strain produced within the elastic limit.

# Laws of thermodynamics

The change in the internal energy of a system equals the sum of the heat added to the system and the work done on it.

- 2 Heat cannot be transferred from a colder to a hotter body within a system without net changes occurring in other bodies in the system.
- 3 It is impossible to reduce the temperature of a system to absolute zero in a finite number of steps.

Mendel's principles The law of segregation is that every somatic cell of an individual carries a pair of hereditary units for each character: the pairs separate during meiosis so that each gamete carries one unit only of each pair.

The law of independent assortment is that the separation of units of each pair is not influenced by that of any other pair.

Moore's law "The number of transistors on a chip doubles every 18–24 months." An observation by Gordon Moore, a founder of Intel, regarding the pace of semiconductor technology development in 1961.

**Murphy's law** Anything that can go wrong will go wrong. Also known as sod's law.

**Ohm's law** Electric current is directly proportional to electromotive force and inversely proportional to resistance.

Pareto principle Also known as the 80/20 rule, named after Vilfredo Pareto (1848–1923), an Italian economist, who determined that 80% of activity comes from 20% of the people. The principle was extended (or simply misunderstood) by Joseph Juran, an American management guru, who suggested that for many phenomena 80% of consequences stem from 20% of the causes. That is, in many instances a large number of results stem from a small number of causes, eg, 80% of problems come from 20% of the equipment or workforce.

**Parkinson's law** "Work expands so as to fill the time available for its completion." Formulated by C. Northcote Parkinson and first published in *The Economist*, November 19th 1955.

**Parkinson's law of data** Data expand to fill the space available for storage, so acquiring more memory will encourage the adoption of techniques that require more memory.

The Peter principle All members of a hierarchy rise to their own level of incompetence, according to Laurence Peter and Raymond Hull in their book of the same name published in 1969.

**Reilly's law** This law of retail gravitation suggests that people are generally attracted to the largest shopping centre in the area. William

Reilly, an American academic, proposed the law in a book published in 1931.

Say's law of markets Aggregate supply creates its own aggregate demand. Attributed to Jean-Baptiste Say (1767–1832), a French economist. If output increases in a free-market economy, the sales would give the producers of the goods the same amount of income which would re-enter the economy and create demand for those goods. Keynes's law, attributed to John Maynard Keynes (1883–1946), a British economist, says that the opposite is true and that "demand creates its own supply" as businesses produce more to satisfy demand up to the limit of full employment.

## sod's law See Murphy's law.

Utz's laws of computer programming Any given program, when running, is obsolete. If a program is useful, it will have to be changed. Any given program will expand to fill all available memory.

## Wolfe's law of journalism

You cannot hope to bribe or twist, thank God! the British journalist. But seeing what the man will do unbribed, there's no occasion to.



# Mathematical symbols

| +           | plus or positive              | ≫              | much greater than     |
|-------------|-------------------------------|----------------|-----------------------|
| _           | minus or negative             | ≪              | much less than        |
| ±           | plus or minus, positive or    | œ              | is proportional to or |
|             | negative                      |                | varies with           |
| ×           | multiplied by                 | $\checkmark$   | square root           |
| ÷ or /      | divided by                    | r√             | rth root              |
| =           | equal to                      | r <sup>n</sup> | r to the power of n   |
| =           | identically equal to          | r! or IT       | factorial r           |
| <b>≠</b>    | not equal to                  | ∞              | infinity              |
| <b>≢</b>    | not identically equal to      | %              | per cent              |
| ≈ or ≅      | approximately equal to,       | ‰              | per mile (thousand)   |
| ~           | of the order of or similar to | Σ              | sum of                |
| >           | greater than                  | П              | product of            |
| <           | less than                     | Λ              | difference            |
| <b>&gt;</b> | not greater than              | :.             | therefore             |
| <           | not less than                 |                |                       |
| ≥           | equal to or greater than      |                |                       |
| ≤           | equal to or less than         |                |                       |

# Measures

# **UK** imperial units

A change to the metric system has taken place in the UK, but dual labelling in imperial and metric was permitted by EU rules until the end of 2009.

The following imperial units may still be used in the UK after general conversion to the metric system: mile, yard, foot, inch for road traffic signs, distance and speed measurement; pint for draught beer and cider and for milk in returnable containers; acre for land registration; troy ounce for transactions in precious metals.

#### Conversions

#### Acceleration

Standard gravity = 10 metres (m) per second

squared

= 32 feet (ft) per second squared

## Volume and capacity

5 millilitres = 1 teaspoonful 26 UK fluid oz = 25 US liquid oz

 $1^{3}/_{4}$  UK pints = 1 litre (l)

5 UK pints = 6 US liquid pints

9 US liquid pints = 9l

5 UK gallons = 6 US gallons

1 US gallon =  $3^3/4$ l

3 cubic (cu.) ft = 85 cu. decimetres

= 85l

 $27^{1/2}$  UK bushels = 1 cu. m

 $28^{1}/_{3}$  US bushels = 1 cu. m

11 UK bushels = 4 hectolitres 14 US bushels = 5 hectolitres

1 US bushel (heaped) =  $1\frac{1}{4}$  US bushels (struck)

1 US dry barrel =  $3^{1}/4$  US bushels

1 US cranberry barrel =  $2^{3}/_{4}$  bushels

1 barrel (petroleum) = 42 US gallons

= 35 UK gallons

1 barrel per day = 50 tonnes per year

# Weight

1 grain = 65 milligrams

15 grains = 1 gram (g)

11 ounces (oz) = 10 oz troy

1 ounce = 28g

1 oz troy = 31g

1 pound (lb) = 454g

35 oz = 1 kilogram (kg)

 $2^{1}/4$ lb = 1kg

11 US tons = 10 tonnes

62 UK tons = 63 tonnes

100 UK (long) tons = 112 US (short) tons

#### Gold

The purity of gold is expressed as parts of 1,000, so that a fineness of 800 is 80% gold. Pure gold is defined as 24 carats (1,000 fine). Dental

gold is usually 16 or 20 carat; gold in jewellery 9-22 carat. A golden sovereign is 22 carat.

1 metric carat = 200 milligrams.

Gold and silver are usually measured in troy weights: 1 troy ounce = 155.52 metric carats.

A standard international bar of gold is 400 troy ounces; bars of 250 troy ounces are also used.

#### **Metric units**

Metric units not generally recommended as SI units or for use with SI are marked with an asterisk (eg Calorie\*).

# Length

10 angstrom = 1 nanometre

1,000 nanometres = 1 micrometre

1,000 micrometres = 1 millimetre (mm)

10mm = 1 centimetre (cm)

10cm = 1 decimetre

1,000mm = 1 metre (m)

100cm = 1m

10 decimetres = 1m

100m = 1 hectometre

10 hectometres = 1 kilometre (km)

1,000km = 1 megametre

nautical: 1,852m = l int. nautical mile

#### Area

100 sq. mm = 1 sq. cm

100 sq. cm = 1 sq. decimetre

100 sq. decimetres = 1 sq. m

100 sq. m = 1 are

10,000 sq. m = 1 hectare (ha)

100 ares = 1 ha

100 ha = 1 sq. kilometre

#### Weight (mass)

1,000 milligrams (mg) = 1 gram (g)

1,000g = 1 kilogram (kg)

100kg = 1 quintal

1,000kg = 1 tonne

#### Volume

1,000 cu. mm = 1 cu. cm

1,000 cu. cm = 1 cu. decimetre

1,000 cu. decimetres = 1 cu. m

# Capacity

10 millilitres (ml) = 1 centilitre (cl) 10cl = 1 decilitre (dl) 10dl = 1 litre (l)

11 = 1 cu. decimetre

100 litres = 1hl

1,000l = 1 kilolitre

10 hectolitres = 1 kilolitre

1 kilolitre = 1 cu. metre

## Metric system prefixes

| Prefix Symbol Factor by which unit is multiplied Description |     |                  |   |                       |                     |
|--|-----|------------------|---|-----------------------|---------------------|
| atto   | a   | 10-18            | = | 0.000 000 000 000 000 | L                   |
| femto  | f   | 10-15            | = | 0.000 000 000 000 001 |                     |
| pico   | p   | 10-12            | = | 0.000 000 000 001     | million millionth;  |
|  |     |                  |   |                       | trillionth          |
| nano   | n   | 10-9             | = | 0.000 000 001         | thousand millionth; |
|  |     |                  |   |                       | billionth           |
| micro  | μ   | 10-6             | = | 0.000 001             | millionth           |
| milli  | m   | 10-3             | _ | 0.001                 | thousandth          |
| centi  | С   | 10-2             | = | 0.01                  | hundredth           |
| deci   | d   | 10-1             | = | 0.1                   | tenth               |
| deca   | daª | 10¹              | = | 10                    | ten                 |
| (or del  | ka) |                  |   |                       |                     |
| hecto  | h   | 10 <sup>2</sup>  | = | 100                   | hundred             |
| kilo   | k   | 10 <sup>3</sup>  | = | 1,000                 | thousand            |
| myria  | my  | 10 <sup>4</sup>  | = | 10,000                | ten thousand        |
| mega   | M   | 10 <sup>6</sup>  | = | 1,000,000             | million             |
| giga   | G   | 10 <sup>9</sup>  | = | 1,000,000,000         | thousand million;   |
|  |     |                  |   |                       | billion             |
| tera   | T   | 10 <sup>12</sup> | = | 1,000,000,000,000     | million million;    |
|  |     |                  |   |                       | trillion            |
| peta   | P   | 10 <sup>15</sup> | = | 1,000,000,000,000     |                     |
| exa  | E   | 10 <sup>18</sup> | = | 1,000,000,000,000,000 |                     |

# Miscellaneous units and ratios

a Sometimes dk is used (eg, in Germany).

#### Beer

small = half pint large = 1 pint flagon = 1 quart anker = 10 gallons

#### Champagne

2 bottles = 1 magnum 4 bottles = 1 jeroboam

20 bottles = 1 nebuchadnezzar

#### Wines and spirits

Proof (Sikes) (°) Volume of alcohol (%)

 Table wines
 14-26
 8-15

 Port, sherry
 26-38.5
 15-22

 Whisky, gin
 65.5-70
 37.5-40

tot (whisky, gin, rum or vodka) = 25ml or 35ml (before end-1994,

one-sixth to one-quarter gill; the larger size is mainly used in

Scotland)

wine glass = 125ml or 175ml

wine bottle or carafe (metric sizes) = 25cl, 50cl, 75cl or 1l

#### **Precious metals**

1 metric carat = 200mg

1 troy oz = 155.52 metric carats

#### Water

1l weighs 1kg.

1 cubic m weighs 1 tonne.

1 UK gallon weighs 10.022lb.

1 US gallon weighs 8.345lb.

# Energy

1 therm = 29.3071 kilowatt hours (kW h)

1 terawatt hour (TW h) = 1 thousand million kilowatt

hours

1 watt second = 1 joule

1 kilowatt hour = 36 megajoules (MJ) 1 calorie (dieticians') = 4.1855 kilojoules

#### Radioactivity

1 becquerel (Bq) = 1 disintegration per sec.

1 rutherford = 1 m Bq

# Dose of radiation

1 rad = 10 millijoules per kg

1 gray = 100 rad = 1 joule per kg

1 rem = 1 rad, weighted by radiation

effect

1 sievert (Sv) = 100 rems

Background dose (UK) = 25 millisievert (mSv) per year

Energy is measured in kilowatt hours and power is measured in kilowatts. Energy is power multiplied by time, thus the kilowatt-hour is one unit of energy.

#### Crude oil

1 barrel = 42 US gallons

= 34.97 UK (imperial) gallons

= 0.159 cubic m (159l)

= 0.136 tonne (approx.)

1 barrel per day (b/d) = 50 tonnes per year (approx.)

#### Clothing sizes (rough equivalents)

| Cioining size. | o (rongii c | gairaica | 13)  |      |      |      |     |
|----------------|-------------|----------|------|------|------|------|-----|
| Men's suits    |             |          |      |      |      |      |     |
| UK/US          | 32          | 34       | 36   | 38   | 40   | 42   | 44  |
| Europe         | 42          | 44       | 46   | 48 - | 50   | 52   | 54  |
| Metric         | 81          | 86       | 91   | 97   | 102  | 107  | 112 |
| Women's suit   | s, dresses, | skirts   |      |      |      |      |     |
| UK             | 10          | 12       | 14   | 16   | 18   | 20   | 22  |
| US             | 8           | 10       | 12   | 14   | 16   | 18   | 20  |
| Europe         | 38          | 40       | 42   | 44   | 47   | 50   | 52  |
| Men's shirts ( | collar size | s)       |      |      |      |      |     |
| UK/US (in)     | 15          | 15.5     | 16   | 16.5 | 17   | 17.5 |     |
| Europe (cm)    | 38          | 39.5     | 41   | 42   | 43   | 44   |     |
| Shoes          |             |          |      |      |      |      |     |
| UK             | 5           | 6        | 7    | 8    | 9    | 10   |     |
| US men's       | 6           | 7        | 8    | 9    | 10   | 11   |     |
| US women's     | 6.5         | 7.5      | 8.5  | 9.5  | 10.5 | 11.5 |     |
| Europe         | 38          | 39       | 40.5 | 42   | 43   | 44.5 |     |

## Paper sizes

"A" Series (metric sizes)

 $Ao = 841mm \times 1,189mm (33.11 in \times 46.81 in)$ 

 $A_3 = 297$ mm × 420mm (11.69 in × 16.54 in)

 $A_4 = 210mm \times 297mm (8.27 in \times 11.69 in)$ 

 $A_5 = 148 \text{mm} \times 210 \text{mm} (5.83 \text{ in} \times 8.27 \text{ in})$ 

A6 = 105mm × 148mm (4.13 in × 5.83 in)

A7 = 74mm × 105mm (2.91 in × 4.13 in)

| Conversion factors <sup>a</sup> |           |                       |
|---------------------------------|-----------|-----------------------|
| Multiply number of              | by        | to obtain             |
|                                 | •         | equivalent            |
|                                 |           | number of             |
| Length                          |           |                       |
| inches (in)                     | 25.4      | millimetres (mm)      |
| inches                          | 2.54      | centimetres (cm)      |
| feet (ft)                       | 30.48     | centimetres           |
| feet                            | 0.3048    | metres (m)            |
| yards (yd)                      | 0.9144    | metres                |
| miles (land 5,280 ft)           | 1.609344  | kilometres (km)       |
| miles (UK sea)                  | 1.853184  | kilometres            |
| miles, international nautical   | 1.852     | kilometres            |
|                                 |           |                       |
|                                 |           |                       |
| Area                            |           |                       |
| sq. inches (in²)                | 645.16    | sq. millimetres (mm²) |
| sq. inches                      | 6.4516    | sq. centimetres (cm²) |
| sq. ft (ft²)                    | 929.0304  | sq. centimetres       |
| sq. ft                          | 0.092903  | sq. metres (m²)       |
| sq. yards (yd²)                 | 0.836127  | sq. metres            |
| acres                           | 4046.86   | sq. metres            |
| acres                           | 0.404686  | hectares (ha)         |
| acres                           | 0.004047  | sq. kilometres (km²)  |
| sq. miles                       | 2.58999   | sq. kilometres        |
| Volume and capacity             |           |                       |
| cu. inches (in³)                | 16.387064 | cu. centimetres (cm3) |
| UK pints                        | 34.6774   | cu. inches            |
| UK pints                        | 0.5683    | litres (l)            |
| UK gallons                      | 4.54609   | litres                |
| US gallons                      | 3.785     | litres                |
| cu. feet (ft³)                  | 28.317    | litres                |
| cu. feet                        | 0.028317  | cu. metres (cm³)      |
| UK gallons                      | 1.20095   | US gallons            |
| US gallons                      | 0.832674  | UK gallons            |
|                                 |           |                       |

|   | Multiply number of  | by      | to obtain<br>equivalent<br>number of |
|---|---------------------|---------|--------------------------------------|
|   | Length              |         |                                      |
|   | millimetres         | 0.03937 | inches                               |
|   | centimetres         | 0.3937  | inches                               |
|   | centimetres         | 0.03281 | feet                                 |
|   | metres              | 39.3701 | inches                               |
|   | metres              | 3.2808  | feet                                 |
|   | metres              | 1.0936  | yards                                |
|   | metres              | 0.54681 | fathoms                              |
|   | kilometres          | 0.62137 | miles (land)                         |
|   | kilometres          | 0.53961 | miles (UK sea)                       |
|   | kilometres          | 0.53996 | miles, international nautical        |
|   | Area                |         |                                      |
|   | sq. millimetres     | 0.00155 | sq. inches                           |
|   | sq. centimetres     | 0.1550  | sq. inches                           |
|   | sq. metres          | 10.7639 | sq. feet                             |
|   | sq. metres          | 1.19599 | sq. yards                            |
|   | hectares            | 2.47105 | acres                                |
|   | sq. kilometres      | 247.105 | acres                                |
|   | sq. kilometres      | 0.3861  | sq. miles                            |
|   |                     |         |                                      |
| _ | Volume and capacity |         |                                      |
|   | cu. centimetres     | 0.06102 | cu. inches                           |
|   | litres              | 61.024  | cu. inches                           |
|   | litres              | 2.1134  | US pints                             |
|   | litres              | 1.7598  | UK pints                             |
|   | litres              | 0.2642  | US gallons                           |
|   | litres              | 0.21997 | UK gallons                           |
|   | hectolitres         | 26.417  | US gallons                           |
|   | hectolitres         | 21.997  | UK gallons                           |
|   | hectolitres         | 2.838   | US bushels                           |
|   | hectolitres         | 2.750   | UK bushels                           |
|   | cu. metres          | 35.3147 | cu. feet                             |
|   | cu. metres          | 1.30795 | cu. yards                            |
|   | cu. metres          | 264.172 | US gallons                           |
|   |                     |         |                                      |

| Multiply number of           | by             | to obtain<br>equivalent<br>number of |
|------------------------------|----------------|--------------------------------------|
| Weight (mass)                |                |                                      |
| ounces, avoirdupois (oz)     | 28.3495        | grams (g)                            |
| ounces, troy (oz tr)         | 31.1035        | grams                                |
| ounces, avoirdupois          | 0.9115         | ounces, troy                         |
| pounds, avoirdupois (lb)     | 453-59237      | grams                                |
| pounds, avoirdupois (lb)     | 0.45359        | kilograms (kg)                       |
| short tons (2,000 lb)        | 0.892857       | long tons                            |
| short tons (2,000 lb)        | 0.907185       | tonnes (t)                           |
| long tons (2,240 lb)         | 1.12           | short tons                           |
| long tons (2,240 lb)         | 1.01605        | tonnes                               |
| Velocity and fuel            |                |                                      |
| consumption                  |                |                                      |
| miles/hour                   | 1.609344       | kilometres/hour                      |
| miles/hour                   | 0.868976       | international knots                  |
| miles/UK gallon              | 0.35401        | kilometres/litre                     |
| miles/US gallon              | 0.42514        | kilometres/litre                     |
| UK gallons/mile <sup>b</sup> | 282.481        | litres/100 kilometres                |
| US gallons/mile <sup>b</sup> | 235.215        | litres/100 kilometres                |
| Temperature                  |                |                                      |
| degrees Fahrenheit           | 5/9 after      | degrees Celsius                      |
|                              | subtracting 32 | (centigrade)                         |
| -40°F                        | equals         | -40°C                                |
| 32°F                         | equals         | o°C                                  |
| 59°F                         | equals         | 15°C                                 |

| Multiply number of                 | by             | to obtain<br>equivalent<br>number of |
|------------------------------------|----------------|--------------------------------------|
| Weight (mass)                      |                |                                      |
| grams                              | 0.03527        | ounces, avoirdupois                  |
| grams                              | 0.03215        | ounces, troy                         |
| kilograms                          | 2.20462        | pounds, avoirdupois                  |
| metric quintals (q)                | 220.462        | pounds, avoirdupois                  |
| tonnes                             | 2,204.62       | pounds, avoirdupois                  |
| tonnes                             | 1.10231        | short tons                           |
| tonnes                             | 0.984207       | long tons                            |
| Velocity and fuel                  |                |                                      |
| consumption                        | •              |                                      |
| kilometres/hour                    | 0.62137        | miles/hour                           |
| kilometres/hour                    | 0.53996        | international knots                  |
| kilometres/litre                   | 2.82481        | miles/UK gallon                      |
| litres/100 kilometres <sup>c</sup> | 0.00354        | UK gallons/mile                      |
| litres/100 kilometres <sup>c</sup> | 0.00425        | US gallons/mile                      |
|                                    |                |                                      |
| Temperature                        |                |                                      |
| degrees Celsius                    | 9/5 and add 32 | degrees Fahrenheit                   |
| 37°C                               | equals         | 98.6°F                               |
| 50°C                               | equals         | 122°F                                |
| 100°C                              | equals         | 212°F                                |

- a Between the UK and US systems, and the International System of Units (SI). As an example of the use of the table, 10 long tons (of 2,240lb each), multiplied by 1.12, is equal to 11.2 short tons (of 2,000lb each).
- b Miles per UK gallon, divided into 282.481, gives litres per 100 kilometres; miles per US gallon, divided into 235.215, gives litres per 100 kilometres.
- c Litres per 100 kilometres, divided into 282.481 gives miles per UK gallon; litres per 100 kilometres, divided into 235.215 gives miles per US gallon.



#### National accounts

These are the definitions adopted by the United Nations in 1968, but note that national accounts now refer to gross national product as gross national income (GNI).

See http://unstats.un.org/unsd/nationalaccount/ for more details.

#### Final expenditure

- private final consumption expenditure ("consumers")
- + government final consumption expenditure
- increase in stocks
- + gross fixed capital formation
- + exports of goods and services

# Gross domestic product (GDP) at market prices

- = final expenditure
- imports of goods and services

# Gross national income or product (GNI/GNP) at market prices

- = gross domestic product at market prices
- net property income from other countries

# Gross domestic product at factor cost

- gross domestic product at market prices
- indirect taxes
- + subsidies

# North America administrative divisions

Here are the main administrative subdivisions of the United States and Canada. See also countries and their inhabitants, placenames in Part 1.

#### **United States**

States

Alabama (AL) Montana (MT)
Alaska (AK) Nebraska (NE)
Arizona (AZ) Nevada (NV)

Arkansas (AR) New Hampshire (NH)
California (CA) New Jersey (NJ)

Colorado (CO)

New Mexico (NM)

Connecticut (CT)

New York (NY)

Delaware (DE)

North Carolina (NC)

Federal District of Columbia (DC)<sup>a</sup>

North Dakota (ND)

Florida (FL)
Georgia (GA)
Hawaii (HI)
Idaho (ID)
Columbia (DC)
Ohio (OH)
Oklahoma (OK)
Oregon (OR)
Pennsylvania (PA)
Illinois (IL)
Puerto Rico (PR)

Indiana (IN)
Rhode Island (RI)
Iowa (IA)
South Carolina (SC)
Kansas (KS)
South Dakota (SD)
Kentucky (KY)
Tennessee (TN)

Louisiana (LA)

Maine (ME)

Maryland (MD)

Massachusetts (MA)

Michigan (MI)

Minnesota (MN)

Mississippi (MS)

Texas (TX)

Utah (UT)

Vermont (VT)

Virginia (VA)

Wirginia (VA)

Washington (WA)

West Virginia (WV)

Wisconsin (WI)

Missouri (MO) Wyoming (WY)

a DC is not a state.

#### Canada

**Provinces** 

Alberta Nova Scotia
British Columbia Ontario

Manitoba Prince Edward Island
New Brunswick Quebec (Québec)
Newfoundland and Labrador Saskatchewan

**Territories** 

Northwest Territories Yukon

Nunavut

# 

# Olympic games

| Sum  | mer                                    |      |        |                                |      |
|------|--|------|--------|--------------------------------|------|
| I    | Athens                                 | 1896 | XVI    | Melbourne                      | 1956 |
| II   | Paris                                  | 1900 | XVII   | Rome                           | 1960 |
| III  | St Louis                               | 1904 | XVIII  | Tokyo                          | 1964 |
| IV   | London                                 | 1908 | XIX    | Mexico City                    | 1968 |
| V    | Stockholm                              | 1912 | XX     | Munich                         | 1972 |
| VI   | Berlin (cancelled)                     | 1916 | XXI    | Montreal                       | 1976 |
| VII  | Antwerp                                | 1920 | XXII   | Moscow                         | 1980 |
| VIII | Paris                                  | 1924 | XXIII  | Los Angeles                    | 1984 |
| IX   | Amsterdam                              | 1928 | XXIV   | Seoul                          | 1988 |
| X    | Los Angeles                            | 1932 | XXV    | Barcelona                      | 1992 |
| XI   | Berlin                                 | 1936 | XXVI   | Atlanta                        | 1996 |
| XII  | Tokyo/Helsinki                         | 1940 | XXVII  | Sydney                         | 2000 |
|      | (cancelled)                            |      | XXVIII | Athens                         | 2004 |
| XIII | London (cancelled)                     | 1944 | XXIX   | Beijing                        | 2008 |
| XIV  | London                                 | 1948 | XXX    | London                         | 2012 |
| XV   | Helsinki                               | 1952 | XXXI   | Rio de Janeiro                 | 2016 |
| Wint | ter                                    |      |        |                                |      |
| I    | Chamonix, France                       | 1924 | V      | St Moritz,<br>Switzerland      | 1948 |
| II   | St Moritz,<br>Switzerland              | 1928 | VI     | Oslo, Norway                   | 1952 |
| Ш    | Lake Placid, United<br>States          | 1932 | VII    | Cortina<br>d'Ampezzo,<br>Italy | 1956 |
| IV   | Garmisch-<br>Partenkirchen,<br>Germany | 1936 | VIII   | Squaw Valley,<br>United States | 1960 |
|      | Cancelled                              | 1940 | IX     | Innsbruck,<br>Austria          | 1964 |
|      | Cancelled                              | 1944 | X      | Grenoble,<br>France            | 1968 |

| XI   | Sapporo, Japan       | 1972              | XVII  | Lillehammer,    | 1994ª |
|------|----------------------|-------------------|-------|-----------------|-------|
|      |                      |                   |       | Norway          |       |
| XII  | Innsbruck, Austria   | 1976              | XVIII | Nagano, Japan   | 1998  |
| XIII | Lake Placid, United  | 1980              | XIX   | Salt Lake City, | 2002  |
|      | States               |                   |       | United States   |       |
| XIV  | Sarajevo, Yugoslavia | 1984              | XX    | Torino (Turin), | 2006  |
|      |                      |                   |       | Italy           |       |
| XV   | Calgary, Canada      | 1988              | XXI   | Vancouver,      | 2010  |
|      |                      |                   |       | Canada          |       |
| XVI  | Albertville, France  | 1992 <sup>a</sup> | XXII  | Sochi, Russia   | 2014  |

a Since 1994 the summer and winter Olympic games have taken place in alternate evennumbered years. Hence, the Albertville and Lillehammer winter games are only two years apart.

# **Organisations**

These are the exact names and abbreviated titles of the main international organisations. Where membership is small or exclusive, members are listed too.

**African Union** formerly the Organisation of African Unity (OAU), founded in 1962, headquarters in Addis Ababa, Ethiopia.

#### Members

| Algeria             | Ethiopia      | Rwanda        |
|---------------------|---------------|---------------|
| Angola              | Gabon         | Saharawi Arab |
| Benin               | The Gambia    | Democratic    |
| Botswana            | Ghana         | Republic      |
| Burkina Faso        | Guinea Bissau | São Tomé and  |
| Burundi             | Guinea        | Principe      |
| Cameroon            | Kenya         | Senegal       |
| Cape Verde          | Lesotho       | Seychelles    |
| Central African     | Liberia       | Sierra Leone  |
| Republic            | Libya         | Somalia       |
| Comoros             | Madagascar    | South Africa  |
| Congo (Brazzaville) | Malawi        | Sudan         |
| Congo, Democratic   | Mali          | Swaziland     |
| Republic of         | Mauritania    | Tanzania      |
| Côte d'Ivoire       | Mauritius     | Togo          |
| Djibouti            | Mozambique    | Tunisia       |
| Egypt               | Namibia       | Uganda        |
| Equatorial Guinea   | Niger         | Zambia        |
| Eritrea             | Nigeria       | Zimbabwe      |

**ALADI** Asociación Latinoamericana de Integración (Latin American Integration Association), founded in 1980, based in Montevideo, Uruguay.

Membersa

Argentina Colombia Paraguay
Bolivia Cuba Peru
Brazil Ecuador Uruguay
Chile Mexico Venezuela

**Andean Community of Nations** founded in 1969, headquarters in Lima, Peru.

Members

Bolivia Ecuador Colombia Peru

**APEC** Asia-Pacific Economic Cooperation, founded in 1989, based in Singapore.

Members

Indonesia Australia **Philippines** Brunei Darussalam Russia Japan Canada Malaysia Singapore Chile Mexico Thailand China New Zealand **United States** Chinese Taipei (Taiwan) Papua New Guinea Vietnam

Hong Kong, China Peru

**ASEAN** Association of South-east Asian Nations, established in 1967, headquarters in Jakarta, Indonesia.

Members

Brunei Darussalam Malaysia Singapore Cambodia Myanmar Thailand Indonesia Philippines Vietnam

Laos

BIS Bank for International Settlements, the central bankers' central bank, founded 1930, based in Basel, Switzerland.

Members<sup>a</sup>

Algeria Bosnia & Hercegovina China Argentina Brazil Croatia

Australia Bulgaria Czech Republic Austria Canada Denmark Belgium Chile Estonia

a There are also 17 observer countries and 10 observer organisations.

Finland Latvia France Lithuania Macedonia Germany Greece Malaysia Hong Kong SAR Mexico Netherlands Hungary

Iceland Norway India Philippines Indonesia Poland Ireland **Portugal** Israel Romania

Italy Russia Japan Saudi Arabia

a The European Central Bank is a shareholder.

Singapore Slovakia Slovenia South Africa

Spain Sweden Switzerland Thailand Turkey

United Kingdom **United States** 

**CARICOM** Caribbean Community and Common Market, formed in 1973, secretariat in Georgetown, Guyana.

#### Members

Anguilla<sup>a</sup> Cayman Islands<sup>a</sup> St Kitts-Nevis Antigua and Barbuda Dominica St Lucia

Bahamas<sup>b</sup> St Vincent and the Grenadines Grenada

Barbados Guyana Suriname

Belize Haiti Trinidad and Tobago **Jamaica** Turks and Caicos Islands<sup>a</sup> Bermudaa

British Virgin Islands<sup>a</sup> Montserrat

a Associate member.

b Member of the Community but not the Common Market.

#### Observer status

Aruba Netherlands Antilles

Colombia Puerto Rico Dominican Republic Venezuela

Mexico

COMESA Common Market for Eastern and Southern Africa, founded in 1993, headquarters in Lusaka, Zambia.

#### Members

Seychelles Burundi Ethiopia Sudan Comoros Kenya Swaziland Congo, Democratic Libya Republic of Madagascar Uganda Zambia Djibouti Malawi **Zimhahwe** Mauritius Egypt

Eritrea Rwanda

#### Commonwealth based in London, UK.

Members

Cyprus

Antigua and Barbuda Jamaica St Vincent and the Grenadines

Australia Kenya Samoa
Bahamas Kiribati Seychelles
Bangladesh Lesotho Sierra Leone
Barbados Malawi Singapore

Belize Malaysia Solomon Islands
Botswana Maldives South Africa
Brunei Darussalam Malta Sri Lanka
Cameroon Mauritius Swaziland
Canada Mozambique Tanzania

Dominica Nauru<sup>b</sup> Trinidad and Tobago

Tonga

Fiji Islands<sup>a</sup> New Zealand Tuvalu The Gambia Nigeria Uganda

Namibia

Ghana Pakistan United Kingdom

Grenada Papua New Guinea Vanuatu
Guyana St Kitts and Nevis Zambia

India St Lucia

### Dependencies and associated states

Australia

Ashmore and Cartier Islands Coral Sea Islands Territory
Australian Antarctic Territory Heard and McDonald Islands
Christmas Island Norfolk Island

omisumas island — Noriolk i

Cocos (Keeling) Islands

New Zealand

Cook Islands Ross Dependency

Niue Tokelau

UK

Anguilla Gibraltar
Bermuda Isle of Man
British Antarctic Territory Montserrat
British Indian Ocean Territory Pitcairn Island

British Virgin Islands South Georgia and South Sandwich Islands
Cayman Islands St Helena, Ascension and Tristan da Cunha

Channel Islands Turks and Caicos Islands

Falkland Islands

a Suspended on September 1st 2009.

b Member in arrears.

Commonwealth of Independent States (CIS) founded by the former Soviet Socialist Republics in December 1991, based in Moscow, Russia.

#### Members

| Armenia    | Kazakhstan | Tajikistan   |
|------------|------------|--------------|
| Azerbaijan | Kyrgyzstan | Turkmenistan |
| Belarus    | Moldova    | Ukraine      |
| Georgia    | Russia     | Uzbekistan   |

**ECOWAS** Economic Community of West African States, founded 1975, secretariat in Abuja, Nigeria.

#### Members

| Benin         | Ghana         | Niger        |
|---------------|---------------|--------------|
| Burkina Faso  | Guinea        | Nigeria      |
| Cape Verde    | Guinea-Bissau | Senegal      |
| Côte d'Ivoire | Liberia       | Sierra Leone |
| The Gambia    | Mali          | Togo         |

**EEA** European Economic Area, negotiated in 1992 between the European Community and members of EFTA, came into force in 1994 and has been maintained because the three signatories – Iceland, Norway and Liechtenstein – wanted to participate in the Single Market without being full members of the EU.

EFTA European Free Trade Association, established 1960.

#### Memhers

| Iceland       | Norway      |
|---------------|-------------|
| Liechtenstein | Switzerland |

a Joined in 1999 when the euro was introduced.

**Euro** area Name given to the economic region formed by the EU member countries that have adopted the euro as their currency. Also known as the euro zone.

#### Members

| Austria <sup>a</sup> | Greece (2001)        | Portugal        |
|----------------------|----------------------|-----------------|
| Belgium <sup>a</sup> | Ireland <sup>a</sup> | Slovenia (2007) |
| Cyprus (2008)        | Italy <sup>a</sup>   | Slovakia (2009) |
| Finlanda             | Luxembourga          | Spain           |
| France               | Malta (2008)         |                 |
| Germany              | Netherlands          |                 |

EU European Union, the collective designation of three organisations with common membership: the European Coal and Steel Community (ECSC, treaty expired in 2002), European Economic Community (EEC) and European Atomic Energy Community (EURATOM). They merged

to become the European Community (EC) in 1967. In November 1993 when the Maastricht treaty came into force the EC was incorporated into the EU. Economic and Monetary Union (EMU) formed one of the articles of the Maastricht treaty, in which were set out the stages by which the EU would progress to full convergence, with a single currency, the euro. Headquarters in Brussels, with some activities in Luxembourg and Strasbourg.

Main institutions
European Parliament
Council of the European Union
European Investment Bank (EIB)
European Commission
Court of Justice of the European
Communities
European Court of Auditors
European Ombudsman

European Data Protection
Supervisor
European Central Bank
European Investment Fund
European Economic and Social
Committee (ESC)
Committee of the Regions

Other bodies
European Agency for Safety and
Health at Work (EU-OSHA)
European Agency for the
Management of Operational
Cooperation with External
Borders (FRONTEX)
European Aviation Safety Agency
(EASA)

European Centre for Disease
Prevention and Control (ECDC)

European Centre for the
Development of Vocational
Training (CEDEFOP)

European Chemicals Agency (ECHA)

European Environment Agency (EEA)

European Food Safety Authority (EFSA)

European Foundation for the Improvement of Living and Working Conditions (EUROFOUND)

European GNSS Supervisory Authority (GSA)

European Maritime Safety
Agency (EMSA)
European Medicines Agency
(EMEA)

European Monitoring Centre for Drugs and Drug Addiction (EMCDDA)

European Network and
Information Security Agency
(ENISA)

European Railway Agency (ERA)
European Training Foundation
(ETF)

European Union Agency for fundamental rights (FRA)

Community Fisheries Control Agency (CFCA)

Community Plant Variety Rights
Office (CPVO)

Office for Harmonisation in the Internal Market (OHIM)

Translation Centre for Bodies in the European Union (CDT)

Members

Austria (1994) Germany<sup>a</sup> Netherlands<sup>a</sup> Belgium<sup>a</sup> Greece (1981) Poland (2004) Bulgaria (2007) Hungary (2004) Portugal (1986) Cyprus (2004) Ireland (1973) Romania (2007) Czech Republic (2004) Italya Slovakia (2004) Denmark (1973) Latvia (2004) Slovenia (2004) Estonia (2004) Lithuania (2004) Spain (1986) Finland (1994) Luxembourga Sweden (1994) France<sup>a</sup> Malta (2004) UK (1973)

a Founding member.

Note: Year of joining in brackets.

**FTAA** Free Trade Area of the Americas, set up in November 2002 to integrate the economies of the western hemisphere into a single free trade agreement.

#### Members

Antigua & Barbuda Dominican Republic **Paraguay** Ecuador Argentina Peru Bahamas El Salvador St Kitts & Nevis Barbados Grenada St Lucia Belize Guatemala St Vincent & Bolivia the Grenadines Guvana Brazil Haiti Suriname Canada Honduras Trinidad & Tobago Chile **Jamaica United States** Colombia Mexico Uruguay Venezuela Costa Rica Nicaragua Dominica Panama

GCC Co-operation Council for the Arab States of the Gulf or Gulf Co-operation Council, established in 1981, headquarters in Riyadh, Saudi Arabia.

Members

Bahrain Oman Saudi Arabia

Kuwait Qatar United Arab Emirates

G7, G8, G10, G22, G26 In 1975, six countries, the world's leading capitalist countries, ranked by GDP, were represented in France at the first annual summit meeting: the United States, the UK, Germany, Japan and Italy, as well as the host country. The following year they were joined by Canada and, in 1977, by representatives of the European Union, although the group continued to be known as the G7. At the

1989 summit, 15 developing countries were also represented, although this did not give birth to the G22, which was not set up until 1998 and swiftly grew into G26. At the 1991 G7 summit, a meeting was held with the Soviet Union, a practice that continued (with Russia) in later years. In 1998, although it was not one of the world's eight richest countries, Russia became a full member of the G8. Meetings of the IMF are attended by the G10, which includes 11 countries.

G10 members

Belgium Italy Switzerland
Canada Japan United Kingdom
France Netherlands United States

Germany Sweden

IATA International Air Transport Association, head offices in Montreal and Geneva; regional offices in Miami and Singapore.

Members: most international airlines

International Seabed Authority an autonomous organisation in relationship with the UN, established 1996, based in Kingston, Jamaica Members: 148 signatories to the Convention on the Law of the Sea.

Mercosur Mercado Común del Sur (Southern Common Market), founded in 1991, based in Montevideo, Uruguay.

Members Associate members

Argentina Bolivia
Brazil Chile
Paraguay Colombia
Uruguay Ecuador
Peru

**NAFTA** North American Free Trade Agreement, which came into force on January 1st 1994.

Memhers

Canada Mexico United States

NATO North Atlantic Treaty Organisation, an alliance of 26 countries from Europe and North America committed to fulfilling goals of North Atlantic Treaty signed on April 4th 1949; headquarters in Brussels, Belgium.

Members

Albania Canada Denmark
Belgium Croatia Estonia
Bulgaria Czech Republic France

Germany Luxembourg Slovenia Greece Netherlands Spain Hungary Norway Turkey

Iceland Poland United Kingdom Italy **Portugal United States** 

Latvia Romania Lithuania Slovakia

Dominica

# OAS Organisation of American States, formed in 1948, headquarters in Washington, DC.

#### Membersab

Antigua and Panama Barbuda Dominican Republic Paraguay Argentina Ecuador Peru Bahamas El Salvador St Kitts-Nevis Barbados Grenada St Lucia Belize Guatemala St Vincent and the Grenadines Bolivia Guyana Suriname Brazil Haiti Trinidad and Tobago

Canada Honduras<sup>c</sup> **United States** Chile **Iamaica** Uruguay Colombia Venezuela Mexico

Costa Rica Nicaragua

a Has many permanent non-member observers.

b Cuba was excluded from participation in the OAS in 1962. However, on June 3rd 2009 it was decided that the 1962 Resolution excluding Cuba would no longer apply.

c Honduras was suspended from active participation on July 5th 2009.

**OECD** Organisation for Economic Co-operation and Development, capitalism's club, founded in 1961, based in Paris, France. The European Commission also takes part in the OECD's work.

#### Members

Australia Hungary Poland Iceland Austria **Portugal** Slovakia Ireland Belgium South Korea Canada Italy Czech Republic Spain Japan Denmark Sweden Luxembourg Finland Mexico Switzerland Netherlands Turkey France

New Zealand United Kingdom Germany United States Norway Greece

**OPEC** Organisation of the Petroleum Exporting Countries, established 1960, based in Vienna, Austria.

Members

Algeria Iraq Qatar

Ecuador Kuwait Saudi Arabia

Indonesia<sup>a</sup> Libya United Arab Emirates

Iran Nigeria Venezuela

a Indonesia suspended its membership from January 2009.

**OSCE** Organisation for Security and Co-operation in Europe, originally founded in 1972 as the Conference on Security and Co-operation in Europe (CSCE).

Members: 56, including European countries, Canada, the US and former republics of the Soviet Union

SADC Southern African Development Community, replaced the Southern African Co-ordination Conference in 1992, based in Gaborone, Botswana. Its aim is to work for development and economic growth in the region with common systems and institutions, promoting peace and security, and achieving complementary national and regional strategies.

Members

Angola Malawi South Africa
Botswana Mauritius Swaziland
Congo, Democratic Mozambique Tanzania
Republic of Namibia Zambia
Lesotho Seychelles Zimbabwe

**The United Nations (UN)** officially came into existence on October 24th 1945, based in New York, US.

Main bodies

General Assembly International Court of Justice

Security Council Secretariat

Economic and Social Council Repertory of Practice of United

(ECOSOC) Nations Organs

Trusteeship Council

Secretaries-general

Sir Gladwyn Jebb (UK), acting, 1945-46

Trygve Lie (Norway), February 1946 to his resignation in November 1952

Dag Hammarskjöld (Sweden), April 1953 until his death in a plane crash in Northern Rhodesia (now Zambia), September 1961 U Thant (Burma, now Myanmar), November 1961-December 1971

Kurt Waldheim (Austria) 1972-81

Javier Pérez de Cuéllar (Peru) 1982-91

Boutros Boutros-Ghali (Egypt), January 1992 to the American veto of his second term in December 1996

Kofi Annan (Ghana, Africa), 1997-2006

Ban Ki-moon (South Korea), 2007-

| Regional commissions           |       | Head office     |
|--------------------------------|-------|-----------------|
| Economic Commission for Africa | ECA   | Addis Ababa     |
| Economic Commission for Europe | ECE   | Geneva          |
| Economic Commission for Latin  | ECLAC | Santiago, Chile |
| America and the Caribbean      |       |                 |
| Economic and Social Commission | ESCAP | Bangkok         |
| for Asia and the Pacific       |       |                 |
| Economic and Social Commission | ESCWA | Reirut          |

for Western Asia

Other UN bodies and programmes

| Department of Peace-Reeping Operations       | DPKO  | New York |
|--|-------|----------|
| International Trade Centre                   | ITC   | Geneva   |
| Office for the Co-ordination of Humanitarian | OCHA  | New York |
| Affairs                                      |       |          |
| Office of United Nations High Commissioner   | OHCHR | Geneva   |

for Human Rights

| United Nations Capital Development Fund | UNCDF  | New York |
|---|--------|----------|
| United Nations Children's Fund          | UNICEF | New York |
| United Nations Conference on Trade and  | UNCTAD | Geneva   |

Development

| United Nations Development Fund for Women     | UNIFEM   | New York |
|---|----------|----------|
| United Nations Development Programme          | UNDP     | New York |
| United Nations Drug Control Programme         | UNDCP    | Vienna   |
| United Nations Environment Programme          | UNEP     | Nairobi  |
| United Nations High Commissioner for Refugees | UNHCR    | Geneva   |
| United Nations Human Sattlements Programme    | LINILLOD | Mairahi  |

(UN-

Habitat)

WFP

United Nations Institute for Research and UNITAR Geneva **Training** 

United Nations Population Fund New York UNFPA United Nations Relief and Works Agency for Gaza City, UNRWA Palestine Refugees in the Near East **Amman United Nations Volunteers** Bonn UNV World Food Programme Rome

| Specialised agencies within the UN system   |               |                                     |
|---|---------------|-------------------------------------|
| Food and Agriculture Organisation   | FAO           | Rome                                |
| International Civil Aviation Organisation   | ICAO          | Montreal                            |
| International Fund for Agricultural   | IFAD          | Rome                                |
| Development   |               |                                     |
| International Labour Organisation   | ILO           | Geneva                              |
| International Maritime Organisation   | IMO           | London                              |
| International Monetary Fund   | IMF           | Washington, DC                      |
| International Telecommunications Union  | ITU           | Geneva                              |
| Multilateral Investment Guarantee Agency  | MIGA          | Washington, DC                      |
|   |               |                                     |
| United Nations Educational, Scientific and  | UNESCO        | Paris                               |
| United Nations Educational, Scientific and Cultural Organisation  | UNESCO        | Paris                               |
|   | UNESCO        | Paris<br>Vienna                     |
| Cultural Organisation   |               |                                     |
| Cultural Organisation United Nations Industrial Development   |               |                                     |
| Cultural Organisation United Nations Industrial Development Organisation  | UNIDO         | Vienna                              |
| Cultural Organisation United Nations Industrial Development Organisation Universal Postal Union   | UNIDO         | Vienna<br>Berne                     |
| Cultural Organisation United Nations Industrial Development Organisation Universal Postal Union World Bank <sup>a</sup>                           | UNIDO<br>UPU  | Vienna  Berne Washington, DC        |
| Cultural Organisation United Nations Industrial Development Organisation Universal Postal Union World Bank <sup>a</sup> World Health Organisation | UNIDO UPU WHO | Vienna  Berne Washington, DC Geneva |

a Comprising the International Bank for Reconstruction and Development (IBRD), the International Centre for Settlement of Investment Disputes (ICSID), the International Development Association (IDA), the International Finance Corporation (IFC), and the Multilateral Investment Guarantee Agency (MIGA).

## Related organisations

| International Atomic Energy Agency              | IAEA  | Vienna    |
|---|-------|-----------|
| Preparatory Commission for the Nuclear-Test-Ban | СТВТО | Vienna    |
| Treaty Organisation                             |       |           |
| Organisation for the Prohibition of Chemical    | OPCW  | The Hague |
| Weapons   |       |           |

WTO World Trade Organisation, the international organisation of the world trading system with co-operative links to the UN, established in 1995 as successor to the General Agreement on Tariffs and Trade (GATT), based in Geneva.

Members: 153 countries



# Populations of the world

Here are the countries of the world with populations of at least 1m, showing their areas, capitals and GDP.

| Country        | Population | Area      | Capital        | GDP (\$bn),          |
|----------------|------------|-----------|----------------|----------------------|
|                | (m), 2007  | ('000 sq. |                | 2007                 |
|                |            | km)       |                |                      |
| China          | 1,331.4    | 9,561     | Beijing        | 3,205.5              |
| India          | 1,135.6    | 3,287     | New Delhi      | 1,176.9              |
| United States  | 303.9      | 9,373     | Washington, DC | 13,751.4             |
| Indonesia      | 228.1      | 1,904     | Jakarta        | 432.8                |
| Brazil         | 191.3      | 8,512     | Brasilia       | 1,313.4              |
| Pakistan       | 164.6      | 804       | Islamabad      | 142.9                |
| Bangladesh     | 147.1      | 144       | Dhaka          | 68.4                 |
| Russia         | 141.9      | 17,075    | Moscow         | 1,290.1              |
| Nigeria        | 137.2      | 924       | Abuja          | 165.5                |
| Japan          | 128.3      | 378       | Tokyo          | 4,384.3              |
| Mexico         | 109.6      | 1,973     | Mexico City    | 1,022.8              |
| Vietnam        | 86.4       | 331       | Hanoi          | 68.6                 |
| Philippines    | 85.9       | 300       | Manila         | 144.1                |
| Germany        | 82.7       | 358       | Berlin         | 3,317.4              |
| Ethiopia       | 81.2       | 1,134     | Addis Ababa    | 19.4                 |
| Egypt          | 76.9       | 1,000     | Cairo          | 130.5                |
| Turkey         | 75.2       | 779       | Ankara         | 655.9                |
| Iran           | 71.2       | 1,648     | Tehran         | 286.1                |
| Thailand       | 65.3       | 513       | Bankok         | 245.4                |
| Congo-Kinshasa | 61.2       | 2,345     | Kinshasa       | 9.0                  |
| France         | 60.9       | 544       | Paris          | 2,589.8 <sup>a</sup> |
| United Kingdom | 60.0       | 243       | London         | 2,772.0              |
| Italy          | 58.2       | 301       | Rome           | 2,101.6              |
| Myanmar        | 51.5       | 677       | Rangoon        | 19.6ª                |
| South Korea    | 48.1       | 99        | Seoul          | 969.8                |
| South Africa   | 47.7       | 1,226     | Pretoria       | 283.0                |
| Colombia       | 47.0       | 1,142     | Bogota         | 207.8                |

| Country       | Population | Area      | Capital       | GDP (\$bn),               |
|---------------|------------|-----------|---------------|---------------------------|
|               | (m), 2007  | ('000 sq. |               | 2007                      |
|               |            | km)       |               |                           |
| Ukraine       | 45.5       | 604       | Kiev          | 141.2                     |
| Spain         | 43.6       | 505       | Madrid        | 1,435.9                   |
| Tanzania      | 39.7       | 945       | Dar es Salaam | 16.2                      |
| Argentina     | 39.5       | 2,767     | Buenos Aires  | 262.5                     |
| Poland        | 38.5       | 313       | Warsaw        | 422.1                     |
| Sudan         | 37.8       | 2,506     | Khartoum      | 46.2                      |
| Kenya         | 36.0       | 583       | Nairobi       | 24.2                      |
| Algeria       | 33.9       | 2,382     | Algiers       | 135.3                     |
| Canada        | 32.9       | 9,971     | Ottawa        | 1,329.9                   |
| Morocco       | 32.4       | 447       | Rabat         | 75.1                      |
| Afghanistan   | 32.3       | 652       | Kabul         | 8.4 <sup>b</sup>          |
| Uganda        | 30.9       | 241       | Kampala       | 11.8                      |
| Iraq          | 30.3       | 438       | Baghdad       | 60 <b>.1</b> <sup>a</sup> |
| Peru          | 28.8       | 1,285     | Lima          | 107.3                     |
| Nepal         | 28.2       | 147       | Kathmandu     | 10.3                      |
| Venezuela     | 27.7       | 912       | Caracas       | 228.1                     |
| Uzbekistan    | 27.4       | 447       | Tashkent      | 22.3                      |
| Malaysia      | 26.2       | 333       | Kuala Lumpur  | 186.7                     |
| Saudi Arabia  | 25.8       | 2,200     | Riyadh        | 382.7                     |
| Ghana         | 23.0       | 239       | Accra         | 15.1                      |
| Taiwan        | 22.9       | 36        | Taipei        | 383.3                     |
| North Korea   | 22.7       | 121       | Pyongyang     | 40.0ª                     |
| Yemen         | 22.3       | 528       | Sanaa         | 22.5                      |
| Romania       | 21.5       | 238       | Bucharest     | 166.0                     |
| Sri Lanka     | 21.1       | 66        | Colombo       | 32.3                      |
| Australia     | 20.6       | 7,682     | Canberra      | 821.0                     |
| Mozambique    | 20.5       | 799       | Maputo        | 7.8                       |
| Syria         | 20.0       | 185       | Damascus      | 37-7                      |
| Madagascar    | 19.6       | 587       | Antananarivo  | 7.4                       |
| Côte d'Ivoire | 18.8       | 322       | Abidjan/      | 19.8                      |
|               |            |           | Yamoussoukro  |                           |
| Angola        | 16.9       | 1,247     |               | 61.4                      |
| Cameroon      | 16.9       | 475       | Yaoundé       | 20.7                      |
| Chile         | 16.6       | 757       | Santiago      | 163.9                     |
| Netherlands   | 16.4       | 42        | Amsterdam     | 765.8                     |
| Niger         | 14.9       | 1,267     | Niamey        | 4.2                       |
| Kazakhstan    | 14.8       | 2,717     | Astana        | 104.9                     |
| Cambodia      | 14.6       | 181       | Phnom Penh    | 8.4                       |

| Country        | Population   | Area       | Capital              | GDP (\$bn),              |
|----------------|--------------|------------|----------------------|--------------------------|
|                | (m), 2007    | ('000 sq.  |                      | 2007                     |
| Mali           | 142          | km)        | Bamako               |                          |
| Burkina Faso   | 14.3<br>14.0 | 1,240      |                      | 6.9                      |
| Ecuador        | 13.6         | 274        | Ouagadougou<br>Quito | 6.8                      |
| Malawi         | 13.5         | 272<br>118 | Lilongwe             | 44.5                     |
| Guatemala      | 13.2         | 109        | Guatemala City       | 3.6                      |
| Zimbabwe       | 13.2         | 391        | Harare               | 33.9<br>3.4 <sup>b</sup> |
| Senegal        | 12.2         | 197        | Dakar                | 11.2                     |
| Zambia         | 12.1         | 753        | Lusaka               | 11.4                     |
| Cuba           | 11.3         | 111        | Havana               | 45.5 <sup>a</sup>        |
| Greece         | 11.2         | 132        | Athens               | 45·5<br>313.4            |
| Portugal       | 10.6         | 89         | Lisbon               | 222.8                    |
| Belgium        | 10.5         | 31         | Brussels             | 452.8                    |
| Chad           | 10.3         | 1,284      | N'Djamena            | 7.1                      |
| Tunisia        | 10.3         | 164        | Tunis                | 35.0                     |
| Czech Republic | 10.2         | 79         | Prague               | 175.0                    |
| Hungary        | 10.0         | 93         | Budapest             | 138.4                    |
| Serbia         | 9.9          | 88         | Belgrade             | 40.1                     |
| Guinea         | 9.8          | 246        | Conakry              | 4.6                      |
| Belarus        | 9.6          | 208        | Minsk                | 44.8                     |
| Bolivia        | 9.5          | 1,099      | La Paz               | 13.1                     |
| Rwanda         | 9.4          | 26         | Kigali               | 3.3                      |
| Dominican      | 9.1          | 48         | Santo Domingo        | 36.7                     |
| Republic       |              |            |                      |                          |
| Sweden         | 9.1          | 450        | Stockholm            | 464.3                    |
| Benin          | 9.0          | 113        | Porto-Novo           | 5.4                      |
| Haiti          | 8.8          | 28         | Port-au-Prince       | 6.7                      |
| Somalia        | 8.8          | 638        | Mogadishu            | 2.5 <sup>a</sup>         |
| Azerbaijan     | 8.5          | 87         | Baku                 | 31.2                     |
| Austria        | 8.2          | 84         | Vienna               | 373.2                    |
| Burundi        | 8.1          | 28         | Bujumbura            | 1.0                      |
| Bulgaria       | 7.6          | 111        | Sofia                | 39.5                     |
| Honduras       | 7.5          | 112        | Tegucigalpa          | 12.2                     |
| Switzerland    | 7.3          | 41         | Berne                | 424.4                    |
| Hong Kong      | 7.2          | 1          | Hong Kong            | 207.2                    |
| El Salvador    | 7.1          | 21         | San Salvador         | 20.4                     |
| Israel         | 7.0          | 21         | Jerusalem            | 164.0                    |
| Tajikistan     | 6.7          | 143        | Dushanbe             | 3.7                      |
| Togo           | 6.5          | 57         | Lome                 | 2.5                      |

| Country           | Population (m), 2007 | Area<br>('000 sq.<br>km) | Capital      | GDP (\$bn),<br>2007 |
|-------------------|----------------------|--------------------------|--------------|---------------------|
| Paraguay          | 6.4                  | 407                      | Asuncion     | 12.2                |
| Laos              | 6.2                  | 237                      | Vientiane    | 4.1                 |
| Libya             | 6.1                  | 1,760                    | Tripoli      | 58.3                |
| Papua New Guinea  | 6.1                  | 463                      | Port Moresby | 6.3                 |
| Jordan            | 6.0                  | 89                       | Amman        | 15.8                |
| Sierra Leone      | 5.8                  | 72                       | Freetown     | 1.7                 |
| Nicaragua         | 5.7                  | 130                      | Managua      | 5.7                 |
| Denmark           | 5.5                  | 43                       | Copenhagen   | 311.6               |
| Kyrgyzstan        | 5.4                  | 199                      | Bishkek      | 3.7                 |
| Slovakia          | 5.4                  | 49                       | Bratislava   | 75.0                |
| Finland           | 5.3                  | 338                      | Helsinki     | 244.7               |
| Turkmenistan      | 5.0                  | 488                      | Ashgabat     | 12.9                |
| United Arab       | 4.8                  | 84                       | Abu Dhabi    | 163.3 <sup>b</sup>  |
| Emirates          |                      |                          |              |                     |
| Eritrea           | 4.7                  | 117                      | Asmara       | 1.4                 |
| Norway            | 4.7                  | 324                      | Oslo         | 388.4               |
| Croatia           | 4.6                  | 57                       | Zagreb       | 51.3                |
| Costa Rica        | 4.5                  | 51                       | San José     | 26.3                |
| Georgia           | 4.4                  | 70                       | Tbilisi      | 10.2                |
| Singapore         | 4.4                  | 1                        | Singapore    | 161.3               |
| Ireland           | 4.3                  | 70                       | Dublin       | 259.0               |
| Central African   | 4.2                  | 622                      | Bangui       | 1.7                 |
| Rep               |                      |                          |              |                     |
| Congo-Brazzaville | 4.2                  | 342                      | Brazzaville  | 7.6                 |
| Moldova           | 4.2                  | 34                       | Chisinau     | 4.4                 |
| New Zealand       | 4.1                  | 271                      | Wellington   | 135.7               |
| Puerto Rico       | 4.0                  | 9                        | San Juan     | 77.4 <sup>a</sup>   |
| Bosnia            | 3.9                  | 51                       | Sarajevo     | 15.1                |
| West Bank and     | 3.9                  | 6                        | Gaza City    | 5.3 <sup>b</sup>    |
| Gaza              |                      |                          |              |                     |
| Lebanon           | 3.7                  | 10                       | Beirut       | 24.4                |
| Liberia           | 3.5                  | 111                      | Monrovia     | 0.7                 |
| Uruguay           | 3.5                  | 176                      | Montevideo   | 23.1                |
| Lithuania         | 3.4                  | 65                       | Vilnius      | 38.3                |
| Panama            | 3.3                  | 77                       | Panama City  | 19.5                |
| Albania           | 3.2                  | 29                       | Tirane       | 10.8                |
| Mauritania        | 3.2                  | 1,031                    | Nouakchott   | 2.6                 |
| Armenia           | 3.0                  | 30                       | Yerevan      | 9.2                 |

| Country           | Population | Area      | Capital       | GDP (\$bn),       |
|-------------------|------------|-----------|---------------|-------------------|
|                   | (m), 2007  | ('000 sq. |               | 2007              |
|                   |            | km)       |               |                   |
| Kuwait            | 2.8        | 18        | Kuwait City   | 112.1             |
| Jamaica           | 2.7        | 11        | Kingston      | 11.4              |
| Mongolia          | 2.7        | 1,565     | Ulaanbaatar   | 3.9               |
| Oman              | 2.7        | 310       | Muscat        | 35.7 <sup>b</sup> |
| Bhutan            | 2.3        | 47        | Thimphu       | 1.1               |
| Latvia            | 2.3        | 64        | Riga          | 27.2              |
| Namibia           | 2.1        | 824       | Windhoek      | 7.0               |
| Macedonia         | 2.0        | 26        | Skopje        | 7.7               |
| Slovenia          | 2.0        | 20        | Ljubljana     | 47.2              |
| Botswana          | 1.8        | 581       | Gaborone      | 12.3              |
| Lesotho           | 1.8        | 30        | Maseru        | 1.6               |
| Guinea-Bissau     | 1.7        | 36        | Bissau        | 0.4               |
| Gambia, The       | 1.6        | 11        | Banjul        | 0.6               |
| Gabon             | 1.4        | 268       | Libreville    | 11.6              |
| Estonia           | 1.3        | 45        | Talinn        | 20.9              |
| Mauritius         | 1.3        | 2         |               | 6.8               |
| Trinidad & Tobago | 1.3        | 5         | Port-of-Spain | 20.9              |
| Timor-Leste       | 1.1        | 15        | Dili          | 0.4               |
| Swaziland         | 1.0        | 17        | Mbabane       | 2.9               |
|                   |            |           |               |                   |

a Estimate.

# Presidents and prime ministers

Here are lists of presidents of America and prime ministers of the UK.

#### **Presidents of the United States**

| Date      | President         | Date      | President          |
|-----------|-------------------|-----------|--------------------|
| 1789-97   | George Washington | 1889-93   | Benjamin Harrison  |
| 1797-1801 | John Adams        | 1893-97   | Grover Cleveland   |
| 1801-09   | Thomas Jefferson  | 1897-1901 | William McKinley   |
| 1809-17   | James Madison     | 1901-09   | Theodore Roosevelt |
| 1817-25   | James Monroe      | 1909-13   | William H. Taft    |
| 1825-29   | John Adams        | 1913-21   | Woodrow Wilson     |
| 1829-37   | Andrew Jackson    | 1921-23   | Warren Harding     |
| 1837-41   | Martin Van Buren  | 1923-29   | Calvin Coolidge    |

b Latest available year.

c Including French Guiana, Guadeloupe, Martinique and Réunion.

Source: The Economist Pocket World in Figures, 2010 Edition. Profile Books, London, 2010.

| Date    | President              | Date      | President             |
|---------|------------------------|-----------|-----------------------|
| 1841    | William Henry Harrison | 1929-33   | Herbert Hoover        |
| 1841-45 | John Tyler             | 1933-45   | Franklin D. Roosevelt |
| 1845-49 | James Polk             | 1945-53   | Harry Truman          |
| 1849-50 | Zachary Taylor         | 1953-61   | Dwight Eisenhower     |
| 1850-53 | Millard Fillmore       | 1961-63   | John F. Kennedy       |
| 1853-57 | Franklin Pierce        | 1963-69   | Lyndon Johnson        |
| 1857-61 | James Buchanan         | 1969-74   | Richard Nixon         |
| 1861-65 | Abraham Lincoln        | 1974-77   | Gerald Ford           |
| 1865-69 | Andrew Johnson         | 1977-81   | Jimmy Carter          |
| 1869-77 | Ulysses S. Grant       | 1981-89   | Ronald Reagan         |
| 1877-81 | Rutherford B. Hayes    | 1989-93   | George H.W. Bush      |
| 1881    | James Garfield         | 1993-2001 | William J. Clinton    |
| 1881-85 | Chester Arthur         | 2001-09   | George W. Bush        |
| 1885-89 | Grover Cleveland       | 2009-     | Barack Obama          |
|         |                        |           |                       |

# Prime ministers of the United Kingdom

| Date      | Prime minister   |
|-----------|--|
| 1721-42   | Sir Robert Walpole                                     |
| 1742-43   | Spencer Compton, Earl of Wilmington                    |
| 1743-54   | Henry Pelham   |
| 1754-56   | Thomas Pelham-Holles, Duke of Newcastle                |
| 1756-57   | William Cavendish, Duke of Devonshire                  |
| 1757      | James Waldegrave, 2nd Earl Waldegrave                  |
| 1757-62   | Thomas Pelham Holles, Duke of Newcastle                |
| 1762-63   | John Stuart, Earl of Bute                              |
| 1763-65   | George Grenville                                       |
| 1765-66   | Charles Wentworth, Marquess of Rockingham              |
| 1766-68   | Earl of Chatham, William Pitt "The Elder"              |
| 1768-70   | Augustus Henry Fitzroy, Duke of Grafton                |
| 1770-82   | Lord North   |
| 1782      | Charles Wentworth, Marquess of Rockingham              |
| 1782-83   | William Petty, Earl of Shelburne                       |
| 1783      | William Henry Cavendish Bentinck, 3rd Duke of Portland |
| 1783-1801 | William Pitt "The Younger"                             |
| 1801-04   | Henry Addington  |
| 1804-06   | William Pitt "The Younger"                             |
| 1806-07   | William Wyndam Grenville, Lord Grenville               |
| 1807-09   | William Henry Cavendish Bentinck, 3rd Duke of Portland |
| 1809-12   | Spencer Perceval                                       |

| Date      | Prime minister   |
|-----------|--|
| 1812-27   | Robert Banks Jenkinson, Earl of Liverpool                  |
| 1827      | George Canning   |
| 1827-28   | Frederick Robinson, Viscount Goderich                      |
| 1828-30   | Arthur Wellesley, Duke of Wellington                       |
| 1830-34   | Earl Grey  |
| 1834      | William Lamb, Viscount Melbourne                           |
| 1834-35   | Sir Robert Peel  |
| 1835-41   | William Lamb, Viscount Melbourne                           |
| 1841-46   | Sir Robert Peel  |
| 1846-52   | Earl Russell   |
| 1852      | Earl of Derby  |
| 1852-55   | Earl of Aberdeen   |
| 1855-58   | Viscount Palmerston  |
| 1858-59   | Earl of Derby  |
| 1859-65   | Viscount Palmerston  |
| 1865-66   | Earl Russell   |
| 1866-68   | Earl of Derby  |
| 1868      | Benjamin Disraeli  |
| 1868-74   | William Ewart Gladstone                                    |
| 1874-80   | Benjamin Disraeli  |
| 1880-85   | William Ewart Gladstone                                    |
| 1885-86   | Robert Arthur Talbot Gascoyne-Cecil, Marquess of Salisbury |
| 1886      | William Ewart Gladstone                                    |
| 1886-92   | Robert Arthur Talbot Gascoyne-Cecil, Marquess of Salisbury |
| 1892-94   | William Ewart Gladstone                                    |
| 1894-95   | Earl of Rosebery   |
| 1895-1902 | Robert Arthur Talbot Gascoyne-Cecil, Marquess of Salisbury |
| 1902-05   | Arthur James Balfour                                       |
| 1905-08   | Sir Henry Campbell-Bannerman                               |
| 1908-16   | Herbert Henry Asquith                                      |
| 1916-22   | David Lloyd George   |
| 1922-23   | Andrew Bonar Law   |
| 1923      | Stanley Baldwin  |
| 1924      | James Ramsay MacDonald                                     |
| 1924-29   | Stanley Baldwin  |
| 1929-35   | James Ramsay MacDonald                                     |
| 1935-37   | Stanley Baldwin  |
| 1937-40   | Neville Chamberlain  |
| 1940-45   | Sir Winston Churchill                                      |
| 1945-51   | Clement Richard Attlee                                     |
|           |  |

| Date     | Prime minister        |  |
|----------|-----------------------|--|
| 1951-55  | Sir Winston Churchill |  |
| 1955-57  | Sir Anthony Eden      |  |
| 1957-63  | Harold Macmillan      |  |
| 1963-64  | Sir Alec Douglas-Home |  |
| 1964-70  | Harold Wilson         |  |
| 1970-74  | Edward Heath          |  |
| 1974-76  | Harold Wilson         |  |
| 1976-79  | James Callaghan       |  |
| 1979-90  | Margaret Thatcher     |  |
| 1990-97  | John Major            |  |
| 1997-200 | 7 Tony Blair          |  |
| 2007-    | Gordon Brown          |  |
| ,        |                       |  |

# **Proofreading**

Look for errors in the following categories:

- 1 "Typos", which include misspelt words, punctuation mistakes, wrong numbers and transposed words or sentences.
- 2 Bad word breaks.
- Layout mistakes: wrongly positioned text (including captions, headings, folios, running heads) or illustrations, incorrect line spacing, missing items, widows (pages that begin with the last word or line of a paragraph they have a past but no future), orphans (paragraphs that begin on the last line of a page they have no past but they do have a future).
- Wrong fonts: errors in the use of italic, bold, typeface (eg, Arial not Times New Roman), etc.

If the text contains cross-references to numbered pages or illustrations, the proofreader is often responsible for inserting the correct reference at page proof stage, and for checking cross-references.

The most effective way of proofreading is to read the text several times, each time with a different aim in mind, rather than attempting to carry out all checks in one go.

proofreading marks are illustrated on pages 239–41. (The full set of proofreading marks is defined by British Standard BS 5261 "Copy preparation and proof correction".) The intention of these marks is to identify, precisely and concisely, the nature of an error and the correction required. When corrections are extensive or complex, it is usually better to spell out in full the correct form of

the text rather than leave the typesetter to puzzle over a string of hieroglyphs, however immaculately drawn and ordered. Mark all proof corrections clearly and write them in the margin.

word breaks It may be necessary to break words, using a hyphen, at the end of lines. Computer word-processing programs come with standard hyphenation rules but these can always be changed or overruled. Ideally, the aim should be to make these breaks as undisruptive as possible, so that the reader does not stumble or falter. Whenever possible, the word should be broken so that, helped by the context, the reader can anticipate the whole word from the part of it given before the break. Here are some useful principles for deciding how to break a word.

- Words that are already hyphenated should be broken at the hyphen, not given a second hyphen.
- Words can be broken according to either their derivation (the British convention) or their pronunciation (the US convention): thus, aristo-cracy (UK) or aristoc-racy (US), melli-fluous (UK) or mellif-luous (US). (See Part 2 for American usage.)
- 3 Words of one syllable should not be broken.
- 4 Words of five or fewer characters should not be broken.
- 5 At least three characters must be taken over to the next line.
- 6 Words should not be broken so that their identity is confused or their identifying sound is distorted: thus, avoid wo-men, fo-ist, the-rapist.
- 7 Personal names and acronyms (eg, NATO) should not be broken.
- 8 Figures should not be broken or separated from their unit of measurement.
- 9 A word formed with a prefix or suffix should be broken at that point: thus, *bi-furcated*, *ante-diluvian*, *convert-ible*.
- 10 If a breakable word contains a double consonant, split it at that point: thus, as-sess, ship-ping, prob-lem.
- 11 Do not hyphenate the last word on the right-hand page.

**on-screen proofreading** Proofreaders are increasingly being asked to proofread on screen, and there are various ways of doing this.

- Print out the document or pdf, mark it up in the usual way, then scan it and save as a pdf to return by e-mail.
- 2 Mark up the pdf using the editing tools in a program such as Adobe Acrobat. This can be done in the traditional way

with a graphics tablet, using the pen to add proofreading marks, missing letters, and so on. Missing words or phrases, comments and queries can be typed in text or comments boxes or directly onto the pdf using the typewriter tool (available in Adobe Acrobat version 7 onwards). If the creator has "enabled" the pdf, it is possible to mark up changes and add comments using Adobe Acrobat Reader (version 8 onwards).

3 Mark up a text file (in, for example, Microsoft Word) using track changes. Changes and insertions are highlighted in a different colour, deletions and formatting changes are listed in the margin, and you can add comments and queries using the Comments facility.

| INSTRUCTION  | TEXTUAL MARK  | MARGINAL MARK AND NOTES  |
|--|---|--|
| Correction is concluded  | None  | Mark after each correction. Use the circled number to indicate the number of times the same change occurs in the same line without interruption. |
| Leave unchanged  | under characters<br>to remain   | $\bigcirc$   |
| Insert in text the matter indicated in the margin                        | (caret mark)  | New matter followed by or  |
| Delete   | through character(s) or through words   |  |
| Delete   | through single character, rule or underline or through all characters to be deleted |  |
| Close up - delete<br>space   |   |  |
| Substitute<br>character or<br>substitute part of<br>one or more<br>words | through character  or through all characters  | new character  or  new characters  |
| Wrong font. Replace with correct font                                    | Circle character(s)<br>to be changed  | $\otimes$  |
| Set in or change<br>to italic  | under character(s) to be set or changed   |  |

| INSTRUCTION   | TEXTUAL MARK   | MARGINAL MARK AND NOTES        |
|---|--|--------------------------------|
| Set in or change<br>to capital letters                | under character(s) to be set or changed  | =                              |
| Set in or change<br>to small capital letters          | under character(s) to be set or changed  | =                              |
| Set in or change to<br>bold type                      | under character(s) to be set or changed  | ~~~                            |
| Set in or change to<br>bold italic type               | under character(s) to be set or changed  | <b>₩</b>                       |
| Change capital<br>letters to lower<br>case letters    | Circle character(s)<br>to be changed   | #                              |
| Change italic to upright type                         | Circle character(s)<br>to be changed   | 4                              |
| Turn type or figure                                   | Circle type or figure<br>to be altered. Use<br>circled number to<br>indicate the number<br>of degrees of rotation. | (80)                           |
| Substitute or insert character in "superior" position | through character or where required  | or X under character eg 2 or 2 |
| Substitute or insert<br>full stop or<br>decimal point | through character or where required  | •                              |
| Substitute or insert<br>comma                         | through character or where required  | ,                              |

| INSTRUCTION                       | TEXTUAL MARK   | MARGINAL MARK AND NOTES |
|-----------------------------------|--|-------------------------|
| Substitute or insert colon        | through character or where required                        | <b>③</b>                |
| Substitute or insert hyphen       | through character or where required                        | <b>├</b> ─ <b>-</b>     |
| Substitute or insert semi-colon   | through character or where required                        | ;                       |
| Insert or substitute space        | / or /   | Ĭ                       |
| Make space equal                  | between words<br>or letters                                | Ĭ                       |
| Reduce space                      | between words or letters                                   | Î                       |
| Start new paragraph               |  |                         |
| Run on (no new<br>paragraph)      | 2  |                         |
| Transpose characters<br>or words  | between characters<br>or words, numbered<br>when necessary |                         |
| Transpose lines                   |  |                         |
| Indent                            | 5  | 4                       |
| Move to the left                  | ←[xxxx]  | 7                       |
| Insert single or<br>double quotes | where required   | 7 7 7 7                 |



# Roman numerals

| I     | 1  |  |
|-------|----|--|
| II    | 2  |  |
| III   | 3  |  |
| IV    | 4  |  |
| V     | 5  |  |
| VI    | 6  |  |
| VII   | 7  |  |
| VIII  | 8  |  |
| IX    | 9  |  |
| X     | 10 |  |
| XI    | 11 |  |
| XII   | 12 |  |
| XIII  | 13 |  |
| XIV   | 14 |  |
| XV    | 15 |  |
| XVI   | 16 |  |
| XVII  | 17 |  |
| XVIII | 18 |  |
| XIX   | 19 |  |

| XX     | 20   |
|--------|------|
| XXI    | 21   |
| XXX    | 30   |
| XL     | 40   |
| L      | 50   |
| XC     | 90   |
| С      | 100  |
| CC     | 200  |
| D      | 500  |
| DCC    | 700  |
| DCCXIX | 719  |
| CM     | 900  |
| M      | 1000 |
| MC     | 1100 |
| MCX    | 1110 |
| MCMXCI | 1991 |
| MM     | 2000 |
| MMX    | 2010 |
|        |      |

## S

#### Solar system

|         | Dista | Distance from the sun |                 | Diameter (equatorial) |           |         |
|---------|-------|-----------------------|-----------------|-----------------------|-----------|---------|
|         | aua   | km (m)                | mi (m)          | relative to           | km        | mi      |
|         |       |                       |                 | Earth (=1)            | ('000)    | ('000)  |
| Sun     | 0     | 0                     | 0               | 109.00                | 1,392.140 | 865.040 |
| Mercury | 0.39  | 58                    | 36              | 0.38                  | 4.880     | 3.032   |
| Venus   | 0.72  | 108                   | 67              | 0.95                  | 12.103    | 7.520   |
| Earth   | 1     | 150 <sup>b</sup>      | 93 <sup>b</sup> | 1                     | 12.756    | 7.926   |
| Moon    | -     | 150                   | 93              | 0.27                  | 3.475     | 2.159   |
| Mars    | 1.52  | 228                   | 142             | 0.53                  | 6.794     | 4.221   |
| Jupiter | 5.20  | 778                   | 483             | 11.21                 | 142.984   | 88.846  |
| Saturn  | 9.54  | 1,429                 | 888             | 9.45                  | 120.536   | 74.898  |
| Uranus  | 19.19 | 2,875                 | 1,786           | 4.00                  | 51.118    | 31.763  |
| Neptune | 30.07 | 4,504                 | 2,798           | 3.89                  | 49.600    | 30.820  |

- a Astronomical unit, roughly equal to the mean distance between Earth and the sun, approximately 150m km or 93m miles.
- b Or 8.3 light minutes. Average distance; for the Earth the perihelion distance (at the point nearest to the sun) is 147.1 × 106 km = 91.4 × 106 mi = 8.2 light minutes, and the aphelion distance (at the point furthest from the sun) is 153.1 × 106 km = 95.1 × 106 mi = 8.5 light minutes.

  Note: Plute used to be included as one of the planete in the solar system, but it was

IBC

Note: Pluto used to be included as one of the planets in the solar system, but it was downgraded in 2006. Some astronomers disagree with this decision.

#### Stockmarket indices

The following is a list of world stockmarket indices.

#### **Americas**

Argentina Mexico

Merval IPC

Brazil Peru

Bovespa Lima General

Chile Venezuela

Colombia
IGBC Index

IGPA General

#### Canada

s&p/TSX Metal & Mining s&p/TSX Comp s&p/TSX 60

#### **United States**

DJ Industrial

DJ Composite

DJ Transport
DJ Utilities

FTSE Nasdaq 5000

S&P 500

NASDAQ Composite

NASDAQ 100 Russell 2000 NYSE Composite Wilshire 5000

#### Asia & Australasia

#### Australia

s&P All Ordinaries s&P/ASX 200 s&P/ASX 200 Res

#### China

Shanghai Composite CSI 300

#### Hong Kong

Hang Seng Hs China Enterprise HSCC Red Chip

#### India

BSE Sensex S&P CNX 500

#### Indonesia

Jakarta Composite

#### Japan

2nd Section Nikkei 225 s&P Topix 150 Topix

#### Malaysia

FTSE Bursa KLCI

#### New Zealand

NZSX 50

#### **Pakistan**

KSE-100

#### Philippines

Manila Composite

#### Singapore

**FTSE Straits Times** 

#### South Korea

KOSPI 200

#### Sri Lanka

**CSE All Share** 

#### Taiwan

WeightedPr

#### Thailand

Bangkok SET

**Europe** 

Austria

ATX Index

Belgium

BEL 20

BEL Mid

Czech Republic

PX

Denmark

OMXC Copenhagen 20

Estonia

**OMX** Tallinn

**Finland** 

омх Helsinki General

France

CAC 40 SBF 120

Germany

M-DAX Tecdax

XETRA Dax

Greece

Athens General

FTSE/ASE 20

Hungary

Bux

Ireland

ISEQ Overall

Italy

FTSE MIB

FTSE Italia Mid Cap

FTSE Italia All Share

Latvia

**OMX** Riga

Lithuania

**OMX Vilnius** 

Luxembourg

Luxembourg General

Netherlands

AEX

AEX All Share

Norwau

Oslo All Share

**Poland** 

Wig

Portugal

**PSI 20** 

PSI General

Romania

вет Index

Russia

RTS

Slovakia

SAX

Spain

IBEX 35

Madrid se

Sweden

OMX Stockholm 30

OMX Stockholm As

**Switzerland** 

smi Index

Turkey

IMKB Nat 100

UK

**FTSE 100** 

FT30

FTSE All Share

FTSE4GoodUK

FTSE techmark 100

#### Middle East & Africa

Egypt EGX 30

Israel

Tel Aviv 100

Jordan

Amman se

Morocco

MASI

**Nigeria** se All Share

South Africa

FTSE/JSE All Share FTSE/JSE Res 20 FTSE/JSE Top 40

#### **Cross-border indices**

DJ Euro Stoxx 50

DJ Stoxx 50

DJ Global Titans

Euronext 100 ID

FTSE Multinationals

FTSE Global 100

FTSE4Good Global

FTSE E300

FTSE ext All Share

FTSEurofirst 80
FTSEurofirst 100

FTSE Latibex Top

Source: Financial Times

FTSE Eurotop 100 FTSE Gold Min

FTSE All World

FTSE World

MSCI All World

MSCI ACWI Free

**MSCI** Euro

MSCI Europe

MSCI Pacific

s&P Global 1200

s&P Europe 350

s&P Euro



#### Time of day around the world

Here is a list of countries of the world showing how many hours fast () or slow (-) they are relative to Greenwich Mean Time (GMT). The figures show the winter clock time; where summer time is normally observed, the hour is marked with\*.

| Algeria +1           | Brunei +8            | France +1*           |
|----------------------|----------------------|----------------------|
| Angola +1            | Bulgaria +2*         | Germany +1*          |
| Argentina -3         | Canada               | Ghana Gмт            |
| Australia            | Newfoundland         | Greece +2*           |
| New South Wales,     | Island -3.5*         | Hong Kong +8         |
| Canberra,            | Atlantic -4*         | Hungary+1*           |
| Tasmania,            | Eastern -5*          | Iceland GMT          |
| Victoria +10*        | Central -6*          | India +5.5           |
| Queensland +10       | Mountain -7*         | Indonesia            |
| South Australia      | Pacific -8*          | Eastern +9           |
| +9.5*                | Chile -4*            | Central +8           |
| Northern Territory   | China (mainland) +8* | Western +7           |
| +9.5                 | Colombia -5          | Iran +3.5*           |
| Western Australia    | Congo                | Iraq +3*             |
| +8                   | Katanga, Kivu +2     | Ireland GMT          |
| Austria +1*          | Kinshasa +1          | Israel +2*           |
| Azerbaijan +4*       | Costa Rica -6        | Italy +1*            |
| Bahamas -5*          | Côte d'Ivoire Gмт    | Jamaica -5           |
| Bahrain +3           | Croatia +1*          | Japan +9             |
| Bangladesh +6        | Cyprus +2*           | Kazakhstan (West) +4 |
| Belarus +2*          | Czech Republic +1*   | Aktau, Atyrau,       |
| Belgium +1*          | Denmark +1*          | Aktyubinsk,          |
| Bolivia -4           | Dominican Republic   | Uraisk +5            |
| Brazil               | <del>-</del> 4       | Almaty, Astana +6    |
| Fernando de          | Ecuador -5           | Kenya +3             |
| Noronha -2           | Egypt +2*            | Korea, North & South |
| Coast & Brasilia -3* | Estonia +2*          | +9                   |
| West -4*             | Ethiopia +3          | Kuwait +3            |
| Acre -5              | Finland +2*          | Latvia +2*           |
|                      |                      |                      |

Trinidad & Tobago -4 Portugal GMT\* Lebanon +2\* Tunisia +1 Puerto Rico -4 Libya +2 Turkey +2\* Lithuania +2\* Oatar +3 Ukraine +2\* Romania +2\* Luxembourg +1\* United Arab Emirates Russia Malaysia +8 Malta +1\* Moscow +3\* United Kingdom Omsk +6\* Mexico, Mexico City GMT\* Saudi Arabia +3 -6\* United States Serbia and Morocco GMT Eastern -5\* Netherlands +1\* Montenegro +1\* Central -6\* New Zealand +12\* Sierra Leone GMT Mountain -7\* Singapore +8 Nigeria +1 Pacific -8\* Norway +1\* Slovakia +1\* Slovenia +1\* Alaska -9\* Oman +4 Hawaii -10 South Africa +2 Pakistan +5 Spain +1\* Uruguay -3 Panama -5 Sweden +1\* Uzbekistan +5 Papua New Guinea Venezuela -4 Switzerland +1\* Vietnam +7 Paraguay -4\* Syria +2\* Taiwan +8 Yemen +3 Peru -5 Zambia +2 Tajikistan +5 Philippines +8 Zimbabwe +2 Poland +1\* Thailand +7

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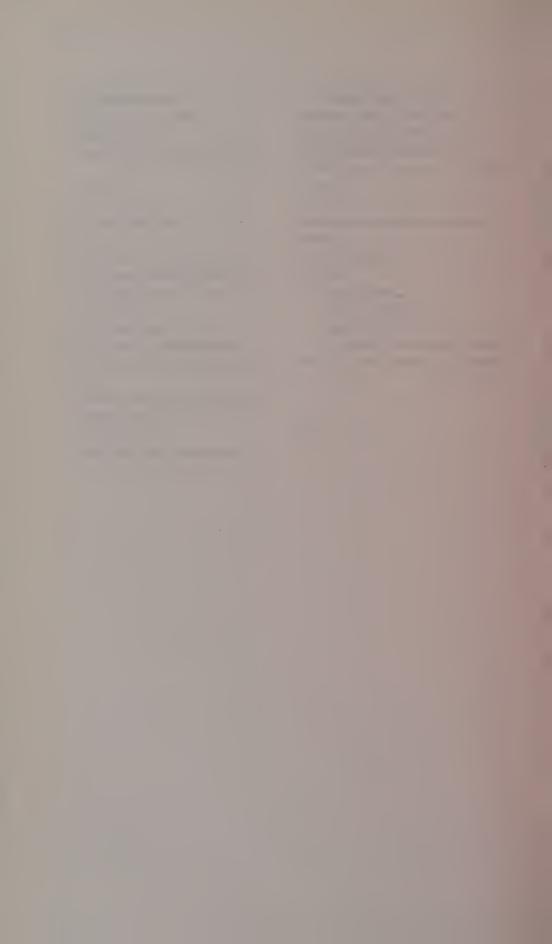
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**Aggravate** means *make worse* not *irritate* or *annoy*. **Alibi** An *alibi* is the fact of being elsewhere, not a false explanation.

**Anticipate** does not mean *expect*. Jack and Jill expected to marry; if they anticipated marriage, only Jill might find herself expectant.

**Born, borne** are both past participles of the verb bear. Born is used in the sense of giving birth: She was born in April. Borne is used for supporting or putting up with (The victims had borne enough pain) and for giving birth in active constructions (She had already borne six children).

**Compare** A is compared *with* B when you draw attention to the difference. A is compared *to* B only when you want to stress their similarity, as in *Shall I compare thee to a summer's day?* 

**Continuous** describes something uninterrupted. *Continual* admits of a break. If your neighbours play loud music every night, it is a *continual* nuisance; it is not a *continuous* one unless the music is never turned off.

**Council, counsel** A council is a body of people, elected or appointed, that advises, administers, organises, legislates, etc. Counsel (noun) means advice or consultation, or lawyers who give legal advice and fight cases in court.

**Discreet, discrete** Discreet means circumspect or prudent. Discrete means separate or distinct.

Forgo, forego Forgo means do without; it forgoes the e. Forego means go before.

**Healthy** If you think something is *desirable* or *good*, say so. Do not call it *healthy*. **Jargon** Avoid it.

Journalese and slang Slang, like metaphors, should be used only occasionally if it is to have effect. Avoid expressions used only by journalists, such as giving people the thumbs up, the thumbs down or the green light.

Political correctness Avoid, if you can, giving gratuitous offence: you risk losing your readers or at least their goodwill, and therefore your arguments. But pandering to every plea for politically correct terminology may make your prose unreadable, and therefore unread.

**Proactive** Not a pretty word: try *active* or *energetic*. **Ring, wring** (verbs) bells are rung, hands are wrung. Both may be seen at weddings. **Short words** Use them.



### Style Guide

The first requirement of *The Economist* is that it should be readily understandable. Clear writing is the key to clear thinking. So think what you want to say, then say it as simply as possible.

Readers are primarily interested in what you are saying. The way you say it may encourage them either to read on or to give up. If you want them to read on, then:

- Catch their attention Do not spend several sentences setting the scene or sketching in the background. Hold the reader by the way you unfold the tale and by fresh and unpretentious use of language.
- Read through your writing several times Edit it ruthlessly. Cut out anything superfluous. Unadorned, unfancy prose is usually all you need.
- **Do not be stuffy** Use the language of everyday speech, not that of spokesmen, lawyers or bureaucrats.
- Do not be hectoring or arrogant Nobody needs to be described as silly: let your analysis prove that he is.
- Do not be too pleased with yourself Don't boast of your own cleverness by telling readers that you correctly predicted something or that you have a scoop. You are more likely to bore or irritate than to impress them.
- Do not be too chatty Surprise, surprise is more irritating than informative.
- Do not be too didactic Avoid sentences that begin Compare, Consider, Expect, Imagine, Remember or Take.
- Do your best to be lucid Simple sentences help.



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